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# The Key Importance of a Foreign Language in the Business World

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# **INTRODUCTION:**

English may be a must for business those who wish to be able to still grow in varied fields of the global economy. This can be as a result of within the international market, a business can face terribly tight competition wherever they need to survive with all their may, varied supports, and blessings, one in every of that is English. Most major corporations within the world prioritize the employment of technology whose operations are administered victimization English. Therefore, understanding and mastery of English is the main thought if somebody needs to figure in giant corporations, each international and international to urge employment within the business world. Twenty years alone, most foreign language lecturers were trained in literary studies, that is largely the case these days. Nonetheless due to important changes in entering patterns and demand, our ancient mission of coaching students primarily in literature has been, and continues to be, challenged. Demand for a definite specific purpose of pedagogy, that is Business Foreign Language, has been steadily growing over the last twenty years and deserves our attention. This text will take AN historical take a glance at however Business Foreign Language has developed throughout the last generation, lightness some vital dates and programs, that have with success integrated foreign language with business into an additional complete laurels' syllabus. I'll conjointly wake up your attention to the variety of studies and surveys that confiscated the previous number of years on this matter, giving U.S. a context during which to appear at recent developments in Business Foreign Languages. A core part of the land Council's cultural relations mission is to boost and promote standards of English for corporations, governments and academic establishments. With eighty years' expertise providing English teaching and assessment, every year we have a tendency to administer three million exams and train over three hundred,000 folks across a hundred countries worldwide. From our in-progress speech communication with partners and purchasers we have a tendency to discover a niche between the increasing importance of English within the marketplace and also the methods and tools needed to fulfil this challenge. Typically, businesses don't have adequate data on the English skills of their hands and job candidates. We have a tendency to wish to look at this issue and use our experience to assist corporations flip language skills from a section of risk into a business quality. "There isn't any mode of action, no type of feeling that we have a tendency to don't share with the animals. It's solely by language that we have a tendency to rise on top of them," aforesaid Oscar Wilde. What then is that this distinctive facility known as language, that sets U.S. except different creatures, helps U.S. reply to the environment and particularly, allows U.S. to mirror on the terrible essence of our being? Language is that system by which sounds and meanings are connected (From kin and Rodman, 1974) Language communication and human wants are unquestionably connected. People in general have varied wants, individual, social, emotional, economic, political and cultural, and it's to satisfy these that people in general would like language. Even the youngest baby expresses its wants that are primarily biological to start. Language doesn't exist in an exceeding vacuum. It serves and is wrought by different systems within the human mind. Since language is employed to convey concepts, its structure should mirror these concepts. Definitions of Language: Some of these specialize in the overall construct of language, others on additional specific aspects of "a language and nonetheless others on its additional formal options like descriptive linguistics, descriptive linguistics and linguistics. Then there also are those that emphasize its variety of functions or those that stress the variations between language and different varieties of human and signaling. A language may be a set (finite or infinite) of sentences, every finite long and made finite set of parts." (N Chomsky, 1957). Language is that the establishment whereby humans communicate and move with one another suggests that of routinely used oral auditive discretion symbols.' (R.A. Hall, 1964). Functions of Language: How language began continues to be somewhat of a puzzle however why language evolved appears clearer. Maybe as Jean Aitcheson says, it began as a result of people in general required to join forces to survive, and for economic cooperation a satisfactory mode of communication was needed. Knowing a Language: Language is the distinctive ability that creates U.S. humans. We are able to communicate our thoughts, feelings and ideas with the assistance of language. If we've got to imagine a life without language, however, wouldn't it be? It appears not possible to measure while not language in our lives. What is this distinctive ability then? What constitutes knowing a language? Unremarkably after we say we all know a language; it implies that we are able to speak to and be understood by those who understand that language. This implies that we have a tendency to are able to manufacture bound sounds that are naturally explainable as having a particular meaning. Since all people understand a minimum of one language and are able to use it while not creating a lot of conscious effort, why can we get to discuss it? Specifically, this can be the target of the unit to make the U.S. aware that the power to hold on the only speech communication needs profound data of the language that speakers are unaware of. The Uniqueness of Human Language: It is that over else distinguishes people in general from animals. We regularly question language as being distinctive to humans. It is typically accepted and understood that language deals with communication. Currently the character and scope of this communication is influenced by varied factors physiological, environmental, social and need-based. Language, spoken and written, may be a human being's chief instrument of communication, (James, 2010) There were some students WHO believed that any study of language and also the mind cannot dissociate language from culture and society. The Language of English has been a key factor of business across the globe to have an exponential growth and wide famous popularity, for an example lets the take military aircraft manufacturers Boeing and Airbus which are American. They renowned around defense sector compared to Russia's Major arms manufacturers Mikoyan. Airbus being a strong European brand realized way back in 50's and changed their primary language for communication to English for interactions where as the Russians didn't. Diving into Cultural beliefs and practices the language has definitely played a huge role, for an example a firm handshake between two corporates irrespective of any country they hail from they tend to use this when they close a deal, cause it's main significance roots down to early days of British Empire where any deal used to begin and end with a handshake symbolizing good relations and understanding. Another Instance could be very famous Italian Bill revolution of 2022 where in the prime minister passed a law stating no Language apart from Italian would be used for parliamentary and legal purposes. The agenda was to use more of the language of domicile rather than English, here it's not about English shouldn't be used at all but to root towards more to language.

