



# The Interplay of Gross Savings and Final Consumption and their Ripple Effects on Economic Growth (GDP) in Kenya

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## ABSTRACT

This study investigates the relationship between final consumption expenditure, gross domestic savings, and economic growth in Kenya using annual World Bank data (current USD billions). Employing regression analysis, the results indicate that both consumption and savings exert a statistically significant positive effect on GDP, with consumption exhibiting a greater impact. These findings suggest that sustaining economic growth requires policies that strike a balance between encouraging savings for capital accumulation and maintaining consumption to support short-term demand.

**Keywords:** Consumption, Savings, Economic Growth, catching-up, cutting-edge, Regression Analysis, World Bank Data

## 1: Introduction

### 1.1 Background of the Study

Economic growth remains a primary goal for most developing nations, including Kenya, as it is closely tied to improvements in employment, poverty reduction, and human welfare. Two key macroeconomic aggregates, consumption and savings play crucial roles in influencing the trajectory and sustainability of economic growth. While these two variables are often viewed as competing forces in economic theory, a more nuanced view acknowledges that both can positively contribute to growth, albeit over different time horizons and through different mechanisms.

Consumption, which refers to household and government spending on goods and services, contributes directly to aggregate demand. In the short run, increased consumption stimulates economic activity, encourages production, and creates jobs. Kenya's economy, for instance, is heavily driven by consumption, with final consumption expenditure accounting for approximately 74.7% of GDP as of 2023 (World Bank, 2023). This consumption-driven model has been central to supporting Kenya's average annual GDP growth of around 5% over the past decade.

Conversely, savings the portion of income not consumed plays a more prominent role in the long-term growth process. Savings provide the domestic resources necessary for investment in physical and human capital, which are key drivers of productivity and sustainable development. However, Kenya's gross domestic savings remain low, averaging about 13.5% of GDP in recent years (World Bank, 2023). This low savings rate has limited the country's ability to fund large-scale investments internally, increasing reliance on external financing and potentially constraining future growth.

To better understand how these two forces consumption and savings can be harmonized to drive economic growth, it is instructive to examine comparative experiences. Vietnam, an emerging economy in Southeast Asia, provides a compelling case. In the 1990s, Vietnam began a series of structural reforms that emphasized savings, export-oriented production, and gradual liberalization. As a result, Vietnam's gross savings rose to approximately 29.5% of GDP, while final consumption stood at 68.3% of GDP by 2023 (World Bank, 2023). This balance allowed Vietnam to channel its high savings into productive investment, particularly in infrastructure and manufacturing, while still supporting household welfare through rising consumption.

The Vietnamese experience shows that consumption and savings are not mutually exclusive. Instead, they can be sequenced and balanced to support both short-term demand and long-term investment. For Kenya, the challenge lies in managing this balance ensuring that current consumption supports welfare and economic activity without undermining the accumulation of savings needed for future investments and structural transformation.

