



## Exploring Varnya Dravyas (Skin-Beneficial Herbs) for the Development of Ayurvedic Cosmeceuticals

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### ABSTRACT

The global skincare market is witnessing a paradigm shift towards natural, holistic, and scientifically validated products, creating a fertile ground for the growth of Ayurvedic cosmeceuticals. This report provides a comprehensive analysis of *Varnya Dravyas*, a classical category of Ayurvedic herbs renowned for enhancing skin complexion and health, and evaluates their potential in the development of modern cosmeceuticals. The Ayurvedic framework of skin health (*Twacha Sharir*), governed by systemic factors such as *Bhrajaka Pitta* and the purity of *Rakta Dhatu* (blood tissue), is examined as the philosophical underpinning for these herbs' actions. This ancient wisdom finds remarkable parallels in modern pharmacology; the traditional concept of *Pitta Shamana* (pacifying the *Pitta Dosha*) corresponds directly to scientifically validated anti-inflammatory and antioxidant mechanisms. This report profiles prominent *Varnya* herbs, including *Chandana* (*Santalum album*), *Haridra* (*Curcuma longa*), *Yashtimadhu* (*Glycyrrhiza glabra*), *Manjistha* (*Rubia cordifolia*), and *Kumkuma* (*Crocus sativus*), detailing their bioactive constituents and mechanisms of action, such as tyrosinase inhibition. While the market for Ayurvedic products is expanding rapidly, significant challenges persist, including the critical need for standardization, stringent quality control to combat adulteration, and navigation of disparate international regulatory frameworks in India, the USA, and the European Union. Innovations in green extraction technologies and novel drug delivery systems (e.g., nanoparticles, liposomes) offer promising solutions to enhance the efficacy and bioavailability of these herbal actives. The future of Ayurvedic cosmeceuticals lies in the synergistic integration of this ancient herbal knowledge with rigorous clinical validation and modern biotechnological advancements, paving the way for a new generation of safe, effective, and personalized skincare solutions.

### 1.0 Introduction

#### 1.1 The Global Shift Towards Natural and Holistic Skincare

In recent decades, the global personal care industry has experienced a profound consumer-driven transformation. A growing awareness of the potential adverse effects of synthetic chemicals has fueled a significant shift towards products perceived as natural, organic, and safe.<sup>1</sup> This trend is not merely a preference but a dominant market force, with consumers increasingly scrutinizing ingredient lists and prioritizing formulations derived from botanical sources.<sup>3</sup> This movement has created an unprecedented demand for holistic wellness solutions that align with a lifestyle focused on long-term health and sustainability, moving beyond superficial aesthetics to embrace overall well-being.<sup>4</sup>

Within this landscape, Ayurveda, the ancient Indian system of medicine, has emerged as a formidable category. The global Ayurvedic products market, valued at approximately USD 14.4 billion in 2023, is projected to experience explosive growth, with forecasts predicting a market size of USD 76.91 billion by 2030, expanding at a compound annual growth rate (CAGR) of 27.2%.<sup>5</sup> Other analyses project a robust CAGR of 12% to 12.68% over the next decade, indicating a sustained and powerful market trajectory.<sup>2</sup> This growth is propelled by key drivers, including a 43% consumer shift to chemical-free products and a 34% rise in clean-label purchasing.<sup>6</sup> The skincare segment, in particular, represents a significant portion of this market, with products containing traditional ingredients like turmeric and sandalwood accounting for over 60% of sales in this category.<sup>6</sup> This commercial ascendancy underscores the timeliness and relevance of exploring Ayurveda's rich pharmacopeia for modern skincare applications.

#### 1.2 Defining "Cosmeceuticals": The Intersection of Cosmetics and Pharmaceuticals

The demand for products that offer more than simple cosmetic enhancement has given rise to the category of "cosmeceuticals." Coined in 1984 by Dr. Albert Kligman, the term is a portmanteau of "cosmetics" and "pharmaceuticals," describing products that contain bioactive ingredients purported to have medical or drug-like benefits.<sup>7</sup> These products occupy a conceptual space between traditional cosmetics, which cleanse or beautify the skin's surface, and pharmaceutical drugs, which are intended to treat or prevent disease and affect the body's structure or function.<sup>8</sup> Cosmeceuticals aim to deliver therapeutic benefits that positively affect the skin beyond the immediate time of application, targeting concerns such as photoaging, hyperpigmentation, and wrinkles.<sup>8</sup>

Despite its widespread use in dermatology literature and marketing, the term "cosmeceutical" lacks a formal legal definition in major regulatory jurisdictions like the United States. The U.S. Food and Drug Administration (FDA) does not recognize such a category; a product is legally classified as either a cosmetic or a drug, or a combination of both.<sup>7</sup> This regulatory ambiguity creates a complex environment. While drugs are subject to a rigorous and costly pre-market approval process to validate their efficacy and safety claims, cosmetics are not.<sup>7</sup> Consequently, manufacturers of cosmeceuticals must carefully navigate their marketing claims to avoid being classified as drugs, while still communicating the product's bioactive potential to consumers. This dynamic places immense importance on the scientific substantiation of a product's benefits, as any therapeutic claims must be supported by credible evidence to avoid regulatory action.<sup>7</sup> The explosive growth of the Ayurvedic market, which inherently relies on the therapeutic properties of its ingredients, is thus on a direct collision course with this regulatory gray area, making the scientific validation of Ayurvedic herbs a critical necessity for any brand seeking global legitimacy and commercial success.

