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# An Assessment of the Role and Responsibilities of the Business Development Team at SKD Properties Pvt Ltd.

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#### ABSTRACT

Land associations play a crucial role in the global economy, providing assistance to individuals, organizations, and governments in various aspects of the land industry. They offer services such as property management, valuation, and investment advice. The design and tasks of land associations vary depending on size, center, and geographic area, but they typically have experienced experts responsible for various aspects. Despite facing challenges like increasing competition, administrative changes, financial slumps, and mechanical changes, land associations are expected to continue growing. Research papers on land associations cover key aspects such as their design, functions, challenges, impact on the economy, and contextual analyses.

## Introduction

SKD Properties is a group of land specialists, business pioneers, and knowledgeable experts which itself gives an explanation to pick us. It is one of the top property specialists in noteworthy Noida. It was, laid out in the year 2011. We offer extraordinary support and win client trust, we can assist you with finding your fantasy house, level, and or plot affordable for you.

## Literature Review

A writing survey in an exploration paper on land associations should provide a comprehensive overview of the land business, including its key areas, members, and patterns. It should also explore specific aspects such as land associations, their key elements, challenges, and the impact of innovation. The survey should be based on various sources, such as academic diaries, industry reports, and government distributions. Topics covered include corporate social responsibility, innovation's impact on the land business, global resource management challenges, unofficial laws, and land associations' role in economic turn of events. The survey should conclude by summarizing the research findings and addressing any gaps.

## Objective

- Generating income through the sale and/or leasing of properties.
- Managing and maintaining properties in order to maximize their value.
- Enhancing the value of properties through development and/or renovation.
- Providing efficient and effective property management services.
- Creating long-term relationships with clients and customers.

## Need and Scope of the Study

Land is a crucial business in India, as it provides essential necessities like food, air, clothing, and shelter. There are various types of land ventures, including private tasks, business ventures, future feasibility projects, and sporting ventures. These ventures depend on factors like area interest, government advancements, and private lands. The land business is growing rapidly, with the market watching this growth. The country's economy and speculation are driving the expansion, creating new job opportunities for young and prepared individuals. The development of coordinated development and building areas, especially in lodging and metropolitan areas, has created numerous opportunities and advantages for professionals in various fields. The executive's realtor works in private properties like houses and condos, while others have experience in profit-producing venture properties like

shopping centers, high-rises, hotels, and inns. They act as a middle person between the vendor and the buyer, ensuring the property is displayed to interested individuals and remunerated with a commission.

#### Limitations of study

Land speculation is a costly endeavor due to high capital requirements, including initial installments, EMIs, protection, local charges, and stamp duty. This makes it difficult to find buyers and dealers, leading many to resort to loans. Long-term ventures are common due to the substantial nature of the land and the high exchange costs involved in multiple purchases and sales. Legal challenges, such as desk work and bulky customs, are also common in land speculation. Liquidity requirements are high due to the difficulty in finding buyers and dealers, and rental pay takes time to prove a reasonable tenant. Maintenance costs are high, especially in larger urban areas, and the owner must bear monthly expenses related to property maintenance, especially in lodging complexes. Property duties vary depending on the location and the financial backing.

#### **Company Profile**

Welcome to the universe of SKD Properties, where we take pride in being one of the main property vendors in Yamuna Interstate. As the go-to land organization, we spend significant time in land deals in sought-after areas 18, 20, and 22D. Our office is situated in the More noteworthy Noida's Alpha 1, directed by the mastery of Trauma center, Pawan Mishra, we are focused on making your property dreams work out as expected.

## History of The Company

SKD PROPERTIES and Developments IS THE TOP PROPERTY Expert AND BEST PROPERTY Vendor on YAMUNA Turnpike, More prominent NOIDA, UTTAR PRADESH. As believed land Experts, we spend significant time in Private plot arrangements and proposition a large number of choices according to the different needs and financial plans of our clients. Our group of specialists is focused on offering the best benefit for your venture and directing you through purchasing a private plot. Reach us today to investigate the best property bargains in YAMUNA Freeway, More noteworthy NOIDA. The SKD PROPERTIES and Developments title is the best PROPERTY Vendor in Noida, More prominent Noida, and Delhi NCR isn't a case we make for ourselves. All things being equal, it's an impression of the fulfillment of our clients.