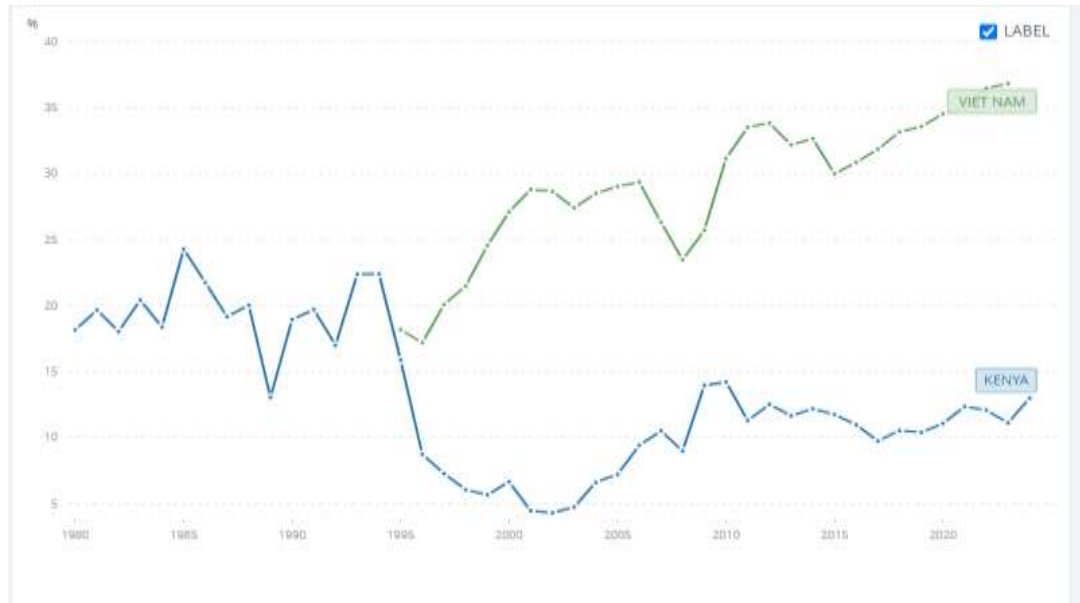
This study seeks to explore this delicate relationship in the Kenyan context, drawing insights from the Vietnamese model. By recognizing the positive roles of both savings and consumption, this paper contributes to a more balanced and evidence-based approach to economic policymaking.

**Summary Table: Key Macroeconomic Indicators (2023)**

It is

essential to visually illustrate the trends in consumption and savings in both Kenya and Vietnam. These graphs help contextualize the macroeconomic patterns discussed above and provide a clearer picture of the divergence or convergence in policy outcomes between the two countries.

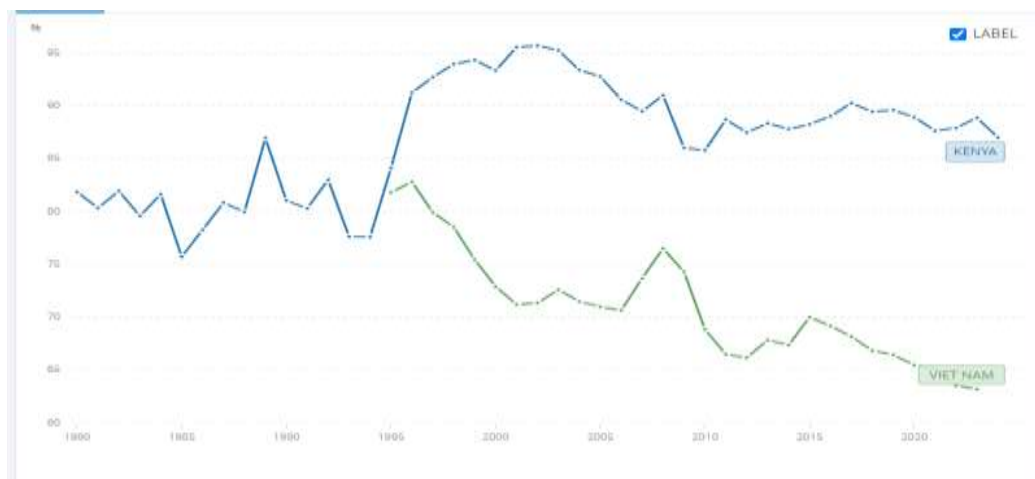
**Figure 1:** Gross domestic savings as a percentage of GDP for Kenya and Vietnam (1980–2024).



Source: World Bank World Development Indicators (2024).

This graph illustrates the persistent savings gap between Kenya and Vietnam. While Kenya's savings rate has fluctuated between 5% and 15%, Vietnam's rate has steadily increased since the 1990s, reaching nearly 37% by 2023. This higher savings capacity has supported Vietnam's strong investment drive, underpinning its rapid economic transformation.

**Figure 2:** Final consumption expenditure as a percentage of GDP for Kenya and Vietnam (1980–2024).



Source: World Bank World Development Indicators (2024).

The second graph shows Kenya's consistently high level of consumption ranging between 85% and 95% of GDP, especially in the 2000s compared to Vietnam's lower and declining trend. Vietnam's decline in consumption share aligns with a deliberate shift toward investment and export-led growth, supported by growing domestic savings.

