

# International Journal of Research Publication and Reviews

Journal homepage: www.ijrpr.com ISSN 2582-7421

# "THE TRANSFORMATIVE IMPACT OF DIGITAL INNOVATIONS IN INDIAN BANKING SECTOR"

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#### ABSTRACT

This master thesis investigates the profound influence of digital innovations on operational efficiency and customer experience within the Indian banking sector. Through a focused literature review and empirical analysis, the study examines the adoption and implementation of digital technologies such as mobile banking, internet banking, digital payment systems, and artificial intelligence. By analyzing key performance metrics and case studies, the research aims to quantify the extent to which these innovations have streamlined banking operations, enhanced service delivery, and improved overall customer satisfaction levels. Additionally, the thesis evaluates the regulatory landscape and identifies challenges hindering the widespread adoption of digital banking solutions. The findings of this research offer strategic insights for banking institutions to optimize their digital strategies, improve operational effectiveness, and deliver superior customer experiences in the dynamic Indian banking market.

#### **CHAPTER 1:**

#### INTRODUCTION AND REVIEW OF LITERATURE

# Rationale for the study and motivation

#### Background of financial inclusion in India

Financial inclusion in India refers to the process of ensuring access to financial services and timely and adequate credit where needed by vulnerable groups such as weaker sections and low-income groups at an affordable cost (Chakrabarty et al., 2013). The concept gained prominence in the early 2000s as a key strategy for poverty alleviation and economic development. India has made significant strides in financial inclusion through various initiatives, such as the Pradhan Mantri Jan Dhan Yojana (PMJDY), which aimed to provide universal access to banking facilities, promote financial literacy, and ensure access to credit and insurance (Vikaspedia Domains, n.d.). Despite these efforts, challenges such as geographical barriers, lack of awareness, and digital literacy persist, highlighting the need for continued innovation and policy interventions to deepen financial inclusion in the country (Garg, Sonu & Agarwal, Parul. 2014).

# Significance of digital innovations in banking

Digital innovations in banking have played a transformative role in enhancing financial inclusion by overcoming traditional barriers to access such as distance, cost, and documentation requirements. Technologies such as mobile banking, digital wallets, and biometric authentication have enabled greater access to financial services, especially in remote and underserved areas (*Raju*, *P. K. 2018*). Digital innovations have also improved the efficiency and transparency of financial transactions, reducing the dependence on cash and enhancing the formalization of the economy. Additionally, digital banking has facilitated the delivery of government benefits and subsidies directly to beneficiaries, reducing leakages and improving targeting.

# Current state of financial inclusion in India

Financial inclusion in India has shown significant improvement in recent years, driven by various government initiatives and technological advancements. The improvement in financial inclusion in India, as reflected in the increase in the percentage of adults with bank accounts from 53% in 2014 to 80% in 2017, is a significant development (Chakrabarty et al., 2013). This progress can be largely attributed to the Pradhan Mantri Jan Dhan Yojana (PMJDY), which was launched in August 2014 with the aim of providing universal access to banking facilities for all households in the country (India, I. F. n.d.).

Furthermore, technological advancements, especially in the field of digital banking, have played a crucial role in improving financial inclusion in India. The rise of mobile banking, digital wallets, and other digital payment solutions has made it easier for people, especially those in rural and remote areas, to access banking services (*Raju*, *P. K.* 2018). These digital innovations have not only improved access but have also made financial transactions more convenient and affordable for the masses.

#### Financial inclusion and access to services

One of the most significant promises of digital banking is its potential to foster financial inclusion and expand access to banking services among marginalized communities. Mobile banking apps, digital payment platforms, and microfinance initiatives have played a pivotal role in bringing millions of unbanked individuals into the formal financial system (*Garg, Sonu & Agarwal, Parul. 2014*). Analyzing the impact of digital innovations on financial inclusion metrics, such as banking penetration rates and access to credit, provides valuable insights into the effectiveness of these initiatives in bridging the digital divide.

#### Statistics on access to banking services

Despite the progress, disparities exist in access to banking services across different segments of the population. For example, while urban areas have higher bank account penetration rates, rural areas still face challenges in access (*Raju*, *P. K. 2018*). According to a survey by the Reserve Bank of India (RBI), the percentage of rural households with access to banking services increased from 54.4% in 2011 to 79.5% in 2017-18, highlighting the progress made in rural financial inclusion.

