



## Examining the impact of Production and Inventory Management

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### ABSTRACT

Effective management of production and inventory is critical for improving operational performance; controlling costs; and enhancing customer satisfaction. Ineffective production and inventory management systems can lead to delays in production, costs of excess inventory, and inability to meet customer demand, thus negatively impacting profitability. This study analyzes the effects of production and inventory management on ongoing efficiency and competitiveness. This study used qualitative and quantitative practices. To do this, case studies and statistical data from various industries were reviewed. Demand forecasting, inventory turnover analysis, and production scheduling were some types of analyses used in this study. The study discusses recommendations for efficiency and waste reduction through examples of real-world uses of inventory models, such as Just-in-Time (JIT) and Economic Order Quantity (EOQ). The study had the following major findings: companies with data-based inventory and production management practices have better costs, stronger links between supply chain companies, and in turn, increase profitability. Automation, predictive analytics, and lean manufacturing concepts were the most useful enablers of efficiency. Additionally, the study discusses sustainable inventory management practices for companies to consider to reduce environmental footprints while building environmental resilience to recognize long-term sustainability. In summary, organizations with efficient production and inventory management practices result in operational agility, reduced financial risks, and improved customer service. The implications of this study suggest companies need to explore technology-based instruments and practices to achieve the same outcomes in this and their industries.

**KEYWORDS:** Production Management , Inventory Management , Supply Chain Optimization , Just-in-Time (JIT) , Economic Order Quantity (EOQ) , Lean Manufacturing

### INTRODUCTION

The management of production and inventory is critical in promoting efficiency, cost control, and customer satisfaction in your operations. The appropriate management allows an organization to balance supply and demand, minimize waste, and maximize resource utilization. On the other hand, ineffective coordination could create excess inventory, shortages in stock, and increased costs, which would affect net profit. Technology has permitted businesses to implement data-driven analyses, automation, and methods such as Just-in-Time (JIT) and Economic Order Quantity (EOQ) to improve operations. This research evaluates the effects that production and inventory management have on business performance in general, with an emphasis on the relevant strategies for increasing efficiency and competitive advantage in an ever-changing market.

#### *Problem Statement:*

While many companies recognize the importance of production and inventory management in improving their operations, they experience inefficiencies including unnecessary stock, stock-outs, and operational costs. While you've heard of some approaches to inventory control -- for example, Just-in-Time (JIT) and Economic Order Quantity (EOQ) -- organizations don't consistently utilize them, due to various reasons. Additionally, the research on how to apply technologies and automation to production and inventory management is still relatively nascent. This research explores one's attempts to leverage productive and inventory management to improve operational efficiencies, drive down costs, and promote organizational sustainability.

#### *Objectives:*

1. To examine the impact of production and inventory management on business efficiency and cost reduction.
2. To evaluate inventory control techniques like Just-in-Time (JIT) and Economic Order Quantity (EOQ).
3. To identify challenges in implementing effective production and inventory strategies.
4. To explore the role of technology in optimizing inventory and production processes.

5. To assess the link between inventory management, customer satisfaction, and profitability.
6. To provide recommendations for improving production and inventory management.

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### Literature Review:

- **German herrera (2019)** This paper reviews inventory planning and control in manufacturing using scientometric and bibliometric analysis. It highlights research trends, key journals, and geographic contributions.
- **Brent D. Williams (2010)** Catalogs inventory management research published in logistics journals, providing an overview of themes, trends, and future research opportunities in logistics inventory management.
- **V. Vijaya Lakshmi (2016)** Discusses the role of inventory management in business success, focusing on its impact on working capital, liquidity, and profitability. Highlights key literature on inventory control.
- **Bhavin Pandya (2016)** Examines various inventory control techniques, particularly ABC-XYZ analysis, which categorizes inventory items based on demand patterns and importance to reduce costs.
- **Micah Marzolf (2023)** Synthesizes literature on retail and wholesale inventory management, identifying key research themes and suggesting directions for future study in supply chain management.
- **Manikandan Rangaswamy (2023)** Provides an overview of queueing-inventory models, discussing their theoretical developments, applications in production and supply chain management, and future research needs.
- **Dhruv Madeka (2022)** Introduces a deep reinforcement learning approach for periodic inventory control, addressing stochastic lead times and correlated demand.
- **Cainan K. de Oliveira (2018)** Discusses mathematical and statistical approaches to inventory control, including ABC analysis and optimization techniques for improving efficiency.
- **Sarit Maitra (2023)** Proposes a hybrid optimization approach combining Monte Carlo simulation and Gaussian process regression to optimize inventory levels under uncertain demand conditions.
- **Dhruv Madeka (2022)** explores AI-driven approaches, there is limited research on integrating traditional inventory control techniques with machine learning and reinforcement learning for a hybrid approach. Future research should focus on practical implementations and industry adoption of AI-enhanced inventory models.

