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The impact of digital payments and Unified Payments Interface (UPI) on the youth of India

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CHAPTER 1 INRODUCTION:

The Reserve Bank of India (RBI) mentioned in one of its publications – "By 2025 Digital Transactions in India would be worth \$1 trillion annually". Digital payments have increased from 498 crore interactions with a value of 96 crore during FY 2010–11 to 1623 crore transactions with a value of 3435 lakh crore in FY 2020.

The Reserve Bank of India reports that over the past ten years, digital transfers have grown at a compound annual growth rate (CAGR) of 43%. This demonstrates unequivocally the increase in the degree of use of these services among Indian consumers who previously preferred using cash. Demonetisation and the Covid-19 pandemic are two of the main causes of this industry's rapid boom. The development of the Unified Payments Interface (UPI), Aadhaar Enabled Payments Systems (AEPS), and other apps in India following the implementation of demonetisation sparked the country's move towards a cashless society.

With the use of digital wallets loaded with discounts and deals, the current period is advancing at a new rate in the use of digital payment systems. In particular, the mobile payment (m-payment) system has developed, allowing users to use their mobile devices, particularly mobile phones, to pay for goods and services wherever they are. New software has been developed to reduce stress and facilitate transactions. This study paper focuses on the usage and effect of these new digital payment systems on youth and any issues that may have been encountered.

IMPORTANT DEFINATIONS AND MEANINGS

Youth: World Health Organization (WHO) defines 'Youth' as individuals in the 15-24-year age group.

Impact: a marked effect or influence.

"Our regional measures have had a significant impact on unemployment"

Similar: effect, influence, impression, footprint

DIGITAL PAYMENT METHODS

Digital payments are transactions that happen online or through other digital platforms without a tangible exchange of money. This indicates that both the payer and the payer trade money using electronic means.

Please be advised that digital purchases can be made both in person and online. For instance, it counts as a digital transfer if you make an Amazon purchase and pay with UPI. Similar to the previous example, if you make a buy at your neighbourhood Kirana store and decide to pay with UPI rather than cash, that is also a digital payment.

To encourage and promote digital payments in India, the government has been adopting several actions. The government wants to develop a "digitally empowered" economy that is "Faceless, Paperless, Cashless" as part of the "Digital India" programme. Digital purchases come in a variety of forms and ways.

Most used Digital Payments Methods are discussed below:

- BANKING CARDS: The most used digital payment method in India is banking cards. It gives a great selection of features that give users
 convenience and security. Cards give users the freedom to conduct other kinds of digital transactions. Customers can save card information in
 the mobile programme and use that information to pay for services.
- Banking cards (debit and credit cards) can be used for a wide range of digital transactions, including PoS terminals, online purchases, and as
 a method of payment in mobile apps that offer any kind of service, such as grocery delivery, medical care, rental car reservations, airline
 tickets, etc.
- The most widely used cards are produced by companies like VISA, MASTERCARD, RuPay, AMEX, and others.

- INTERNET BANKING: Internet banking is the practise of carrying out financial transactions while at home with a smartphone, laptop, or desktop and a live internet link. Internet banking can be used to complete all the main types of transactions.
- Due to the availability of internet banking services 24/7/365, it is a common option for carrying out digital transactions.
- <u>UPI (UNIFIED PAYMENT INTERFACE)</u>: The most recent digital payment standard is UPI (Unified Payment Interface), which enables users with bank accounts to send money to any other bank account using UPI-based apps. Payments made using UPI are made every hour of the day, every day of the year.
- A Virtual Payment Address can be used to make payments (VPA). One needs a bank account and a cell number linked to that account in order
 to use UPI services.
- UPI is a system that powers multiple bank accounts into a single mobile application, merging several banking features, seamless fund routing & merchant payments into one hood. It also caters to the "Peer to Peer" (P2P) collect request which can be scheduled and paid as per requirement and convenience.
- BHARAT INTERFACE FOR MONEY (BHIM): A mobile app called Bharat Interface for Money (BHIM) uses the Unified Payments Interface to make payments simple and fast (UPI). The user can send and receive money instantly between banks using their mobile number, bank account and IFSC code, Aadhar number, or virtual payment address (VPA).
- The QR code payment option is available through BHIM. By clicking on Report problem in transactions, a user can view their transaction history and file a complaint for transactions that were declined.
- For an improved user experience, BHIM is offered in 20 regional languages, including English, Hindi, Marathi, Tamil, Telugu, Malayalam, Oriya, Punjabi, Gujarati, Marwari, Haryanvi, Bhojpuri, Urdu, Konkani, Manipuri, Mizo, Khasi, Kannada, Bengali, and Assamese.
- By dialling *99#, users can also conduct transactions using their mobile phones.
- <u>E-WALLETS:</u> A mobile device programme for financial transactions is called an electronic wallet. Your passwords and payment details are securely stored there. Instead of carrying your cards with you while shopping, these apps let you pay using your device. You input and save the details of your credit card, debit card, or bank account so that you can use your device to make transactions later on.