# **REVIEW OF LITERATURE:**

Business and English goes hand in hand, across various studies have found the relationship between how language can be a tremendous soft skill that a person can acquire," In fact, one of the most striking characteristics of conversational discourse is that it is generally very cooperative..." In a study of language (George Yule), this shows us how language can act as a very cooperative tool which can make communication and interpersonal relationship between employees more plausible and more prospective. A business structure requires people to come together and understand the operations, so English is essential for understanding the business context, maintaining public relations, maintaining business documents, conducting and attending meetings, preparing and analyzing reports, negotiating and interviewing, speaking on the phone, marketing and sales, finance and banking is well illuminated in some studies such as English and business management (Prof. V. Chandra Sekhar Rao). the implications that the communication has is tremendous, Poor English skills prevent managers from keeping up with industry trends and attending international seminars, trade conventions, and other business events. This can mean the business misses out on new opportunities, damages its reputation, or fails to adapt to changing market trends. To expand your business beyond the local market, The business needs a marketing and sales department that can effectively communicate with international customers. (Bloch, 2006) A high level of English proficiency is also essential. (Rivers,1983). Most of the world's major companies are prioritizing the use of English-speaking technology. Therefore, understanding and being fluent in English is the most important consideration if you want to work for a multinational or large international company in order to get a job in the business world. This impact of business English has impact on its operations is substantial. Each company has its own customer support to serve its customers. It's important to provide customer service in the language your customers understand best. As the most widely spoken language in the world, English brings people together. (Yule, 2017). Customer inquiries can be answered quickly in the same language. Therefore, providing effective language training to all customer-facing staff is critical to ensuring that customers have a positive experience with your organization. (Schaub,1983). This process makes people more productive and self-sufficient. Here, online courses in English have been most useful for corporate training programs, English is known as "lingua franca" (common language) in international business as well as in all global media. Therefore, English can be useful for sharing ideas and references with your colleagues. To be able to operate safely in the workplace, employees must be well equipped with the language to be able to respond to customers and colleagues. This will help employees be more productive and increase their performance in the workplace. Most of the world's major companies are prioritizing the use of English-speaking technology. Therefore, understanding and being fluent in English is the most important consideration if you want to work for a multinational or large international company in order to get a job in the business world. says a study The importance of English in Business as a Business Management Student (Ivana Nasywa Rafafie). From writing emails to corporate documents, several organizations around the world use English as a means of communication. It is the second most common language and is used as an official language in more than 70 countries. Written and spoken English plays an important role in various aspects of business life, from finding a job to communicating with clients and achieving strong business cooperation worldwide. Fluency in English and good knowledge improves communication with international customers. It helps organizations build lasting relationships through cultural understanding. Employees who speak English are smart and can often demand higher wages. From writing emails to corporate documents, several organizations around the world use English as a means of communication. It is the second most common language and is used as an official language in more than 70 countries. Therefore, learning the language becomes extremely important as you can find this information on a website (written in English) that can help you gather useful information about your project. When working with English- speaking countries, "cultural understanding" can be effective for employers. So, if you don't get to know him well, you won't be able to communicate effectively with many other people.