### Gaps in Existing Research and Areas for Further Studies

- **Madeka (2022) and Maitra (2023)** introduce AI and optimization-based methods, but there is a lack of real-world case studies and empirical validation across diverse industries.
- **Maitra (2023)** discusses Monte Carlo simulation and Gaussian process regression, but more work is needed on combining machine learning with traditional forecasting techniques to optimize inventory levels.
- **Williams (2010) and Herrera (2019)** catalog trends in inventory management but lack focus on how inventory models adapt to supply chain disruptions (e.g., COVID-19, geopolitical risks). Future work should address resilience strategies.
- **Rangaswamy (2023)** explores queueing-inventory models, but there is limited research on integrating these model with AI for real-time inventory optimization.
- **Pandya (2016)** discusses ABC-XYZ analysis, but further research is needed to integrate this classification with modern AI-driven decision-making frameworks for enhanced cost reduction.
- **Lakshmi (2016)** focuses on the impact of inventory on working capital, but there is a gap in understanding how emerging technologies (IoT, blockchain, AI) influence financial performance.
- **Herrera (2019)** highlights geographic contributions, but comparative studies on inventory management adoption across different industries and regions remain underexplored.
- **Marzolf (2023)** synthesizes research on retail and wholesale inventory but lacks in- depth exploration of their unique challenges, such as demand variability, lead times, and technological adoption differences.
- **Hypothesis**

**Null Hypothesis (H<sub>0</sub>):** There is no significant relationship between manufacturing efficiency and inventory management practices.

**Alternative Hypothesis (H<sub>1</sub>):** There is a significant relationship between manufacturing efficiency and inventory management practices.

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## Research Methodology:

### Research design

This study adopts a **quantitative and qualitative** research approach to analyse manufacturing and inventory management practices. The primary study focuses on gathering firsthand data from industry professionals, manufacturing firms, and supply chain managers to understand current challenges and improvements in inventory management.

### Sources of data

Primary Data: Collected using surveys and questionnaires

Secondary Data: This includes literature reviews, case studies, company reports, and academic papers related to manufacturing and inventory management

### Data collection method

The process of data collection in relation to manufacturing and inventory management included collected both primary and secondary data to ascertain a holistic understanding of the subject matter. Primary data was collected in the form of surveys, interviews, and direct observations, targeted at manufacturing managers, supply chain professionals, and inventory controllers to gather ground-level understanding with respect to operational challenges and tactics. The structured questionnaire was an effective way to gather quantitative data on inventory control practices, while interviews allowed for qualitative data collection which provided insight into best practices and industry trends. As well, case studies on manufacturing firms provided documented exploration of efficiency in inventory management. Secondary data was collected from academic journals, industry reports, company financial statements, and government publications to include in the studies and support findings with existing data. The mix method of collecting data provided a balanced and evidence-based understanding of processes used in manufacturing and inventory management that aligned with the literature collected

### Population

This study's population includes persons who participate in manufacturing and inventory management, with all roles represented such as supervisors, managers, operators, business owner, and practitioners which contribute to the decision-making process of manufacturing and inventory control. The sample includes a wide array of sectors and employment statuses, representing different practices of the industry.

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## SAMPLING METHOD

This study used two sampling strategies: Simple Random Sampling, or SRS, and Stratified Sampling. A SRS means that every person responding to the survey had an equal chance of being selected and would produce true results free of bias, although they may not produce a proportional representation of each of the subgroups. Stratified Sampling is the more appropriate methodology to employ. Stratified Sampling involved dividing the full dataset into strata that thought would be meaningful because they were based on the employment status, job roles, and the type of industry. A proportional random selection was made from each stratum to ensure appropriate representation from the different categories of the manufacturing and inventory management industries. Stratified Sampling increased the potential to capture a broader representation of perspectives while retaining or accurately representing the underlying statistical truth.