Additionally, the following data can be kept in digital wallets:

- Credit notes
- subscription cards
- · Reward certificates
- Coupons
- Passes to events.
- Transit and flight reservations
- Reservations at hotels
- Driving permit
- Identity documents
- MOBILE BANKING: For conducting digital transactions, mobile banking is a service offered by banks through their mobile applications on a smartphone. After UPI and mobile wallets were introduced, the reach of mobile banking significantly increased.
 The phrase "mobile banking" refers to a wide range of services that can be accessed via mobile devices or cell phones.
- <u>MICRO-ATMS</u>: A million Business Correspondents (BC) are expected to use micro-ATMs to provide rudimentary banking services. The platform will make it possible for Business Correspondents to carry out immediate transactions (for example, a local kirana store proprietor acting as a "micro ATM").
 - By connecting low-cost devices (micro-ATMs) to banks across the nation, the micro platform will allow operation. This would make it possible for someone to immediately deposit or withdraw money, regardless of which bank is linked to a given BC. This device, which would be accessible at every BC, would be dependent on a mobile phone connection. Customers would only need to have their identities verified before they could take money or deposit it into their bank accounts.
- AADHAAR ENABLED PAYMENT SYSTEM (AEPS):

Aadhaar Enabled Payment System (AePS) is a bank led model which allows online interoperable financial inclusion transaction at Point of sale (Micro ATM) through the Business correspondent of any bank using the Aadhaar authentication. AePS allows you to do six types of transactions, the inputs required for a customer to do a transaction Bank Name, Aadhaar Number, Fingerprint captured during enrolment.

Banking Services Offered by AePS:

- Cash Deposit
- Cash Withdrawal
- Balance Enquiry
- Mini Statement
- Aadhaar to Aadhaar Fund Transfer

- Authentication
- BHIM Aadhaar Pay

RISE OF DIGITAL PAYMENTS IN INDIA:

India's government has undergone a technological transformation in recent years. Government services have been integrated gradually, and today last-mile delivery can be completed in a matter of seconds with the touch of a mouse. As part of the Indian government's strategy to digitise the financial industry and economy, digital payment transactions have been steadily rising over the past few years. Additionally, financial inclusion has been promoted as one of the key national goals of the nation through coordinated efforts.

The JAM Trinity, which stands for Jan Dhan, Aadhaar, and Mobile, is the key enabler at the heart of India's transformed digital payment environment. The Pradhan Mantri Launched in August 2014, Jan-Dhan Yojana (PMJDY) is one of the largest financial inclusion programmes in the world. Its goal is to offer every unbanked household access to universal banking services. The Unique Identification Authority of India's flagship product, Aadhaar, is a straightforward but efficient way to validate people and beneficiaries using their biometric data. Together, Jan Dhan accounts, Aadhaar, and mobile connections have contributed to building the foundation for a digital India where a wide range of governmental services are made accessible to the public directly with improved access and no need for any middlemen (middle-men).

The Government of India has given the promotion of digital payments top precedence in an effort to formally integrate these services into every sector of our nation. The goal is to make seamless digital payment available to all Indian citizens in a way that is practical, simple, affordable, quick, and safe. In India, digital payment transactions have seen an unprecedented increase over the past three years. Prepaid payment instruments (PPIs), Immediate Payment Service (IMPS), Bharat Interface for Money-Unified Payments Interface (BHIM-UPI), and the National Electronic Toll Collection (NETC) system are among the simple and practical digital payment methods that have experienced significant growth and transformed the ecosystem of digital payments by increasing P2P and P2M payments.

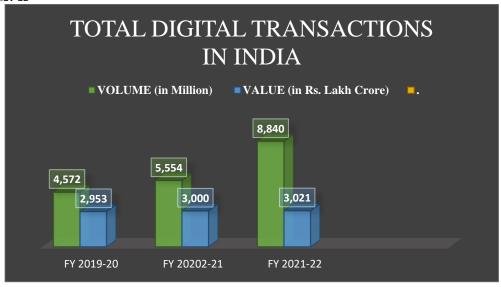
Debit cards, credit cards, NEFT, and Real-Time Gross Settlement (RTGS), which are already common payment methods, have all experienced rapid growth at the same time. Users' favourite payment method has become BHIM-UPI. The government of India also introduced the cashless and contactless e-RUPI digital payment system, which is anticipated to play a significant role in boosting the effectiveness of Direct Benefit Transfer (DBT) in the nation's digital operations. Together, these resources have built a solid ecosystem for the economy of digital banking.

