

# International Journal of Research Publication and Reviews

Journal homepage: www.ijrpr.com ISSN 2582-7421

# **Impact of Non-Monetary Benefits on Employee Retention**

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### **ABSTRACT**

Riya Trivedi questioned in her summer internship thesis whether and how nonmonetary rewards could actually be causing retention issues in contemporary firms. Considering that turnover rates are through the roof worldwide and even cold hard cash has never been sufficient, intrinsic rewards have researched as being responsible for greater employee satisfaction and loyalty in the long term: scheduling flexibility, career development opportunities, and formal praise.

A mixed approach was followed primarily with a dual-method structure. Quantitatively, Likert-type scale items within structured on-line questionnaires were used to quantify perceived organizational support, work-life balance, and retention intention. Qualitatively, thematic understanding of lived experience with non-monetary-based schemes was constructed internally with a selected sample of respondents through the use of semi-structured interviews. A statistical analysis of the data using descriptive and inferential statistics was conducted in the SPSS and R environments, and the data were also theme-coded in NVivo, once more producing the most insightful mixed findings on this phenomenon.

Key conclusions are that flexible work arrangements and telework, clearly-defined career-path programs, and formal reward programs each separately exert a statistically significant, positive impact on the job-stay feelings of employees. Interview narratives emphasized how, when workers really care about professional development and well-being, dedication and enthusiasm within organizations greatly enhance—often more than from modest increases in compensation. Such findings are in line with Herzberg's motivator—hygiene and Maslow's higher-need theories, affirming intrinsic motivators as the drivers of long-term satisfaction and retention.

The study concludes by recommending that HR leaders use powerful non-monetary incentives, such as mentorship programs, peer-recognition programs, and flexible-work arrangements, designed through frequent employee feedback, to create a healthy culture and avoid attrition. Additional research could explore sector -specific adoption and longitudinal findings to further maximize retention activity.

### 1.0 INTRODUCTION

Businesses all around the world these days are being hit more by cost and disruption due to high turnover. Even though the more traditional pay bonuses and merit pay have previously most widely been considered the most standard retention vehicle, fresh evidence establishes that inherent, non-cash rewards in the form of favorable culture, opportunity to grow up in job for advancement, and flexible working are as effective as, and quite possibly even more effective at inducing long-term allegiance. While its application is common, little systematic empirical observations are connecting certain non-monetary incentives to definite retention effects.

This dissertation explores which of the non-monetary benefits employees most highly value, and how these affect job satisfaction and engagement, and the influence of organisational culture on releasing their highest value. It is a mixed-methods study: quantitative online structured questionnaire with SPSS/R analysis to test association between perceived support, work-life balance, and intention to remain in work, and qualitative semi-structured interviews coded within NVivo to generate rich, lived experience data

Four broad research questions structure the inquiry: what of the non-monetary benefits has the most direct impact on retention; how benefits influence participation and satisfaction; how culture shapes benefit effectiveness; and how employees balance non-monetary and cash rewards.

Closing the practice-theory gap, this research intends to offer HR leaders evidence-based best practice recommendations—such as formal recognition schemes, mentoring schemes, and flexible work options—strategically focused on re-vitalizing employee engagement, minimizing staff turnover costs, and creating an empowered workforce.

### 1.1 Research Objectives

- 1. Identify which nonfinancial benefits employees value most, including career development opportunities, workplace flexibility, recognition programs, and supportful environments.
- Study the relationship between non-monetary benefits and employee retention through the effect of the said on job satisfaction, motivation, and engagement with the organization.

- 3. Ascertain how an organizational culture can catalyze the effectiveness of non-monetary benefits in terms of leadership, communication, and inclusivity in the direction of the enhancement of employee loyalty.
- 4. Provide recommendation inference data to enable them to elaborate upon and amend their retention policies from the lens that nonmonetary benefits of organizations create. It concerns the evaluation of best practices, the determination of obstacles, and subsequent suggestions for tailoring them on the grounds of given structures of corporations and the employee bases.
- 5. By exploring these aspects, this study hopes to bridge the gap between theoretical awareness and practical application and to offer a lens through which organizations can build a more nourishing and engaging working environment as a way of curbing turnover and promoting employee commitment.

### 2.0 LITERATURE REVIEW

Employee retention writing has traditionally obviously grasped economic incentives—wages, bonuses, and money—most definitely as the ultimate drivers in satisfying employees' needs. More and more, however, writing addresses non-monetary incentives as being equally, if not more greatly, effective in generating long term job satisfaction and loyalty. Early writing from Maslow placed human motivation as a hierarchy, and the inference is that once people's physiological and safety needs are met, they seek belongingness, esteem, and self actualization—needs that organizations are capable of satisfying through career development, recognition systems, and facilitative cultures. This is then augmented by Herzberg's two-factor theory, where hygiene factors (such as compensation, security) are delineated from true motivators such as achievement and opportunity to grow; hygiene factors avoid dissatisfaction, but it is only motivators that build long-term commitment and loyalty. Self-determination theory builds further specificity into the idea in that it presages fulfillment of autonomy, competence, and relatedness as making up the basis of intrinsic motivation.