### 1.3 Unveiling Varnya Dravyas: The Ayurvedic Concept of Complexion Enhancement

At the heart of Ayurvedic dermatology lies the concept of *Varnya Dravyas*. This is a specialized category of medicinal herbs (*Dravyas*) renowned for their ability to promote and enhance the health and appearance of the skin.<sup>12</sup> The term "Varnya" is derived from the Sanskrit word "

*Varna*," which translates to color, complexion, or luster.<sup>12</sup> In Ayurvedic philosophy, a healthy, glowing complexion is considered a direct reflection of balanced inner health, and

*Varnya Dravyas* are the primary agents used to achieve this state.<sup>13</sup>

Crucially, the objective of *Varnya Karma* (the action of these herbs) is not to fundamentally alter an individual's inherent skin color or to promote fairness in a cosmetic sense. Instead, its purpose is to restore and maintain the skin's natural, healthy hue, texture, and tone.<sup>14</sup> These herbs work to correct abnormalities in complexion that arise from internal physiological imbalances or external environmental stressors.<sup>14</sup> They are described as complexion promoters that address disturbances, thereby allowing the skin's innate radiance to manifest. This holistic and restorative approach distinguishes the Ayurvedic concept of beauty from purely aesthetic or superficial treatments, positioning skincare as an integral component of overall health management.

### 1.4 Objective and Scope

The primary objective of this report is to conduct an exhaustive exploration of the classical Ayurvedic concept of *Varnya Dravyas*, analyze the scientifically validated mechanisms of action of key herbs within this category, and evaluate their potential in the formulation of safe, effective, and commercially viable Ayurvedic cosmeceuticals. The scope of this analysis is multidisciplinary, encompassing:

1. **Ayurvedic Physiology:** A review of the foundational principles of skin health (*Twacha Sharir*), including the roles of the *Doshas*, *Dhatus*, and the concept of *Varna*.
2. **Pharmacognosy:** Detailed profiles of prominent *Varnya* herbs, identifying their bioactive phytochemicals and linking them to specific dermatological benefits.
3. **Formulation Science:** An examination of traditional and modern formulation strategies, including an analysis of classical polyherbal preparations and the application of novel delivery systems.
4. **Market Analysis:** An overview of the current global market for Ayurvedic cosmeceuticals, including key trends, growth drivers, and consumer demographics.
5. **Regulatory Landscape:** A comparative analysis of the regulatory frameworks governing herbal cosmetics in India, the United States, and the European Union, highlighting the challenges and opportunities for product development and marketing.

By bridging ancient textual knowledge with contemporary scientific research and market intelligence, this report aims to provide a definitive resource for researchers, formulators, and industry stakeholders operating at the intersection of Ayurveda and modern cosmetic science.

## 2.0 The Ayurvedic Framework of Skin Health (*Twacha Sharir*)

### 2.1 The Structure and Function of Twacha (Skin) in Ayurvedic Texts

In Ayurveda, the skin is known as *Twacha* or *Charma* and is recognized as the largest organ of the body (*Gyanendriya*), serving as the seat of the sense of touch (*Sparshanendriya*).<sup>17</sup> Far from being a mere external barrier, *Twacha* is considered a vital structure that covers and protects all other bodily components (*Shadangas*) and reflects the overall state of an individual's health and well-being.<sup>17</sup> The classical Ayurvedic texts provide detailed descriptions of the skin's multilayered structure, with two primary classifications offered by the great sages, *Acharya Charaka* and *Acharya Sushruta*. *Acharya Charaka*, in the *Charaka Samhita*, describes six layers of the skin, naming the first two and defining the subsequent four by the specific skin diseases (*Kushtha*) that manifest within them.<sup>17</sup> In contrast, *Acharya Sushruta*, in the *Sushruta Samhita*, provides a more detailed seven-layer classification, famously analogizing the formation of *Twacha* in the fetus to the layers of cream that form on the surface of boiled milk as it cools.<sup>17</sup> Sushruta's seven layers are *Avabhasini*, *Lohita*, *Sweta*, *Tamra*, *Vedini*, *Rohini*, and *Mamsadhara*, which modern scholars have correlated with the histological layers of the epidermis and dermis, from the stratum corneum down to the subcutaneous tissue.<sup>17</sup>

The development of *Twacha* is deeply rooted in systemic physiology. It is described as an *Upadhātu* (secondary or sub-tissue) of *Mamsa Dhātu* (muscle tissue), meaning it derives its nourishment and structural integrity from the health of the body's musculature.<sup>17</sup> Furthermore, its formation is attributed to the metabolic processing of

*Rakta Dhātu* (blood tissue) by its respective metabolic fire (*Dhatvagni*).<sup>17</sup> This establishes an inextricable link between the quality of one's blood and the health and appearance of the skin, a foundational concept in Ayurvedic dermatology.

## 2.2 The Role of Doshas and Dhatus: Bhrajaka Pitta and Rakta Dhātu in Complexion

The functional integrity of the skin is governed by the three fundamental bio-energetic principles, or *Doshas*: *Vata*, *Pitta*, and *Kapha*. While all three influence the skin, *Pitta Dosha* is paramount in determining complexion and radiance.<sup>17</sup> Specifically, a subtype of *Pitta* known as *Bhrajaka Pitta* resides in the skin (*Twacha*).<sup>22</sup> Its primary functions are to govern the skin's color, temperature, and luster, and to metabolize any substances applied topically, such as oils (*Abhyanga*) or pastes (*Lepa*).<sup>17</sup> An equilibrium of *Bhrajaka Pitta* results in a healthy, glowing complexion, whereas its aggravation or imbalance leads to inflammatory conditions, discoloration, acne, and rashes.<sup>13</sup>

This metabolic principle works in concert with the purity of the body's tissues, especially *Rakta Dhātu* (blood). Ayurveda posits that radiant skin is a direct outcome of high-quality *Rasa Dhātu* (plasma) and *Rakta Dhātu*.<sup>19</sup> When the blood becomes impure due to improper diet, poor digestion, or accumulation of metabolic waste (*Ama*), these toxins manifest on the skin's surface as blemishes, dullness, and disease. This perspective frames the skin as a mirror of internal health, particularly the state of the circulatory and metabolic systems. Consequently, Ayurvedic skincare is not limited to topical treatments. It adopts a holistic, "inside-out" approach where therapies are designed to work systemically. *Varnya Dravyas*, for instance, are often prescribed for both internal consumption and external application. When taken internally, they aim to purify the blood (*Rakta Shodhana*) and pacify systemic *Pitta* imbalance, while their topical application directly supports the function of *Bhrajaka Pitta*.<sup>13</sup> This dual-action strategy is a core tenet of Ayurvedic dermatology and a key differentiator from many conventional approaches that treat the skin as an isolated organ.