Following is a table showcasing the amount of Digital Payment Transaction that have taken place in the last three financial years:-

Financial Year 2019-20

Financial Year 2020-21

Financial Year 2021-22



BENEFITS OF USING DIGITAL PAYMENT METHODS

1. Speed of transactions

Online payments save a tonne of time for the buyer and the vendor. There is no need for people to stand in line, make checks, or wait for paper bills. They can obtain the money immediately; they don't need to wait for banks to process their checks.

Since they do not have to spend time printing and mailing bills, sellers save a tonne of time. The likelihood of late payments is also lower with online purchases. People will not forget about or put off a deal because it only takes a short while to finish it.

2. Convenience

Any time of day, from any location in the globe, people can make payments for goods and services. It is simpler to use a smartphone feature than to gather the appropriate quantity of cash for your purchase. You don't need to worry about carrying a lot of currency, getting robbed, or getting imperfect change. With online payment methods, all you have to do is recall a specific pin to complete your transaction! Just like that.

3. Global population reach

The ability of businesses to function internationally and have a clientele unrestricted by geography is one of the biggest benefits of having online payment gateways. Over 56% of internet shoppers, it has been found, prefer to shop internationally. Because you will be serving a global audience, adding online payment options to your e-commerce site will surely boost sales.

4. Low transaction costs

Businesses must employ front-desk staff or cashiers to handle purchases and payments in a traditional payment system. However, transactions involving internet payments happen in an automated setting. Online payment gateways are easy to set up for businesses and have reduced transaction costs.

5. Simple and quick setup

You can quickly and easily integrate online payment gateways for your company instead of taking the time to set up a comprehensive payment process that requires specific hardware and additional staff. However, you can compare the various choices before selecting the services of a specific vendor in order to select the best one.

6. Variety of payment choices

You can give your customers a broad range of payment options with the help of online payment features. People have their own preferences, so providing them with that choice when making a purchase from you clearly increases the likelihood that they will actually complete the transaction.

7. Availability of more distribution channels

Having online payment options as a company can greatly improve your distribution methods. If you're prepared to take payments online, you can join the affiliate market and expand your sales by having your goods or services advertised on other websites. It is a fantastic method to boost sales.

8. Easy management

Your money and other financial information are simpler to handle and store when you use online payments. There are numerous resources on the internet that can assist with transactions for both customers and vendors. You can let the tools manage your money instead of having to keep track of them yourself. Since you don't need to bring cash or credit cards, things only get simpler.

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PROBLEMS WITH DIGITAL PAYMENTS METHODS

1. Technological difficulties

Like any other technology-dependent programme, online payments are susceptible to technical issues or downtime. Even though tech maintenance operations are scheduled in preparation and typically occur at night, it can occasionally annoy online shoppers. Many companies experience high bounce rates, particularly when it occurs unexpectedly.

2. Password threats

Your personal information or bank account information may be accessible to the online portal if you are a registered user of a website that makes online payments frequently. Even though one-time passwords (OTPs) are used for the majority of transactions, these circumstances call for password security. You may run the chance of having your privacy violated, especially if you work with several banks.

3. Cost of fraud

Cybercriminals are adopting online purchases as a preferred method of payment, just as more and more people are doing. Database exploits, phishing scams, and identity fraud are all on the rise. Businesses install a large number of payment-security software programmes, incurring significant costs in the process, in order to stop these and improve security.

4. Safety worries

There are numerous security risks associated with using online payments, as was covered in the previous statement. Important financial data and information can be easily hacked by thieves if appropriate security measures aren't taken. Criminals can also easily evade capture because there are no verification systems like face recognition or biometrics.

5. Lack of technology knowledge

The fact that many people, particularly the older generation, lack basic technological literacy is one of the major drawbacks of online payments. They avoid using online payment methods because they lack sufficient understanding of how to use technology and smartphones. Many of them continue to use conventional payment methods because they are afraid of the difficulties involved. This is a significant disadvantage for emerging nations like India.

6. Time and/or quantity restrictions

Some banks place a cap on the number of transactions or the daily maximum sum that can be transferred. The majority of internet transactions also have a deadline that you must meet (like receiving and accepting OTPs). For some users, all these restrictions may prove to be quite annoying.