English has now become such a global language for business around the world that it is the standard official language in a number of industries such as maritime and aviation. Therefore, knowledge of English is almost a mandatory requirement for important jobs such as airline pilots and naval officers, etc. In addition to an impressive ability to speak English, today's competitive corporate culture requires an equally impressive level of written English. Also, this is mainly because most forms of business communication such as emails, presentations, sales and marketing and even corporate legal documents are now done in English. Business English and General English both require the development of basic LSRW skills - listening, speaking, reading and writing. A good general English foundation helps students communicate effectively Hence business and English is something which is inseparable in modern world, it can help various business to achieve its operational objectives and to also build solid relationship with the clients and customers alike.

# **RESEARCH OBJECTIVES:**

Foreign languages play a crucial role in the business world, and their objectives can vary depending on the specific needs and goals of a company or individual. Here are some common objectives oflearning and using foreign languages in the business world:

- **Global Communication**: The primary objective is to facilitate effective communication with clients, customers, partners, and colleagues from different linguistic backgrounds. This is essential forbuilding relationships and conducting business on a global scale.
- Market Expansion: Learning foreign languages can open up new markets and business opportunities in countries where the language is spoken. It allows businesses to reach a wideraudience and tap into the potential of international markets.
- **Cultural Sensitivity**: Learning a foreign language often goes hand-in-hand with gaining cultural awareness. Understanding the culture of a target market can help businesses avoid cultural misunderstandings and build trust with local stakeholders.
- Competitive Advantage: Companies that invest in language skills for their employees gain a competitive edge in the global marketplace. Being able to communicate in the language of a client orpartner can make a company more appealing and accessible.

- Customer Service: In industries where customer service is paramount, speaking the language of the customer can significantly enhance the quality of service. This can lead to higher customer satisfaction and loyalty.
- **Supply Chain Management**: For businesses with international supply chains, knowledge of foreign languages can help manage relationships with suppliers, resolve issues, and ensure the smooth flow of goods and services.
- Legal and Regulatory Compliance: Understanding the legal and regulatory requirements of foreign markets is essential. Language skills can help businesses navigate complex legal documents and regulations in different languages.
- Career Advancement: From an individual perspective, learning foreign languages can open up career advancement opportunities. Being multilingual can make an individual more attractive to employers and allow for greater mobility within a company.
- **Diplomatic Relations:** Diplomacy has been a key role for any good relations for any two countries and to put ahead good Diplomacy the Language comes out to be a key factor.
- Impression: From psychological point of view, knowing the global language make out an impact immediately at certain level as it gives the human connection and ideologies

#### **RESEARCH METHODOLOGY:**

Research was conducted based on exploratory using primary and secondary mixed data available, primary research through first hand primary data structured survey and also training conducted by our professor and his experience as a teacher and trainee for various Institutions and Training centres and MNC's across the globe. Starting from IELTS TRAINING, Corporate Training, BPO's over two decades it's proven to be that Languages like English has a vital role to play, added to it other foreign languages like Spanish, French and Portuguese has been playing its key importance to this Business World. Going to abroad for Business, Work and Overseas Education for MBA, English is mandatory and with a higher Band Score it is difficult to give an entry. English language is the medium of instructions for Business- and Work-related offers. British Council play a major role in producing Certification for various examination in English like IELTS, AEC, BULATS, BEC, etc. All the examination and Certification comes under the Body called CEFR (Common European Framework of Reference).

The exams such as, IELTS can be taken in any country, the standards are the same under the strict supervision of the Body Council. This part is very strict and professional in order to meet the global standards from the United Kingdom. There are standards set from the BBC for better opportunities on a career front. Starting from Resumé, writing a profile, portfolio, Content Writing, PR related material, edition, copyright, English plays a key Role. This study is based on evidence and experience which is a universal truth. But for English India would have failed in employability, we could have witnesses over three decades from the Medical Transcriptions, IT & ITES, BPO's and KPO's is over a million. It's a common illusion that BPO companies only cater to foreign B2C companies. All companies small scale or long scale are in need of outsourcing services to build a stronger base for further operations. As I previously told outsourcing internal processes of the company also helps them in achieving higher operational efficiency with lower working expenses. Alternatively, Indian companies are no different and BPOs do provide services to Indian clients as well.