## 2.3 The Concept of Varna: Beyond Color to Holistic Radiance

The Ayurvedic concept of *Varna* is far more profound than a simple reference to skin color. While its literal translation is "color" or "complexion," in the context of health, *Varna* encompasses a holistic spectrum of qualities that define radiant and vital skin.<sup>15</sup> These attributes include not only an even tone but also luster (*Prabha*), texture, moisture, and overall vibrancy.<sup>22</sup> A person with good *Varna* is considered to have skin that is not just clear, but also soft, supple, and luminous, reflecting an optimal state of health (*Swasthya*) and the proper nourishment of all seven body tissues (*Dhatus*).<sup>14</sup> The formation of *Varna* (*Varna Utpatti*) is fundamentally linked to the *Pancha Mahabhutas* (the five great elements), with a primary role attributed to *Agni Mahabhuta* (the fire element).<sup>14</sup> This elemental connection reinforces the primacy of *Pitta Dosha*, which is the physiological carrier of *Agni* in the body.<sup>15</sup> The inherent *Varna* of an individual is determined by a combination of factors during fetal development, including genetics (*Kula*), parental health, and the mother's diet and lifestyle during pregnancy.<sup>14</sup> While this inherent complexion cannot be changed, Ayurveda maintains that its quality and radiance can be significantly influenced throughout life by diet (*Ahara*), lifestyle (*Vihara*), and the use of specific herbs—the *Varnya Dravyas*.<sup>14</sup> Thus, the goal of Ayurvedic skincare is to optimize *Varna* by balancing the internal physiological environment, allowing the skin to express its most healthy and radiant state.

## 3.0 Varnya Dravyas: Classification, Properties, and Mechanisms

### 3.1 Classical Compendia: The Varnya Mahakashaya of Charaka Samhita

The most authoritative and systematically organized classification of complexion-enhancing herbs is found in the *Charaka Samhita*, one of the foundational texts of Ayurveda. In the fourth chapter of the *Sutrasthana*, *Acharya Charaka* enumerates fifty groups of ten herbs, each designed to perform a specific therapeutic action. These are known as the *Mahakashayas* (great decoction groups).<sup>15</sup> Among these is the *Varnya Mahakashaya*, a curated collection of ten herbs specifically designated for their ability to improve *Varna*, or skin complexion.<sup>28</sup> This classical grouping serves as the cornerstone for Ayurvedic dermatological formulations and provides a time-tested blueprint for selecting botanicals for modern cosmeceutical development. The ten herbs comprising this esteemed group are detailed in Table 1.

**Table 1: The Ten Herbs of the *Varnya Mahakashaya* as per *Charaka Samhita***

Herb (Sanskrit Name)	Botanical Name	Common Name	Key Ayurvedic Properties ( <i>Rasa</i> , <i>Virya</i> , <i>Vipaka</i> )	Primary Validated Dermatological Action
<i>Chandana</i>	<i>Santalum album</i>	Sandalwood	<i>Tikta</i> , <i>Madhura</i> (Bitter, Sweet), <i>Sheeta</i> (Cold), <i>Katu</i> (Pungent)	Anti-inflammatory, Antimicrobial, Tyrosinase Inhibitor
<i>Tunga (Nagakeshar)</i>	<i>Mesua ferrea</i>	Cobra's Saffron	<i>Kashaya</i> , <i>Tikta</i> (Astringent, Bitter), <i>Sheeta</i> (Cold), <i>Katu</i> (Pungent)	Antioxidant, Anti-inflammatory
<i>Padmaka</i>	<i>Prunus cerasoides</i>	Wild Himalayan Cherry	<i>Kashaya</i> , <i>Tikta</i> (Astringent, Bitter), <i>Sheeta</i> (Cold), <i>Katu</i> (Pungent)	Skin brightening, Anti-inflammatory
<i>Ushira</i>	<i>Vetiveria zizanioides</i>	Vetiver	<i>Madhura</i> , <i>Tikta</i> (Sweet, Bitter), <i>Sheeta</i> (Cold), <i>Madhura</i> (Sweet)	Cooling, Soothing, Antioxidant
<i>Madhuka (Yashtimadhu)</i>	<i>Glycyrrhiza glabra</i>	Licorice	<i>Madhura</i> (Sweet), <i>Sheeta</i> (Cold), <i>Madhura</i> (Sweet)	Tyrosinase Inhibitor, Anti-inflammatory, Skin Lightening
<i>Manjishtha</i>	<i>Rubia cordifolia</i>	Indian Madder	<i>Kashaya</i> , <i>Tikta</i> , <i>Madhura</i> (Astringent, Bitter, Sweet), <i>Ushna</i> (Hot), <i>Katu</i> (Pungent)	Blood Purifier ( <i>Rakta Shodhaka</i> ), Anti-inflammatory
<i>Sariva</i>	<i>Hemidesmus indicus</i>	Indian Sarsaparilla	<i>Madhura</i> , <i>Tikta</i> (Sweet, Bitter), <i>Sheeta</i> (Cold), <i>Madhura</i> (Sweet)	Blood Purifier, Anti-inflammatory, Antioxidant
<i>Payasya (Kshiravidari)</i>	<i>Ipomoea digitata</i>	Giant Potato	<i>Madhura</i> (Sweet), <i>Sheeta</i> (Cold), <i>Madhura</i> (Sweet)	Rejuvenating ( <i>Rasayana</i> ), Nourishing
<i>Sita (Shweta Durva)</i>	<i>Cynodon dactylon</i>	White Bermuda Grass	<i>Madhura</i> , <i>Kashaya</i> (Sweet, Astringent), <i>Sheeta</i> (Cold), <i>Madhura</i> (Sweet)	Anti-inflammatory, Wound Healing
<i>Lata (Shyama Durva)</i>	<i>Cynodon dactylon</i>	Green Bermuda Grass	<i>Madhura</i> , <i>Kashaya</i> (Sweet, Astringent), <i>Sheeta</i> (Cold), <i>Madhura</i> (Sweet)	Astringent, Skin Soothing