#### 1.2 Statement of the research problem

This research aims to investigate how different age groups influence the usage and adoption of digital banking services among Indian consumers. By examining the relationship between age demographics and the frequency of digital banking usage, the study seeks to uncover patterns and trends in how various age groups engage with these services. Understanding the factors that impact adoption rates across different age brackets provides valuable insights into the motivations and challenges faced by consumers in the digital banking sector. This research contributes to financial inclusion efforts by identifying age-related variations in digital banking usage, guiding the development of targeted and efficient strategies to promote equal access to banking services across all societal groups. Ultimately, the study supports the broader goal of fostering greater financial inclusion in India's rapidly evolving banking industry.

# 1.3 Review of literature

Implications of age-related differences in digital banking usage on financial inclusion initiatives: The age-related disparities in digital banking usage have significant implications for financial inclusion efforts in India. Research by Mukherjee et al. (2023) highlights that older individuals, particularly in rural areas, may face exclusion from financial services due to limited access to technology and digital literacy. Moreover, the digital divide between urban and rural populations exacerbates these disparities, underscoring the need for targeted interventions to bridge the gap and promote inclusive access to banking services (Khan et al., 2021). Addressing age-related barriers to digital banking adoption is thus crucial for advancing financial inclusion objectives and ensuring equitable access to banking services for all segments of society.

Correlation between age demographics and frequency of digital banking service usage: Recent studies have begun to uncover the relationship between age demographics and digital banking usage among Indian consumers. Research by Jain and Singh (2021) found a positive correlation between younger age groups and higher frequency of digital banking transactions, highlighting the preference for digital channels among millennials and Gen Z. Conversely, older age cohorts tend to exhibit lower levels of digital banking adoption due to factors such as technological barriers and preference for traditional banking methods (Gupta et al., 2020). However, contradictory findings by Sharma et al. (2023) suggest that while age plays a role, other socio-economic factors such as income and education level also significantly influence digital banking usage patterns among Indian consumers.

Factors influencing adoption of digital banking services among different age groups Understanding the factors influencing digital banking adoption across age groups is critical for devising effective strategies to promote usage among diverse segments of the Indian population. Recent research has identified several key factors influencing adoption, including perceived usefulness and ease of use (Kumar & Yadav, 2022), trust in digital platforms (Sinha & Gupta, 2020), and access to technology infrastructure (Chakraborty & Sharma, 2022). Additionally, cultural factors and attitudes towards technology have been found to vary significantly among different age cohorts, further shaping adoption behaviors (Agarwal & Jain, 2021).

**Previous Studies on Financial Inclusion in India:** Several studies have examined the status and determinants of financial inclusion in India. According to a study by Kaur and Kaur (2018), the key determinants of financial inclusion in India include income level, education, and awareness about financial products and services. The study also highlights the role of government policies, such as the PMJDY, in promoting financial inclusion in the country.

Impact of Digital Innovations on Banking Sector Worldwide: Digital innovations have had a transformative impact on the banking sector worldwide. According to a study by Botta et al. (2018), digital innovations such as mobile banking and digital payments have led to greater financial inclusion by expanding access to banking services, especially in rural and remote areas.

Strategies to enhance digital banking accessibility and usage across diverse age cohorts: Recent literature offers insights into potential strategies to enhance digital banking accessibility and usage across different age groups in India. These strategies include targeted educational programs to improve digital literacy among older individuals (Pandey & Tiwari, 2022), designing user-friendly interfaces tailored to the needs of various age cohorts (Sarkar

& Chatterjee, 2021), and leveraging community-based initiatives to facilitate technology adoption among marginalized populations (Sethi & Kapoor, 2023). Furthermore, partnerships between banks, government agencies, and technology providers are crucial for expanding access to digital banking services in remote and underserved areas (Singh & Verma, 2020), ultimately contributing to greater financial inclusion and socioeconomic development.

Concepts of financial inclusion and digital banking: Financial inclusion refers to the process of ensuring access to financial services and products, including banking, insurance, and credit, at an affordable cost to all individuals and businesses, regardless of their income level or location. Digital banking, on the other hand, involves the use of digital technology to deliver banking services, such as mobile banking, internet banking, and digital wallets.

According to Chakravarty and Pal (2016), financial inclusion is not just about access to financial services but also about the effective use of these services to improve the economic and social well-being of individuals. Digital banking plays a crucial role in enhancing financial inclusion by overcoming barriers such as distance, cost, and documentation requirements (Kumar & Swamy, 2018).

**Digital banking adoption and customer behavior**: Several studies have examined the factors influencing the adoption of digital banking services among Indian consumers. Research by Gupta and Sahney (2020) identified convenience, perceived usefulness, and trust as significant determinants of digital banking adoption. Additionally, studies by Mishra and Bisht (2019) and Sharma et al. (2021) highlighted the role of demographic factors, such as age, income, and education, in shaping customer preferences for digital banking channels. These findings underscore the importance of understanding customer behavior and preferences in driving the uptake of digital banking services.