Deci & Ryan (2000) illustrate how conditions of work giving employees autonomy, development, and social support maximize commitment and reduce turnover intention. Organizational emphasis is supplied by Barney's resource based view of the hypothesis that employees' knowledge and commitment are human capital, an scarce, replicable asset; non monetary incentives to this capital can thus create sustainable competitive advantage.

These are empirically tested hypotheses. Baumruk (2006) discovered managerial support and recognition to be two of the strongest predictors of participation in industries although Kuvaas et al. (2017) set that intrinsic and extrinsic motivation differ in relationship to performance and retention consequences, and intrinsic motivations are more positively associated with stay intentions

Armstrong & Taylor's wide-ranging review shows that flexible working practices, mentoring schemes, and well-being policies are now thoroughly debated.

In the light of such evidence, organizations are not getting the most effective non-monetary incentives and how to implement them in HR practice. Some sectors, such as technology and professional services, have led the way with flexible working arrangements and career-pathing schemes with spectacular turnover reductions, while more conventional sectors still value monetary rewards extremely highly. This gap highlights the need for context specific research to pinpoint the most potent non monetary levers for retention—precisely the focus of Riya Trivedi's dissertation, which seeks to bridge theory and practice by evaluating employee perceptions and organizational cultures in tandem.

### 3.0 RESEARCH METHODOLOGY

### 3.1 Area of Study

The research question in this case is whether or not the non-monetary rewards are effective to drive employee retention in contemporary firms. The problem at hand is the impact of flexible work arrangements, opportunities for career development, reward schemes, and family-friendly organizational culture on the workers to stay with the firm. The research in this paper encompasses different industries and categories of workers to figure out which intrinsic reward has the greatest influence. In human resource management, the research provides worthwhile information that turns out to be helpful towards the development of strategic, non-monetary reward structures that can create long-term employee commitment and decrease turnover.

## 3.2 Sample of Study

The research is designed by the sample of 100 interviewees of one of the two occupations in such a manner that it will be comparable and equal between and within industries and occupation groups. The employees are sampled across different industries—manufacturing, IT, healthcare, retail, education, and services—equally divided between blue-collar and white-collar workers. Stratified sampling enables the analysis to be made openly in terms of how the non-monetary incentives are perceived and appreciated by different income groups, profession, and field of work.

In stratified random sampling, the research will be certain of having representative numbers of diverse demographic and occupation-based categories like age, gender, employment level, and experience. One of the main inclusion conditions is that the employees have been working in the current firm for a year or more ample time for retention variables to have been developed. Engaged companies also had to provide a comprehensive set of non-monetary rewards (e.g., flexible working hours, recognition practice, well-being programs) to experiment with their impact on different work environments.

The hiring was mostly performed by professional societies, career sites, and referrals by co-workers at the workplace. Participant rights and study intent were informed via an Informed Consent Form. The method of systematic sampling allows in-depth analysis to see if rewards other than money are across the board for holding onto employees or more targeted at some segments of employees

### 3.3 Sampling Technique

The study employed a stratified random sampling method in an effort to achieve a representative as well as heterogeneous sample of employees across various industries and occupation levels. The population was divided into distinct strata based on the key attributes like job type (blue-collar and white-collar), industry sector (e.g., IT, manufacturing, healthcare, education), and years of experience. 100 representative respondents were selected randomly from each stratum in such a way that the response would be homogeneous across different groups and could easily be compared.

Stratified sampling was employed to provide enhanced representativeness and accuracy so that some sub-groups within the working population were included. Stratified sampling reduces the risk of sampling bias and increases generalizability of the study results. The selection criterion is that participants have a minimum of one year's tenure with their current company since this duration is considered adequate for viewing the impact of non-monetary benefits on retention

Most of the participants were recruited from professional networks, company career websites, and company referrals. They were given an informed consent form prior to participating in it that explained the purpose for which they were doing the study, their rights, and the assurance of confidentiality of data. This systematized sampling facilitated the study to encompass a broad and significant perspective of how non-monetary incentives affect employees' retention in different organizational environments.

### 3.4 Type of Study

This study is a mixed-methods study using both qualitative and quantitative methods to construct a well-rounded image of the effect of non-monetary benefits on the retention of staff. The qualitative aspect included official questionnaires completed by a stratified sample of employees to allow statistical analysis of such as job satisfaction, support perception, and stay intention. The qualitative component involved semi-structured interviews, which offered richer insight into staff experience and opinion. Such mixed methodology ensures quantifiable data alongside rich contextual understanding, thus making findings stronger and more useful.