In terms of entrepreneurship, what pathways are available under the BPO sector? If we talk purely about the entrepreneurship, the entire concept depends upon the funding capabilities and work experience in a specific niche. BPOs have majorly 3 processes: Inbound or outbound voice process Nonvoice Blended: a mix of both For starters you have to show some stable work experience, I mean as a BPO company you have to run some in-house or small-scale sales process for Client Acquisition. Once you make your profile strong enough, you can hire business developers or process consolidators for getting contracts from overseas. In terms of requirement both technological including internet connectivity and human capital, do you feel small towns can also host BPO businesses? Yes, why not? Approx 46,000 BPO jobs were created in small towns and cities, from 2017 to 2018 under the India BPO Promotion Scheme (IBPS). IBPS set up 240 companies and employed 19,200 people across the country in two years. 18 BPO units have been set up under the scheme across nine cities including Sangli, Dhule, Nashik, Aurangabad, and Kolhapur. These 18 BPOs employ approx. 3,500 people. So, definitely, there is a massive opportunity for BPO sector flourishing in small towns and providing employment. English is the only cause for this opportunity for Businesses across the globe and this it's a pure employability. The fact is BPO sector of India is going to employ approximately 1.1 million people in the coming years.

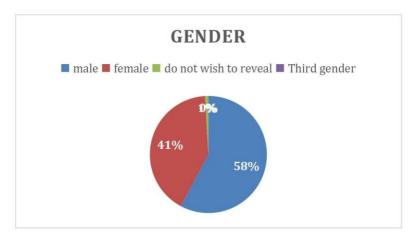
We should be proud of our Country as we proved the English that we have, sustained the English Language to a greater height and today we are outsourcing their business. Just like Cricket we proved that we are far better in the English Language than any developing countries in the world. Studies Conducted from. Students and Employees of: English Centers TEFL Canada CMR Group of Institutions for English Soft Skills and Spanish Robert Bosch Indian

Administrative Services HSBC Canadian Trust Bank CITI Bank Standard Chatted Bank WIPRO for Spanish Landmark Group of Companies (DUBAI, SAUDI ARABIA and Kuwait) Mexico Instituto Cultural Argentina UNLP, LA PLATA & Last but not the least JU, CMS for nurturing the future Key Businessman and Entrepreneurs.

A	В	C	D	E	F	G	Н	l.	J	K	L	M	N	0	P	Q	R	S	T	U	٧	W	Χ	
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Mean	4.472	4.241	4.269	4.250	4.287	4.222	4.037	4.102	3.935	4.000	4.213	4.037	4.074	4.185	4.241	4.259	4.176	3.907	3.981	4.056	4.278	4.157	4.259	
Standard Error	0.060	0.075	0.072	0.078	0.081	0.088	0.109	0.088	0.100	0.081	0.082	0.084	0.088	0.089	0.072	0.069	0.082	0.106	0.098	0.105	0.081	0.083	0.085	
Median	5	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	
Mode	5	4	4	4	5	5	4	4	5	4	5	4	5	5	4	4	4	5	5	5	5	4	5	
Standard Deviation	0.618	0.784	0.744	0.810	0.843	0.910	1.135	0.917	1.035	0.843	0.854	0.875	0.914	0.929	0.747	0.715	0.852	1.098	1.023	1.092	0.841	0.866	0.879	
Sample Variance	0.382	0.614	0.553	0.657	0.711	0.829	1.288	0.840	1.071	0.710	0.730	0.765	0.836	0.863	0.558	0.512	0.726	1.206	1.046	1.193	0.707	0.751	0.773	
Kurtosis	-0.414	2.658	0.143	3.510	0.872	0.442	1.646	1.103	-0.617	0.754	0.084	0.448	0.097	2.265	3.050	0.424	2.405	-0.100	-0.718	1.310	0.122	1.030	1.003	
Skewness	-0.738	-1.285	-0.758	-1.457	-1.160	-0.988	-1.480	-1.021	-0.591	-0.764	-0.885	-0.756	-0.747	-1.378	-1.247	-0.741	-1.272	-0.849	-0.656	-1.295	-0.951	-1.015	-1.124	
Range	2	4	3	4	3	4	4	4	4	4	3	4	4	4	4	3	4	4	3	4	3	4	4	
Minimum	3	1	2	1	2	1	1	1	1	1	2	1	1	1	1	2	1	1	2	1	2	1	1	
Maximum	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	
Sum	483	458	461	459	463	456	436	443	425	432	455	436	440	452	458	460	451	422	430	438	462	449	460	
Count	108	108	108	108	108	108	108	108	108	108	108	108	108	108	108	108	108	108	108	108	108	108	108	