7. Service charges and other expenses

Some services may charge setup fees or even processing fees for customers using those facilities when deploying online payment gateways. It goes without saying that having access to the internet and other related services is necessary in order to set up online payment choices. Both the sellers and the customers may find this tiresome as it readily results in additional expenses.

8. Disputed transactions

You can report to your bank or the company that handles your online payments if you discover someone using your electronic funds. However, you cannot make a complaint or request a refund if you cannot locate the person's confidential information or, for that matter, any information about them. In such cases, it becomes challenging.

9. Smart card/Banking Card loss

Most internet purchases are made using credit/debit cards, ATM cards, or identity cards. Therefore, if you misplace any of these, your connected online payment accounts will also be in danger. Of course, you can block your cards after notifying the bank, but the interim period between losing your card and stopping it may prove to be dangerous due to the possibility of numerous fraudulent transactions.

10. False identity

In contrast to physical transactions, it is impossible to verify whether the individual making an online payment is who they say they are. The majority of internet payments are made anonymously because there are no verification techniques like photos or signatures. This has the potential to significantly increase fraud and identity theft.

UNIFIED PAYMENT INTERFACE (UPI):



The Unified Payments Interface (UPI) is a system that integrates numerous bank accounts, seamless fund routing, and merchant payments into a singular mobile application (of any participating bank). Additionally, it supports "Peer to Peer" collect requests that can be planned and paid for according to need and ease.

Considering the background, NPCI carried out a pilot launch with 21 member banks. Dr. Raghuram G. Rajan, Governor of the RBI, launched the trial programme on April 11, 2016, in Mumbai. Beginning on August 25, 2016, banks have begun to submit their UPI-enabled apps to the Google Play store.

Since its inception, UPI has made it much simpler for account holders to conduct financial transactions.

Each user must have a UPI Number to send money using the UPI system. A bank account's UPI ID serves as a special identifier when sending and receiving money between banks. To send money via UPI, you must input the recipient's UPI ID in the UPI payment applications. Alternatively, you can choose the recipient from your phone book or enter the recipient's contact number. On the other hand, a 4 or 6-digit personal identifying number known as the UPI PIN is necessary to send money through UPI. Every account user has the choice to customise their UPI PIN.

CHARACTERISTICS OF UPI

These days, UPI transfers of money are mentioned by every bank account holder. Here are the causes for the hype if you have not used UPI frequently:

- Payments made through UPI are usually completed in a matter of seconds.
- Nearly all banks permit UPI transactions via mobile apps.
- Purchases are 100 percent secure. The user must enter the secret MPIN each time in addition to having the SIM card associated with his mobile number present in his phone in order to finish a payment.
- Individuals can seek money from another person using the UPI Payment facility, which is not possible with other payment methods like IMPS and NEFT.
- These mobile payment apps also provide the ability to pay bills, so you can use the app to pay your bills with just one touch and set up timely reminders for all of them.
- Using the mobile payment application, you can quickly submit a complaint in the event of any issues or shady activity on your account.
- 24-7 payments are possible.
- It is totally free!

RISE OF UNIFIED PAYEMNT INTERFACE

Changing the Face of Internet Payments

A revolutionary product in the payment environment, UPI has been called. It was introduced in 2016 and has since become one of the most used instruments for conducting digital transactions in the nation. The National Payments Corporation of India created the instant payment system known as UPI (NPCI). It integrates multiple banking features, seamless fund routing, and vendor payments into one hood, powering multiple bank accounts into a single smartphone application.

On December 31, 2016, Prime Minister Narendra Modi introduced the BHIM-UPI App at the start of the "DigiDhan Mela" in order to reinforce and popularise the interface even more.

UPI has made significant progress towards firmly setting India on the path to a cashless economy and making digital payments a routine.

Now, UPI accounts for well over 40% of all digital transfers occurring in India. Small businesses and street vendors have benefited from it because it makes bank to bank transactions, even for very small amounts, quick and safe. For migrant employees, it also makes quick money transfers possible. The technology is simple to use because it takes little physical effort and enables money transfers with just the scan of a QR code.

The Covid-19 pandemic has also been helped by UPI, whose usage is growing quickly as a result of its capacity to support simple, contactless transactions.

