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## Achieving Manufacturing Excellence in Paint Production: A Lean and Digital Integration Approach

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### ABSTRACT:

Today, the paint industry is highly competitive and focused on making top-quality products. To succeed, paint companies must not only work efficiently but also aim for "manufacturing excellence." This means using smart methods to reduce waste, improve quality, adopt new technologies, and create a culture where workers are always looking to improve.

This research looks at how paint companies can achieve manufacturing excellence by combining both old and new ways of working. It includes information from published research, real-life examples from various paint companies, and personal experience working in the paint industry. It studies popular techniques like 5S (organizing the workplace), Kaizen (continuous improvement), and Value Stream Mapping (analyzing work steps). It also looks at how new digital tools—like the Industrial Internet of Things (IIoT), live tracking systems, and digital copies of production (called digital twins)—are used to improve operations.

The study finds that successful paint companies use a mix of lean methods and modern technology. This helps them improve every step in the process, from buying raw materials to mixing paint, packing it, and managing stock. The research also shows that involving employees, giving proper training, and encouraging teamwork are very important for long-term success. However, some companies still face problems like outdated machines, employees who resist change, and trouble managing digital systems.

The paper presents a practical plan that both large and small paint companies can follow to improve their manufacturing. This plan helps companies work better, improve quality, reduce costs, and become more environmentally friendly. The research offers useful suggestions that can help paint companies grow and compete more strongly in today's fast-changing market.

### Introduction:

The paint manufacturing industry plays a vital role in supporting infrastructure, construction, automotive, consumer goods, and other key sectors. As markets grow more competitive and consumer expectations increase, paint manufacturers are being challenged not only to produce high-quality products but to do so with greater speed, lower cost, and improved environmental responsibility. In today's manufacturing environment, **merely running operations efficiently is no longer enough**. Companies must now strive for **manufacturing excellence**, which means continuously improving processes, reducing waste, ensuring consistent quality, and leveraging new technologies for smarter operations.

Over the past few decades, improvement tools such as **5S** (workplace organization), **Kaizen** (continuous improvement), and **Value Stream Mapping** (process analysis) have become popular in many industries, including automotive, pharmaceuticals, and electronics. These tools form the foundation of **Lean Manufacturing**, a philosophy focused on delivering maximum value to customers with minimal waste. Despite its scale and importance, the **paint industry has been slower to adopt and sustain such methodologies** in a structured and integrated way. Many plants continue to operate using conventional batch-based systems, where inefficiencies, material losses, and process variability are common.

In recent years, the rise of **Industry 4.0 technologies** has opened new possibilities. Concepts like the **Industrial Internet of Things (IIoT)**, **real-time monitoring**, **machine learning**, and **digital twins** enable manufacturers to track, predict, and optimize performance like never before. These technologies allow factories to go beyond visual management or manual process control and move toward **smart manufacturing**, where data guides real-time decisions. For the paint industry, which deals with complex formulations, batch consistency, volatile raw materials, and strict compliance standards, the integration of Lean and digital tools can be especially transformative.

### Problem Statement:

While many paint manufacturers have made some progress by applying Lean tools or introducing automation, few have achieved **true manufacturing excellence**—a level where processes are lean, data-driven, and continuously improving. In most cases, improvement efforts are limited to specific areas and lack cross-functional integration. Several challenges still stand in the way: outdated equipment, resistance to cultural change, fragmented data systems,

and limited understanding of digital technologies. Furthermore, the specific operational dynamics of the paint industry—such as complex blending operations, multi-stage quality checks, and hazardous chemical handling—create additional barriers to transformation.

Despite the growing importance of this issue, there is **limited academic and industrial research** that specifically addresses how Lean Manufacturing and Industry 4.0 technologies can be **jointly applied** in paint production environments. As a result, plant leaders and operational managers lack a clear roadmap to implement excellence strategies that are both **practical** and **scalable**.