As illustrated in Figures 1 and 2, Kenya's economic structure has remained consumption-driven, whereas Vietnam has progressively restructured its macroeconomic base through higher savings and investment. This supports the premise that while consumption can drive short-term demand, savings are critical for sustaining long-term growth. The purpose of this study, therefore, is to empirically examine the dual role of consumption and savings in promoting economic growth in Kenya, drawing comparative insights from Vietnam. By analyzing the short-run impact of consumption and the long-term influence of savings, the study aims to assess how a more balanced policy approach can support both immediate welfare and sustainable economic transformation in the Kenyan context.

## 2: Literature Review

### 2.1 Theoretical Literature

The relationship between consumption, savings, and economic growth has long been explored across classical, Keynesian, and modern growth frameworks. These schools of thought offer different explanations of how consumption and savings influence macroeconomic performance, particularly in the context of developing economies. This section examines key economic models and theories that underpin the analysis in this study, with each model presented alongside its mathematical representation and relevance to the comparative case of Kenya and Vietnam.

#### Classical Growth Theory

Classical economists, notably Adam Smith (1776) and David Ricardo (1817), argued that economic growth is fundamentally driven by capital accumulation, which in turn is made possible through increased savings. In their framework, savings are not just deferred consumption but a critical source of funds for investment, which expands productive capacity and leads to higher output in the long run.

The classical mechanism can be summarized as:

Savings (S)→Investment (I)→Capital Accumulation→Economic Growth

In this supply-side view, the economy's productive potential is constrained primarily by the availability of capital, and thus, higher savings lead to higher investment, which fuels growth through capital deepening and technological improvement.

This model resonates strongly with Vietnam's development trajectory, where consistent and disciplined national saving behavior has financed robust investments in infrastructure, education, and industry, contributing to sustained economic growth.

In contrast, Kenya's low and often inconsistent saving rates have led to a persistent financing gap. This constrains capital formation and slows down economic expansion, especially in infrastructure, manufacturing, and innovation. The inability to generate sufficient domestic savings increases reliance on external borrowing or aid, which may not be sustainable.

Furthermore, for Kenya a catching-up economy the classical emphasis on capital accumulation remains highly relevant. With abundant opportunities for productive investment and a young growing labor force, increased savings could unlock rapid economic progress. Policies that mobilize domestic savings such as pension reforms, micro-savings programs, and financial inclusion initiatives, are crucial to closing the investment gap and placing the country on a higher growth trajectory.

#### Keynesian Consumption Function

John Maynard Keynes (1936) introduced a consumption-driven view of the economy, emphasizing the role of aggregate demand in determining output and employment especially in the short run. According to Keynes, consumption is primarily a function of disposable income, as captured in the linear consumption function:

$$C = a + b(Y_d)$$

Where:

- $C$  = Total consumption
- $a$  = Autonomous consumption
- $b$  = Marginal propensity to consume (MPC)
- $Y_d$  = Disposable income

This model suggests that an increase in disposable income leads to a proportionate increase in consumption, with the parameter  $b$  (MPC) indicating the fraction of additional income spent rather than saved.

For Kenya, this framework is particularly applicable. The country exhibits characteristics of a consumption-led economy, where household spending constitutes a large share of GDP. This aligns with the Keynesian view that boosting consumption can stimulate demand, reduce unemployment, and drive short-term economic growth.

However, a consumption-dominant economic structure, while beneficial for cyclical growth and poverty alleviation, may have long-run trade-offs. Specifically, excessive consumption can crowd out savings, reducing the funds available for capital accumulation and long-term investment. This dynamic poses challenges to sustained economic development, especially in capital-constrained environments. In contrast, Vietnam has managed to balance consumption and saving, channeling a significant portion of income into investment. This strategic balance has facilitated infrastructure development, industrialization, and technological advancement, moving the country closer to its growth frontier.