### 3.2 The Dual Mechanism of Varnya Karma (Action)

The therapeutic action (*Karma*) of *Varnya Dravyas* is understood through two complementary lenses: the holistic principles of Ayurveda and the specific molecular mechanisms of modern pharmacology. This dual perspective provides a comprehensive understanding of how these herbs achieve their complexion-enhancing effects.

#### 3.2.1 Ayurvedic Principles: Blood Purification (*Rakta Shodhana*) and Pitta Pacification

From an Ayurvedic viewpoint, the efficacy of *Varnya* herbs is rooted in their ability to correct systemic imbalances. As discussed, skin health is a reflection of the purity of the blood (*Rakta Dhatu*) and the balance of *Pitta Dosha*. Most skin ailments, particularly those involving inflammation, redness, and discoloration (such as acne, rosacea, and post-inflammatory hyperpigmentation), are classified as *Pitta* disorders.<sup>13</sup> Therefore, the primary therapeutic strategy is *Pitta Shamana*, or the pacification of aggravated *Pitta*.<sup>23</sup>

The herbs of the *Varnya Mahakashaya* are uniquely suited for this purpose. The majority of them possess a *Sheeta Virya* (cold potency), which directly counteracts the hot quality of *Pitta*.<sup>27</sup> Furthermore, their dominant tastes (*Rasa*) are often *Madhura* (sweet), *Tikta* (bitter), and *Kashaya* (astringent).<sup>27</sup> In Ayurvedic pharmacology, these tastes are known to reduce *Pitta* and purify the blood.<sup>27</sup> By addressing the root causes of imbalance internally—cleansing the blood of toxins (*Rakta Shodhana*) and cooling metabolic fire—these herbs promote clear, radiant skin from within.<sup>13</sup>

#### 3.2.2 Modern Pharmacological Validation: Antioxidant, Anti-inflammatory, and Tyrosinase-Inhibiting Actions

Modern scientific investigation has provided a mechanistic explanation for the effects observed by Ayurvedic physicians for millennia. The classical concept of *Pitta Shamana* serves as a remarkably precise ancient descriptor for what are now understood as anti-inflammatory and antioxidant actions. The "heat" of aggravated *Pitta* can be seen as a direct parallel to the physiological processes of inflammation, mediated by cytokines and prostaglandins, and oxidative stress caused by reactive oxygen species (free radicals).<sup>32</sup> Research has confirmed that *Varnya* herbs are rich sources of bioactive compounds, such as polyphenols and flavonoids, that exhibit potent antioxidant and anti-inflammatory properties.<sup>13</sup> They protect skin cells from free radical damage, which is a primary driver of premature aging, and inhibit inflammatory pathways that lead to redness and irritation.<sup>13</sup> Furthermore, modern science has elucidated a key biochemical pathway that corresponds to the *Varnya* (complexion-enhancing) effect: the inhibition of melanogenesis. The primary determinant of skin pigmentation is the amount and distribution of melanin, a pigment synthesized by melanocytes in the epidermis.<sup>23</sup> The rate-limiting enzyme in this process is tyrosinase. Many *Varnya* herbs, such as Licorice and Sandalwood, contain compounds that act as natural tyrosinase inhibitors.<sup>23</sup> By blocking this enzyme, these herbs effectively reduce the production of melanin, leading to a reduction in hyperpigmentation and a more even skin tone.<sup>23</sup> This mechanism provides a direct, evidence-based link between the traditional use of these herbs for improving complexion and a quantifiable, modern cosmetic outcome.

## 4.0 Pharmacognostic Profiles of Prominent Varnya Herbs

This section provides a detailed examination of five preeminent *Varnya* herbs, integrating their classical Ayurvedic descriptions with modern phytochemical and pharmacological findings to create a comprehensive profile for their use in cosmeceuticals.

### 4.1 Chandana (Sandalwood - *Santalum album*)

Sandalwood holds a sacred and revered status in Ayurveda, celebrated for its profound cooling and calming effects on both the mind and body. Classically, it is considered one of the most effective herbs for pacifying *Pitta Dosha* due to its *Sheeta Virya* (cold potency) and *Tikta Rasa* (bitter taste).<sup>36</sup> This makes it a primary choice for treating inflammatory skin conditions such as acne, rashes, sunburn, and irritation.<sup>36</sup> It is available in two main varieties used in skincare:

*Shweta Chandan* (white sandalwood), prized for its cooling and complexion-lightening properties, and *Rakta Chandan* (red sandalwood, *Pterocarpus santalinus*), which is particularly effective for treating scars and hyperpigmentation.<sup>38</sup> The dermatological benefits of *Santalum album* are primarily attributed to its high concentration of sesquiterpenoid alcohols, with  $\alpha$ -santalol and  $\beta$ -santalol being the most significant bioactive constituents, comprising over 90% of its essential oil.<sup>34</sup> Scientific research has extensively validated its traditional uses. Studies have demonstrated that sandalwood oil possesses potent anti-inflammatory properties, capable of reducing the expression of pro-inflammatory cytokines like TNF- $\alpha$  and IL-6.<sup>34</sup> Its antimicrobial activity is effective against acne-causing bacteria like *Propionibacterium acnes*.<sup>34</sup> Furthermore,  $\alpha$ -santalol has been identified as a natural inhibitor of tyrosinase, the key enzyme in melanin synthesis. This action scientifically substantiates its use for skin brightening, evening out skin tone, and reducing hyperpigmentation associated with sun exposure and aging.<sup>37</sup> Its rich antioxidant content also helps combat free radical damage, thereby preventing wrinkles and maintaining skin elasticity.<sup>37</sup>

