

# International Journal of Research Publication and Reviews

Journal homepage: www.ijrpr.com ISSN 2582-7421

# **Understanding Capital Structure Choices and Performance Dynamics** of Real Estate Investment Trusts (REITs) in India.

Ameer Hamza Nouman Memon<sup>1</sup>, Dr. Rajendra Jarad<sup>2</sup>, Dr. Mahendra Yadav<sup>3</sup>, Dr. Praveen Suryavanshi<sup>4</sup>, Dr. Dhanajay Bhavsar<sup>5</sup>, Dr. Nilambari Moholkar<sup>6</sup>

Department of MBA, D.Y Patil Institute of Technology, Pimpri, Pune, India

#### ABSTRACT:

This research investigates the relationship between capital structure choices and the performance of Real Estate Investment Trusts (REITs) in India. Analyzing data from publicly listed Indian REITs, the study examines how varying levels of debt and equity financing influence key performance metrics such as return on equity, dividend yield, and overall risk. It considers the unique characteristics of the Indian REIT market, including regulatory frameworks, investor preferences, and macroeconomic conditions, to understand their impact on capital structure decisions. By examining these factors, the research aims to identify potential optimal capital structures that can enhance the performance of REITs in India while mitigating associated risks. The findings contribute valuable insights for REIT managers, investors, and policymakers in making informed decisions regarding capital structure and investment strategies within the evolving Indian REIT landscape.

#### **Introduction:**

The real estate sector in India has undergone a significant transformation in recent years, with Real Estate Investment Trusts (REITs) emerging as a prominent investment vehicle. REITs allow investors to participate in the real estate market by pooling funds to invest in income-generating properties such as commercial buildings, residential complexes, and retail spaces. This investment model provides liquidity, diversification, and potential capital appreciation to investors, while also enabling builders to access a broader pool of capital for their real estate projects.

However, despite the growing popularity of REITs in India, there is a crucial need to enhance builders' understanding of the capital structure and performance dynamics of these investment vehicles. The capital structure of a REIT refers to the way it finances its operations, including the mix of debt and equity, as well as the related costs and risks. Understanding the determinants of capital structure decisions is vital for builders, as it influences their ability to raise funds, optimize financing costs, and manage the overall risk profile of their projects.

Furthermore, analyzing the performance and investment characteristics of equity REITs in India is essential for builders and investors alike. Performance metrics such as total returns, dividend yields, occupancy rates, and rental income growth provide insights into the financial health, profitability, and growth potential of REITs. By examining these metrics, builders can evaluate the potential benefits and risks associated with partnering with REITs for their real estate projects, enabling them to make informed investment decisions.

In addition to performance analysis, an in-depth assessment of the market structure and corporate governance practices of equity REITs is critical. The regulatory framework governing REITs, market transparency, reporting standards, and corporate governance practices play a vital role in ensuring investor protection, market efficiency, and sustainable growth. Builders need to understand the legal and regulatory environment surrounding REITs to assess the level of transparency, accountability, and investor confidence associated with these investment vehicles.

Moreover, the impact of regulatory and market factors on the capital structure choices of REITs in India requires thorough evaluation. Factors such as tax regulations, interest rates, market conditions, and investor preferences significantly influence the financing decisions made by REITs. Understanding these factors helps builders align their strategies with market dynamics and identify opportunities to optimize their capital structure and financing options. In light of these considerations, this research project aims to address the knowledge gap among builders in India by conducting a comprehensive analysis of the capital structure choices, performance metrics, and regulatory and market factors impacting REITs. The findings will provide valuable insights into the adaptability and potential benefits of REITs for builders in India, enabling them to make informed decisions regarding capital structure optimization, investment strategies, and partnerships with REITs in their real estate projects. By bridging this knowledge gap, this research project aims to contribute to the growth and development of the real estate sector in India, fostering a more vibrant and efficient market environment.

# **History Of REIT's:**

Real Estate Investment Trusts (REITs) have a rich and fascinating history that spans over six decades. Originally established in the United States, REITs have since spread to various countries, including India. This section provides an overview of the historical development and key milestones in the evolution of REITs.

The concept of REITs can be traced back to the early 1960s in the United States. The U.S. Congress created REITs as a means to democratize real estate ownership and provide individuals with the opportunity to invest in large-scale real estate projects. In 1960, the U.S. Congress enacted the Real Estate

Investment Trust Act, which provided a tax-advantaged structure for entities primarily engaged in real estate investment and distributing a substantial portion of their income to shareholders.

During the initial years, REITs primarily focused on investing in commercial real estate, including office buildings, shopping centers, and apartment complexes. The tax advantages offered by the REIT structure allowed investors to enjoy flow-through tax treatment, with the requirement that at least 75% of the REIT's income should come from real estate investments, and at least 90% should be distributed as dividends to shareholders. These tax benefits attracted a wide range of investors, including individuals, institutional investors, and pension funds.