#### **Research Methodology**

The research process for an examination paper on a land association in India involves several steps. First, identify the research question or goal. Second, audit the existing writing to identify gaps and develop your own research questions. Third, choose an exploration technique, either quantitative or subjective. Fourth, gather information from essential sources like reviews, meetings, and interviews. Fifth, analyze the information to identify patterns and trends. Sixth, interpret the findings to draw conclusions. Lastly, write the paper. Some examples of exploration techniques include contextual analysis, reviews, interviews, and focus groups. The best approach depends on the research question or goal and available resources. An exploration plan should include a description of the research strategy, data collection methodology, and research techniques. A timeline for completing the research and a financial plan should also be established. Finally, write an analysis report.

#### **Research Design**

An examination configuration is a plan for gathering and analyzing information to connect significance to the research purpose with efficiency. It determines the sources and types of data relevant to the research issue and the methodology for gathering and dissecting it. The research configuration is the structured structure within which exploration is conducted, including the selection, estimation, and analysis of information. The study involved a broad investigation of the subject through various sources, a prepared poll to analyze the roles and responsibilities of BDE and SKD Properties and a detailed and organized report.

#### Sample Size

The size of an example used in research papers on land associations varies depending on the research question, available resources, and the desired level of accuracy. A 2017 study found that the middle example size is 100, with a range of 20 to 1,000. Larger examples are typically used for quantitative studies using overviews or measurable analysis, rather than subjective ones like meetings or contextual analyses. Examples of test sizes include 1,000 homes for a study on lodging costs in a large city, 500 buyers for a study on buyer satisfaction with realtors, 200 properties for a study on environmental change on land values in a seaside location, and 100 20 to 30-year-olds for a study on recent college graduates' buying decisions. Factors such as accuracy, confidence level, population change, and available resources also play a role in determining the size of an investigation study.

#### **Data Analysis and Interpretation**

Information examination and understanding are crucial in land research, as the housing market is constantly changing, and identifying patterns and examples can be challenging. Common sources of information include MLS information, freely available reports, financial information, and segment information. These sources help in tracking home prices, sales volume, and days on the market. Measurable techniques like expressive insights, relapse investigation, and time series analysis can be used to identify patterns and trends. Some examples of how information examination and understanding can be used in land research include identifying underestimated properties, predicting future home costs, and examining the impact of government policies on the housing market. By carefully breaking down information, experts can identify patterns, examples, and connections that may not be immediately apparent. In conclusion, information and understanding are essential tools for understanding the housing market and making informed decisions about land projects. To write an exploration paper on information examination and translation of the land business, it is essential to be clear about the research questions and the research questions.

#### Conclusion

The compensation package and vocational learning experiences are significant reasons for joining SKD Properties PVT.LTD. The workplace is excellent and sufficient, with SKD being a land learning experience. 16% of representatives mentioned the work space as the justification for joining the association, while 11% discussed work possibilities. The 'Job and Obligation of BDE' methodology for selecting representatives involves lead interviews, three compulsory meetings, two specialized meetings, and one with the Human Asset head. Applicants with equivalent or over one year of experience can attend the meetings without a written test. If an opening arises, the organization goes for internal enrollment, which builds employee motivation and confidence, ensuring they are likely to contribute to more significant opportunities.

#### Findings

The organization's main reasons for hiring include vocation-specific learning experiences and pay packages, with work opportunities playing a minor role in individual personalities. The organization's focus is on providing the best property to clients, fostering a positive work environment, and meeting client needs. The enrollment and selection process is effective, aiming to reduce employee turnover and improve consistency. The organization also engages with competitors from professional and external firms.

#### Reference

#### References for real estate research papers include books like

- Real Estate Finance and Economics,
- Fundamentals of Real Estate,
- Real Estate Appraisal,
- Real Estate Market Analysis,
- and Real Estate Development.
- Journals like Real Estate Finance and Economics,
- Real Estate Research,
- American Planning Association,
- and Urban Economics are also useful.
- Government websites like the United States Census Bureau,
- Bureau of Labor Statistics,
- Federal Housing Finance Agency,
- and National Association of Realtors provides information on real estate trends.
- Academic papers like Can Real Estate Predict Recessions?
- The Impact of the Subprime Mortgage Crisis on the Housing Market,
- and The Effects of Gentrification on Neighborhoods also provide insights.