### 3.5 Tools for Data Collection

The principal data were obtained through two major tools: structured questionnaires and semi-structured interviews. The structured questionnaire to capture employees' perceptions towards non-monetary benefits, job satisfaction, and retention intention had a 5-point Likert scale. It was administered online to a stratified random sample of the respondents. Apart from that, semi-structured interviews were also collected from the respondents to facilitate in-depth information regarding their own attitude and experience towards company culture as well as non-monetary incentives. The above-mentioned interviews were recorded by using digital recordings and transcribed with thematic coding being applied for their analysis.

Secondary data was collected through published literature, academic journals, company reports, and industry research on non-monetary rewards and staff retention. Sources comprised research-based peer-reviewed articles, HR literature, and organizational case studies, which were utilized in informing the theoretical framework, examination of gaps in research, and interpreting the main data.

### 3.6 Method of Analysis

The research used a mixed-method design where both the qualitative and quantitative methods were utilized to analyze data gathered. During quantitative analysis, quantitative data were gathered using structured questionnaires and then analyzed using computer packages like SPSS and R. Descriptive statistics of the type mean, standard deviation, frequency, and percentage were utilized in aggregating employees' response towards such factors as job satisfaction, perceived organizational support, and intent to stay. For establishing the relationship between variables, inferential statistics of the type correlation and regression analysis were utilized. It was utilized in establishing the strength and significance of the association in terms of employee retention and non-monetary incentives.

But the qualitative analysis entailed extensive reading of answers through the employment of semi-structured interviews. Interviews and transcription were coded employing the NVivo software to assist in stimulating theme, pattern, and employee perception of how non-monetary incentives influence working conditions. The patterns were treated through thematic analysis derived from employee motivation theories.

This hybrid method maximized in-depth understanding by cross-verification of quantitative trends with qualitative observation to deliver statistically sound findings and context. It also permitted broad investigation of the importance of non-monetary incentives to retention across various categories of jobs and organizational cultures.

### 4.0 LIMITATIONS OF STUDY.

- 1. Despite the many important findings, the limitations of the study must be acknowledged. One such limitation is that the sample size appears small and may not offer a full representation of the overall experience in varied industries and job roles. Future studies with a larger sample size hold the potential for a broader population and thus generalizability.
- 2. Another limitation possible lies in potential response bias with respect to survey and interview data-Most often, respondents provide responses that are socially desirable rather than entirely candid considering their actual experiences in their workplace. Suggestions for anonymity and confidentiality may have been made to encourage candid participation, but nevertheless does exist the chance of bias.
- 3. The study focuses largely on the perspective of the employees and their self-reported experiences, which do not always equate to an objective measure of retention. Future studies may involve a longitudinal study type design observing actual rates of turnover among the non-pecuniary benefits demographic over time as evidence toward the associations presented.

4. Finally, not much attention has been given in this study to any sectoral efficacies of non-monetary benefits. Different types of benefits may highlight different priority in different industries in line with the peculiar nature of the job and work cultures. Future research may focus on a sector-related analysis and thus put forward more concrete suggestions for diverse disciplines. With certain limitations in place, the very fact that this study sheds light on the role of non-monetary benefits in achieving improved employee retention itself bears practical implications for any institution keen to bolster its human resource strategy.

### 5.0 ANALYSIS AND INTERPRETATION

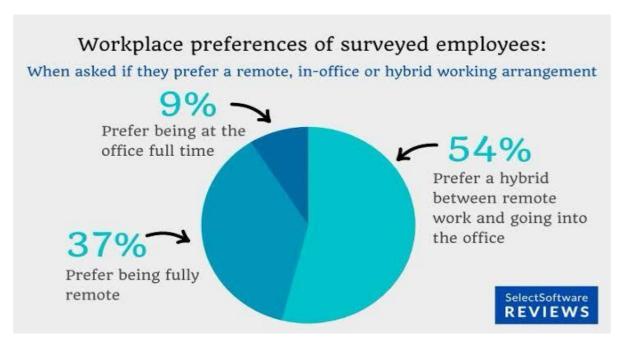
This study shows the significant positive impact that non-monetary benefits have on employee retention. According to both quantitative survey results and qualitative interviews, the presentation indicated that employees placed considerable importance on alternative options like flexible work arrangements, availability of development opportunities, and quality recognition at the workplace. The statistical analysis taken from this showed associations between non-monetary benefits with the employees' decision to stay with an organization. Employees who feel that their employers really care about their overall personal and professional well-being have greater job satisfaction and lower intentions of quitting.

The findings of the qualitative insights further indicate that at times employees weigh all the non-monetary aspects against their employers in making career steps. Very many participants agree that while money is really important, aspects like work-life balance, growth opportunities, and overall company culture weigh much more in them deciding whether to remain with a company or not. Those that felt high-performing employees were recognized tended to develop an emotional condition of attachment to the organization and lowered their likelihood of pursuing other opportunities.