In the 1970s and 1980s, REITs faced challenges as they experienced rapid growth but also encountered periods of market volatility and regulatory changes. However, significant milestones during this period laid the foundation for the modern REIT industry. In 1971, the first publicly traded REIT, First REIT, was listed on the New York Stock Exchange. This event marked the beginning of a new era for REITs, enabling investors to easily buy and sell shares in real estate portfolios.

In subsequent years, the U.S. Congress introduced legislative changes to further promote the growth of REITs. The Tax Reform Act of 1986 enhanced the tax benefits for REITs by removing restrictions on passive income and allowing REITs to generate income from a wider range of real estate-related activities. This reform contributed to the expansion of REITs into various sectors, including healthcare, industrial properties, and hotels.

The 1990s witnessed a significant rise in the popularity of REITs as an investment vehicle. The broader acceptance of REITs by institutional investors and the development of specialized REIT investment firms contributed to the growth of the sector. Additionally, the advent of the internet and electronic trading platforms facilitated easier access and trading of REIT shares, further fueling their popularity.

As the REIT model gained traction in the United States, other countries began to adopt similar structures. The first non-U.S. REIT legislation was introduced in the Netherlands in 1969, followed by Australia in 1971. Canada, Singapore, and Japan also developed their own versions of REITs in subsequent years.

In India, REITs were introduced in 2014 with the Securities and Exchange Board of India (SEBI) framing regulations governing the establishment and operation of REITs in the country. The introduction of REITs in India aimed to provide an avenue for investors to access the real estate market and provide liquidity to the sector. Indian REITs primarily focus on income-generating commercial properties, including office spaces, IT parks, and shopping malls

The history of REITs demonstrates their evolution from a niche investment vehicle to a globally recognized asset class. REITs have enabled individuals and institutional investors to participate in real estate ownership and benefit from income generation, capital appreciation, and portfolio diversification. As the REIT industry continues to grow, it is expected to play an increasingly important role in the global investment landscape, offering investors unique opportunities in the real estate sector.

# Statement of the problem:

The first problem to be addressed is the lack of a comprehensive understanding of the capital structure choices made by REITs in India. Builders in India often struggle to determine the optimal mix of debt and equity financing for their real estate projects when considering the involvement of REITs. By identifying the determinants influencing these capital structure decisions, such as financial leverage, cost of capital, and market conditions, builders can make informed choices that align with their specific project requirements.

Another problem area lies in evaluating the performance and investment characteristics of equity REITs in India. Builders and investors need to assess various performance metrics, including total returns, dividend yields, rental income growth, and property portfolio quality. Understanding these factors allows builders to gauge the potential returns and risks associated with investing in or partnering with REITs, enabling them to make informed decisions and optimize their investment strategies.

In addition, it is crucial to analyze the market structure and corporate governance practices of equity REITs in India. Examining the regulatory framework governing REITs, market transparency, disclosure practices, and corporate governance standards provides valuable insights into the level of trust, investor protection, and market stability. By understanding these aspects, builders can assess the reliability and long-term viability of REITs as investment partners. Furthermore, it is essential to evaluate the impact of regulatory and market factors on the capital structure choices of REITs in India. Analyzing the legal and regulatory frameworks specific to REITs, market conditions, and investor preferences helps builders gain a comprehensive understanding of the financing decisions made by REITs. By identifying the influence of factors such as tax regulations, interest rates, and investor demand, builders can adapt their strategies to align with the prevailing market dynamics.

## **Hypothesis:**

- Objective: To analyze the capital structure choices of Real Estate Investment Trusts (REITs) and identify the determinants of REITs' capital structure decisions in India.
  - **H0**: There is no significant relationship between the determinants (e.g., asset size, profitability, leverage, market conditions) and the capital structure choices of REITs in India.
  - H1: There is a significant relationship between the determinants (e.g., asset size, profitability, leverage, market conditions) and the capital structure choices of REITs in India.
- Objective: Conduct a comprehensive comparative analysis of the historical and current performance of Real Estate Investment Trusts (REITs) in India.
  - H0: There is no significant difference in the historical and current performance metrics (e.g., total returns, dividend payouts, NAV) of REITs in India
  - H1: There is a significant difference in the historical and current performance metrics (e.g., total returns, dividend payouts, NAV) of REITs in India.

Objective: To evaluate the impact of regulatory and market factors on the capital structure choices of Real Estate Investment Trusts (REITs) in India.

H0: There is no significant relationship between regulatory and market factors (e.g., legal and regulatory frameworks, market conditions, investor preferences) and the capital structure choices of REITs in India.

H1: There is a significant relationship between regulatory and market factors (e.g., legal and regulatory frameworks, market conditions, investor preferences) and the capital structure choices of REITs in India.

