



Financial Due Diligence Report on BPS Analytics Private Limited

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Abstract:

This study presents an in-depth financial due diligence assessment of BPS Analytics Private Limited (BAPL), a Delhi-based private firm established in 2018, which operates in the financial services sector. Over recent years, BAPL has shown considerable growth in revenue, profit margins, and operational capabilities. The report aims to evaluate the financial health of the organization, analyze its market positioning, and identify any operational or financial risks that might impact its future growth.

1. Introduction

1.1 Purpose of Financial Due Diligence

Financial due diligence is a key process undertaken to evaluate a company's financial well-being, reliability, and legal compliance. It serves as a foundation for making informed decisions by potential investors, creditors, or strategic partners.

1.2 Company Overview

Founded on June 12, 2018, BPS Analytics Private Limited is registered in Delhi and functions as a private limited firm under the Registrar of Companies. The company specializes in financial data services, analytics, and support, catering to clients both domestically and internationally. Its head office is located in Kalkaji, New Delhi.

2. Company Profile

2.1 Leadership and Capital Structure

BAPL operates with an authorized and paid-up capital of ₹2 million. It is led by two directors—Mr. Pankaj Anand and Mr. Bharat Sharma—who bring strategic direction to the firm.

2.2 Core Services

The company offers a variety of financial services including:

- Bank account reconciliation with internal financial records
- Review and validation of receipts, invoices, and checks
- Cross-verification of cash accounts against ledger data
- Identification and correction of accounting discrepancies

These services are designed to support clients from diverse industry backgrounds.

3. Financial Performance Overview

3.1 Revenue and Profit Trends

BAPL has shown remarkable growth in its financial metrics:

- **Revenue** increased by 27.3% in FY 2020–21
- **Profitability** rose by 18.82% during the same period
- **Net worth** witnessed a surge of 133.68%

These numbers signify strong upward momentum in business performance.

3.2 Assets and EBITDA Growth

In FY 2020–21, BAPL reported:

- A 37.06% increase in total assets and an 18.30% boost in EBITDA (Earnings Before Interest, Tax, Depreciation, and Amortization)

These indicators reflect healthy asset management and operational profitability.

4. Operational Effectiveness

4.1 Employee Contribution

Employees of BAPL have commended the company for its transparent, accurate, and knowledge-driven work culture. Emphasis on precision and compliance has built a positive reputation internally.

4.2 Client Relationships

BAPL has consistently delivered timely and cost-effective accounting solutions to its clients, highlighting its operational discipline and service reliability.

5. Market Presence

5.1 Industry Position

Operating in the business support and financial services sector, BAPL has earned recognition for its commitment to innovation and client-centric practices.

5.2 Competitive Strengths

The firm's strong internal culture, focus on employee satisfaction, and investment in training contribute to its competitive advantage. Opportunities for upskilling and professional development are key differentiators in the firm's retention strategy.

6. Risk Analysis

6.1 Operational Risks

While BAPL maintains a well-structured operation, its lack of a hybrid or remote work policy could impact workforce flexibility and long-term employee satisfaction.

6.2 Financial Risks

Despite positive financial indicators, ongoing vigilance is required to manage risks related to market volatility and over-dependence on specific clients.

7. Conclusion

BPS Analytics Private Limited has built a solid foundation of financial strength, process efficiency, and client trust. The company is poised for sustainable growth, provided it continues focusing on risk mitigation and enhancing employee-centric policies. Its rising market presence reflects a promising future in the financial services landscape.

References:

1. The Company Check – BPS Analytics Pvt Ltd Profile
2. ClearTax – Company Financial Summary
3. Glassdoor – Employee Reviews and Company Culture
4. BPS Solutions – Official Services Page
5. Ministry of Corporate Affairs – Company Registry Information