Such findings resonate with prevailing theories such as Herzberg's Two-Factor Theory that indicates that motivators (such as recognition and achievement) lead to lasting satisfaction for employees, while hygiene factors (like salary) help in alleviating the feeling of dissatisfaction. The findings affirm the recognition of effectiveness beyond financial incentives that constitute effective retention strategies-meaningful non-monetary benefits.

### 5.1 Graphical Representation and Interpretation of Data

Question: Which kind of work arrangement would you prefer?



### Interpretation:

Most of the workers (54%) would want a mixed arrangement involving some remote and some visiting the office, and maybe enjoying work-life balance and flexibility. The most significant number (37%) want to work full-time at home, an ideal for skipping commutes or taking advantage of homes to provide work. 9% would rather work full-time in the office, pointing away from the usual arrangements. Companies must implement flexible strategies to retain staff by achieving a balance of cooperation (work days at the office) and independence (telecommuting).

Question: In your view, what you believe is most important to workplace success?

Autonomy 12%

# Pay 7% Inspiration 12% Recognition 37%

### WHAT DO EMPLOYEES CONSIDER MOST IMPORTANT FOR SUCCESS?

### Interpretation:

Staff value recognition (37%) above all else in driving success, followed by reward (7%) and career growth (4%). This highlights feelings of the appreciated and the valued. Autonomy and inspiration (12% each) are very important as well, highlighting empowering and purposeful work. Organizations need to respond to in-workplace reward strategies (e.g., awards, appreciation) and foster environments whereby staff can sense being trusted and empowered to initiate innovation.

### 6.0 Conclusion

This research examines the influence of non-financial benefits on the retention of employees through the dimensions contributing to long-term commitment and job satisfaction. From this research, it was found that although financial reward serves as an important part of employee satisfaction, other factors or non-financial rewards play a huge role in retention. Employees tend to have much higher job engagement and loyalty for the organization if those employees are given non-financial rewards that affect their lives in meaningful ways such as career development, recognition programs, and flexible work arrangements.

The most important aspect deduced from research results indicates organizations that have a dominant position in non-financial means create an environment capable of inspiring and permanent attachment to the job. This goes a long way in supporting theories pertaining to Herzberg's Two-Factor Theory and Maslow's Hierarchy of Needs as these both make evident the necessity of intrinsic motivators to establish job security. Employees are, therefore likely to remain in an organization with a perception of support and provision for personal growth, since those act as deterrents in terms of turnover.

The findings of the research also suggest that the non-financial benefits should be tailored according to the needs and choices of employees. One size doesn't fit all; different employees have different perceptions of what is more important during their work experience. A young person can pick up something on career development prospects, while an experienced person can pick up something on work-life balance and job security. Therefore, organizations need to do a regular survey on employee preferences to maximize their benefits offerings.

# 7.0 Recommendations

According to the study, organizations can choose to switch voluntarily to improve employee retention by implementing well-designed non-monetary rewards. The following suggestions are a strategic plan to implement these rewards effectively:

- 1. Develop Recognition Programs: People perform best where they are rewarded for their work. Organisations must have structured programmes of recognition like "Employee of the Month" awards, peer and management appreciation at an individual level. Public as well as private recognition can really enhance spirit and create a sense of belonging within the organisation.
- 2. Invest in Career Development: Professional and career development of the employees must be invested in, so that they can be retained. Training sessions, mentorship sessions, and career growth opportunities must be provided by the organizations based on the interest of the employees. Providing access to skill-building courses, leadership development, and education reimbursement can be seen to be investing in employees.
- 3. Promote Work-Life Balance Programs: Work-life flexibility is something that workers love. Organisations can start policies supporting remote work, flexible work timing, and paid days off and statutory holidays. By providing employees with the provision to work-life balance appropriately, organisations enhance job satisfaction, prevent burnout, and enable better retention.

- 4. Develop Positive Organizational Culture: The hub of maintaining the employees is positive work culture. Organisations need to create an open and inclusive culture, where the employee's voice is heard and respected. Open communication, diversity, and employee-centered leadership can go a long way in increasing job satisfaction.
- 5. Offer Substantial Job Enrichment: The staff will remain longer if they believe their job is meaningful and challenging. Allowing a chance to shift new responsibilities, become part of cross-functional projects, and participate in decision-making can boost stimulation. Job rotation and broadening more jobs can avoid monotony and encourage professional growth.
- 6. Conduct Periodic Employee Feedback Sessions: Organizations should have periodic feedback mechanisms and questionnaires so that they know about the needs and satisfaction levels of the employees. HR departments can utilize these numbers to maximize their benefits programs and fill gaps in employees' expectations

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