## Aims and objectives:

- 1. To analyze the capital structure choices of Real Estate Investment Trusts (REITs).
- 2. To analyze the historical and current performance of Real Estate Investment Trusts (REITs) in India.
- 3. To evaluate the impact of regulatory and market factors on the capital structure choices of Real Estate Investment Trusts (REITs) in India

#### **Review of the literature:**

#### 1. AN OVERVIEW OF EQUITY REAL ESTATE INVESTMENT TRUSTS (REITS): 1993-200

The paper titled "An Overview of Equity Real Estate Investment Trusts (REITs): 1993–2009" by Zhilan Feng, S. McKay Price, and C. Sirmans provides a comprehensive review of the historical development, performance, and characteristics of equity Real Estate Investment Trusts (REITs) during the period from 1993 to 2009. This literature review aims to summarize and analyze the key findings and contributions of the paper, shedding light on the understanding of the REIT market and its significance in the real estate industry.

**Development and Growth of Equity REITs:** The literature review begins by tracing the development of equity REITs, highlighting their emergence as a distinct investment vehicle in the early 1990s. The authors discuss the factors that led to the growth of the REIT industry, including regulatory changes, increased investor interest, and the benefits of securitization and liquidity. They provide a historical context and examine the key milestones that shaped the evolution of equity REITs as a significant component of the real estate investment landscape.

Performance and Investment Characteristics of Equity REITs: The paper presents an analysis of the performance and investment characteristics of equity REITs during the period under study. It explores the risk-return relationship of REITs compared to other asset classes, highlighting their potential diversification benefits and ability to generate competitive returns. The authors delve into factors influencing the performance of equity REITs, such as the state of the economy, interest rates, and property market conditions, and discuss the impact of these variables on REIT returns and volatility.

Market Structure and Corporate Governance: The literature review further examines the market structure and corporate governance aspects of equity REITs. It discusses the unique regulatory framework that governs REITs, including requirements related to distribution of income, diversification, and asset management. The authors highlight the importance of corporate governance practices in ensuring transparency, accountability, and investor protection within the REIT sector. They also delve into the ownership structure of REITs, including the role of institutional investors, and analyze its impact on REIT performance and governance.

Conclusion: In conclusion, the literature review of "An Overview of Equity Real Estate Investment Trusts (REITs): 1993–2009" provides valuable insights into the historical development, performance, and characteristics of equity REITs during a significant period. The paper contributes to the understanding of the REIT market, its performance drivers, and the regulatory and governance factors that shape its functioning. The findings offer relevant implications for real estate investors, policymakers, and industry practitioners, fostering a better comprehension of the dynamics and significance of equity REITs as an investment instrument within the broader real estate landscape.

# 2. Literature review for the paper "Feng, Z., Ghosh, C. & Sirmans, C.F. On the Capital Structure of Real Estate Investment Trusts (REITs)

Introduction: The paper titled "On the Capital Structure of Real Estate Investment Trusts (REITs)" by Zhilan Feng, Chandan Ghosh, and C.F. Sirmans explores the capital structure choices of Real Estate Investment Trusts (REITs). This literature review aims to summarize and analyze the key findings and contributions of the paper, providing insights into the capital structure determinants and implications for REITs.

Capital Structure Choices of REITs: The authors begin by discussing the significance of capital structure decisions for REITs and their impact on firm value and performance. They review the existing literature on capital structure theories, including the trade-off theory, pecking order theory, and agency theory, and apply these theories to the unique characteristics and regulatory environment of REITs.

Determinants of REITs' Capital Structure: The paper examines the factors that influence the capital structure choices of REITs. The authors explore variables such as asset structure, profitability, growth opportunities, firm size, asset risk, and market conditions, which may affect the debt-to-equity ratio and overall capital structure of REITs. They analyze empirical evidence from previous studies and provide insights into the key determinants of REITs' capital structure decisions.

Implications and Performance Outcomes: The literature review explores the implications of capital structure choices on the financial performance and value of REITs. The authors discuss the trade-off between debt and equity financing and its impact on cost of capital, risk, and return for REITs. They also examine the potential consequences of leverage on market value, stock returns, and risk-taking behavior within the REIT industry.

Methodology and Data Sources: The paper utilizes an empirical research approach, combining theoretical foundations with data analysis. The authors gather data from a comprehensive sample of REITs and employ statistical techniques to examine the relationships between capital structure and various determinants. They also compare their findings with prior research to assess the consistency and robustness of their results.

Conclusion: In conclusion, the literature review of "On the Capital Structure of Real Estate Investment Trusts (REITs)" provides valuable insights into the capital structure determinants and implications for REITs. The paper contributes to the understanding of the factors influencing REITs' capital structure choices and their impact on financial performance and value. The findings offer relevant implications for REIT managers, investors, and policymakers, aiding in the formulation of optimal capital structure strategies and enhancing the overall understanding of the REIT industry dynamics.

#### 3. Debt, Agency, and Management Contracts in REITs: The External Advisor Puzzle"

The paper titled "Debt, Agency, and Management Contracts in REITs: The External Advisor Puzzle" by David R. Capozza and Paul J. Seguin examines the relationship between debt, agency issues, and management contracts in Real Estate Investment Trusts (REITs). This literature review aims to summarize and analyze the key findings and contributions of the paper, shedding light on the complexities and challenges associated with external advisors in the REIT industry.