### 4.2 Haridra (Turmeric - *Curcuma longa*)

Turmeric, the "golden spice," is one of the most important and versatile herbs in the Ayurvedic pharmacopeia. Its Sanskrit name, *Haridra*, is related to the term for "one that improves complexion," highlighting its long-standing use as a *Varnya* agent.<sup>43</sup> Traditionally, it is used both internally and topically

to promote luster (*Twachya*), reduce itching (*Kandughna*), and treat a wide range of skin diseases (*Kushthaghna*).<sup>43</sup> Its properties—*Katu* (pungent) and *Tikta* (bitter) tastes with an *Ushna Virya* (hot potency)—make it effective in balancing *Kapha* and *Pitta Doshas*.<sup>43</sup>

The vast therapeutic potential of turmeric is overwhelmingly attributed to its principal polyphenolic compound, curcumin.<sup>32</sup> Curcumin is a powerful antioxidant and anti-inflammatory agent with well-documented mechanisms of action.<sup>33</sup> It exerts its anti-inflammatory effects by inhibiting key signaling pathways, including the nuclear factor-kappa B (NF-κB) pathway, which regulates the production of inflammatory cytokines.<sup>33</sup> As an antioxidant, curcumin directly scavenges free radicals and also boosts the body's own antioxidant enzymes, protecting the skin from oxidative stress and UV-induced photoaging.<sup>32</sup> Its antimicrobial properties are effective against various bacteria and fungi, contributing to its efficacy in wound healing and acne treatment.<sup>32</sup> These scientifically validated properties provide a robust explanation for turmeric's traditional role as a premier herb for achieving clear, healthy, and radiant skin.

#### 4.3 Yashtimadhu (Licorice - *Glycyrrhiza glabra*)

*Yashtimadhu*, or licorice root, is highly esteemed in Ayurveda for its sweet taste and rejuvenating properties. It is a key ingredient in many formulations for skin health, prized for its ability to soothe inflammation and improve complexion.<sup>13</sup> Its *Madhura Rasa* (sweet taste) and *Sheeta Virya* (cold potency) make it an excellent pacifier of both *Vata* and *Pitta Doshas*, rendering it beneficial for a wide range of skin types, including sensitive and irritated skin.<sup>27</sup>

The most significant contribution of licorice to modern cosmeceuticals is its remarkable skin-lightening and brightening effect. This is primarily due to the bioactive compound glabridin, a potent and well-researched natural tyrosinase inhibitor.<sup>35</sup> By inhibiting the activity of the tyrosinase enzyme, glabridin effectively suppresses melanin production at its source, preventing the formation of dark spots and reducing existing hyperpigmentation.<sup>35</sup> Studies have shown that glabridin can inhibit UVB-induced pigmentation, making it a powerful tool against sun damage and post-inflammatory hyperpigmentation.<sup>35</sup> Another compound, liquiritin, helps to disperse existing melanin, further contributing to a more even skin tone.<sup>52</sup> Additionally, the presence of glycyrrhizin provides strong anti-inflammatory benefits, calming redness and irritation.<sup>35</sup> This combination of actions makes licorice a safe and effective natural alternative to synthetic lightening agents like hydroquinone.<sup>35</sup>

#### 4.4 Manjistha (Indian Madder - *Rubia cordifolia*)

*Manjistha* is celebrated in Ayurveda as one of the most potent blood-purifying herbs, earning it the title of a premier *Rakta Shodhaka*.<sup>31</sup> Its primary mechanism of action is systemic; by detoxifying the blood and lymphatic system, it addresses the root cause of many skin disorders that arise from the accumulation of toxins (*Ama*).<sup>31</sup> Its ability to pacify aggravated *Pitta Dosha* further enhances its efficacy in treating inflammatory skin conditions like acne, eczema, and psoriasis.<sup>31</sup>

Modern research supports these traditional applications, identifying a wealth of flavonoids and other compounds in *Manjistha* that possess strong antioxidant and anti-inflammatory properties.<sup>31</sup> These compounds help protect the skin from free radical damage, a key factor in premature aging, and soothe the inflammatory responses that underlie many dermatological issues.<sup>31</sup> By inhibiting melanin production,

*Manjistha* also helps to reduce hyperpigmentation and even out skin tone, contributing to its *Varnya* properties.<sup>31</sup> Its dual action—purifying from within and protecting from without—makes it an indispensable ingredient in holistic Ayurvedic skincare formulations aimed at achieving deep, long-lasting clarity and radiance.

#### 4.5 Kumkuma (Saffron - *Crocus sativus*)

Saffron, known as *Kumkuma* in Sanskrit, is the world's most precious spice and a legendary beauty ingredient in Ayurveda. It is classically categorized as both *Varnya* (complexion-enhancing) and *Kantida* (radiance-bestowing), and is considered *Tridoshic*, meaning it balances all three *Doshas*.<sup>54</sup> Its traditional use focuses on imparting a natural, healthy glow, lightening the complexion, and treating blemishes.<sup>57</sup>

The therapeutic and cosmetic properties of saffron are derived from its unique phytochemical profile, particularly the carotenoid compounds crocin and crocetin, which are responsible for its vibrant color, and the volatile compound safranal, which gives it its distinct aroma.<sup>47</sup> Crocin and crocetin are exceptionally potent antioxidants.<sup>61</sup> Scientific studies have demonstrated their ability to neutralize free radicals generated by UV radiation, thereby protecting skin cells from oxidative stress and preventing photoaging.<sup>54</sup> Research has shown that crocin can suppress tyrosinase activity, contributing to saffron's skin-brightening and depigmenting effects.<sup>54</sup> Furthermore, both crocin and safranal exhibit significant anti-inflammatory and wound-healing properties, which help to soothe irritated skin, reduce redness, and promote cellular repair.<sup>67</sup> This robust scientific evidence validates saffron's esteemed position as a luxury, high-performance active ingredient in Ayurvedic cosmeceuticals.