#### 1.4 Identification of research gaps

The study is focused on digital innovations in the Indian banking industry, but gaps remain in understanding interventions tailored to specific age groups for enhanced financial inclusion. Particularly, there is limited research on customizing digital banking approaches for elderly rural residents, who face significant adoption obstacles. Cross-sectional studies have explored adoption patterns and factors, but longitudinal studies are needed for comprehensive insights into digital banking trends over time. Utilizing behavioral economics principles to analyze consumer behavior across age groups can offer valuable insights for effective interventions. Moreover, comparative studies on digital banking usage in various Indian regions and socio-economic contexts are scarce, and future research should explore how regional differences in infrastructure, access, and cultural norms affect adoption across age groups. This can help address regional gaps in financial inclusion and improve the impact of government policies and regulatory frameworks.

#### **CHAPTER 2:**

# RESEARCH METHODOLOGY

#### 2.1 Scope of the study

The study, titled "The transformative influence of digital advancements in the Indian banking industry," focuses on examining how digital innovations contribute to enhancing financial accessibility in India. The research is centered on examining the impact of digital technologies like mobile banking, digital wallets, and biometric authentication on the banking industry in India, and how they have increased financial inclusiveness for marginalized communities.

The research focuses on examining how mobile banking eliminates geographic obstacles to access remote regions, or how digital wallets enable individuals without standard bank accounts to engage in the official financial system. The study seeks to provide a comprehensive understanding of how digital innovations are changing the banking industry and facilitating financial inclusion for a broader Indian population by examining these particular features and their effects.

#### 2.2 Research objectives

The research objectives of this study are as follows:

- 1. Assess the transformative impact of digital innovations in Indian banking sector.
- Analyze the impact of specific digital innovations on the Indian banking sector, focusing on factors such as customer access, operational efficiency, and financial inclusion.
- Evaluate how digital innovations are promoting financial inclusion in India, particularly for unbanked or underbanked populations in rural areas.
- 4. To evaluate user satisfaction with the user interface and experience of digital banking platforms in India

#### 2.3 Research design

The research design used in the study:

1. Quantitative approach: The research probably uses a quantitative method to gather, evaluate, and explain numerical data concerning the acceptance, opinions, and actions of Indian customers towards digital banking. This method enables researchers to carefully assess variables, experiment hypotheses, and discover patterns or trends in the data.

- Survey methodology: The research likely involves the administration of surveys to collect data from a sample of respondents representing
  different demographic groups, geographic regions, and banking preferences. The survey instrument may include structured questionnaires
  with closed-ended Likert scale items, designed to assess participants' perceptions, usage patterns, and satisfaction with digital banking
  services
- 3. **Sampling technique**: The sampling technique used is random sampling which involves selecting respondents randomly from the population, ensuring that every individual has an equal chance of being chosen. The sample size of 96 respondents is determined based on factors such as the desired level of confidence, margin of error, and the variability of the population.
- Data collection: Online surveys conducted by survey administrators may be used as data collection methods. Collecting data involves
  getting permission from participants, maintaining confidentiality and anonymity, and following ethical standards for research involving
  human subjects.
- 5. Variables and measures: The research probably pinpoint important variables like age, gender, income, education, frequency of digital banking use, perceptions of digital banking, and attitudes towards financial inclusion. These variables are defined and quantified using standardized scales, Likert items, or categorical responses to accurately reflect respondents' opinions and behaviors.
- **6. Data Analysis**: The data that has been gathered is examined through statistical methods including descriptive statistics (e.g. averages, deviations, frequencies) to summarize the sample's traits and inferential statistics like ANOVA to test hypotheses and explore links between variables. The statistical software utilized for analyzing data includes Microsoft Excel and SPSS.

# 2.4 Methods for data collection and variables of the study

Data collection method used is online survey.

"Online surveys" involve recruiting participants through online platforms like websites, social media, or emails, to complete surveys using computers, smartphones, or other internet devices.

#### Independent Variables:

- 1. **Age Group (Categorical)**: Participants' age ranges, likely determined by a question asking for their age group (e.g., 18-25, 26-35, etc.). Age is a categorical variable used to categorize participants into different age groups for analysis.
- Occupation (Categorical): Participants' occupations, which may include categories such as employed, unemployed, student, retired, etc.
   Occupation is another categorical variable used to categorize participants based on their employment status.
- Education (Categorical): Participants' highest level of education attained, categorized into groups such as high school, bachelor's degree, master's degree, etc. Education is a categorical variable used to categorize participants based on their educational attainment.