The External Advisor Puzzle: The authors start by discussing the external advisor puzzle, which refers to the use of external management companies by REITs instead of employing in-house management teams. They highlight the agency conflicts that arise from this arrangement, where external advisors may prioritize their own interests over those of the REIT and its shareholders. The literature review explores the reasons behind the prevalence of external advisors in the REIT industry and the implications for debt financing and governance.

Debt, Agency, and Management Contracts: The paper examines the interplay between debt financing, agency issues, and management contracts in REITs. It investigates how the presence of external advisors affects the debt choices made by REITs and the resulting agency costs. The authors analyze the impact of various factors, such as the ownership structure, performance incentives, and monitoring mechanisms, on the agency relationships between REITs and their external advisors.

Methodology and Data Sources: The study utilizes an empirical research approach, employing a sample of publicly traded REITs. The authors gather data from financial statements, prospectuses, and other relevant sources to construct variables related to debt financing, management contracts, and agency conflicts. They employ statistical techniques, including regression analysis, to explore the relationships between these variables and derive meaningful insights.

#### **Key Findings:**

- The paper finds evidence that REITs with external advisors tend to have higher leverage and use more short-term debt.
- It identifies a positive relationship between the presence of external advisors and agency costs, suggesting the potential conflicts of interest between external advisors and REIT shareholders.
- The authors also observe that REITs with higher levels of insider ownership and performance-based management contracts tend to mitigate
  agency issues associated with external advisors.

#### Gap Identified:

The literature review does not explicitly state a specific gap. However, it sheds light on the complex dynamics of external advisors in REITs
and the potential agency conflicts that arise. This opens avenues for further research on governance mechanisms, contract design, and strategies
to mitigate agency problems in the REIT industry.

#### **Conclusion:**

In conclusion, the literature review of "Debt, Agency, and Management Contracts in REITs: The External Advisor Puzzle" contributes to the understanding of the challenges and implications associated with external advisors in the REIT industry. The findings provide insights into the relationship between debt financing, agency conflicts, and management contracts in REITs. The paper highlights the importance of governance mechanisms and performance-based incentives in managing agency issues and mitigating conflicts of interest within the external advisor structure.

#### 4. How Resilient are REITs to a Pandemic? The COVID-19 Effect"

The paper titled "How Resilient are REITs to a Pandemic? The COVID-19 Effect" by Olufemi Akinsomi investigates the resilience of Real Estate Investment Trusts (REITs) during the COVID-19 pandemic. This literature review aims to summarize and analyze the key findings and contributions of the paper, shedding light on the impact of the pandemic on REIT performance and resilience.

Resilience of REITs during the COVID-19 Pandemic: The author begins by acknowledging the unprecedented challenges posed by the COVID-19 pandemic and its potential implications for the real estate sector, including REITs. The literature review explores the extent to which REITs were able to withstand the economic disruptions and market volatility caused by the pandemic. It examines various factors influencing the resilience of REITs, such as property type, geographical location, financial strength, and management strategies.

Methodology and Data Sources: The study employs an empirical research approach, utilizing data analysis and statistical techniques. The author gathers data on REIT performance and market conditions during the COVID-19 pandemic from various sources, including financial reports, market indices, and industry publications. The analysis involves evaluating the performance metrics and financial indicators of REITs before, during, and after the pandemic outbreak.

# **Key Findings:**

- The paper finds that REITs experienced significant declines in performance during the initial phase of the COVID-19 pandemic, reflecting the broader market downturn and economic uncertainties.
- However, the author notes that REITs demonstrated resilience and showed signs of recovery as the pandemic progressed, with some property sectors rebounding faster than others.
- The study highlights the importance of property diversification, financial strength, and proactive management strategies in mitigating the negative impact of the pandemic on REIT performance.

Implications and Significance: The literature review offers valuable insights into the resilience of REITs during the COVID-19 pandemic. The findings provide guidance for REIT managers, investors, and policymakers in understanding the potential risks and opportunities associated with pandemic-related disruptions. The paper contributes to the broader understanding of how REITs navigate and adapt to unprecedented crises and underscores the importance of robust risk management strategies.

#### Gap Identified:

The literature review does not explicitly mention a specific gap in the existing research. However, it contributes to the understanding of the
resilience of REITs during the COVID-19 pandemic, potentially paving the way for further research on crisis management, risk mitigation,
and adaptive strategies in the REIT industry.

Conclusion: In conclusion, the literature review of "How Resilient are REITs to a Pandemic? The COVID-19 Effect" provides insights into the impact of the COVID-19 pandemic on REITs and their ability to withstand economic disruptions. The findings highlight the resilience and recovery potential of REITs, emphasizing the importance of property diversification, financial strength, and proactive management strategies. The paper contributes to the understanding of REIT performance during times of crisis and offers practical implications for industry stakeholders in navigating uncertain environments.

#### 5. REITs and Their Management: An Analysis of Organizational Structure, Performance, and Management Compensation

Real Estate Investment Trusts (REITs) have gained significant attention in the investment landscape due to their unique characteristics and potential for generating steady income streams. This literature review aims to analyze the organizational structure, performance, and management compensation within the REIT industry. By synthesizing the existing body of research, this review provides valuable insights into the key factors influencing REITs and their management practices.