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## Objectives:

This research aims to bridge that gap by developing an understanding of how manufacturing excellence can be achieved in the paint industry through a **combined approach of Lean tools and digital transformation**. The specific objectives are:

- To explore and document how **manufacturing excellence** principles are applied in the paint industry, based on both published research and real-world plant operations.
- To identify **best practices, key performance drivers, and common obstacles** in the journey toward operational excellence in paint manufacturing.
- To analyze specific Lean tools such as 5S, Kaizen, and Value Stream Mapping, and digital technologies like IIoT, digital twins, and data analytics, in the context of their effectiveness in reducing losses and improving process efficiency.
- To use **first-hand working experience** in paint production environments as primary data for analysis.
- To propose a **practical framework** or model that can be adopted by both large and medium-sized paint manufacturing firms to improve productivity, ensure quality, reduce material and energy waste, and adapt to changing market and regulatory conditions.

## Problem Statement:

While many paint manufacturers have made some progress by applying Lean tools or introducing automation, few have achieved **true manufacturing excellence**—a level where processes are lean, data-driven, and continuously improving. In most cases, improvement efforts are limited to specific departments or short-term projects and lack long-term strategic integration across the production line. Several **challenges** still stand in the way:

- **Outdated equipment and infrastructure**, which limit flexibility and responsiveness.
- **Resistance to change**, especially from operational staff unaccustomed to modern systems or Lean philosophies.
- **Fragmented and underutilized data systems**, which prevent effective decision-making and process optimization.
- **Lack of timely and structured training programs** for machine operators and floor workers, resulting in inconsistent performance and increased errors during critical tasks.
- **Absence or poor implementation of Standard Operating Procedures (SOPs)**, leading to variations in how tasks are performed, affecting product quality, safety, and compliance.
- **Limited understanding and adoption of digital technologies** such as IIoT, predictive maintenance, and real-time monitoring tools.
- **Miscommunication between officers and operators during work shift changes**, leading to operational delays, duplicated efforts, and quality inconsistencies.

Furthermore, the specific operational characteristics of the paint industry—such as multi-stage blending, strict batch control, and the handling of hazardous or sensitive materials—demand a high level of process discipline, skill, and coordination. Without proper training and SOP adherence, even advanced technologies cannot deliver consistent performance or regulatory compliance.

Despite the urgency, there is **limited academic and field research** that specifically explores how traditional improvement methods and digital tools can work together in the paint manufacturing context. This lack of a clear, industry-specific roadmap for excellence limits the ability of paint manufacturers—especially small and medium enterprises—to move forward in a structured and sustainable manner.

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## 3) Literature Review:

### *Understanding Manufacturing Excellence in the Paint Industry*

#### *3.1) Introduction to Manufacturing Excellence:*

**Manufacturing excellence** refers to the continuous pursuit of improving production systems to achieve the highest levels of quality, efficiency, cost-effectiveness, and flexibility. In the broader context, it includes **lean manufacturing principles, Six Sigma practices, total quality management**

(TQM), technological integration, and organizational culture development. The end goal is not just to remove inefficiencies but to build a culture of continuous improvement (Kaizen) and employee engagement, leading to better performance across all stages of production.

### 3.2 Lean Manufacturing and Its Application in the Paint Industry

The **Lean Manufacturing** approach, introduced by Toyota, is one of the most influential concepts in operational excellence. It emphasizes reducing non-value-added activities (waste), improving flow, and optimizing customer value.

Key Lean tools used in manufacturing include:

- **5S (Sort, Set in order, Shine, Standardize, Sustain):** A workplace organization method that ensures cleanliness and discipline.
- **Kaizen:** A continuous improvement philosophy based on small, incremental changes.
- **Value Stream Mapping (VSM):** A visual tool to analyze and improve the flow of materials and information.
- **Root Cause Analysis (RCA) and PDCA (Plan-Do-Check-Act):** Structured methods to identify and eliminate recurring problems.

In the **paint manufacturing sector**, applying Lean tools can streamline operations such as:

- Batch formulation
- Mixing and tinting processes
- Raw material weighing
- Packing and labeling
- Storage and dispatch

Studies have shown that implementing 5S and Kaizen can improve **batch consistency**, **reduce rework**, and **lower material variance** in paint production (Deshmukh & Thampi, 2021).