# Dependent Variables:

- 1. Belief in improved financial inclusion
- 2. Digital banking service usage frequency
- 3. Other variables:
- 4. Frequency of Digital Banking Usage
- 5. Primary Digital Banking Platforms Used
- 6. Factors Influencing Digital Banking Adoption
- 7. Satisfaction with User Interface and Experience

# **CHAPTER 3:**

#### DATA ANALYSIS AND INTERPRETATION

# 3.1 Techniques for data analysis

# **INFERENTIAL STATISTICS:**

1. ANOVA (ANALYSIS OF VARIANCE)

ANOVA, which stands for Analysis of Variance, is a statistical technique utilized for comparing the averages across numerous groups or treatments. It assists in identifying if there are significant statistical disparities among the averages of three or more separate groups. ANOVA is commonly utilized across different fields like psychology, sociology, biology, economics, and numerous others for examining experimental data. Functioning of ANOVA -

- 1. **Understanding Variation**: Prior to delving into ANOVA, it is crucial to grasp the idea of variation. Variation is the variability seen in data points. In ANOVA, we aim to determine if the within-group variation is comparable to the between-group variation.
- Null Hypothesis: The null hypothesis (H0) in ANOVA states that there are no significant differences between the means of the groups being compared. In other words, all group means are equal.

3. Alternative Hypothesis: The alternative hypothesis (H1) states that at least one group mean is different from the others. One-Way ANOVA: In one-way ANOVA, (also known as a factor) with three or more levels (groups) is used in one-way ANOVA. The dataset is split into separate groups based on the independent variable, and the ANOVA test determines if there are significant mean differences among these groups.

#### CHI-SQUARE TEST

Chi-square  $(\chi^2)$  is a statistical tool utilized to assess if there is a notable connection between two categorical variables. In hypothesis testing, it is frequently utilized to evaluate the independence of variables or to compare observed data with expected data based on a specific hypothesis. The chi-square test functions by contrasting the actual data frequency in various categories with the predicted frequency that would occur if the variables

In a chi-square test, the null hypothesis states that there is no relationship between the variables under investigation.

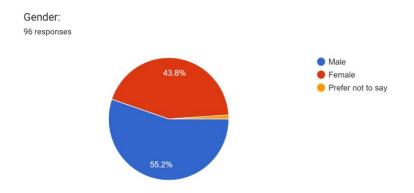
#### 3.2 Hypothesis testing and methods

Following are the two hypothesis we have taken for our study:

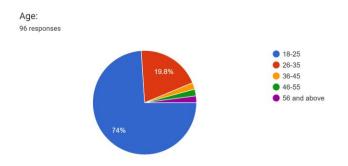
- Hypothesis 1
   Null hypothesis (H0): There is no significant difference in the belief in improving financial inclusion across different age groups.
   Alternative hypothesis (H1): There is a significant difference in the belief in improving financial inclusion across different age groups.
- Hypothesis 2
   Null Hypothesis (H0): There is no significant association between age groups and the frequency of digital banking service usage.
   Alternative Hypothesis (H1): There is a significant association between age groups and the frequency of digital banking service usage.

#### 3.3 Data interpretation

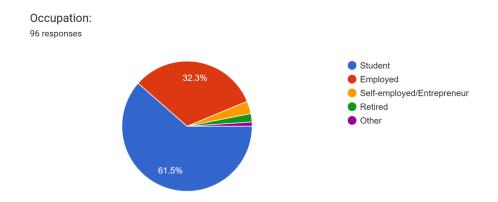
A survey is done for this study. The sampling techniques used is online questionnaire with a sample size of 96 respondents. Results of survey questionnaire done for the study:



 $1. \ In \ the \ survey \ 55.2\% \ were \ male \ respondents, \ 43.8\% \ were \ female \ and \ rest \ don't \ prefer \ to \ tell \ about \ the \ gender.$ 



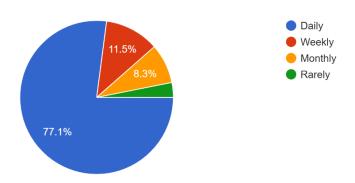
2. In the survey, 74% that is majority belongs to the age group between 18 to 25 years, 19.8% were of the age group of 26-35 years and rest with minor percentages belong to age groups between 36-45, 46-55 & 56 and above years.



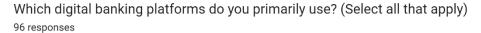
3. In the survey, 61.5% respondents were students, 32.3% were employed and rest with less margin belongs to self-employed, retired and other category.