Following is a chart which showcases the volume and value of transactions made by UPI in India since its inception:

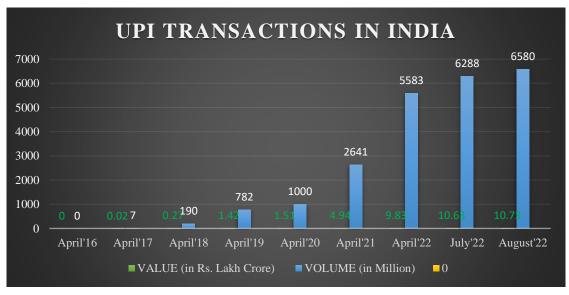


Figure No.: 4

ADVANTAGES OF UPI

- The most secure purchase can be made by using the UPI pin. This is a very secure method of sending money because it only provides you with one PI
- You will not incur any fees if you use UPI to make a purchase because the Indian government provides it for free.

- UPI allows you to request or transmit any type of payment all at once. In a matter of seconds, it either puts money into your account or transfers
 money to another account.
- All of your bank accounts can be accessed using UPI via a unique mobile application.
- You can simply and without any fees send money to any bank that supports the unified payments interface, including the State Bank of Panjab National Bank and all other banks.
- UPI is simple to use; you can utilise it whenever you want, day or night, at any location, and even on holidays.
- UPI is the one that does not require the user to enter information like their account name, IFSC code, or ATM card number.
- · You can send money to another account quickly and easily with the assistance of the UPI payment because it is so straightforward.
- If you send money to another account holder, they receive cashback if you make the same payment through the UPI. There are many advantages
 to it.

DISADVANTAGES OF UPI

- UPI is great for sending small amounts of money, but other online transfer methods are better when sending large sums.
- Customers finding it difficult to download the bank application to their smartphones for a single payment interface is another problem with UPI. This is because they are worried about online scams.
- To keep your account secure, don't divulge any of your confidential information, including your date of birth, UPI pin, and other details.
- You can send as much money as Rs 10,000 through UPI if you want to send a payment. If you need to email it more than once, do so one at
 a time.
- You must be aware that in order to send money, you must use the unified payment interface pin (also known as the UPI pin), which has only four to six digits. Because the UPI pin has such a small number of digits, it is not secure.
- The slow connection does not support it.
- Although UPI is a very quick and secure method, there are times when the bank's server goes down and it takes a long time to transmit the
 payment.
- The UTI support app, which you must put on your Android smartphone and use frequently using too much RAM, is not necessary if you want
 to pay using the UPA. You can clear app cache and background data to allow the user to also close down so that your mobile device doesn't
 hang or consume excessive amounts of internet.

CHAPTER 2: LITERATURE REVIEW:

A Study on Digital Payment System- with special reference to Youth by Ms. Sweta Mishra, BMS & BEM co-ordinator and Ms. Vidhi Rajora, BMM co-ordinator, K.E. Shroff College (2018) has studied that mobile applications are increasing the development rate and raising people's awareness of online payments. Currently, there are a variety of cash and cashless transactions taking place throughout the nation, though many enablers are working to make the ideal of a cashless economy a reality.

The Indian economy will be better able to compete with more developed economies in the future years with effective planning and regulation of digitization. People are more comfortable using digital payment methods, and a variety of apps for these services are growing in popularity among young people.

However, as more and more people transition to digital methods of receiving and making payments, the advantages of this decision are now beginning to become apparent. India is slowly making the switch from a cash-based to a cashless system. Digital transactions are readily taxable and traceable, so there is no room for the circulation of illicit funds. The nation is modernising its financial infrastructure, with e-payment services experiencing an unparalleled upsurge. Now that so many establishments, including street vendors, take electronic payments, people are becoming more adept at conducting transactions without cash than ever before.

A Study on Digital Payments System & Consumer Perception: An Empirical Survey by Shinki Katyayani Pandey, Assistant Professor, Kalinga University, Naya Raipur, CG (2022) has studied that it is advisable to research how end users view these options as governments, regulators, and service providers collaborate to better electronic payment systems and related infrastructure. The study's primary policy suggestion is that digitization can be sped up through a combination of public perception research and feedback.

This study has revealed that a person's payment behaviour is influenced by how they perceive digital payment instruments.

In addition to a favourable outlook on digital payments, a negative outlook on cash also influences the use of digital payments. Contrary to conventional wisdom, Indian consumers are reportedly ready to lessen their exposure to online fraud because of the convenience that digital payment options provide. Depending on the goal of the transaction, different types of fraud have different effects on digital payment choices. Additionally, we cannot discount the impact that demographic variables have on the greater adoption of digital payments. Based on the overall socio-economic development of the population, it is anticipated that the adoption of digital payments will rise.