### 3.3 Digital Technologies in Modern Manufacturing (Industry 4.0)

**Industry 4.0** represents the fourth industrial revolution characterized by smart automation and interconnectivity. Technologies include:

- **Industrial Internet of Things (IIoT):** Connecting machines and sensors to gather real-time production data.
- **Digital Twin Technology:** Creating a virtual model of physical operations for simulation and analysis.
- **SCADA Systems and MES (Manufacturing Execution Systems):** Used for real-time monitoring and decision-making.
- **Predictive Analytics and AI:** Analyzing data trends to predict equipment failures or quality issues before they happen.

In paint manufacturing, IIoT and real-time data monitoring can:

- Improve process visibility and traceability
- Reduce batch-to-batch variation
- Optimize raw material usage
- Improve energy efficiency

Yet, adoption remains slow due to high initial costs, lack of skilled manpower, and integration challenges with legacy systems.

### 3.4 Importance of SOPs and Operator Training

Recent studies emphasize that even with the best tools and technologies, **human factors** play a central role in operational success. The **lack of well-written Standard Operating Procedures (SOPs)** and **inadequate training of plant operators** is a leading cause of downtime, safety incidents, and quality failures in the paint industry.

Training programs that focus on:

- Handling volatile materials safely
- Responding to process alarms
- Proper raw material handling and weighing
- Equipment maintenance basics

...can result in improved output, fewer process deviations, and better compliance with environmental and safety standards.

### 3.5 Gaps in Existing Research

While many papers discuss Lean Manufacturing or Industry 4.0 separately, very few focus on how these can be **integrated** specifically in the **paint industry**. Most existing literature is generic, with limited real-world case applications. There is also a lack of clear frameworks that combine **lean tools**, **digital systems**, **SOPs**, and **employee development** into one scalable model.

### 3.6 Summary of Literature Insights

Focus Area	Key Findings
Lean Manufacturing	Effective in reducing waste, improving flow, and consistency
Industry 4.0 Technologies	Enable smarter, data-driven decisions and predictive actions
SOPs & Training	Critical for ensuring process stability and safety
Shift Communication & Coordination	Miscommunication during work shift changes leads to operational delays, duplicated efforts, and quality inconsistencies
Research Gap	Lack of integrated models tailored to the paint industry

## 4. Research Methodology:

### 4.1 Introduction

The purpose of this research is to explore how **manufacturing excellence** can be achieved in the **paint industry** by integrating **lean practices**, **digital technologies**, **SOPs**, and **human resource development**. To achieve this, a **mixed-methods** research design has been adopted, combining **qualitative insights**, **quantitative observations**, and **case-based learning** derived from practical workplace experience.

### 4.2 Research Design

This study uses a **descriptive and exploratory research design** to:

- Describe the current state of manufacturing practices in the paint industry.
- Explore how best practices from lean and digital systems can be implemented.
- Understand the real-time challenges faced on the production floor.
- Propose a practical framework for operational improvement.

The methodology includes:

- **Literature review:** Review of scholarly articles, white papers, and industry case studies.
- **Case analysis:** Paint companies and other benchmark companies used as reference examples.
- **Field observation and practitioner insights:** Based on the author's personal working experience in a paint production facility.
- **Performance data interpretation:** Use of selected KPIs (e.g., material variance, batch cycle time, energy usage, downtime) from plant operations.

### 4.3 Data Sources

Source Type	Data Collected
Primary data	Observations, operator interactions, and performance metrics from real plant environments
Secondary data	Published articles, company reports, lean implementation documents, SOP templates, training logs
Comparative analysis	Benchmarking practices from similar firms

#### 4.4 Tools and Techniques Used

The following **operational excellence tools and methods** were studied and applied:

1. **5S Audit Framework:** For assessing shop floor cleanliness and organization.
2. **Kaizen Events:** For team-based problem solving and small improvements.
3. **Value Stream Mapping (VSM):** To visualize and analyze process flow from raw materials to finished goods.
4. **Root Cause Analysis (RCA):** To find key problems affecting quality or efficiency.
5. **OEE (Overall Equipment Effectiveness):** For monitoring equipment productivity.
6. **SOP Review Checklist:** To evaluate the clarity, coverage, and use of operating procedures.
7. **IIoT & Monitoring Tools:** To track real-time metrics on machine performance, energy use, and material flow.

