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A Study of Economic Analysis of Grape Farming in Vijayapura District in Karnataka

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ABSTRACT

Grape cultivation in India has evolved as a significant component of the horticultural economy, especially in semi-arid regions where traditional food grains are less viable. Among such regions, Vijayapura district in Karnataka has emerged as a prominent center for grape farming, contributing substantially to the livelihoods of small and marginal farmers. However, despite its potential, grape farming in Vijayapura faces numerous challenges, ranging from limited technological penetration and marketing inefficiencies to inadequate infrastructure and policy support. These constraints impact productivity, income levels, and the overall sustainability of grape cultivation in the region.

INTRODUCTION

This paper presents an economic analysis of grape farming in Vijayapura district, grounded in empirical data. The paper uncovers the nuanced dynamics that influence grape farming outcomes in Vijayapura, including the role of sustainability practices, resource constraints, peer-based learning, and institutional bottlenecks. The paper wants to propose targeted interventions that could enhance the resilience, productivity, and profitability of grape farming in the district. By situating this micro-level study within a broader theoretical and policy framework, the paper offers meaningful insights for researchers, practitioners, and policymakers invested in horticultural development and rural livelihoods. The study is based on secondary data collected from various sources- library books and journals, online media, and others. The novelty of this paper lies in its integrated approach to analyzing diverse variables such as landholding patterns, yield variations, technology adoption, market access, income distribution, labor utilization, and environmental practices—all through a localized lens. In doing so, it bridges the empirical knowledge gap and offers actionable insights tailored to the unique context of Vijayapura's grape sector.

OBJECTIVE

The objective of the paper is-

1. To assess the socio-economic conditions of grape farmers,
2. Identify patterns in landholding, yield, income distribution, technology adoption, labor use.
3. Explore market linkages and government support mechanisms.

GRAPE FARMING IN VIJAYAPURA DISTRICT

- There is a significant economic implication for grape farming in Vijayapura district, including effects on income, input use, productivity, market access, or policy outreach. Nearly 5% owning 4–6 acres, while smaller proportions hold 6–8 acres (3.5%) and 8 acres and above (3.1%). 26.2% of respondents had some form of storage available. This reflects a significant economic implication for grape farming in Vijayapura district, including effects on income, input use, productivity, market access, or policy outreach. There is a dominance of small-scale viticulture. 28.5% own 8–12 acres of land, showing moderate land consolidation. This reflects a significant economic implication for grape farming in Vijayapura district, including effects on income, input use, productivity, market access, or policy outreach.
- 40.8% obtain credit from co-operative banks, indicating their central role in rural agricultural financing. These effects on income, input use, productivity, market access, or policy outreach. But nearly 71.9% of farmers did not participate in agricultural training programs. There is an increasing role of commission agents, reflecting intermediary dependence. 13.8% reported 5–10 acres under grape cultivation, a relatively higher

scale. 26.5% earn below ₹1 lakh from grape cultivation, indicating economic vulnerability. Nearly 73.8% reported lack of access to storage facilities. 40.0% chose grape farming for profitability, showing economic motivation.

- 51.2% rely on borewells, indicating dependence on groundwater. 66.2% depend on hired labour, showing labour-intensive nature of grape farming. Government support has been increasing. Nearly 20.4% farmers are highly satisfied, reflecting a niche of successful grape producers. More than 33.8% use family labour, reflecting traditional systems of cultivation. It is noticed that 15.0% chose grape farming for low labour demand, optimizing operational costs. 10.8% sell through cooperatives, showing under-utilization of collective marketing. This reflects a significant economic implication for grape farming in Vijayapura district, including effects on income, input use, productivity, market access, or policy outreach. 10.0% of farmers earn above ₹3 lakhs, representing high performers. This reflects a significant economic implication for grape farming in Vijayapura district, including effects on income, input use, productivity, market access, or policy outreach.

Summary of Major Findings on Grape Farming in Vijayapura District

1. Landholding and Scale

- A vast majority (86.2%) cultivate grapes on **less than 5 acres**, indicating dominance of **small-scale farming**.
- Only a small proportion (13.8%) cultivate grapes on **5–10 acres** and 3.1% above 8 acres, showing limited large-scale viticulture.
- Moderate land consolidation is seen in 28.5% of farmers owning **8–12 acres**.

2. Input Use and Resources

- **60.4% use organic fertilizers, while 39.6% use inorganic—pointing to a mixed-input system.**
- **51.2% depend on borewells and 66.2% rely on hired labour, confirming the labour-intensive and water-dependent nature of grape farming.**
- **Only 26.2% have access to storage, and a huge 73.8% lack it, affecting post-harvest management.**

3. Credit, Marketing, and Income

- **40.8% access credit from cooperative banks**, highlighting their central financial role.
- **53.5% sell through commission agents**, indicating strong **intermediary dependence**.
- Only **10.8% use cooperatives for sales—collective marketing is underutilized.**
- **79.2% lack crop insurance**, exposing farmers to financial shocks.
- **26.5% earn less than ₹1 lakh**, while only 10% earn above ₹3 lakhs from grape farming, suggesting **income inequality and economic vulnerability**.