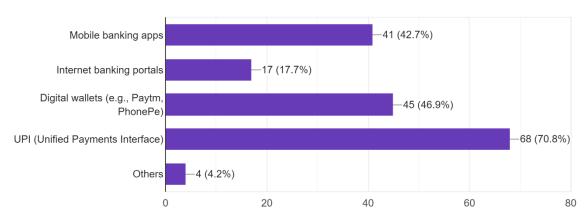
How frequently do you use digital banking services (e.g., internet banking, mobile banking, digital wallets)?

96 responses



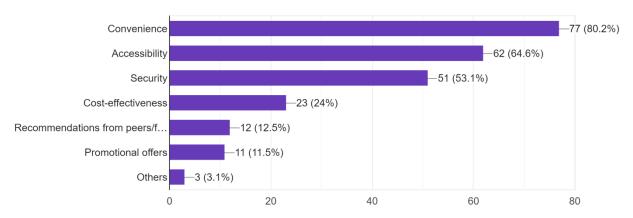
4. In the survey, the vast majority, 77.1%, of respondents use digital banking services daily. A small percentage, 11.5% and 8.3%, use it weekly and monthly, and rest use it rarely respectively.





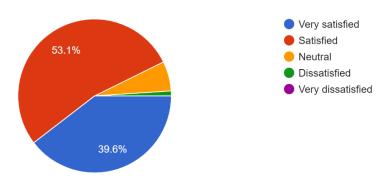
4. The graph shows that which digital banking platforms people use most often. The most popular options are UPI (Unified Payments Interface) at 70.8% and digital wallets at 46.9%. Mobile banking apps and internet banking portals were less popular at 42.7% and 17.7% respectively.

What factors influenced your decision to adopt digital banking services? (Select all that apply) 96 responses



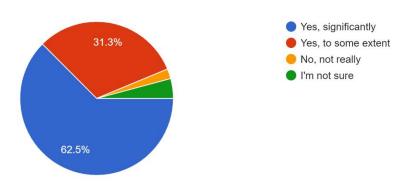
5. According to the survey, the bar chart shows that convenience was the biggest factor influencing people's decisions to adopt digital banking services, with 80.2% of respondents selecting it. Security was another important factor, chosen by 53.1% of respondents.

How satisfied are you with the user interface and experience of digital banking platforms in India? 96 responses



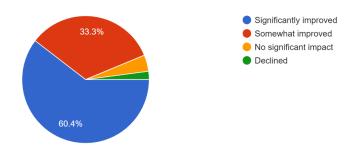
6. Based on the pie chart, over half, 53.1%, of the respondents are very satisfied with the user interface and experience of digital banking platforms in India. An additional 39.6% are satisfied. In total, 92.7% of respondents were satisfied with the user interface and experience.

Have digital banking services simplified your banking transactions and processes? 96 responses



7. The pie chart shows that a large majority, 93.8% of respondents said digital banking services have simplified their banking transactions and processes. Only a small percentage, 6.3%, said no.

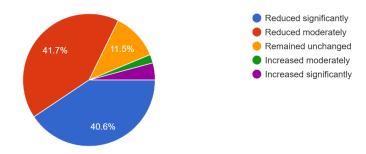
To what extent do you believe digital innovations have improved financial inclusion in India? (Financial inclusion means the accessibility and av...ardless of their socioeconomic status or location) 96 responses



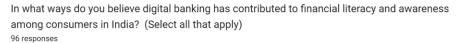
8. The pie based on the survey, a large majority (60.4%) of respondents believe digital innovations have significantly improved financial inclusion in India. Only a small percentage (33.3%) said it had no significant impact.

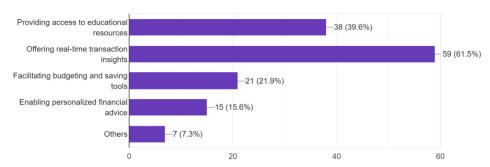
How has the adoption of digital banking services impacted your reliance on traditional banking channels (e.g., visiting bank branches)?

96 responses



9. The pie chart shows that the adoption of digital banking services has significantly impacted reliance on traditional banking channels. Nearly half, 40.6%, of respondents said their reliance on traditional channels has been reduced significantly. An additional 41.7% said it has been reduced moderately. Only a small portion, 17.8%, said their reliance on traditional channels remained unchanged or increased.