Hence, while the Keynesian model remains relevant for understanding short-run demand-side dynamics in Kenya, it also highlights the need for policy measures that encourage saving behavior without dampening necessary consumption, especially for low-income households. Striking this balance is crucial for transitioning toward investment-led, sustained economic growth.

### Life-Cycle and Permanent Income Hypotheses

The Life-Cycle Hypothesis (LCH) by Modigliani and Brumberg (1954) posits that individuals seek to smooth their consumption over their lifetime by saving during high-income periods (typically in working years) and dissaving during retirement. The basic formulation is:

$$C_t = (1/T) \times \sum Y_t$$

Where:

- $C_t$  = Consumption at time  $t$
- $T$  = Number of periods
- $Y_t$  = Income at time  $t$

This implies that consumption is planned based on lifetime income expectations, not just current income.

The Permanent Income Hypothesis (PIH) by Friedman (1957) similarly argues that individuals base their consumption decisions on permanent income (long-term average income) rather than temporary income changes. The model is expressed as:

$$C = k \times Y_p$$

Where:

- $C$  = Consumption
- $Y_p$  = Permanent income
- $k$  = Propensity to consume out of permanent income

Both models underscore the importance of stability and predictability of income in shaping saving behavior. They also highlight that temporary income increases may not significantly affect consumption if individuals perceive them as short-lived.

In the context of Vietnam, sustained savings behavior aligns with these hypotheses. A more stable macroeconomic environment, growing income levels, and effective financial systems have fostered forward-looking consumption and saving patterns.

In contrast, Kenya's erratic saving patterns may stem from several structural challenges, including:

- High income volatility, especially in the informal sector
- Limited access to formal financial services, making it harder to smooth consumption
- Short planning horizons due to economic uncertainty or lack of financial literacy

These dynamics make it difficult for individuals to behave in line with LCH and PIH predictions. As a result, consumption tends to respond strongly to short-term income changes, and savings remain low or inconsistent.

### Solow-Swan Growth Model

Solow (1956) and Swan (1956) introduced a neoclassical model emphasizing the role of capital accumulation, labor, and technology. The capital accumulation equation is:

$$dk/dt = s \times f(k) - (\delta + n + g) \times k$$

Where:

- $k$  = Capital per effective worker
- $s$  = Savings rate
- $\delta$  = Depreciation rate
- $n$  = Population growth rate
- $g$  = Technological growth
- $f(k)$  = Output function (often Cobb-Douglas)

The model predicts that economies converge to a steady-state level of capital and output per effective worker. Countries with higher savings rates achieve higher steady-state output levels, as savings translate into investment, which drives capital accumulation.

In the case of Vietnam, sustained investment and higher savings rates have enabled the country to approach a higher steady-state, resulting in faster output growth and improved living standards. Kenya, by contrast, remains a *catching-up economy*, operating below its potential growth path due to relatively lower savings and investment rates. However, this also presents an opportunity: being below its steady-state means Kenya has greater room for rapid

capital accumulation, especially if savings and investment levels improve. In the transition phase, capital accumulation contributes significantly to growth, albeit at a diminishing rate due to decreasing marginal returns to capital.

Therefore, increasing domestic savings is critical for Kenya. Higher savings not only enhance investment capacity but also facilitate faster movement toward the steady-state. This, in turn, fosters productivity improvements, job creation, and inclusive economic development. Policies aimed at improving financial inclusion, reducing public dissaving, and incentivizing private savings can help mobilize resources needed for this transition.

### Ramsey-Cass-Koopmans (RCK) Model

The Ramsey-Cass-Koopmans (RCK) model, developed by Ramsey (1928) and extended by Cass (1965) and Koopmans (1965), advances the Solow model by incorporating intertemporal optimization of consumption and savings. It focuses on the behavior of a representative agent who seeks to maximize lifetime utility subject to resource constraints.