4. Productivity and Technology

- **36.9% report yields of 10–15 tons/acre**, and 17.7% report 15–20 tons/acre—indicating **moderate productivity variation**.
- **31.1% use low technology**, reflecting a **technology gap**.

5. Motivations and Satisfaction

- **40% chose grape farming for profitability**, while 15% for low labour requirements.
- Only **20.4% are highly satisfied**, though **49.2% report general satisfaction** with farming experience.

6. Family and Labour

- **64.6% have 0–2 working members per household**, limiting income potential.
- **33.8% depend on family labour**, showing continued **traditional cultivation practices**.

7. Knowledge and Learning

- 37.3% rely on peer farmers for information—extension services are minimal.

Integrating Literature Review with Major Findings on Grape Cultivation in Vijayapura District

The present paper on grape cultivation in Vijayapura district is enriched by a robust body of literature that spans global, national, and regional dimensions of viticulture. The dominance of small-scale viticulture in Vijayapura, with 86.2% of farmers cultivating on less than five acres, is consistent with Rajmane (1966) and Jadhav et al. (2018), who emphasize the economic viability of grape farming despite its labor-intensive nature. Rajmane's cost-benefit analysis favoring grape over sugarcane is reflected in the finding that 40% of farmers prefer grapes for profitability. However, challenges such as dependence on

hired labor (66.2%) and absence of crop insurance (79.2%) mirror Gotyal (2007) and Kumar & Chandra Babu (2021), who warn of vulnerabilities in grape value chains under economic and climate stress.

The paper reveals that 71.9% of farmers have not participated in training programs, echoing the gaps identified by Chadha & Shikhamny (2003) and Maradi (2021), who argue for capacity-building and extension services to improve yield and sustainability. Similarly, the low use of technology (31.1%) corresponds with findings by Shinde (2016), who highlights the transformative role of drip irrigation and organic practices in cost efficiency and quality enhancement. While 60.4% of respondents reported using organic fertilizers, the coexistence of 39.6% using inorganic inputs reveals a mixed-input model, which reflects the transition phase highlighted by Antonio et al. (2020).

Marketing challenges form another critical nexus between literature and field findings. The fact that 53.5% of respondents sell through commission agents illustrates the intermediary dependence observed by Tilekar et al. (1992) and Singh & Singh (1977). This is reinforced by Alagupandian (2018), who stressed the need for better storage infrastructure and digital market linkages to reduce post-harvest losses and improve price realization. The lack of cold storage access for 73.8% of farmers further amplifies this concern, making a strong case for infrastructure investment as advocated by Dangat et al. (1997).

In summary, the integration of empirical data with literature review confirms that while grape cultivation in Vijayapura is economically promising, it is constrained by systemic issues—such as lack of insurance, poor market infrastructure, and inadequate training. The findings validate past research and reinforce the need for targeted interventions in technology adoption, market reforms, financial support, and climate-resilient farming practices to ensure the long-term viability and competitiveness of the grape sector in the region.

Suggestions

1. **Technology Adoption:** Promote the use of drip irrigation, organic inputs, and post-harvest technologies through subsidized programs and technical training.
2. **Training & Extension Services:** Establish taluka-level training centers to equip farmers with scientific knowledge on crop management, quality enhancement, and sustainable practices.
3. **Strengthening Cooperatives:** Enhance cooperative marketing networks to reduce dependency on intermediaries and improve profit margins.
4. **Credit and Insurance Access:** Expand coverage of crop insurance schemes and facilitate low-interest loans to smallholders to reduce economic vulnerability.
5. **Infrastructure Development:** Invest in storage facilities, cold chains, and rural transport to minimize post-harvest losses and enable competitive pricing.
6. **Climate-Smart Agriculture:** Promote site-specific grape cultivation practices based on microclimate analysis and provide tools for weather forecasting and pest monitoring.
7. **Digital Market Platforms:** Encourage the use of e-NAM and other digital channels to access real-time market data and broaden market reach.
8. **Policy Interventions:** Develop region-specific horticulture policies that incentivize sustainable grape farming, investment in infrastructure, and value-added processing units.

By implementing these suggestions, grape farming in Vijayapura can transition toward a more sustainable, equitable, and profitable enterprise.

Conclusion

This study tries to make a novel contribution by presenting a comprehensive micro-level economic analysis of grape farming in Vijayapura district, Karnataka providing a well-rounded understanding of the socioeconomic, technological, infrastructural, and environmental factors shaping grape cultivation in the region.

Furthermore, the study highlights the structural vulnerabilities within the grape value chain, such as intermediary dependence, lack of institutional support, and underutilization of modern farming techniques. These insights extend the relevance of the research beyond Vijayapura to similar agro-climatic regions across India. Importantly, this paper tries to contribute to policy and development planning by offering clear recommendations based on empirical evidence. It aligns with broader goals of inclusive rural development, climate-resilient agriculture, and equitable access to resources. The findings are valuable to a wide range of stakeholders, including local farmers, agricultural extension workers, policymakers, NGOs, financial institutions, and academics.

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