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# Study on Employee Relationships at Necogiscosmo Pvt. Ltd., Chennai

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#### **ABSTRACT**

This study examines the dynamics of employer-employee relationships at Necogiscosmo Pvt. Ltd., a leading organization in Chennai. The primary objective of the research is to explore how effective communication, trust, conflict resolution, and mutual respect between employers and employees impact overall organizational performance, job satisfaction, and productivity. A strong employer-employee relationship is critical to fostering a collaborative work environment, reducing turnover, and enhancing employee engagement. The research utilizes a descriptive research design, employing quantitative methods for data collection through a structured questionnaire distributed to employees across various departments. The study focuses on understanding the factors that contribute to positive and negative relationships within the organization, with an emphasis on leadership styles, workplace culture, and employee welfare initiatives. The data is analyzed using statistical tools to identify trends and correlations between relationship quality and organizational outcomes.

Keywords: Employee Engagement, Workplace Culture, Job Satisfaction, Conflict Resolution, Leadership Style, Industrial Relations

#### INTRODUCTION

The employer-employee relationship is a cornerstone of every organization. It encompasses the professional interaction and connection between the employer—typically represented by management or business owners and the employees who contribute their skills and labor. In modern business practices, this relationship extends beyond traditional labor contracts and focuses on mutual respect, trust, collaboration, and open communication. A strong employer-employee relationship promotes a positive organizational culture, enhances productivity, and ensures long-term success

#### Challenges in Employer-Employee Relationship

Despite the best efforts, employer-employee relationships can face several challenges such as miscommunication, lack of transparency, favoritism, or poor leadership. These issues can lead to dissatisfaction, reduced productivity, and increased employee turnover. Addressing these challenges requires a proactive approach that includes training for managers, creating feedback mechanisms, and fostering an inclusive workplace culture.

#### **Strategies to Improve Relationships**

Organizations can implement several strategies to strengthen employer-employee relationships

- Conduct regular feedback sessions and performance reviews.
- Provide career development and learning opportunities
- Encourage work-life balance through flexible policies
- Foster an open-door policy for employee concerns
- Celebrate achievements and milestones to reinforce team spirit.

### OBJECTIVES OF THE STUDY

#### PRIMARY OBJECTIVES

The main objective of the present research work is to study the existing Industrial Relation in the organisation. In order to obtain the objective the following sub hypothesis were framed.

- · To study the level Employee relationship at Negocis cosmo Pvt ltd
- To study different aspects including in Employer Employee relationship
- To study the impact of the Employer Employee relationship in the performance of the Employees
- To understand the importance of Employer Employee relationship
- To identify the strategies to strengthen the Employer Employee relationship

#### NEEDS OF THE STUDY

The need to explore employee–employer relationships in the digital marketing industry arises from the unique challenges and evolving dynamics of this fast-paced sector. With increasing reliance on remote and hybrid work models, traditional workplace interactions have transformed, making it essential to understand how trust, communication, and collaboration are maintained in virtual environments. The industry also experiences high employee turnover due to factors such as stress, workload, and limited growth opportunities, highlighting the importance of building stronger, more supportive workplace relationships.

#### SCOPE OF THE STUDY

This study focuses on exploring the employee-employer relationship within the digital marketing industry, specifically targeting digital marketing agencies that provide services such as search engine optimization (SEO), content marketing, social media management, and pay-per-click (PPC) advertising. The scope of the study includes both in-house employees and remote or freelance workers, acknowledging the diverse work environments that exist within the digital marketing sector.

#### HYPOTHESIS OF THE PROJECT

Hypothesis Testing is a type of statistical analysis in which you put your assumptions about a population's parameter to the test. It is used to estimate the relationship between 2 statistical variables. It means tentative generalization of the validity of which remains the tested. In short it deals with certain assumptions made in the study.