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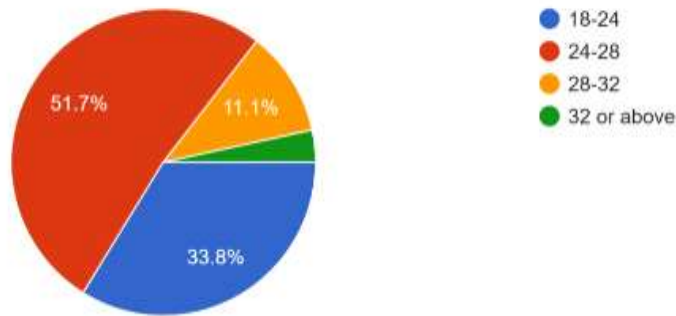
## DATA ANALYSIS AND INTERPRETATION

### 2) AGE

Age	Response
18-24	33.8%
24-28	51.7%
28-32	11.1%
32 or above	3.4%

2) Age

207 responses



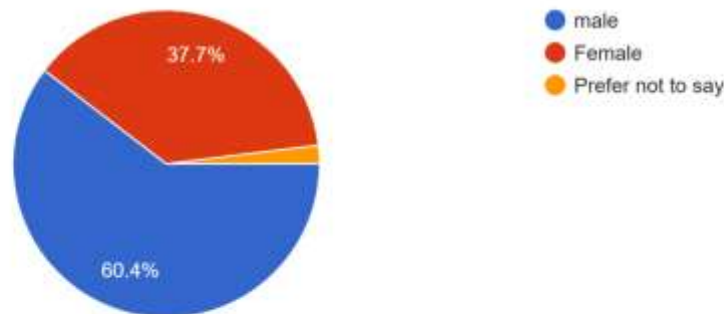
The data shows that the majority (51.7%) of the population is between 24-28 years old, followed by 18-24 years (33.8%). The representation decreases significantly for those aged 28-32 (11.1%) and even more for those aged 32 and above (3.4%). This suggests the target group is predominantly young adults, especially those in their mid to late twenties.

3) ANALYSIS AND INTERPRETATION OF GENDER

Gender	Response
Male	60.4%
Female	37.7%
Prefer not to say	1.9%

3) gender

207 responses

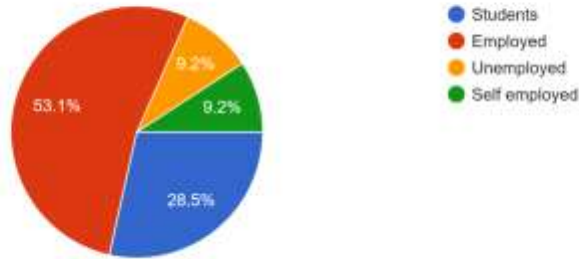


The sample is predominantly male (60.4%), with a smaller female representation (37.7%), and a small portion (1.9%) choosing not to disclose their gender.

4) ANALYSIS AND INTERPRETATION OF EMPLOYMENT STATUS

Employment Status	Response
Student	28.5%
Employed	53.1%
unemployed	9.2%
Self Employed	9.2%

4) what is your employment status ?  
207 responses

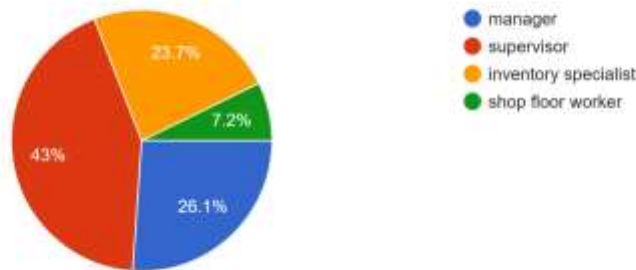


The majority of the sample is employed (53.1%), with a notable portion being students (28.5%). Smaller groups are either unemployed (9.2%) or self-employed (9.2%), suggesting a balanced mix of educational and professional statuses.