The optimization problem is:

$$\text{Max } \int e^{-\rho t} \times U(C(t)) dt$$

Subject to:

$$\dot{K}(t) = F(K(t), L(t)) - C(t) - \delta K(t)$$

Where:

- $\rho$  = Time preference rate
- $C(t)$  = Per capita consumption at time  $t$
- $K(t)$  = Capital
- $\delta$  = Depreciation
- $F(K, L)$  = Production function

This model endogenizes the savings rate by assuming agents choose consumption and savings paths to maximize utility over an infinite horizon. The optimal savings path ensures that capital accumulation is sufficient to support future consumption, balancing present utility with future wellbeing. From a policy perspective, the RCK model provides guidance on sustainable consumption and long-term growth planning. It emphasizes the trade-off between current consumption and future investment, highlighting how forward-looking policies can influence steady-state outcomes.

In practice, Vietnam's development strategy mirrors this balanced consumption-investment trajectory. Strategic long-term planning, high savings rates, and investment in productivity-enhancing infrastructure suggest a policy environment that supports intertemporal optimization consistent with the RCK framework.

On the other hand, Kenya appears to exhibit higher rates of current consumption, with relatively lower levels of national savings. This behavior, while potentially supportive of immediate welfare, may limit capital accumulation and investment required for future growth. The RCK model therefore underscores the importance of shifting Kenya's policy orientation toward fostering saving and investment, to align with optimal long-run growth dynamics.

### Endogenous Growth Model (AK Model)

The AK model, a foundational endogenous growth framework attributed to Romer (1986) and Rebelo (1991), challenges the neoclassical assumption of diminishing returns to capital. It posits that output is a linear function of capital, allowing sustained long-run growth driven by capital accumulation without necessarily requiring exogenous technological progress.

The production function is expressed as:

$$Y = A \times K$$

Or in dynamic form:

$$dY/dt = A \times s \times K$$

Where:

- $A$  = Productivity constant
- $K$  = Capital stock
- $s$  = Savings rate

In this model, higher savings lead directly to sustained economic growth, since capital accumulation does not suffer from diminishing returns. The constant returns to scale in capital stem from incorporating knowledge, human capital, or public infrastructure into capital broadly defined.

Vietnam's experience aligns well with the AK model. Structural reforms under Đổi Mới, improved human capital, and robust savings mobilization have sustained high investment levels and steady GDP growth over decades. These policies have effectively amplified the growth effects of capital accumulation, consistent with the model's predictions.

Conversely, Kenya's growth trajectory has been more volatile, with lower and inconsistent savings rates constraining capital formation. This has limited the country's ability to leverage the self-reinforcing growth mechanisms envisioned in the AK framework. To shift toward an endogenous growth path, Kenya must enhance both the quantity and productivity of investment through policies that promote savings, improve education, and strengthen institutions.

### Summary of Theoretical Models

Economic growth theories highlight the importance of balancing savings and consumption. Classical and neoclassical models stress that savings fuel investment and long-term growth a path successfully followed by Vietnam. Kenya, however, struggles with low and inconsistent savings, limiting capital accumulation. Keynesian and behavioral models emphasize the short-run benefits of consumption, which aligns with Kenya's current growth pattern but risks crowding out investment. More advanced models like the RCK and AK frameworks underscore the value of long-term planning and sustained savings for future growth. Overall, Kenya must shift toward policies that promote savings while maintaining essential consumption to achieve balanced and sustainable development.

## 2.2 Empirical Literature Review

Empirical literature on savings, consumption, and economic growth uncovers complex relationships shaped by structural, institutional, and behavioral contexts. Below are real-world, peer-reviewed studies especially relevant to Kenya and Vietnam.

### Savings and Economic Growth

Loayza, Schmidt-Hebbel & Servén (2000) conducted a comprehensive cross-country panel analysis published as a World Bank study titled *"What Drives Private Saving Across the World?"*—finding that higher national saving rates significantly boost long-term GDP growth, particularly in countries with deeper financial systems.

In Vietnam, Nguyen & Nguyen (2017) applied the ARDL bound testing method to data from 1986–2015 and found that while savings had no short-run impact on growth, domestic savings and investment emerged as strong drivers of long-run economic growth, even after controlling for demographic factors.