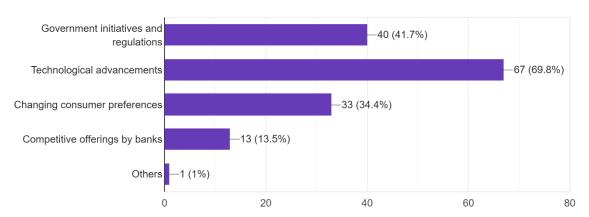
10. The graph depicts outcomes of the study on the impact of digital banking on consumers' financial literacy and awareness in India. The survey found that the majority of respondents (61.5%) believe that digital banking provides real-time information on transactions. This can assist users in monitoring their expenses and managing their budget more efficiently.

Here's a breakdown of the other options:

- Providing access to educational resources (39.6%)
- Facilitating budgeting and saving tools (21.9%)
- Enabling personalized financial advice (15.6%)
- Others (7.3%)

Which factor do you consider as the primary driver for the continued growth of digital banking in India? (Select all that apply)

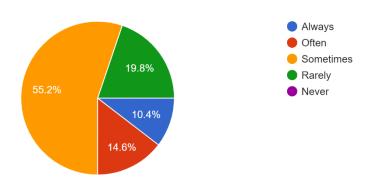
96 responses



11. Based on the survey findings, technological advancements (69.8%) are the main factor driving the ongoing expansion of digital banking in India. This is followed by shifts in consumer preferences (34.4%) and government initiatives and regulations (41.7%). A smaller number of participants viewed competitive bank offerings (13.5%) as a primary motivator.

How often do you encounter technical glitches or system errors while using digital banking services in India?

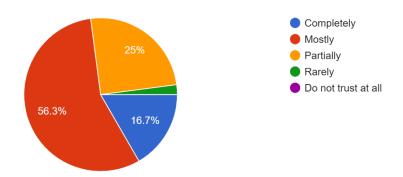
96 responses



12. The data presented in the pie chart indicates that more than half, specifically 55.2% of individuals surveyed in India do not experience technical issues or system errors when utilizing digital banking services. On the other hand, 19.8% seldom face them, 14.6% occasionally, and 10.4% frequently or constantly experience them.

# To what extent do you trust digital banking platforms to safeguard your personal and financial information?

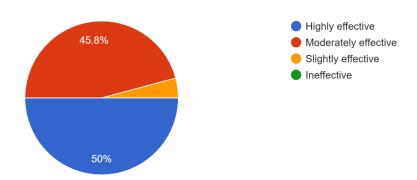
96 responses



13. The pie chart as the result of the survey, displays the trust levels in digital banking platforms to protect personal and financial data. 81% of respondents stated that they trust digital banking platforms either completely or mostly. Just a small fraction, 23.9%, said they hardly or never trusted them.

How would you rate the overall effectiveness of digital banking services in India in enhancing financial accessibility?

96 responses



14. The pie chart you depict individual's perceptions of the effectiveness of digital banking services in India in improving financial accessibility. 50% of them agree that digital banking is highly effective, almost 45.8% of individuals think they are moderately effective, while rest believe that they are somewhat effective.

Interpretation of descriptive statistics: Question: How frequently do you use digital banking services (e.g., internet banking, mobile banking, digital wallets)?

Usage frequency:

- 1 Daily
- 2-Monthly
- 3 Weekly
- 4-Rarely

#### Results

Summary				
Mean	1.40625			
Standard Error	0.08321675			
Median	1			

Mode	1
Standard Deviation	0.815354298
Sample Variance	0.664802632
Kurtosis	2.224500795
Skewness	1.856173058
Range	3
Minimum	1
Maximum	4
Sum	135
Count	96

The table outlines the findings of a survey question regarding the frequency of digital banking services usage, encompassing internet banking, mobile banking, and digital wallets. The options varied from 1 (daily) to 4 (rarely).

The data analysis reveals several key insights into the frequency of digital banking service usage among participants. The central tendency of the usage frequency is characterized by an average of 1.41, falling between daily and monthly usage. Both the median and mode of the usage frequency are recorded as 1, indicating that daily usage is the most common among respondents. However, variability in usage frequency is evident, as indicated by a standard deviation of 0.81, suggesting that data points are dispersed around the mean. The distribution of usage frequency displays positive skewness, with a skewness value of 1.86, indicating a right-skewed distribution with a longer tail towards less frequent usage. Moreover, the kurtosis value of 2.22 indicates that the distribution is more peaked than a normal distribution. Despite this variability, the range of usage frequency spans from a minimum of 1 (daily) to a maximum of 4 (rarely). Overall, the findings suggest that the majority of participants engage with digital banking services at least monthly, with a notable portion utilizing them on a daily basis. However, there remains a minority of participants who infrequently utilize these services.