#### 4.5 Scope of the Study

- **Industry focus:** Decorative and industrial paints manufacturing
- **Geographical scope:** India (primarily Western and Central regions)
- **Company scope:** Mid-sized to large manufacturing units
- **Process focus:** Raw material handling, batching, mixing, quality control, packaging, dispatch
- **Operational factors analyzed:** Training, SOPs, equipment, digital readiness, lean maturity

#### 4.6 Limitations

- The study relies partly on **personal experience**, which may carry observational bias.
- Access to internal data from benchmark companies was limited to public reports and employee insights.
- Findings may not fully apply to very small-scale or highly automated plants.

#### 4.7 Ethical Considerations

- No confidential data or proprietary business information was disclosed.
- All case examples and insights are anonymized unless sourced from public domain material.
- Observations were conducted without disrupting plant operations or violating company policies.

#### 4.8 Summary

This methodology offers a **practical, evidence-based** approach for analyzing how paint companies can achieve manufacturing excellence. By combining **real factory experience**, **case benchmarking**, and **tools like Lean and IIoT**, the study aims to propose a framework that is both **actionable and adaptable** to various scales of paint operations.

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### 5. Data Analysis and Findings:

#### *Insights into Manufacturing Practices and Gaps in the Paint Industry*

##### 5.1 Introduction

This section presents and analyzes the key findings from real-world observations, primary data collected during plant operations, and insights from industry cases. The goal is to identify patterns, performance gaps, and opportunities for improvement in the journey toward **manufacturing excellence**.

##### 5.2 Analysis of Current Manufacturing Practices

In many paint manufacturing units, operations follow a semi-automated or batch-controlled process involving multiple stages—**weighing, premixing, grinding, tinting, filtering, and packing**. Despite the presence of modern equipment, performance varies widely due to the following factors:

Area	Common Practices	Observed Issues
Raw Material Handling	Manual or semi-automated weighing, barcode systems	Material variance, weighing errors, delays in staging
Batching and Mixing	PLC-based systems in modern plants	Lack of SOPs, inconsistent cycle times, training gaps
Quality Control	In-house labs with manual checks and digital tools	Delayed results, lab-personnel dependency
Maintenance	Scheduled maintenance, occasional predictive tools	Unplanned downtimes, weak data tracking
Inventory Management	ERP systems like Oracle used	Stock mismatches, poor coordination between stores & floor
Waste Management	Rework reuse, ETPs, sludge handling	Overuse of raw material, uncontrolled process waste

### 5.3 Key Performance Indicators (KPIs) Observed

Selected KPIs were analyzed to assess process stability and improvement opportunities:

KPI	Target	Observed Range	Remarks
Material Variance (%)	< 1.5%	2.2% – 3.5%	Caused by manual errors and batch-size misalignments
OEE (Overall Equipment Eff.)	> 75%	55% – 68%	Downtime due to changeovers, delays, and breakdowns
First-Pass Yield (%)	> 95%	88% – 92%	Rework due to color mismatch, viscosity errors
Batch Cycle Time	Std. varies	Often 20–30% longer	SOP adherence and process stability issues
Training Hours/Operator	4 hrs/month	< 2 hrs/month	Lack of structured training calendar

### 5.4 Lean Practices: Implementation Gaps

Despite awareness of lean tools like **5S**, **Kaizen**, and **VSM**, the study found they are often applied **partially or temporarily**. Reasons include:

- Inconsistent management support.
- Lack of trained facilitators to run Kaizen events.
- 5S implementation not sustained due to weak audits.
- No VSM review done to identify major bottlenecks.

### 5.5 Role of Digital Systems

While **ERP systems** like Oracle and **automation in batching** exist, many companies fail to fully utilize:

- **Real-time dashboards:** Often not visible to floor-level teams.
- **Predictive maintenance modules:** Data is collected but not analyzed effectively.
- **Digital SOP systems:** Absent or not user-friendly on shop floor devices.

### 5.6 Human Factors: Training & SOP Gaps

- **Operators** mostly learn through shadowing others, with little formal instruction.
- **SOPs** are either outdated, too technical, or not translated into the local language.
- There is no structured feedback loop from operators to improve SOPs.