5) ANALYSIS AND INTERPRETATION OF ROLE IN THE COMPANY

ROLE	RESPONSE
Manager	26.1%
Supervisor	43%
Inventory specialist	23.7%
Shop floor worker	7.2%

5) What is your role in the company?  
207 responses



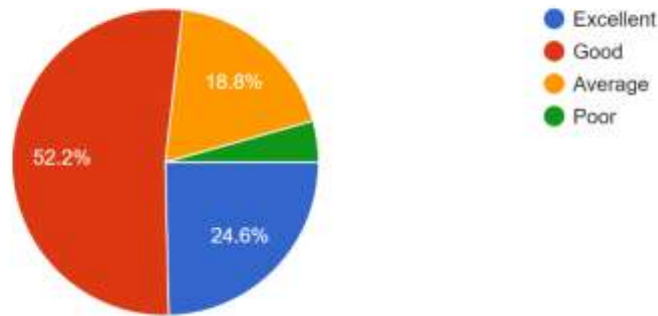
The data shows that the majority of individuals hold roles as **supervisors (43%)** or **managers (26.1%)**, indicating a higher concentration in leadership and supervisory positions. A smaller portion are **inventory specialists (23.7%)**, with the least represented group being **shop floor workers (7.2%)**. This suggests a workforce that is primarily in management or supervisory roles.

6) ANALYSIS AND INTERPRETATION OF EFFICIENCY OF MANUFACTURING PROCESS

EFFICIENCY	RESPONSE
Excellent	24.6%
Good	52.2%
Average	18.8%
Poor	4.4%

6) How would you rate the efficiency of your manufacturing process?

207 responses



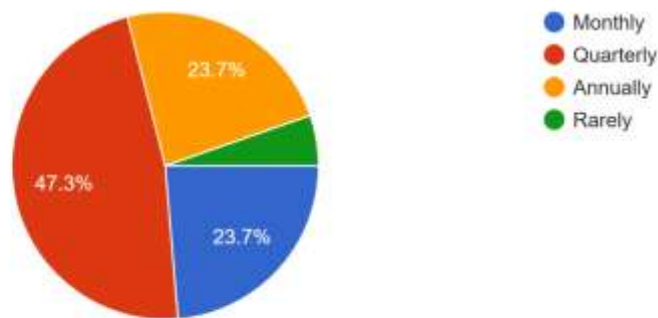
The data shows that the majority (76.8%) of respondents view the manufacturing process as efficient, with 24.6% rating it "Excellent" and 52.2% as "Good." A smaller proportion (18.8%) considers it "Average," while only 4.4% rate it as "Poor," indicating room for minor improvements but overall positive perceptions.

7) ANALYSIS AND INTERPRETATION OF REVIEW AND OPTIMIZE OF MANUFACTURING PROCESS

Review and optimize	Response
Monthly	23.7%
Quarterly	47.3%
Annually	23.7%
Rarely	5.3%

7) How often do you review and optimize your manufacturing processes?

207 responses



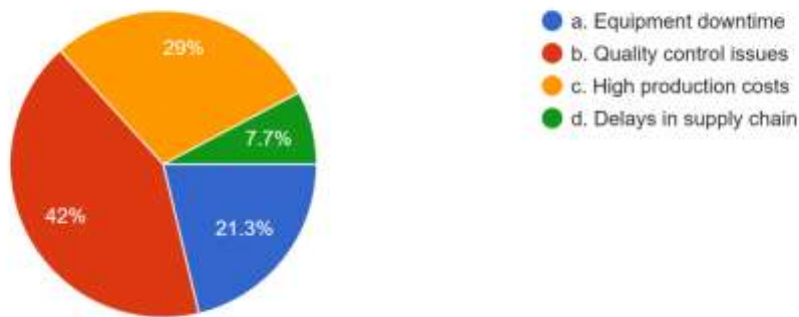
The data indicates that most respondents review and optimize their manufacturing processes quarterly (47.3%). Monthly and annual reviews are equally common (23.7% each), while only a small fraction (5.3%) rarely conduct reviews, highlighting a general commitment to regular process evaluation.