## 5.0 Formulation of Ayurvedic Cosmeceuticals

### 5.1 From Traditional Lepa to Modern Creams: A Formulation Evolution

The practice of applying herbal preparations to the skin is as ancient as Ayurveda itself. The most traditional form of topical application is the *Lepa*, a simple paste made by grinding fresh or dried herbs with a suitable liquid medium, such as water, milk, or honey.<sup>17</sup> While effective for acute applications,

these traditional preparations have significant limitations for the modern consumer, including short shelf life, lack of standardization, inconvenient preparation, and poor aesthetic feel.

The evolution into Ayurvedic cosmeceuticals represents a significant leap in formulation science. This transition involves incorporating traditional herbal extracts into sophisticated, modern delivery systems like creams, lotions, serums, and gels.<sup>10</sup> This approach retains the therapeutic essence of the herbs while overcoming the drawbacks of traditional methods. Modern formulations offer enhanced stability through the use of natural preservatives, improved skin penetration, a more pleasant sensory experience, and precise, standardized dosages of active ingredients. This evolution allows the timeless wisdom of Ayurveda to be delivered in a format that meets the expectations of today's discerning skincare consumer.

### 5.2 Case Study: Deconstructing Kumkumadi Tailam as a Prototypical Cosmeceutical

*Kumkumadi Tailam*, or "saffron oil," stands as a quintessential example of a classical Ayurvedic formulation that functions as a high-performance cosmeceutical. Described in ancient texts, this "miraculous elixir" is a complex polyherbal oil infusion designed to illuminate the complexion, lighten pigmentation, and combat the signs of aging.<sup>37</sup> Its enduring popularity in the modern market is a testament not just to its traditional heritage but to its remarkable efficacy, which stems from a sophisticated synergy of its constituent herbs.

The formulation typically contains 20-26 different ingredients, with Saffron (*Kumkuma*) as the star component, infused into a base of sesame oil and milk.<sup>39</sup> A detailed analysis of its key ingredients reveals a multi-target approach to skincare that is far more complex than many modern "single-active" products.

- **Saffron (*Kumkuma*) and Licorice (*Yashtimadhu*):** Provide potent antioxidant and tyrosinase-inhibiting effects to brighten the skin and reduce hyperpigmentation.<sup>49</sup>
- **Sandalwood (*Chandana*) and Vetiver (*Ushira*):** Offer powerful anti-inflammatory and cooling properties to soothe irritated skin and pacify Pitta-related conditions.<sup>39</sup>
- **Manjistha (*Rubia cordifolia*):** Acts as a blood purifier to detoxify the skin from within, addressing blemishes and promoting clarity.<sup>39</sup>
- **Lotus (*Kamala*):** Provides conditioning and antioxidant benefits, helping to maintain skin hydration and elasticity.<sup>49</sup>

This formulation does not rely on a single mechanism but instead addresses multiple pathways of skin health and aging simultaneously: it reduces inflammation, fights oxidative stress, inhibits melanin synthesis, and purifies the blood. This holistic, synergistic action is a hallmark of Ayurvedic pharmacology and represents a significant therapeutic advantage. However, this very complexity also presents the greatest challenge for commercial production: ensuring the identity, purity, and potency of over twenty botanical ingredients in every batch requires an exceptionally high level of quality control and standardization, a hurdle that defines the frontier of the modern Ayurvedic industry.

### 5.3 The Ayurvedic Cosmeceutical Market: Trends, Drivers, and Consumer Demographics

The market for Ayurvedic and herbal cosmeceuticals is not a niche segment but a rapidly expanding global phenomenon. As noted, the overall Ayurvedic products market is projected to grow at a CAGR ranging from 12% to over 27% in the coming years.<sup>2</sup> The Ayurvedic cosmetic products sub-market was valued at approximately USD 5.5 billion in 2023 and is projected to reach USD 14.7 billion by 2032, exhibiting a robust CAGR of 11.2%.<sup>1</sup> In India, the herbal beauty and skincare market alone reached USD 3.1 billion in 2024 and is expected to grow to USD 10.3 billion by 2033 at a CAGR of 14.4%.<sup>71</sup>

#### Key Market Drivers:

- **Rising Consumer Awareness:** A primary driver is the increasing consumer consciousness regarding the potential negative effects of synthetic chemicals (e.g., parabens, sulfates) and a corresponding preference for natural, plant-based, and chemical-free formulations.<sup>1</sup>
- **The Wellness Trend:** The global shift towards holistic health and wellness has broadened the appeal of Ayurveda, which treats beauty as an extension of overall health.<sup>1</sup>
- **E-commerce and Social Media:** The proliferation of online retail platforms has made Ayurvedic products more accessible globally, while social media influencers have played a crucial role in educating consumers and building brand trust.<sup>1</sup> Amazon India, for instance, launched a dedicated storefront for Ayurveda products to enhance their visibility.<sup>5</sup>
- **Product Innovation:** Brands are investing in R&D to create innovative formulations that combine traditional wisdom with modern science, appealing to a wider consumer base.<sup>1</sup>

#### Consumer Demographics and Regional Insights:

The market is largely dominated by female consumers, who represent 54% of total users and drive demand for skincare, particularly anti-aging and pigmentation solutions.<sup>6</sup> However, the men's grooming segment is also growing, contributing 33% to market usage.<sup>6</sup> Geographically, the Asia-Pacific region, led by India, holds the largest market share (around 44-49%) due to its deep-rooted cultural heritage and manufacturing infrastructure.<sup>2</sup> North America and Europe are the next largest markets, accounting for 26% and 21% respectively, driven by the clean-label and natural wellness trends.<sup>4</sup>