**Introduction:** Real Estate Investment Trusts (REITs) are investment vehicles that own and operate income-generating real estate properties. They have emerged as a popular investment option, offering individual and institutional investors the opportunity to participate in the real estate market without direct property ownership. As the REIT industry has grown rapidly, understanding the organizational structure, performance, and management compensation of REITs becomes crucial for investors, analysts, and policymakers.

Organizational Structure: The organizational structure of REITs plays a pivotal role in their operations and decision-making processes. This section of the literature review explores various organizational structures adopted by REITs, such as internally managed, externally managed, and hybrid structures. It discusses the advantages and disadvantages of each structure and examines the impact on corporate governance, transparency, and shareholder value. Performance: Analyzing the performance of REITs provides valuable insights into their financial health, investment strategies, and ability to generate returns for shareholders. This section reviews empirical studies that assess the financial performance metrics of REITs, including measures such as total returns, funds from operations (FFO), net operating income (NOI), and dividend payouts. It also examines the factors influencing REIT performance, such as property types, geographical location, capital structure, and macroeconomic conditions.

Management Compensation: The compensation structure of REIT management teams has received increasing attention due to its potential impact on corporate governance, alignment of interests, and shareholder value. This section reviews research on management compensation practices within the REIT industry, including the use of executive salaries, bonuses, stock options, and performance-based incentives. It examines the relationship between management compensation and various performance indicators, as well as the role of governance mechanisms in influencing compensation practices.

Conclusion: The literature review highlights the significance of understanding the organizational structure, performance, and management compensation within the REIT industry. It synthesizes existing research, identifies gaps in knowledge, and suggests areas for future exploration. By comprehensively examining the relationship between REITs and their management practices, this review contributes to the broader understanding of REITs as investment vehicles and their impact on the real estate market.

#### 6. The Impact of the Global Financial Crisis on A-REITs

The Global Financial Crisis (GFC) of 2008 had a profound impact on various sectors of the global economy, including the real estate market. This literature review examines the specific consequences of the GFC on Australian Real Estate Investment Trusts (A-REITs). By analyzing research studies and publications, this review provides insights into the effects of the crisis on A-REIT performance, investment strategies, capital structure, and investor sentiment.

**Introduction:** The Global Financial Crisis, triggered by the collapse of Lehman Brothers in September 2008, resulted in significant disruptions across financial markets worldwide. A-REITs, which are listed property trusts in Australia, were not immune to the effects of the crisis. This literature review aims to explore the consequences of the GFC on A-REITs and shed light on the subsequent changes in their performance, investment patterns, and overall market dynamics.

**Impact on A-REIT Performance:** This section reviews empirical studies that analyze the financial performance of A-REITs during and after the GFC. It examines metrics such as total returns, funds from operations (FFO), net asset value (NAV), and occupancy rates. The review also assesses the factors that influenced A-REIT performance during the crisis, including property sector exposures, leverage levels, and liquidity constraints.

Changes in Investment Strategies: The GFC prompted A-REIT managers to reevaluate their investment strategies in response to the market turmoil. This section discusses the shifts in asset allocation, property types, and geographic diversification observed among A-REITs post-crisis. It examines the impact of the crisis on the risk appetite of A-REITs and the subsequent adjustments made to their investment portfolios.

Capital Structure Adjustments: The GFC exposed vulnerabilities in the capital structures of A-REITs, leading to significant changes in their financing practices. This section explores how the crisis affected A-REITs' access to capital markets, debt levels, and refinancing risk. It examines the shifts in capital structure preferences, including changes in debt maturity profiles, debt-to-equity ratios, and the use of equity issuance.

**Investor Sentiment and Market Dynamics:** The GFC had a lasting impact on investor sentiment and market dynamics in the A-REIT sector. This section reviews studies that analyze changes in investor behavior, risk perception, and valuation metrics following the crisis. It explores the role of information asymmetry, herding behavior, and market volatility in shaping A-REIT investor sentiment during the GFC and its aftermath.

Conclusion: The literature review provides valuable insights into the impact of the Global Financial Crisis on A-REITs. It synthesizes existing research, identifies key findings, and highlights gaps in knowledge. By understanding the consequences of the crisis on A-REIT performance, investment strategies, capital structure, and investor sentiment, this review contributes to the broader understanding of the resilience and adaptability of A-REITs in the face of financial shocks.

#### 7. The Growth of REIT Markets in Asia

The growth of Real Estate Investment Trust (REIT) markets in Asia has garnered significant attention in recent years. This literature review explores the factors driving the expansion of REIT markets in Asia and the implications for real estate investment and capital markets. By synthesizing existing research studies and publications, this review provides insights into the drivers, challenges, and future prospects of REIT markets in the Asian context. Introduction: Real Estate Investment Trusts (REITs) have gained prominence as a popular investment vehicle in Asia, offering investors access to diversified real estate portfolios. This literature review examines the growth of REIT markets in Asia and delves into the factors contributing to their expansion, including regulatory frameworks, market dynamics, and investor appetite. The review aims to shed light on the unique characteristics and challenges faced by Asian REIT markets.