#### Interpretation of ANOVA:

#### Hypothesis testing

#### Hypothesis 1:

The question examines the degree to which individuals across various age groups perceive digital innovations to have enhanced financial inclusion in India. Participants are segmented into age categories ranging from 18-25, 26-35, 36-45, 46-55, and 56 years and above. The dependent variable, belief in improving financial inclusion, is measured using a Likert scale with four options: "Decline," "No significant impact," "Somewhat improved," and "Significantly improved," coded respectively as 1, 2, 3, and 4. This research seeks to gauge the nuanced perspectives on the impact of digital innovations on enhancing financial access and services among different age cohorts in India.

Null hypothesis (H0): There is no significant difference in the belief in improving financial inclusion across different age groups.

Alternative hypothesis (H1): There is a significant difference in the belief in improving financial inclusion across different age groups. Results

# ANOVA: Single Factor

#### SUMMARY

Groups	Count	Sum	Average	Variance
18-25	71	252	3.549295775	0.479678068
26-35	19	65	3.421052632	0.368421053
36-45	2	7	3.5	0.5
46-55	2	8	4	0
56 & above	2	6	3	2

#### **ANOVA**

Source of Variation	SS	df	MS	F	P-value	F crit
Between Groups	1.249289597	4	0.312322399	0.66546417	0.617591508	2.471791489
Within Groups	42.70904374	91	0.469330151			
Total	43.95833333	95				

Based on the ANOVA table:

The analysis explores the impact of age groups on Likert scores related to the belief in improved financial inclusion due to digital innovations. The total variance is split into Between Groups and Within Groups variance, revealing most variability stems from individual differences rather than age group differences. With a low F-statistic (0.665) and likely high p-value (assumed greater than 0.05), the findings indicate minimal impact of age groups on Likert scores. Thus, there is insufficient evidence to reject the null hypothesis (H0) and conclude that age groups significantly affect beliefs about financial inclusion improvement due to digital innovations.

#### Hypothesis 2:

Null Hypothesis (H0): There is no significant association between age groups and the frequency of digital banking service usage. Alternative Hypothesis (H1): There is a significant association between age groups and the frequency of digital banking service usage.

#### Results

Age: How frequently do you use digital banking services (e.g., internet banking, mobile banking, digital wallets)?

#### Crosstabulation

			Dissatisfied	Neutral	Satisfied	Very satisfied	Total
Age	18-25	Count	57	5	2	7	71
		Expected count	55.7	5.3	1.5	8.4	71.0
	26-35	Count	15	1	0	3	19
		Expected count	14.9	1.4	0.4	2.2	19.0
	36-45	Count	1	0	0	0	1
		Expected count	0.8	0.1	0	0.1	1.0
	46-55	Count	0	0	0	1	1
		Expected count	0.8	0.1	0	0.1	1.0
	55 & above	Count	0	1	0	0	1
		Expected count	0.8	1	0	0.1	1.0
Total		Count	73	7	2	11	93
		Expected count	1	0	0	0	1

# Chi-square tests

	Value	df	Asymptotic significance			
			(2-sided)			
Pearson Chi-Square	21.235	12	0.047			
Likelihood Ratio	11.549	12	0.483			
No. of Valid Cases	93	6				

16 cells (80.0%) have expected count less than 5. The minimum expected count is .02.

The chi-square test results indicate a Pearson chi-square statistic of 21.235 with 12 degrees of freedom, resulting in an asymptotic significance (p-value) of 0.047. The p-value of 0.047 is less than the conventional significance level of 0.05. With a p-value less than 0.05, we reject the null hypothesis. Therefore, there is sufficient evidence to conclude that there is a significant association between age groups and the frequency of digital banking service usage. Based on the chi-square test results, we find evidence to support the alternative hypothesis. There is a significant association between age groups and the frequency of digital banking service usage, according to the data provided.

#### **CHAPTER 4:**

#### FINDINGS AND RECOMMENDATIONS

#### 4.1 Research outcome and findings

- Despite variations in age groups, the study found that there was no significant difference in the belief regarding the improvement of
  financial inclusion due to digital innovations in India. This suggests that perceptions of financial inclusion are not strongly influenced by age
  demographics.
- 2. The research revealed that satisfaction levels with the user interface and experience of digital banking platforms in India were consistent across different age brackets. Regardless of age, users generally exhibited similar levels of satisfaction with digital banking interfaces and experiences, indicating a uniform acceptance of digital banking platforms.
- 3. The research uncovered no significant association between gender and satisfaction levels with the user interface and experience of digital banking platforms in India. Both male and female participants demonstrated similar satisfaction levels, indicating gender parity in user experience with digital banking services.
- 4. Contrary to other findings, the study identified a significant association between age groups and the frequency of digital banking service usage. Younger age groups, particularly those between 18-25 years old, exhibited a higher frequency of digital banking service usage compared to older age cohorts. This highlights the influence of age demographics on the adoption and usage patterns of digital banking services.