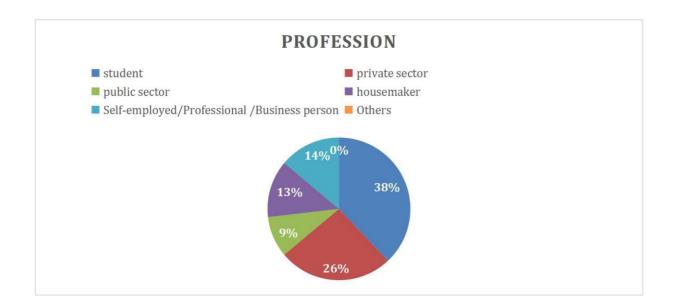


## DATA INTERPRETATION ON THE BASIS OF GENDER

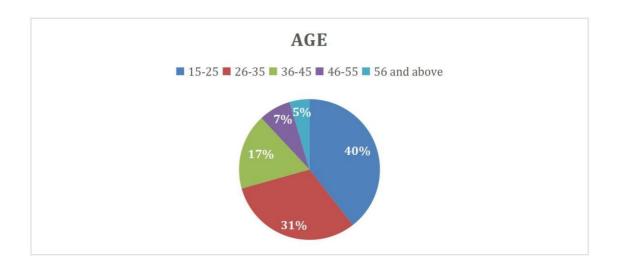


The pie chart shows the gender of survey respondents. 58% are male and 41% are female and 1% of people do not wish to reveal their gender

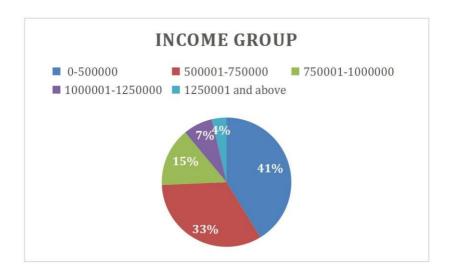
# DATA INTERPRETATION ON THE BASIS OF PROFESSION



# DATA INTERPRETATION ON THE BASIS OF AGE

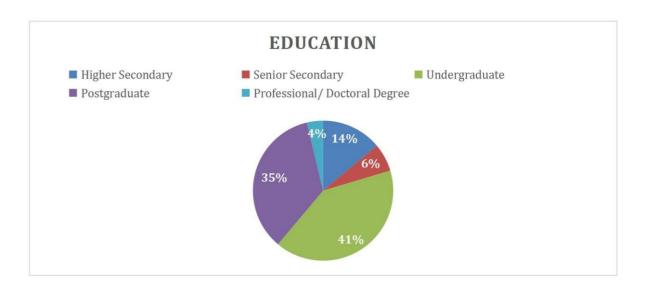


# DATA INTERPRETATION ON THE BASIS OF INCOME GROUP



This pie chart shows income distribution by income group. The largest slice, 79%, represents income between 0 and 500,000 and the lowest is 4 % that is between 1250001 and above

#### DATA INTERPRETATION ON THE BASIS OF EDUCATION



The pie chart shows educational attainment, with the highest percentage (41%) at the undergraduate level and the lowest percentage is (4%) at professional and doctoral degree

# FINDING AND DISCUSSIONS:

The significance of foreign language in business administration. Foreign language plays a critical part in trade organization and client fulfilment in all sorts of businesses, it aims to achieve client fulfilment from an interaction with an organization; both in verbal or non-verbal communication. With quick globalization, businesses are growing into remote scenes, consolidating and coordination of worldwide markets. This outside development makes a prerequisite for multilingualism to guarantee a precise and faultless client communication. The conviction that the world talks and understands English may be a myth these days. English may be the worldwide dialect for fundamental communication; however, we cannot disregard the rise of China, Japan, Brazil, and other non-native English talking nations like Russia, France, Germany, Netherlands, Iceland, Singapore and numerous more. Hence, foreign dialect aptitudes gotten to be vital whereas passing on complex commerce thoughts to clients. In case of commerce bargains include complex dialogs, it sometimes gets to be inconceivable for a mediator to supply a point-by-point foundation to handle the discussion between the communicative parties. As the administrations of experienced mediators are very expensive, if any international project continues for many years, dialect change and translation takes up a colossal stake. Interpreters might cause hindrance while attempting to develop an affinity with a client in any 'after trade party', when the discussion moves into a more individual and dependable space. The dialect streams flow and touches the worldwide organizational forms like values, standards, demeanours, client service work, product plan, promoting, contracting assessing, advancing workers, internal reporting, post-merger, integration, advancement, handle enhancements, teaming, and numerous more. Dialect modification influences these forms and hones at the same time. It can influence each angle of globalization since as it were by learning dialects, pioneers can communicate, with local individual and societies which can further help them to move towards the long run world and worldwide trade. Dialect securing may be a progressive handle and there are numerous fulfilling turning points along the way, in spite of the fact that self-directed think about can offer assistance people to procure a dialect to an essential competency level in one or two years.