### 5.7 Best Practices Observed

From public disclosures and case insights:

- Various Paint companies uses a structured TPM (Total Productive Maintenance) model.
- They've implemented **IIoT** in newer plants for predictive analysis and energy management.
- **Monthly Kaizen reviews** and daily 5S audits are conducted with cross-functional teams.
- **Digital SOP kiosks** installed at operator stations increase SOP visibility and use.

### 5.8 Summary of Key Findings

Theme	Insight
Lean Practice	Poorly implemented or unsustainable
Digital Tools	Underutilized despite being present
Human Capital	Training and SOP gaps reduce effectiveness
Waste and Rework	Still prevalent; opportunities to reduce significantly
Leadership & Culture	Plays a critical role in sustaining improvements

## 6. Proposed Framework for Achieving Manufacturing Excellence in the Paint Industry

### 6.1 Introduction

Based on the research findings, this section presents a structured and practical framework designed to help paint manufacturing companies—whether mid-sized or large—achieve and sustain **manufacturing excellence**. The framework integrates **lean methodologies**, **digital transformation**, **standard operating practices (SOPs)**, and **human resource development** to drive continuous improvement, operational efficiency, and product quality.

### 6.2 Key Pillars of the Framework

The proposed framework is built around **five core pillars**:

#### 1. Process Optimization through Lean Tools

- **5S**: Daily workplace organization and visual controls.
- **Kaizen**: Small, frequent, team-based improvements.
- **Value Stream Mapping (VSM)**: Identify bottlenecks and reduce non-value activities.
- **Root Cause Analysis (RCA)**: Eliminate recurring issues.

#### 2. Digital Transformation for Real-Time Control

- **IIoT (Industrial Internet of Things)**: Track machine health, temperature, and energy use.
- **Digital Twins**: Simulate paint production processes to test improvements.
- **ERP Integration (e.g., Oracle)**: Real-time material tracking and inventory control.
- **Dashboards and Alerts**: For operators and supervisors to respond instantly.

#### 3. Standard Operating Procedures (SOPs) and Training

- **Simplified SOPs**: User-friendly and translated into the local language.
- **SOP Display Systems**: Digital kiosks or printed SOPs on the shop floor.
- **Operator Training Plans**: Minimum 4 hours/month, with skill assessments.
- **Refresher Training**: Triggered after customer complaints or batch reworks.

#### 4. Culture of Continuous Improvement

- **Leadership Involvement**: Daily Gemba walks, Kaizen meetings.

- **Cross-Functional Teams:** Involving quality, maintenance, production, and supply chain.
- **Recognition Systems:** Monthly awards for best Kaizen idea, top 5S zone, etc.

#### 5. Sustainability and Safety

- **Waste Reduction Targets:** <1.5% material loss, <1% rework rate.
- **Effluent Management:** Compliance with local environmental norms.
- **Safety Audits:** Monthly audits + daily toolbox talks.

#### 6.3 Framework Overview Diagram



#### Implementation Plan

Phase	Action
Phase 1: Diagnose	VSM workshop, 5S audit, SOP review, training gap analysis
Phase 2: Plan	Set SMART goals for OEE, waste, and training; create improvement roadmap
Phase 3: Pilot	Start with one production line or batch; install monitoring tools
Phase 4: Rollout	Expand successful pilots; train operators; hold monthly Kaizen reviews
Phase 5: Sustain	Monthly dashboards, audits, retraining, and employee recognition

#### 6.5 Customization for Mid-Sized and Large Firms

- **Mid-Sized Companies:** Can start with low-cost digital tools (e.g., barcode scanning, energy meters) and focus on operator-led Kaizens.



- **Large Companies:** Should invest in advanced IIoT platforms, digital twin simulations, and centralized data systems across sites.

### 6.6 Expected Benefits

Area	Benefit
Quality	Improved batch consistency, fewer reworks
Cost	Lower raw material waste, energy savings
Efficiency	Higher OEE, faster batch cycle times
Workforce	Skilled, safer, and more motivated employees
Compliance & Environment	Better ETP performance, reduced pollution

### 6.7 Summary

This framework offers a **practical and scalable roadmap** for achieving manufacturing excellence in the paint industry. By combining the power of **lean methods, digital innovation, SOP-based operations**, and a **culture of continuous improvement**, companies can achieve significant improvements in **quality, cost, and competitiveness**.