E- wallet with special reference to Paytm study by Ms. Avneet Kaur and Mr. Harshit Tatiparti, Assistant Professor and TYBAF Student, S.M Shetty College (2021) concluded that each year, there are an increasing amount of people using the internet. Consumers are embracing new technology and favour using digital currency. Many tech firms have developed new innovations recently that will help e-wallets develop further and turn into a full-

fledged financial management instrument. Mobile wallet use will increase in the coming years as a result of the rising desire for simple payment methods. As a result, there will be a time when people favour using the electronic wallet system over cash or other forms of tangible payment. In this study it showed that out of 80 sample size of respondents, majority 69 respondents use E-wallets and digital payment methods.

A study on digital payment applications in India by Gaurav Tyagi, Hrishikesh Jagadale, Nilesh Anute Dept. of Management, ASM'S IBMR, Pune Maharashtra India (2022) studied that a familiar term in today's society is "digitalization," and the term has been applied to the payment industry, which has been steadily converting to digital technology and expanding quickly year over year. The "Strategic analysis of UPI applications in India" was the study's primary emphasis. According to the research, the user base of UPI apps is growing as a result of several advantages, including two-factor authentication, ease of use, and the elimination of the need for carrying cash. In-depth analyses of the features, market shares, and usability of the five most popular UPI applications used in India—PhonePe, Google Pay, Amazon Pay, BHIM UPI, and Paytm—are included in the research.

Due to several advantages, the Indian digital payment system has been growing steadily and is predicted to continue growing in the future. PhonePe continues to grow and has retained the top spot in terms of market share, followed by Google Pay, Paytm, Amazon Pay, and BHIM UPI. Due to people avoiding actual transactions involving paper money caused by demonetisation, UPI apps saw a rise in popularity. This sector experienced exponential development. A questionnaire survey with 83 respondents revealed that most people preferred online payments over cash because the latter carries a chance of loss. According to interviewees, UPI appears to have a bright future.

CHAPTER 3: RESEARCH METHODOLOGY:

OBJECTIVES OF THE STUDY:

- To know the awareness of UPI and Digital payments among youth i.e., people between the age of 15 and 24 in India.
- How are the spending habits of the youth affected by the UPI and Digital payments.
- Advantages and Disadvantages of UPI and Digital Payments
- To know which digital payment applications are mostly used.

- Significant relationship between age group and awareness of digital payments methods if any and practical methods to conduct financial transactions. The youth have now been given more technological power, have improved their financial literacy, and have access to new economic possibilities as a result of these factors.

LIMITATIONS OF THE STUDY:

The research of the effects of digital payments and UPI on Indian youth has a number of limitations. Some of these restrictions include:

<u>Limited Data</u>: There is little information accessible on the use and adoption of UPI and digital payments among Indian youth. Because of this, it is challenging to perform an extensive study on how these technologies affect people's behaviour, spending patterns, and financial practises.

<u>Limited Research</u>: Despite the rising popularity of UPI and digital payments, little study has been done on how they affect young people in India. As a result, little is known about this subject at this time.

<u>Regional Variation</u>: India is a diverse country with significant regional variation in terms of socio-economic status, literacy levels, and cultural practises. Therefore, these regional differences must be considered in any research on the effect of digital payments and UPI on India's youth.

<u>Self-Selection Bias</u>: The sample of young people who take part in the research could have a self-selection bias. For instance, only people who are already acquainted with UPI and digital payments may be included in the sample rather than people who are not yet utilising these technologies.

<u>Generalization</u>: It's possible that the conclusions of a research on the effects of digital payments and UPI on young people in India won't apply to other nations or populations. This is due to the possibility of distinct cultural, economic, and political contexts in other nations.

<u>Timeframe</u>: Because the research was only done for a short time, it might not be able to capture the long-term effects that digital payments and UPI have on India's youth.

<u>Technical Constraints:</u> The study may be restricted by technical issues that could affect the reliability and quality of the data gathered, such as unstable internet connectivity, a lack of access to required software and hardware, or other technical problem.

SELECTION OF THE PROBLEM:

The impact of digital payments and Unified Payments Interface (UPI) on the youth of India is an important issue that needs to be explored. With the growth of digital payments in India, there has been a significant increase in the adoption of UPI among the younger population. While digital payments and UPI have made transactions easier and faster, there is a need to examine the impact of this trend on the youth of India.

Some of the key questions that need to be addressed include:

- To what extent are UPI and digital payments currently used by young people in India, and how has this adoption evolved over time?
- What factors encourage young people to embrace UPI and digital payments, and what deters their adoption?
- How has the adoption of digital payments and UPI impacted the spending habits of the youth in India?
- Has the use of digital payments and UPI led to an increase in financial literacy among the youth?
- What is the impact of digital payments and UPI on the overall economy of India, particularly in terms of creating a cashless economy?
- What are the potential risks associated with the increased use of digital payments and UPI among the youth, such as cybersecurity threats and fraud?