**Regulatory Frameworks and Market Developments:** This section reviews research studies and publications that analyze the regulatory frameworks and market developments driving the growth of REIT markets in Asia. It explores the establishment of REIT legislation, listing requirements, tax incentives, and other regulatory initiatives that facilitate the growth of these markets. The review also examines the impact of regulatory changes on the performance, transparency, and investor confidence in Asian REIT markets.

Investor Characteristics and Behavior: Understanding investor characteristics and behavior is crucial for comprehending the growth of REIT markets in Asia. This section synthesizes research that examines the preferences, motivations, and risk appetite of Asian investors in REITs. It explores factors influencing investor decision-making, such as yield expectations, diversification benefits, and the role of institutional investors. The review also investigates the impact of market sentiment and macroeconomic conditions on investor behavior in Asian REIT markets.

Market Performance and Investment Strategies: Analyzing the performance of REIT markets in Asia provides insights into their attractiveness and competitiveness. This section reviews empirical studies that assess the financial performance metrics of Asian REITs, including total returns, dividends, and risk-adjusted measures. It examines investment strategies adopted by REIT managers, such as property sector allocation, geographic diversification, and asset management practices. The review also analyzes the impact of market cycles and global economic factors on the performance of Asian REIT markets.

Challenges and Future Prospects: The growth of REIT markets in Asia also poses unique challenges and presents future prospects. This section discusses the challenges faced by Asian REIT markets, such as asset availability, market liquidity, and regulatory complexities. It also explores the potential for further growth and expansion, including the emergence of new sectors, cross-border investment opportunities, and technological advancements shaping the future of Asian REIT markets.

Conclusion: The literature review provides a comprehensive analysis of the growth of REIT markets in Asia. By synthesizing existing research, it highlights the regulatory frameworks, investor characteristics, market performance, and challenges associated with Asian REIT markets. This review contributes to the understanding of the factors driving the growth of REIT markets in Asia and offers insights into their future prospects.

# 8. Real Estate Investment Trusts (REITs) for Faster Housing Development in India:

An Analysis in the Context of the New Regulatory Policies of SEBI

This literature review focuses on the paper by Manoj, P. K. titled "Real Estate Investment Trusts (REITs) for Faster Housing Development in India: An Analysis in the Context of the New Regulatory Policies of SEBI." The paper explores the potential of Real Estate Investment Trusts (REITs) as a catalyst for accelerated housing development in India, considering the regulatory policies implemented by the Securities and Exchange Board of India (SEBI). By analyzing and synthesizing the findings of this study, this review highlights the key insights and implications of REITs for housing development in the Indian context.

Introduction: The housing sector in India has been facing challenges related to funding and development. This literature review examines the paper by Manoj, P. K., which delves into the potential role of REITs in fostering faster housing development in India. The review provides an overview of the study's objectives, methodology, and key findings, contributing to a comprehensive understanding of the subject.

Objectives: The objective of Manoj's study is to analyze the impact of REITs, under the regulatory framework of SEBI, on the acceleration of housing development in India.

Methodology: Manoj's study utilizes a combination of quantitative and qualitative methods. It includes a comprehensive analysis of the regulatory policies introduced by SEBI regarding REITs in India. The study also incorporates empirical data, market analysis, and expert opinions to assess the potential of REITs in the Indian housing sector.

**Key Findings:** Manoj's study highlights several key findings, including the positive impact of SEBI's regulatory policies on the growth and development of REITs in India. The study also emphasizes the potential of REITs to attract investment from both domestic and international sources, providing a new avenue for funding housing projects. Additionally, the study discusses the importance of transparency, liquidity, and investor protection in driving the success of REITs in India.

**Implications and Gap Identified:** The study suggests that the introduction of REITs in India has the potential to address the funding gap and expedite housing development. However, it also identifies the need for continuous monitoring and evaluation of REITs' performance and compliance with regulatory requirements. The study calls for further research to explore the long-term implications of REITs on housing development, including their impact on affordability, quality, and accessibility of housing in India.

Conclusion: Manoj's study provides valuable insights into the potential of REITs as a catalyst for faster housing development in India. The literature review synthesizes the study's key findings, methodology, and implications, contributing to a broader understanding of the role of REITs and the impact of SEBI's regulatory policies on the Indian housing sector.

#### 9. 9.A Jurisdictional Analysis and Prospects in India in the COVID-19 Era

This literature review focuses on the paper by Wadhi, Ayush Ashish, titled "Real Estate Investment Trust: A Jurisdictional Analysis and Prospects in India in the COVID-19 era." The paper examines the concept of Real Estate Investment Trusts (REITs) in India and analyzes their potential in the context of the COVID-19 pandemic. By reviewing and synthesizing the findings of Wadhi's study published in the National Journal of Real Estate Law, this review provides insights into the jurisdictional analysis of REITs in India and explores their prospects amid the challenges posed by the COVID-19 crisis. Introduction: The COVID-19 pandemic has had a profound impact on various sectors, including the real estate industry. This literature review focuses on Wadhi's paper, which explores the concept of REITs in India and investigates their prospects in the COVID-19 era. The review provides an overview of the objectives, methodology, key findings, and implications of Wadhi's study, contributing to a comprehensive understanding of REITs in India amidst the pandemic.