## 6.0 Challenges and Innovations in Product Development

### 6.1 The Standardization Imperative: Overcoming Adulteration and Ensuring Quality Control

Despite its rapid growth, the Ayurvedic cosmeceutical industry faces a formidable challenge that threatens its credibility and long-term success: the lack of consistent standardization and quality control.<sup>72</sup> The efficacy of any herbal product is directly dependent on the quality of its raw materials, which can vary significantly due to a host of factors. Botanical variation arising from different geographical locations, climatic conditions, and harvesting times can lead to inconsistent levels of active phytochemicals.<sup>74</sup> Improper post-harvest handling, drying, and storage can result in microbial contamination or degradation of valuable compounds.<sup>72</sup>

An even more pernicious issue is the widespread practice of adulteration, which is often intentional and economically motivated.<sup>75</sup> High-value, in-demand botanicals like Saffron and Sandalwood are particularly vulnerable. Adulteration can range from simple dilution with inert fillers to the sophisticated substitution with lower-cost species that may be morphologically similar but lack the desired therapeutic compounds.<sup>76</sup> For instance, Saffron may be adulterated with red plastic strips, and powdered herbs can be bulked with colored wheat bran.<sup>75</sup> This fraud not only cheats the consumer and undermines product efficacy but can also pose significant safety risks.<sup>76</sup>

To overcome these challenges, the industry must adopt a rigorous, science-based approach to quality control. This involves moving beyond basic organoleptic tests to implement advanced analytical techniques at every stage of the supply chain. Methods such as High-Performance Thin-Layer Chromatography (HPTLC) and High-Performance Liquid Chromatography (HPLC) can create chemical fingerprints to verify identity and quantify marker compounds.<sup>74</sup> For definitive species identification, DNA barcoding is becoming an invaluable tool.<sup>75</sup> Establishing and enforcing stringent quality standards, from raw material sourcing through Good Manufacturing Practices (GMP), is imperative for building consumer trust and ensuring the safety and reliability of Ayurvedic cosmeceuticals.<sup>73</sup>

### 6.2 Navigating the Global Regulatory Maze: India, USA, and EU Frameworks

As Ayurvedic brands expand from local to global markets, they must navigate a complex and highly fragmented regulatory landscape. The legal classification and requirements for herbal cosmetics differ substantially across major economic regions, posing significant compliance challenges.

- **India:** The domestic regulatory framework is governed by the Drugs and Cosmetics Act, 1940, and its associated Rules of 1945. This legislation has specific provisions for Ayurveda, Siddha, and Unani (ASU) drugs.<sup>78</sup> Manufacturers must obtain a license from State Licensing Authorities and are mandated to comply with Good Manufacturing Practices (GMP) as laid out in Schedule T of the Act, which covers standards for facilities, raw materials, and quality control.<sup>78</sup> The Ministry of AYUSH oversees policy-making and implementation.<sup>78</sup>
- **United States:** The U.S. FDA regulates products based on their intended use, not their origin. As previously noted, the FDA does not recognize the "cosmeceutical" category.<sup>7</sup> An Ayurvedic product intended to "cleanse" or "beautify" is a cosmetic, while one claiming to "treat hyperpigmentation" or "reduce inflammation" is a drug.<sup>8</sup> Cosmetics (other than color additives) do not require pre-market approval but must be safe for consumers, and the manufacturer is legally responsible for substantiating this safety.<sup>80</sup> The recently enacted Modernization of Cosmetics Regulation Act (MoCRA) of 2022 has introduced more stringent requirements, including mandatory facility registration, product listing, and adverse event reporting, bringing U.S. cosmetic regulation closer to that of other jurisdictions.<sup>82</sup>
- **European Union:** The EU has one of the strictest regulatory frameworks for cosmetics in the world, governed by Regulation (EC) No. 1223/2009.<sup>83</sup> Before any cosmetic product can be placed on the market, a designated "Responsible Person" must compile a comprehensive Product Information File (PIF). This file must include a detailed Cosmetic Product Safety Report (CPSR) prepared by a qualified safety assessor.<sup>83</sup> The regulation includes extensive annexes listing thousands of prohibited and restricted substances, and it has specific requirements for labeling, claims substantiation, and notification through a central portal (CPNP).<sup>83</sup> Herbal products are not exempt and must meet the same high standards of safety and documentation as any other cosmetic product.<sup>84</sup>

### 6.3 The Role of Technology in Unlocking Potential

Technological innovation is the critical catalyst that can elevate traditional Ayurvedic formulations into high-performance, globally competitive cosmeceuticals. These advancements address two of the most significant historical limitations of herbal products: the efficiency of extracting active compounds and their ability to penetrate the skin barrier.

#### 6.3.1 Advanced Extraction Methods for Enhanced Bioactivity

Traditional extraction methods like maceration or simple decoction are often time-consuming, use large volumes of solvents, and can degrade heat-sensitive (thermolabile) bioactive compounds.<sup>86</sup> Modern "green" extraction technologies offer superior alternatives that are more efficient, sustainable, and yield higher-quality extracts.<sup>86</sup>

- **Supercritical Fluid Extraction (SFE):** This technique uses a supercritical fluid, typically carbon dioxide (CO<sub>2</sub>), as a solvent. SFE is highly selective, non-toxic, and ideal for extracting thermolabile compounds without leaving any solvent residue.<sup>87</sup>