**8) ANALYSIS AND INTERPRETATION OF CHALLENGES FACE IN MANUFACTURING PROCESS**

CHALLENGES	RESPONSE
Equipment downtime	21.3%
Quality control issues	42%
High production cost	29%
Delays in supply chain	7.7%

**8) What challenges do you face in your manufacturing process?**

207 responses



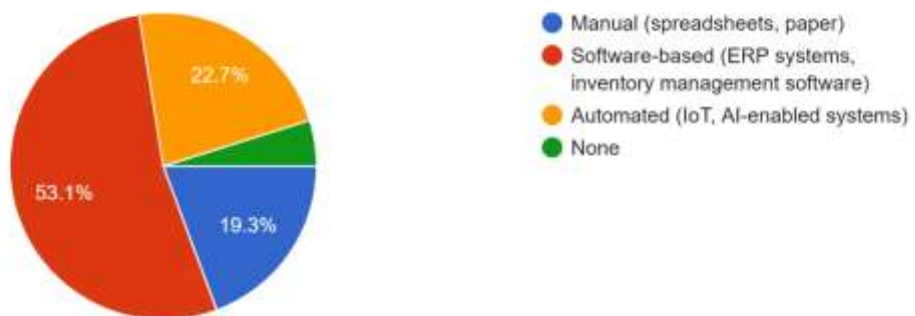
Quality control issues (42%) are the most significant challenge in manufacturing, followed by high production costs (29%) and equipment downtime (21.3%). Delays in the supply chain (7.7%) are the least reported challenge, indicating that internal factors are more pressing concerns.

**9) ANALYSIS AND INTERPRETATION OF INVENTORY MANAGEMENT SYSTEM YOU USE**

INVENTORY MANAGEMENT	RESPONSE
MANUAL	19.3%
SOFTWARE BASED	53.1%
AUTOMATED AI	22.7%
NONE	4.9%

**9) What inventory management system do you use?**

207 responses



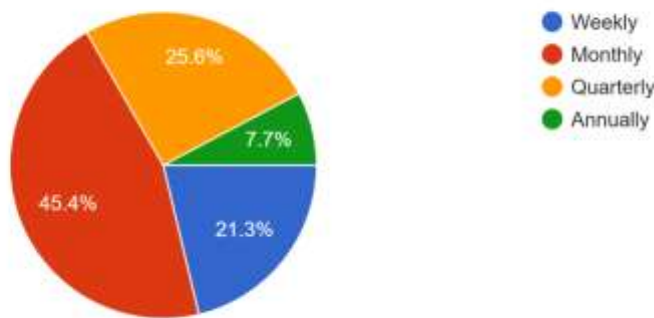
The majority (53.1%) use software-based inventory management systems, while 22.7% have adopted automated solutions. A notable 19.3% still rely on manual methods, and 4.9% have no system, suggesting varied levels of technological adoption in inventory management.

**10) ANALYSIS AND INTERPRETATION OF CONDUCT INVENTORY AUDITS**

Inventory audits	Response
Weekly	21.3%
Monthly	45.4%
Quarterly	25.6%
Annually	7.7%

**10) How often do you conduct inventory audits?**

207 responses



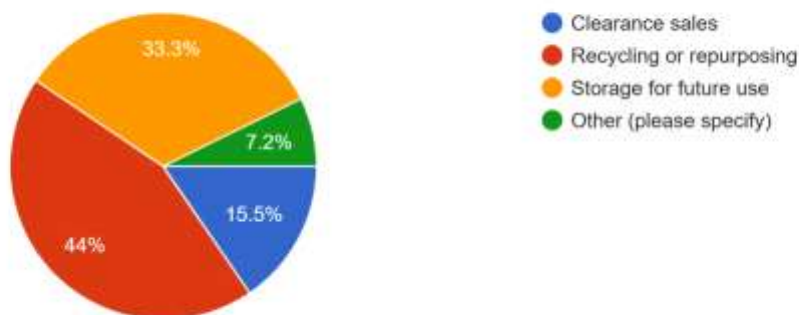
Most respondents conduct inventory audits monthly (45.4%), followed by quarterly (25.6%) and weekly (21.3%) audits. Only 7.7% conduct audits annually, indicating a preference for regular inventory monitoring.

**11) ANALYSIS AND INTERPRETATION OF HANDLING INVENTORY**

HANDLING INVENTORY	RESPONSE
Clearance sales	15.5%
Recycling	44%
Storage for future use	33.3%
Other	7.2%

**11) How do you handle excess or obsolete inventory?**

207 responses





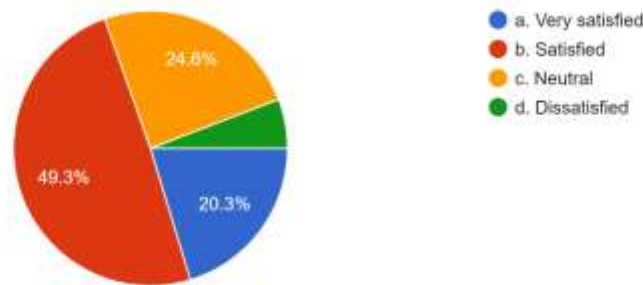
The most common approach to handling excess or obsolete inventory is recycling or repurposing (44%), followed by storage for future use (33.3%). Clearance sales are less popular (15.5%), while 7.2% use other methods, reflecting a focus on sustainability and practical reuse.