In Kenya, Arok (2014) examined determinants of gross domestic saving (1971–2012) using cointegration and ECM approaches. The study found that public savings, real per capita income, and current account balance significantly influence long-run savings rates—offering insight into why Kenya's savings remain low and unstable.

### Consumption and Economic Growth

Mutuku & Koech (2014) explored Kenyan macroeconomic shocks using a VAR approach. Their analysis revealed that fiscal policy shocks (including consumption dynamics) have significant and persistent impacts on output growth, suggesting consumption plays an important role in short- to medium-term demand propagation.

### Joint Role of Savings and Consumption

While specific studies focusing simultaneously on consumption and savings remain sparse for Kenya and Vietnam, global panel studies such as Jappelli & Pagano (1994) have shown balanced consumption and stable saving patterns support sustainable growth.

In Kenya, empirical findings underscore the short-run stimulus from consumption and the long-run importance of saving. In Vietnam, long-run growth is firmly driven by investment funded via savings mobilization, pointing to a balanced consumption–saving dynamic.

### Summary of Empirical Literature.

Study	Region	Methodology	Key Findings
Loayza, Schmidt-Hebbel & Servén (2000)	Global	Panel Regression Analysis	Higher national savings are significantly linked to long-run GDP growth, especially in countries with well-developed financial systems.
Nguyen & Nguyen (2017)	Vietnam	ARDL Bounds Testing	Long-run relationship exists between domestic savings, investment, and economic growth in Vietnam.
Arok (2014)	Kenya	Cointegration & ECM	Public savings, income per capita, and current account balance influence saving rates in Kenya.

Study	Region	Methodology	Key Findings
Mutuku & Koech (2014)	Kenya	VAR Analysis	Fiscal policy shocks and private consumption fluctuations significantly affect GDP growth.

### 3: Research Methodology

#### 3.1 Introduction

This chapter outlines the methodological framework used to investigate the relationship between consumption, savings, and economic growth in Kenya. It describes the data sources, the regression model employed, and the justification for the selected estimation technique. The study focuses solely on regression analysis using time series data for Kenya. It is important to note that the analysis excludes other macroeconomic variables (e.g., inflation, interest rates) that may influence economic growth, which could limit the explanatory power of the model.

#### 3.2 Research Design

This study adopts a quantitative research design, relying on time series data to examine the impact of savings and consumption on Kenya's economic growth. Regression analysis is employed to estimate the relationship among the variables, in line with economic theory and prior empirical studies.

#### 3.3 Model Specification and Data Description

This study employs a multiple linear regression model to examine the relationship between final consumption expenditure, gross domestic savings, and economic growth in Kenya. The specified model takes the following form:

$$GDP_t = \beta_0 + \beta_1 CONS_t + \beta_2 SAV_t + \varepsilon_t$$

Where:

- $GDP_t$  represents gross domestic product at time  $t$  (in current US\$, billions)
- $CONS_t$  denotes final consumption expenditure at time  $t$  (in current US\$, billions)
- $SAV_t$  refers to gross domestic savings at time  $t$  (in current US\$, billions)
- $\beta_0$  is the intercept term
- $\beta_1$  and  $\beta_2$  are the coefficients of consumption and savings respectively
- $\varepsilon_t$  is the error term

The data used in this analysis is annual, not transformed, and measured in current US dollars (USD) expressed in billions. The study covers the period from 1980 to 2024. All variables were obtained from the World Bank's World Development Indicators (WDI) database.

This model assumes a linear relationship among the variables and does not account for other macroeconomic influences such as inflation or interest rates. This exclusion is a recognized limitation of the analysis.