#### RESEARCH DESIGN

The research design for this study follows an exploratory and descriptive approach, aimed at gaining an in-depth understanding of the employee—employer relationship within digital marketing agencies. Given the evolving nature of the industry and its work environments, the study will focus on identifying key variables that influence employee satisfaction, communication, leadership, and overall organizational culture in the digital marketing sector. This design allows for the collection of both quantitative and qualitative data, enabling the researcher to capture a broad range of perspectives while also providing detailed insights into the dynamics of the workplace.

#### RESEARCH METHODOGOLY

Research is a scientific and systematic search for pertinent information on a specific topic. Research is an art of scientific investigation. According to Clifford Woody, Research comprises defining and redefining problems, formulating hypothesis or suggested solutions, collecting, organizing and evaluating data, making deductions and reaching conclusions and at last carefully testing the conclusions to determine whether they fit the formulating hypothesis.

#### METHODS OF DATA COLLECTION

Data collection refers to the structured process of gathering and organizing information for a specific purpose. It involves the systematic observation, recording, and organization of data obtained from various sources. In business contexts, data serve as essential inputs for informed decision-making. For the purpose of this survey, both primary and secondary data sources have been utilized to achieve the research objectives

#### ANALYSIS TOOL FOR THE STUDY

- Simple Percentage Analysis
- Chi square
- Correlation

#### **FINDINGS**

• A significant majority (86%) of participants expressed satisfaction with the non-statutory welfare initiatives and facilities provided by the company.

- 46% of employees indicated that they feel only partially secure in their job roles.
- Another 46% reported feeling a lack of job security.
- Due to the nature of their work, 60% of respondents believe limited face-to-face interaction hinders effective communication.
- 83% stated they are comfortable with both the current communication system and the existing suggestion mechanism.
- A vast majority (96%) mentioned that their grievances are addressed by their immediate supervisors or the HR department.
- While arbitration is not practiced within the organization, an open-door policy is in place at SSM Spinning.
- The company organizes a "Good Will" meeting, which allows employees to voice concerns and provide suggestions directly to management.
- All respondents demonstrated awareness of the company's disciplinary rules, and confirmed that employees are given the opportunity to present witnesses and cross-examine management evidence during disciplinary proceedings.
- However, 91% of staff-level respondents admitted they are not familiar with the concept of a charge sheet.
- 56% said they have had many opportunities to enhance their skills through training initiatives.
- While training needs are generally identified by supervisors, 62% of employees felt their input is not considered in this process.
- Employees reported having the freedom and encouragement to ask questions and clarify doubts during training sessions, with 74% stating the sessions are held at appropriate times to support job performance.
- 74% also agreed that the course materials provided are valuable and that the training programs are engaging.
- Every individual in the sample group has participated in orientation or training programs within the company.
- 84% reported enjoying positive relationships with their coworkers.

#### SUGGESTIONS

- Periodic evaluation of employee job satisfaction and dissatisfaction is essential to develop adaptive and effective policies that support the
  organization's growth and progress.
- Alongside the existing formal reward mechanisms, the company should consider implementing non-financial incentives and recognition programs
  to encourage and acknowledge strong performance.
- Since a significant number of employees experience job insecurity, the organization should take appropriate steps to address and alleviate these concerns.
- Establishing a grievance redressal cell would allow employees to submit their genuine concerns in writing, ensuring that their issues are formally reviewed and resolved.

#### CONCLUSION

The research conducted on employee relationships at Necogiscosmo Pvt. Ltd., Chennai emphasizes the vital role of healthy interpersonal interactions in creating a constructive workplace atmosphere. Positive employee relationships have been found to enhance teamwork, boost job satisfaction, and elevate motivation levels. The findings highlight that open communication, mutual trust, and respect are essential elements in fostering and sustaining strong connections among staff. Additionally, a culture that supports and values its workforce contributes to increased productivity and deepens organizational commitment, leading to reduced employee turnover and absenteeism. While challenges in managing workplace relationships persist, the company has demonstrated dedication to strengthening internal engagement through various initiatives that encourage collaboration and inclusivity. To continue this progress, Necogiscosmo Pvt. Ltd. is encouraged to further invest in relationship-building programs and proactively address potential conflicts as they arise.

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