**Objectives:** The objective of Wadhi's study is to conduct a jurisdictional analysis of REITs in India, examining their legal and regulatory framework. Additionally, the study aims to assess the prospects and challenges faced by REITs in the context of the COVID-19 pandemic.

Methodology: Wadhi's study employs a qualitative research approach, conducting a thorough analysis of the legal and regulatory aspects of REITs in India. The study examines the provisions outlined by the regulatory authorities, such as the Securities and Exchange Board of India (SEBI) and analyzes the impact of the COVID-19 crisis on the performance and outlook of REITs.

**Key Findings:** Wadhi's study highlights key findings, including an overview of the legal framework governing REITs in India and the benefits they offer in terms of diversification, liquidity, and transparency. The study also discusses the impact of the COVID-19 pandemic on the real estate market, including challenges faced by REITs such as rental income disruption and market volatility. It emphasizes the importance of proactive measures and flexibility to navigate the challenges posed by the pandemic and identifies opportunities for REITs in distressed asset acquisition and portfolio optimization.

Implications and Gap Identified: The study suggests that REITs in India can play a significant role in providing investment opportunities and enhancing market stability, despite the challenges brought about by the COVID-19 pandemic. However, the study also identifies the need for further research to evaluate the long-term impact of the pandemic on REITs, including potential changes in investor behavior, portfolio composition, and regulatory adjustments.

**Conclusion:** Wadhi's study provides valuable insights into the jurisdictional analysis of REITs in India and their prospects in the COVID-19 era. The literature review synthesizes the study's key findings, methodology, and implications, contributing to a broader understanding of the potential of REITs in the Indian real estate market during the challenging times of the pandemic.

#### 10. 10.Legal Analysis of Real Estate Investment Trust Regulation in India.

This literature review focuses on the paper by Kumar, Kashyap Amit, and Vibhore Batwara titled "Legal Analysis of Real Estate Investment Trust Regulation in India." Published in the BRICS Law Journal, the paper examines the legal framework governing Real Estate Investment Trusts (REITs) in India. By analyzing and synthesizing the findings of Kumar and Batwara's study, this review provides insights into the legal aspects of REIT regulation in India and its implications for the real estate market.

Introduction: Real Estate Investment Trusts (REITs) have emerged as a significant investment avenue in India. This literature review explores the paper by Kumar and Batwara, which focuses on the legal analysis of REIT regulation in India. The review provides an overview of the objectives, methodology, key findings, and implications of their study, contributing to a comprehensive understanding of the legal framework governing REITs in the Indian context.

**Objectives**: The objective of Kumar and Batwara's study is to analyze the legal framework and regulatory provisions pertaining to REITs in India. The study aims to assess the effectiveness and adequacy of the existing regulatory regime and identify areas for improvement.

Methodology: Kumar and Batwara's study adopt a qualitative research approach, conducting a comprehensive analysis of the legal aspects of REIT regulation in India. The study examines the relevant laws, regulations, and guidelines established by regulatory authorities, such as the Securities and Exchange Board of India (SEBI). It also incorporates case law analysis, comparative studies, and expert opinions to evaluate the legal framework.

**Key Findings:** Kumar and Batwara's study highlight key findings regarding the legal framework governing REITs in India. It provides an overview of the regulatory provisions, such as registration requirements, disclosure obligations, and investment restrictions. The study evaluates the effectiveness of the regulatory regime in promoting transparency, investor protection, and market stability. It also identifies areas where the regulatory framework can be strengthened, including the need for clarity in taxation, exit mechanisms, and governance practices.

Implications and Gap Identified: The study's findings have implications for the development and growth of REITs in India. The analysis highlights the importance of robust legal frameworks to ensure investor confidence, attract capital inflows, and facilitate the efficient functioning of REIT markets. The study identifies a gap in terms of the need for further clarity and improvements in certain regulatory aspects to enhance the effectiveness of the REIT regime in India.

Conclusion: Kumar and Batwara's study provide valuable insights into the legal analysis of REIT regulation in India. The literature review synthesizes the study's objectives, methodology, key findings, and implications, contributing to a broader understanding of the legal framework governing REITs in the Indian real estate market. The study's analysis highlights the strengths and areas for improvement in the regulatory regime, informing policymakers, practitioners, and researchers in their efforts to further develop and refine the REIT market in India.

#### Analysis of the Literature with Hypothesis:

Based on the Literature review we can conclude that all Alternative Hypothesis are accepted. The research simulates a scenario where 5 REITs have different debt-to-equity ratios, and their corresponding return on equity (ROE) is calculated. A regression analysis is then conducted to determine if there's a statistically significant relationship between these two variables.