**12) ANALYSIS AND INTERPRETATION OF SATISFACTION OF YOUR CURRENT TECHNOLOGY SETUP**

SATISFACTION	RESPONSE
Very satisfied	20.3%
satisfied	49.3%
Neutral	24.6%
Dissatisfied	5.8%

**12) How satisfied are you with your current technology setup?**

207 responses



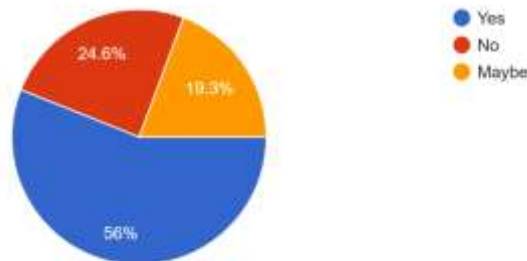
The majority (69.6%) are satisfied with their current technology setup, with 20.3% being very satisfied and 49.3% satisfied. Meanwhile, 24.6% feel neutral, and only 5.8% are dissatisfied, indicating overall positive sentiment with some room for improvement.

**13) ANALYSIS AND INTERPRETATION OF AI COULD IMPROVE OF MANUFACTURING PROCESS**

IMPROVEMENT	RESPONSE
Yes	56%
no	24.6%
Maybe	19.3%

**13) Do you believe automation or AI could improve your manufacturing/inventory process?**

207 responses

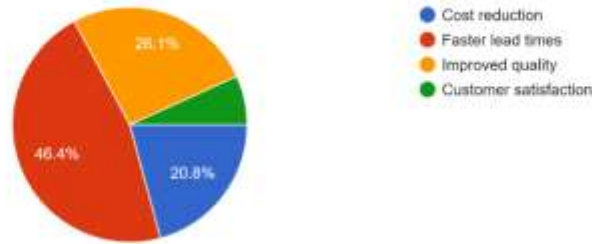


The majority (56%) believe automation or AI could improve their manufacturing or inventory processes, while 24.6% disagree, and 19.3% are unsure, indicating strong optimism with some hesitation or uncertainty.

**14) ANALYSIS AND INTERPRETATION OF SUCCESS OF MANUFACTURING AND INVENTORY PROCESS**

SUCCESS	RESPONSE
Cost reduction	20.8%
Faster lead times	46.4%
Improved quality	26.1%
Customer satisfaction	6.8%

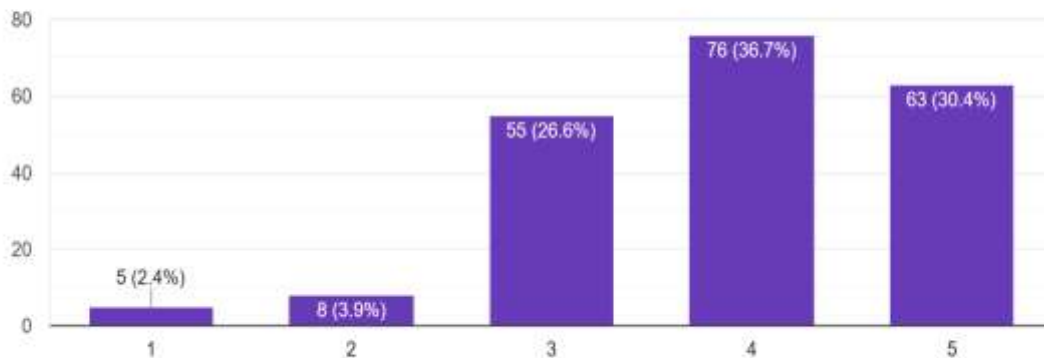
14) How do you measure the success of your manufacturing or inventory processes?  
207 responses



Faster lead times (46.4%) are the most common measure of success, followed by improved quality (26.1%) and cost reduction (20.8%). Customer satisfaction (6.8%) is the least prioritized, emphasizing efficiency and quality over customer feedback.