## 7. Conclusion and Recommendations:

### 7.1 Conclusion

In a rapidly evolving industrial world, the paint manufacturing industry must embrace more than just operational efficiency—it must pursue **manufacturing excellence** as a strategic priority. This research has shown that excellence is not a one-time achievement but a **continuous journey** that involves **lean manufacturing principles, digital transformation, standardized procedures, and workforce empowerment**.

Through detailed analysis of industry practices, especially from various paint companies, along with insights gained from practical experience on the shop floor, this study has identified both the strengths and challenges of current manufacturing systems. Key issues such as **manual errors, underutilized digital tools, lack of structured training, and outdated SOPs** were highlighted as significant barriers to performance.

However, the study also found that successful implementation of **5S, Kaizen, real-time monitoring, and operator training programs** can significantly improve consistency, reduce waste, and enhance operational control. Companies that combine **traditional improvement tools with modern digital systems** are best positioned to meet customer expectations, improve compliance, and reduce costs.

To support this transformation, a **five-pillar framework** has been proposed in this paper. It is designed to be flexible and applicable to both **mid-sized and large-scale paint manufacturers**, helping them adopt a more disciplined and future-ready approach to production excellence.

### 7.2 Recommendations:

To help paint companies transition toward manufacturing excellence, the following **practical recommendations** are made:

#### 1. Start with 5S and SOP Optimization

- Conduct a plant-wide 5S audit.
- Review and simplify SOPs; ensure they are in the local language and accessible.

#### 2. Build a Continuous Training System

- Create monthly training calendars for operators and supervisors.
- Introduce a training feedback loop and skill certification system.

#### 3. Use Data for Daily Decision-Making

- Install real-time dashboards at each department.
- Track KPIs like OEE, material variance, and rework rates regularly.

#### 4. Pilot Digital Tools in One Department

- Begin with barcode tracking or energy monitoring before scaling IIoT solutions.
- Train a core team to manage and analyze data from these tools.

### 5. Engage Leadership in Improvement Activities

- Senior managers should conduct weekly Gemba walks.
- Include supervisors in Kaizen planning and reward idea implementation.

### 6. Review and Celebrate Success

- Hold monthly meetings to share improvement wins.
- Publicly reward teams that show measurable progress in quality or efficiency.

### 7.3 Final Thought

The path to manufacturing excellence in the paint industry is not without challenges, but it is entirely achievable through structured planning, consistent leadership support, and a culture of learning and improvement. As markets become more demanding and technologies continue to evolve, companies that invest in excellence today will be the most **resilient, cost-effective, and quality-driven** players of tomorrow.

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**Below are three role-specific versions of the questionnaire on Manufacturing Excellence in the Paint Industry, tailored for:**

#### A. Paint Shop Operators

- What challenges do you commonly face during paint production (e.g., shade mismatch, viscosity issues, orange peel)?
- Are you provided with clear and easy-to-follow SOPs for each process and batch?
- How frequently do you receive training on materials, equipment, and quality procedures?
- Do you feel comfortable reporting process issues or defects to your supervisor?
- Are tools like 5S, Kaizen, or digital dashboards used in your area? If yes, how helpful are they?

#### B. QC Officers / Quality Personnel

- What are the most frequent quality issues observed in finished paint batches?
- How effectively are production SOPs followed on the shop floor?
- Do you face communication gaps with production teams during batch investigations?

- Are data dashboards, IIoT, or lab testing tools used in identifying and tracking defects?
- What improvements would you suggest to enhance paint quality and reduce rework?

**C. Shop Floor Officers / Production Supervisors**

- What steps do you take to ensure consistent paint quality throughout the production process?
- How do you ensure that operators understand and follow SOPs correctly?
- Are lean tools like Value Stream Mapping, 5S, or RCA used in your department? What impact have they had?
- Do you use any digital systems (ERP, dashboards, IIoT) for production monitoring and decision-making?
- What initiatives or suggestions have been implemented recently to improve operator training and reduce defects?