The study's research issues or problems are listed above. For the same data is gathered through surveys and interviews, and the results are then analysed to make inferences and offer suggestions.

UNIVERSE OF THE STUDY:

People between the ages of 15 and 24 of India make up the study's target population. 15 and 24 age brackets as suggested by the World Health Organisation is the Youth of India

SAMPLE SIZE:

For data collection, a practical sampling strategy is used.

Youth of the India between the ages of 15 and 24 will be contacted and given a structured assessment. The objective of this research is to receive at least 101 responses.

DATA COLLECTION TOOLS & TECHNIQUES:

Primary Data: Google Forms is used to conduct a survey to gather the data. Without stratification, the selection uses a variety of convenience-cluster non-random sampling techniques. A "Survey Questionnaire" with computer assistance is used to convert research objectives into specific questions, standardise the specific questions, group answers, and speed up data analysis.

Secondary Data: The material is gathered from previously published research papers, periodicals, books, articles, and the internet.

CHAPTER 5: FINDINGS, SUGGESTIONS & CONCLUSIONS:

Findings:

- 1. Out of 105 respondents, 50.5% are within the age group of 19-21 years, followed by 26.7% of 22-24 years, and 22.9% between 15-18 years.
- 2. Out of 105 respondents, 66 are female, 37 are male, and 2 prefer not specify their gender. From this data it is clear that the majority respondents are Females.
- 3. Out of 105 respondents, majority is of Students constituting 69% of the total, followed by 11% of salaried employees, 10% of businessmen/self-employed/entrepreneurs, 7% of Working Professionals, and the least amount is of Unemployed people i.e., 3%.
- 4. Out of 105 respondents, 95.2% people are aware of various Digital Payment methods in the Indian economy and 4.8% people do not have any knowledge about the same.
- 5. Out of 105 respondents, 88 people are aware of Banking Cards as a method of Digital Payments, 77 people of Internet Banking, 90 people know about UPI, 60 people about BHIM, E-wallets are known to 66 respondents, 68 people know Mobile Banking, 21 people know Micro ATMs and least known is Aadhar Enabled Payment System by 19 people. From this data it is clear that the most known method is UPI by 85.71 % of the total responses.
- 6. Out of 105 respondents, 88 people personally use the various methods of Digital payments, and 17 people are still hesitant to use the same.
- 7. Out of the 105 respondents, the 17 respondents who do not use Digital Payments Methods are hesitant about the same for many reasons. Fear of frauds topping the list with 52.9% people that choose this as a reason to not use, following is Not allowed by Parents or Guardians at 47.1%, Technical problems and password threats ranking the same level with 41.2%, Technological illiteracy at 35.3% and Lossing Smart Cards at 29.4%.
- 8. Out of 105 respondents, the 88 respondents who personally do use digital payments use Debit Cards the most at 83% followed by UPI at 76.1%, Credit cards at 44.3%, Internet Banking 48.9%, BHIM App at 23.9%, E-wallets at 36.4%, Mobile Banking at 42%, Micro-ATMs at 5.7% and finally AEPS at 2.3%.