English has continuously been seen as the lingua franca, as over two billion individuals talk English around the world. Also, 1.23 billion local English speakers are dwelling within the United States (US), the United Kingdom (UK), Canada, Australia, South Africa, and New Zealand, making English the foremost favoured dialect of globalization. Administrative points of view concerning the significance of foreign dialect with the ceaseless changes within the economy, businesses have to be adjusted to newer technologies and operational strategies to stay competitive. A few companies realize the need to investigate other markets for its items and administrations; as a result, these companies conduct business exchanges in universal markets. Whereas working in a worldwide environment, a company faces a few challenges, counting viable communication in a remote language. Language differing qualities impacts nearly all administration choices in cutting edge multinational enterprises. Though no question remains around the commonsense significance of dialethic observational examination and hypothetical conceptualization of its complex and multifaceted impacts still presents a considerable challenge. Foreign dialect expertise from the managers'

point of view is exceptionally critical to their commerce organization, particularly for communication with clients, other companies, providers and other partners. Sources expressed that communication gave the opportunity to grow their businesses from the national level to the worldwide level, which offers encourage success Information of foreign dialects may be a must in this case and they ought to communicate at slightest in English to arrange or to create a contract to induce required materials for their trade forms. Communication with clients is as vital as communication with providers or other organizational systems, since clients both local and foreign are the most factor in deciding the profits and benefits available for the commerce. To realize the goal in each trade, sources demonstrated that they required to make clients fulfilled and steadfast to their businesses or organization so that clients will utilize items or administrations once more. Client fulfilment with products or administrations is critical in making customers feel comfortable and secure. Foreign dialect competency can empower the company to function within the international market whereas serving clients in their own dialect. In other words, it shows up to be a implies of accomplishing localization and usually exceptionally critical in numerous product divisions. Work-related proficient discussions with outside accomplices best the list closely taken after by casual communication with outside accomplices. Chairing gatherings and giving introductions in a foreign dialect for bigger audiences were detailed as the slightest habitually performed exercises. The comes about demonstrate that both formal and casual intuitively talked exercises with brief turns are more ordinary in working environment settings than individual long turns. Methods of developing employees' foreign dialect ability foreign dialect training for workers isn't just aimed at any longer. Having labourers who can talk and work in non-native tongues is vital to organizations competing in a progressively worldwide economy, whether that includes lawyers managing with worldwide clients or a hotel's custodial staff association with visitors. The prompt and justifiable response to any skills-shortage in a commerce is to consider personnel improvement and certainly the dialect preparing industry is well created, offering programs at nearly each level and in various dialects. Be that as it may, without doubting the esteem of dialect preparing no company ought to be tricked into accepting this to be assured of victory. Preparing in most companies is equipped to the financial cycle. When times are good, money is contributed in preparing. Others discoveries included the mode of creating employees' foreign dialect capacity or aptitudes preparing for company staff. The sources realized that English isn't as it were vital but is essential for administrating commerce. They too expressed that organizations ought to invite professional coaches to assist progress English abilities in vocabulary and discussion. Composing aptitude for representatives is additionally vital, so that workers can total composed assignments such as letters, memos, reports and so forward. They will know whether subtle elements are adjusted or not.

The respondents too emphasized that, that the organization ought to unequivocally consider giving bolster for dialect aptitude improvement. Communication at work isn't as it were an issue of information around the foreign dialect but it too means the managers ought to know how to utilize it legitimately with regard to distinctive settings and circumstances. This will offer assistance supervisors oversee and anticipate clashes that can happen at the work environment. Communication at work ought to be sought after carefully since, within the world of trade, if there are any botches or misconception amid concurring working conditions or marking contracts, for case, this could lead to costly and long-lasting issues. In brief, communication at work ought to include as few mistakes as conceivable. It is expressed that organizations ought to welcome proficient coaches to assist make strides English aptitudes in lexicon and discussion. Writing skill for representatives is additionally vital, so that representatives can total composed assignments such as letters, memos, reports and so forward. They will know whether subtle elements are to rectify or not. The respondents too emphasized that the organization ought to unequivocally consider giving bolster for dialect aptitude advancement.