### 3.3 Regression Results and Interpretation

Dependent Variable: GDP\_\_CURRENT\_US\$\_  
 Method: Least Squares  
 Date: 07/22/25 Time: 13:57  
 Sample: 1980 2024  
 Included observations: 45

Variable	Coefficient	Std. Error	t-Statistic	Prob.
C	-0.008403	0.011990	-0.700815	0.4873
FINAL_CONSUMPTION_EXPENDITURE_...	1.000656	0.001326	754.5747	0.0000
GROSS_DOMESTIC_SAVINGS_CURR...	0.995845	0.010061	98.98395	0.0000
R-squared	0.999998	Mean dependent var	36.65733	
Adjusted R-squared	0.999998	S.D. dependent var	37.34446	
S.E. of regression	0.057008	Akaike info criterion	-2.826915	
Sum squared resid	0.136496	Schwarz criterion	-2.706471	
Log likelihood	66.60558	Hannan-Quinn criter.	-2.782015	
F-statistic	9440708.	Durbin-Watson stat	2.032931	
Prob(F-statistic)	0.000000			

$GDP_t = -0.0084 + 1.0007 \cdot FCE_t + 0.9958 \cdot GDS_t + \epsilon_t$

R-squared: 0.999998

Adjusted R-squared: 0.999998

Durbin-Watson statistic: 2.032931

F-statistic: 944070.8 (Prob = 0.0000)

The results indicate a very strong explanatory power of the model, with an R-squared of 0.999998, suggesting that final consumption expenditure and gross domestic savings together explain nearly all variations in GDP during the sample period leaving around 1% to be explained by other factors. The Durbin-Watson statistic ( 2.03) indicates no serious autocorrelation in the residuals.

Both explanatory variables are statistically significant at the 1% level (p-values = 0.0000). Specifically:

A unit increase in final consumption expenditure is associated with an approximate 1.0007 unit (US\$ 1.0007 billion) increase in GDP, holding savings constant. Similarly, a unit increase in gross domestic savings leads to an approximate 0.9958 unit (US\$ 0.9958 billion) increase in GDP, holding consumption constant.

These findings underscore the importance of both consumption and savings in driving Kenya's economic growth. Consumption, with a slightly higher coefficient, appears to contribute more to GDP than savings. This aligns with the Keynesian demand-driven growth perspective, where higher consumption stimulates immediate production and output. However, the near-equal magnitudes indicate that while savings also play a significant role, its impact is slightly less pronounced. This highlights the need for growth policies that sustain robust consumption while progressively strengthening savings to ensure long-term economic stability and expansion.

## 4. Policy Implications and Recommendations, Conclusion

### 4.1 Policy Implications and Recommendations

The study findings reveal that both final consumption expenditure and gross domestic savings significantly and positively influence Kenya's economic growth, with consumption exerting a slightly stronger short-run effect and savings playing a critical role in sustaining long-term growth. This dual importance calls for a balanced policy approach that promotes immediate economic activity while securing future growth potential.

Policies should aim to maintain healthy levels of household consumption while creating strong incentives for savings. Encouraging greater participation in formal financial systems through expanded financial inclusion, innovative savings products, and targeted incentives such as tax relief on long-term deposits can help increase the pool of domestic savings available for investment.

At the same time, it is essential that mobilized savings are directed into productive ventures that generate sustainable returns. Strengthening capital markets, expanding domestic investment opportunities, and channeling resources into sectors such as infrastructure, manufacturing, and technology will not only boost productivity but also reinforce the economy's long-term resilience.



Supporting consumption growth also requires safeguarding household purchasing power. Measures such as maintaining stable inflation, ensuring progressive taxation, providing targeted subsidies for essential goods, and improving access to affordable credit can stimulate demand without creating macroeconomic imbalances.

Kenya can draw valuable lessons from countries like Vietnam, which have successfully balanced consumption and savings through industrial diversification, export-led growth strategies, and a robust domestic financial sector. Adapting similar strategies can help maintain short-run growth momentum while laying the foundation for long-run economic stability.

#### 4.2 Conclusion

This study establishes that both final consumption expenditure and gross domestic savings are vital drivers of Kenya's economic growth, with consumption exerting a greater short-run impact and savings ensuring long-term stability. The findings affirm that a balanced approach—stimulating demand while deepening the savings and investment base—is essential for sustainable economic expansion. By fostering policies that strengthen both pillars, Kenya can achieve robust, inclusive, and resilient growth.

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