- 9. Out of 88 respondents who use digital payments method, 72.7% got to know about these methods from their Family which is the majority, 56.8% from their Friends, 50% from social media and internet surfing, 27.3% from Television Advertisements, 17% from Print Advertisements and 5.2% from their banks.
- 10. Out of 88 respondents, it can be seen that reason why Digital Payments methods are preferred are because of Speed of Transactions and Convenience both agreed by 69 respondents, following these is Incentives which is promotes 38 people to use this method. Easy to setup 31 respondents and Low transaction costs 21 people.
- 11. Out of 88 respondents, 26.1 % respondents use Digital Payments the least which less than 3 times a week, similarly 26.1 % respondents use it between 3-5 times, 5-10 times by 14.8% respondents, 10.2% respondents use it 10-15 times and more than 15 times is used 22.7% respondents.
- 12. Out of 88 respondents who personally use the various methods of digital payments methods, only 76 people i.e., 86.4% respondents use Unified Payments Interface (UPI) and the other 12 people i.e., 13.6% choose not to use UPI.
- 13. Out of 76 respondents who use UPI, only 77.6% agreed with a Yes that UPI has made the manner they do their payments better, 7.9% said No and 14.5% said Maybe.
- 14. Out of 76 respondents who use UPI, 69.7% of those use UPI MORE than other payment methods, 18.4 % SAME as the other payment methods, 11.8% LESS than other payment methods. Majority prefer it more than other payment methods.
- 15. Out of 76 respondents who use UPI, the top reasons why the prefer this method is because its Acceptable at most places agreed by 67.1 respondents, followed by Rewards and Cashbacks at 46.1% and facility to do Transactions from multiple accounts at 48.7%, Privacy protection at 18.4%, and others.
- 16. Out of 76 respondents, 62 choose to answer this and stated their most used UPI application with Google Pay topping the chart at 64.5% followed by Paytm Payments Bank at 30.6%, PhonePe at 16.1%, Amazon Pay with 9.7%.
- 17. Out of 76 respondents, 62 choose to answer this and 69.4 % agreed with a YES that their spending habits have increased because of UPI Payments, 16.1 % said MAYBE and 14.5% disagreed and choose NO their spending habits have not increased.
- 18. Out of 76 respondents, 61.8% said YES that everyone should use UPI, 9.2% completed disagreed and said NO and 28.9% said MAYBE for the same.
- 19. Out of 76 respondents, 77.6% choose YES that UPI should be used on an international level, 14.5 % said MAYBE and 7.9% said NO.
- 20. When asked to the 76 respondents who use UPI if the want share any disadvantages of UPI mostly said No disadvantage, but other than increase in spendings, cannot work without proper Internet, Privavy scare are the top demerits respondents shared.
- 21. Out of 88 respondents, 12 who do not use UPI choose Security issues as the top reason at 66.7% to not use UPI, Not allowed by parents/guardians at 33.3%, Cannot use without proper internet service at 25%, Delay in payments and Technological illiteracy both at 8.3%

Suggestions:

For a smooth cashless framework in India, the following measures are suggested:

- The government must obtain an efficient and transparent e-instalment framework. The government and RBI use these tools to facilitate creditonly transactions by approving instalment banks and promoting mobile wallets.
- 2. Government should periodically oversee a mission to educate the public about the benefits of electronic payments.
- The vendors especially of smaller level should be taught the technicalities of digitals payments which will make them more acceptable at places.
- 4. Moreover, critical financial skills may be taught in educational settings including schools, colleges, and vocational schools.
- Government should improve internet facilities and spread internet to even rural India properly so that electronic and digital payments can be done throughout.

- 6. To reduce the fear of scams, frauds, and private data loss, the financial institutions and the government should increase the security and take strict actions against such online crimes.
- 7. Encourages the adoption of non-cash electronic payment solutions in place of cash by all segments. Programs like the Lucky Grahak Yojana and the DigidhanVyapar Yojana must continue to support electronic payment systems.

Conclusion:

According to the research report, the youth of India have been significantly impacted by digital payments and the Unified Payments Interface (UPI). According to the research, more young people are embracing digital payments and using these platforms for peer-to-peer payments, bill payments, and online shopping, among other types of transactions.

Due to its simplicity, practicality, and security features, UPI has become the most popular digital payment platform among young people, according to the research. UPI is seen by the younger generation as a mark of modernity and a means to demonstrate their aptitude for technology.

According to the report, UPI and digital payments have been instrumental in enabling financial inclusion and empowering young people, particularly those from low-income households. According to the research, youth who previously could not access traditional banking services are now able to engage in the formal economy thanks to the adoption of digital payments.

The perception of digital payment instruments has an impact on young people's payment behaviour, according to this research.

In addition to a good attitude on digital payments, a negative prognosis on cash also influences the use of digital payments. Contrary to conventional wisdom, Indian consumers are reportedly eager to lessen their exposure to online fraud because of the ease that digital payment options provide. Depending on the goal of the transaction, different types of fraud have different effects on digital payment choices. Additionally, we cannot discount the impact that demographic demographics have on the greater adoption of digital payments. Based on the general socio-economic growth of the population, it is anticipated that the usage of digital payments will rise.

Even though the data collection originates from a geographically varied group of respondents, it is still restricted to a particular demographic. Only respondents willing to complete the online survey were included in the data because sampling was random. One of the study's main shortcomings is this. Also, to fill the gap created by the closing of physical establishments, e-commerce and technology firms have expanded their offers and become more receptive of digital payments. Many central banks undertake payments log surveys across the world to evaluate helpful variables at the individual level and track their effects on payment behaviour.

Such surveys might be carried out in the future with a larger sample and in a more organised way.

The study's findings indicate that UPI and digital payments have benefited Indian youth by promoting financial inclusion and giving them the ability to participate in the formal economy. To ensure that the advantages of digitalization are available to everyone, it is crucial to keep promoting and teaching the young about these advantage.

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