## **RECCOMENDATIONS AND CONCLUSION:**

This research has concerned the roles of foreign language in business administration based on managerial perspectives and the views of co-operative education students. This study showed how foreign language skills are in business administration. As expected, the answers from different managers in different business sectors to the question about the importance of foreign language were similar. They all said that foreign language was very important to everyone in communicating with others and to working out various issues.

Foreign language is important in contacting other countries and foreign customers. The importance of foreign language in business administration depends on the field of business and the nature of the stakeholder it is wished to contact. If the company has been running a tourism business, then it needs to use English very fluently, while for a transportation company involved with foreign travelers, foreign languages certainly play an important role. Having foreign language skills is important for the tourism business and the jewelry store business so that they can serve their foreign customers optimally.

The administrators or managers need to speak a foreign language such as English well. This will help create a good first impression in customers because they would be reassured that the company they have chosen to use can understand them well. Having foreign language skills is good. It will help administrators or managers and co-operative education students to reduce obstacles in communication at work by speaking, listening, and writing effectively. Communication with others with understanding is important for the business world. Foreign languages are used to serve and to negotiate with customers and with other foreign companies. According to the phrase 'language is the bridge to other countries,' then it should be seen that language is a tool for a business to build good relationships with customers in other countries. Negotiation becomes easier if the relationship is good and cultural differences are minimized through communication.

Foreign language skill helps business flow more efficiently. It may help the company to expand within the country and internationally. In depth understanding of language roles and more specific business or industry issues should be taken in consideration. It is also an important phenomenon in business administration and should be further investigated scientifically. As we move towards the turn of the century, most participants in the business process seem to be accepting the already substantial and ever-increasing need for training in foreign languages and particularly linguistic skills that are combined with a business orientation and education. Nonetheless, the overall benefits remain underrated in many respects and quarters. The misconception that English is sufficient should be laid to rest once and for all. However, the difficulty of achieving high levels of proficiency, particularly in non-European languages, should not be underestimated.

Foreign language skills offer a variety of direct and indirect benefits including cultural awareness and sophistication, general intellectual growth and for the company itself, an improved overseas image.

The evolving job market for language skills will depend on many factors, both objective and subjective.

But the trend towards internationalization of industry is clear and here to stay. In the highly competitive markets of the 1990s and beyond, language capabilities represent a vital and indispensable means of differentiating one's company positively and advantageously from others in the industry.

# **FUTURE SCOPE:**

The future scope of English in international business continues to serve as a vital tool for communication, collaboration, and access to global opportunities. However, businesses should also recognize the importance of cultural sensitivity and linguistic diversity in their international interactions.

English holds a prominent position in international business and is likely to continue to do so in the future as English is widely regarded as the global lingua franca, meaning it serves as a common language for communication among people from different linguistic backgrounds. This makes it essential for international business transactions, negotiations, and collaborations.

English is the primary language of the internet, international media, and academic publications. Proficiency in English provides individuals and businesses with access to vast amounts of information, resources, and opportunities worldwide.

In a globalized world, businesses often collaborate with partners, suppliers, and clients from diverse cultural and linguistic backgrounds. English proficiency facilitates smooth communication and collaboration across borders, enhancing efficiency and productivity.

English serves as a standardized language for contracts, agreements, and business documents globally. This helps avoid misunderstandings and legal disputes, as parties involved can refer to a common language and set of terms.

Companies that operate internationally or aspire to expand globally often prioritize hiring employees with strong English language skills. Proficiency in English can give individuals a competitive edge in the job market and open up opportunities for career advancement.

English-speaking countries, particularly the United States and the United Kingdom, continue to have significant economic influence globally. As a result, English remains closely tied to global business practices, trends, and cultural norms.

Many advancements in technology, science, and innovation originate in English-speaking countries. Proficiency in English enables businesses to stay updated with the latest developments and participate in global innovation networks.

English is increasingly becoming a key business language in emerging markets such as China, India, and Brazil. As these economies continue to grow and integrate into the global economy, proficiency in English will become even more valuable for international business activities.

English is often the language of instruction in international business schools, professional training programs, and certification courses. This reinforces its importance for individuals seeking to pursue careers in international business.

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