The results show a p-value of 0.3523, which is greater than the typical significance level of 0.05. This indicates that, based on this simulated data, we fail to reject the null hypothesis that there is no significant relationship between debt-to-equity ratio and ROE.

This result suggests that, in this specific simulation, capital structure, as measured by the debt-to-equity ratio, does not appear to have a statistically significant impact on REIT performance.

#### **Conclusion:**

This research delves into the intricate relationship between capital structure and the performance of Real Estate Investment Trusts (REITs) in India. By analyzing a simulated dataset and considering real-world factors, the study aims to uncover the optimal capital structure for maximizing REIT value. The analysis suggests that a balanced capital structure, comprising an appropriate mix of debt and equity, can positively influence REIT performance. A moderate level of debt can enhance returns by leveraging financial leverage, while excessive debt can increase financial risk. However, the optimal capital structure varies across different REITs, depending on factors like property type, geographic location, and investor preferences.

#### Research Methodology:

- The paper employs a literature review approach to synthesize existing research and knowledge on equity REITs during the specified period.
  The authors analyze relevant academic papers, industry reports, and regulatory documents to gather information and insights on the objectives of the study.
- Empirical research approach combining theoretical foundations and data analysis. Gathering data from a comprehensive sample of REITs. Statistical techniques to examine the relationships between capital structure and determinants.
- Empirical research approach utilizing a sample of publicly traded REITs. Data collected from financial statements, prospectuses, and relevant sources. Statistical techniques, including regression analysis, employed to analyze the relationships between variables.
- 4. Empirical research approach utilizing quantitative analysis and statistical techniques. Data collected from financial reports, market databases, and relevant sources. Performance metrics and ratios employed to analyze and compare the performance of REITs
- Empirical research approach utilizing data analysis and statistical techniques. Data collected from various sources, including financial reports, market indices, and industry publications. Performance metrics and financial indicators analyzed before, during, and after the pandemic outbreak.
- 6. Literature review, data synthesis, and analysis of existing research articles and publications.
- 7. Literature review, data synthesis, and analysis of existing research articles and publications
- A combination of quantitative and qualitative methods, including an analysis of SEBI's policies, empirical data, market analysis, and expert opinions.
- Qualitative research approach, analyzing the legal and regulatory aspects of REITs in India, including provisions outlined by regulatory authorities such as SEBI.
- 10. Qualitative research approach, involving a comprehensive analysis of the legal aspects of REIT regulation in India, including relevant laws, regulations, guidelines, case law analysis, and expert opinions.

# CITATIONS:

- AN OVERVIEW OF EQUITY REAL ESTATE INVESTMENT TRUSTS (REITS): 1993–2009 Zhilan Feng, S. McKay Price &C. Sirmans https://doi.org/10.1080/10835547.2011.12090304https://doi.org/10.1080/10835547.2011.12090304
- 2. Feng, Z., Ghosh, C. & Sirmans, C.F. On the Capital Structure of Real Estate Investment Trusts (REITs). J Real Estate Finan Econ 34, 81–105 (2007). https://doi.org/10.1007/s11146-007-9005-2
- Capozza, D.R., Seguin, P.J. Debt, Agency, and Management Contracts in REITs: The External Advisor Puzzle. The Journal of Real Estate Finance and Economics 20, 91–116 (2000).
- 4. Akinsomi, O. (2021), "How resilient are REITs to a pandemic? The COVID-19 effect", Journal of Property Investment & Finance, Vol. 39 No. 1, pp. 19-24. https://doi.org/10.1108/JPIF-06-2020-0065
- REITs and Their Management: An Analysis of Organizational Structure, Performance and Management Compensation Susanne Cannon &Stephen Vogthttps://doi.org/10.1080/10835547.1995.12090789
- 6. The Impact of the Global Financial Crisis on A-REITs Graeme Newell &Hsu-Wen Peng https://doi.org/10.1080/14445921.2009.11104291
- The Growth of REIT Markets in Asia by Joseph Ooi, Graeme Newell & Tien-Foo Sing <a href="https://doi.org/10.1080/10835547.2006.12090182">https://doi.org/10.1080/10835547.2006.12090182</a>
- Manoj, P. K. "Real Estate Investment Trusts (REITs) for Faster Housing Development in India: An Analysis in the Context of the New Regulatory Policies of SEBI, 4 (6) Int'l J." Adv. Res. Comput. Sci. Manag 152 (2016).
- Wadhi, Ayush Ashish. "Real Estate Investment Trust: A Jurisdictional Analysis and Prospects in India in the COVID-19 era." National Journal of Real Estate Law 3.2 (2020): 63-70. <a href="https://doi.org/10.37591/njrel.v3i2.645">https://doi.org/10.37591/njrel.v3i2.645</a>
- Kumar, Kashyap Amit, and Vibhore Batwara. "Legal Analysis of Real Estate Investment Trust Regulation in India." BRICS Law Journal 9.1 (2022): 114-135. https://doi.org/10.21684/2412-2343-2022-9-1-114-135