15) ANALYSIS AND INTERPRETATION OF OVERALL EFFECTIVENESS OF MANUFACTURING AND INVENTORY PROCESS

15) On a scale of 1–5, how would you rate the overall effectiveness of your manufacturing and inventory management?  
207 responses



The majority rate the effectiveness of their manufacturing and inventory management highly, with 67.1% giving a score of 4 or 5. A smaller portion (26.6%) rates it as average, while only 6.3% score it below 3, indicating overall strong performance with some areas for improvement

**FINDINGS**

- The target audience is mostly young adults, with those aged 24-28 being 51.7%, followed by those aged 18-24 at 33.8%. The numbers decrease significantly as ages increase (28-32: 11.1% and 32+: 3.4%).
- The sample is made up of predominantly more males (60.4%) than females (37.7%) with 1.9% opting not to answer.
- The majority of respondents are employed (53.1%) with a high proportion being students (28.5%). Smaller but equal proportions of respondents report being either unemployed (9.2%) or self-employed (9.2%).

- **Job position Role:** The majority of respondents report being in supervisory position (43%) and managerial roles (26.1%), followed by inventory technicians (23.7%). Only 7.2% of respondents admitted to being shop floor workers indicating the workforce is largely made up of supervisors and inventory specialists.
- **Attitude Towards Manufacturing:** The manufacturing process is viewed as efficient by 76.8% of respondents, with 24.6% giving it the highest score "excellent" and 52.2% reporting it to be "good." In contrast, only 4.4% of respondents rated the process as "poor," meaning it is satisfactory to the majority respondents.
- **How Often Do You Review Manufacturing Processes:** The majority said they review the manufacturing processes quarterly (47.3%), while other respondents said they review them either monthly (23.7%) or annually (23.7%); only 5.3% of respondents said they do not review processes typically at all.
- **The Challenges with Manufacturing:** The most significant challenge to the manufacturing process is quality control (42%), followed by high production costs (29%) and equipment downtime (21.3%). 7.7% of respondents report supply chain delays as a challenge indicating the manufacturing process has more challenges caused by internal processes.
- **How Are You Managing Your Inventory:** The majority of respondents (53.1%) are implementing some form of software to manage inventory followed by those who have automated (22.7%) or manual (19.3%) systems. Only a small minority (4.9%) reported that they are not using any system at all; this will indicate a technological curve when it comes to the process of inventory in a manufacturing environment.
- **How Often Do You Conduct Inventory Audits:** The majority of respondents have the audit monthly (45.4%) and quarterly (23.7%).

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## LIMITATIONS OF STUDY :

**Sample Bias:-** The study is primarily based on the opinions of supervisors and managers (69.1%) and very few shop floor workers (7.2%) so the data may not give a full understanding of operational issues.

- **Internal Process Management Focus:-** Issues like quality control and production cost are emphasized but there are few external factors such as market demand, supplier relationships, or global supply chain issues.
- **Limited Definition of Metrics:-** Success is only known through lead times, quality, and cost, while customer satisfaction and sustainability metrics are less prominent in the studied metrics. This limits the overall outcomes of success.
- **Technology and Automation Context:-** Many of the respondents believed that automation or AI improved processes, but there is no information in the study regarding which types, barriers to implementing technology, and ROI (Return on Investment).
- **Timeliness of Process Evaluation:-** Review times (monthly, quarterly) were identified, but if this was long-term sustainable or scalable for manufacturing and inventory management practice was not included.
- **Inventory System Variations:-** The study included manual, software, or automated inventory systems, but it doesn't measure the impact of these systems on overall efficiency or challenges for inventory management.

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## Conclusion

This study emphasizes the role of inventory and production management in achieving efficient operations, lower costs, and resilient supply chains. In surveys, businesses rate the efficiency of their processes relatively high, but they still face difficulties in quality control, production costs, and equipment downtimes. As technology-driven inventory systems are gaining traction, manual and more labor-intensive systems are still found in many businesses, creating inefficiencies. Regular inventory audits aid in maintaining accurate stock levels, while sustainable inventory practices, such as recycling, are beginning to gain acceptance. Businesses need to support their efforts towards efficiency and profitability with an eye towards automation, quality control, and sustainability.

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