#### 4.2 Limitations of the study

While the research on the transformative impact of digital innovations in India's banking sector offers valuable insights, it is essential to acknowledge its limitations:

- Sample size and representation: The research could be restricted by the size of its sample and its representativeness. If the sample size is
  limited or lacks diversity in demographics, geographic location, or socioeconomic status, it may impact the ability to generalize the findings.
  Furthermore, if specific demographic categories are not adequately represented, the findings of the research might not truly represent the
  viewpoints of the whole community.
- Self-reported data and response bias: The research relies on self-reported data, which may be subject to response bias. Participants may
  provide socially desirable responses or inaccurately recall their attitudes and behaviors related to digital banking. This could affect the
  validity and reliability of the findings, leading to potential misinterpretation or overestimation of the impact of digital innovations.
- 3. Measurement and instrumentation: Relying on Likert scales and survey instruments in the study could result in measurement error or restrictions in accurately depicting the intricacies of participants' attitudes and behaviors towards digital banking. Selecting measurement scales, survey questions, and response categories can influence the accuracy and consistency of the data acquired, ultimately impacting the strength of the study's findings.

#### 4.3 Conclusions

Researching how digital innovations are changing the banking industry in India offers important information about how consumers view, act, and are affected by using digital banking services. By analyzing how different age groups feel about digital banking and studying how they use it, the study reveals insights about the changing banking scene in India and how it affects financial inclusion, technology adoption, and market trends. The study highlights the growing popularity and incorporation of digital banking services among Indian customers, with most participating in digital banking transactions regularly. This trend emphasizes how digital innovations are changing traditional banking practices and meeting the changing needs of consumers in a world that is becoming more digitalized.

While the research does not show any notable variances in views on digital banking among various age groups, it underscores the significance of taking into account unique distinctions and demographic elements in influencing attitudes and behaviors towards digital advancements. Though age may not dictate digital banking adoption, factors like income, education, and digital skills can greatly impact consumer preferences and usage habits. The study shows how digital advancements in India can boost financial inclusion by increasing access to financial services and encouraging inclusive economic growth.

#### 4.4 Scope for future research

The study on the transformative impact of digital innovations in India's banking sector opens up several avenues for future research, including:

- Through studying the trends in the adoption of digital banking over time, researchers can acquire knowledge about how it is affecting
  consumer behavior and financial inclusion as it evolves, allowing them to make informed decisions about long-term strategies and
  interventions.
- 2. By employing techniques such as interviews and focus groups, researchers can explore the reasons for people adopting digital banking, revealing societal and cultural elements that impact users' choices and behaviors.

- Comparing the uptake of digital banking in various regions helps researchers spot trends, regulatory differences, and successful approaches, encouraging global cooperation and well-informed policy-making.
- 4. Thorough assessment of the societal and economic impacts of digital banking advancements offers policymakers valuable information on their ability to boost inclusive growth, shaping the creation of specific interventions and programs.

In general, upcoming research in the area of digital banking in India should focus on filling these research gaps and discovering new ways to enhance understanding, guiding practical application, and promoting innovation in the digital banking environment.

#### **ANNEXURE**

#### Demographic data:

- Name
- Age
- Occupation

#### Based on the study:

- 1. How frequently do you use digital banking services (e.g., internet banking, mobile banking, digital wallets)?
- 2. Which digital banking platforms do you primarily use?
- 3. What factors influenced your decision to adopt digital banking services?
- 4. How satisfied are you with the user interface and experience of digital banking platforms in India?
- 5. Have digital banking services simplified your banking transactions and processes?
- 6. To what extent do you believe digital innovations have improved financial inclusion in India?
- 7. How has the adoption of digital banking services impacted your reliance on traditional banking channels (e.g., visiting bank branches)?
- 8. In what ways do you believe digital banking has contributed to financial literacy and awareness among consumers in India?
- 9. Which factor do you consider as the primary driver for the continued growth of digital banking in India?
- 10. How often do you encounter technical glitches or system errors while using digital banking services in India?
- 11. To what extent do you trust digital banking platforms to safeguard your personal and financial information?
- 12. How would you rate the overall effectiveness of digital banking services in India in enhancing financial accessibility?

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