- **Microwave-Assisted Extraction (MAE):** MAE uses microwave energy to heat the solvent and plant matrix directly, causing cell walls to rupture and release their contents rapidly. This significantly reduces extraction time and solvent consumption.<sup>86</sup>
- **Ultrasound-Assisted Extraction (UAE):** UAE employs high-frequency sound waves to create cavitation bubbles that collapse near the plant material, disrupting cell walls and enhancing solvent penetration. It is highly efficient and can be performed at lower temperatures, preserving the integrity of the active compounds.<sup>87</sup>

### 6.3.2 Novel Delivery Systems for Improved Skin Penetration

A major challenge in topical formulation is delivering active ingredients through the skin's outermost protective layer, the stratum corneum, which is largely impermeable to many molecules, especially water-soluble ones.<sup>11</sup> Novel Drug Delivery Systems (NDDS), adapted from the pharmaceutical industry, provide sophisticated solutions to enhance the bioavailability and efficacy of Ayurvedic actives.<sup>89</sup>

- **Nanoparticles:** These submicron-sized carriers (e.g., solid lipid nanoparticles) can encapsulate herbal extracts, improving their stability, solubility, and ability to penetrate deeper skin layers.<sup>89</sup>
- **Liposomes and Phytosomes:** Liposomes are microscopic vesicles made of lipid bilayers that can encapsulate both hydrophilic and hydrophobic compounds. Phytosomes are a specific type of complex where a plant extract is bound to a phospholipid (like phosphatidylcholine), making the water-soluble active more lipid-soluble and thus better able to cross the skin barrier.<sup>89</sup>

These technologies transform traditional herbs into targeted, high-performance ingredients. However, this very sophistication introduces new regulatory complexities. The use of nanotechnology, for example, triggers heightened scrutiny under frameworks like the EU's, which has specific guidelines and safety assessment requirements for nanomaterials in cosmetics.<sup>85</sup> This creates a dynamic interplay where the scientific solution to an efficacy problem generates a new, more complex regulatory challenge, underscoring the need for an integrated approach to product development.

## 7.0 Future Perspectives and Conclusion

### 7.1 The Path Forward: Integrating Clinical Validation and Biotechnological Advancements

The future growth and global acceptance of Ayurvedic cosmeceuticals depend on a robust commitment to scientific validation. While centuries of traditional use and a growing body of preclinical research provide a strong foundation, there is a pressing need for more large-scale, randomized, placebo-controlled clinical trials conducted according to modern international standards.<sup>73</sup> Such studies are essential to definitively prove the efficacy and safety of Ayurvedic formulations for specific dermatological indications, such as reducing hyperpigmentation or improving skin elasticity, using objective measurement techniques like chromametry and cutometry.<sup>93</sup>

Simultaneously, biotechnology offers transformative solutions to long-standing challenges in the herbal industry. To address the issue of inconsistent supply and potential overharvesting of wild medicinal plants, plant tissue culture and other in-vitro cultivation techniques can be employed to produce high-quality, standardized raw materials in a sustainable and controlled environment.<sup>95</sup> Furthermore, biotechnological processes like fermentation can be used to enhance the bioavailability of Ayurvedic compounds. Fermentation can break down complex plant molecules into simpler, more easily absorbable forms, potentially increasing the efficacy of traditional remedies.<sup>96</sup> The integration of these advanced scientific and biotechnological approaches will be crucial for elevating Ayurvedic products to the highest global standards of quality and evidence-based performance.

### 7.2 The Promise of Personalized Ayurvedic Skincare Based on Dosha Profiles

One of the most exciting frontiers in skincare is the move towards hyper-personalization, where products are tailored to an individual's unique biological needs. Ayurveda, with its foundational concept of *Prakriti* (an individual's unique constitution), is inherently a system of personalized medicine. The principle of determining a person's dominant *Dosha* (Vata, Pitta, or Kapha) and tailoring diet, lifestyle, and herbal treatments accordingly is an ancient precursor to this modern trend.<sup>98</sup>

This concept is now being translated into the cosmeceutical market. A number of innovative brands are leveraging technology to bring this personalized approach to a wider audience. They employ detailed online questionnaires to help consumers assess their unique *Dosha* profile and then provide customized skincare regimens formulated with specific herbs designed to pacify their particular imbalances.<sup>98</sup> For example, a person with a

*Pitta*-dominant constitution prone to inflammation might receive a formulation rich in cooling herbs like Sandalwood, while a *Vata*-dominant individual with dry skin might receive products with nourishing and hydrating ingredients. This fusion of ancient diagnostic principles with modern direct-to-consumer platforms represents a significant evolution in the market, offering a level of customization that resonates deeply with consumers seeking solutions tailored specifically for them.

### 7.3 Synthesis: *Varnya Dravyas* as a Sustainable and Efficacious Foundation for Next-Generation Cosmeceuticals

In conclusion, the Ayurvedic category of *Varnya Dravyas* represents a rich, sophisticated, and time-tested repository of bioactive botanicals for promoting skin health and radiance. The ancient wisdom that identified these herbs and their effects is now being progressively validated by modern science, which has elucidated their antioxidant, anti-inflammatory, and tyrosinase-inhibiting mechanisms. This convergence of tradition and evidence provides a powerful foundation for the development of next-generation cosmeceuticals that are both natural and highly effective.

The global consumer's pivot towards holistic, plant-based, and transparent skincare solutions has positioned the Ayurvedic market for exponential growth. However, to fully realize this potential, the industry must rigorously address its most significant hurdles: the lack of standardization, the threat of adulteration, and the complexities of a fragmented global regulatory system. The path forward lies in a synergistic fusion of disciplines. It requires embracing technological innovations in extraction and delivery to maximize efficacy, committing to stringent quality control and clinical validation to ensure safety and build trust, and creatively leveraging core Ayurvedic principles, like personalization based on *Dosha*, to meet the evolving demands of the modern consumer. By successfully integrating this ancient knowledge with the highest standards of modern science and technology, Ayurvedic cosmeceuticals based on *Varnya Dravyas* are poised to become a leading and defining category in the future of global beauty and wellness.

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