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# Measuring Bottled Water Service Quality in Kallakurichi 

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#### Abstract

This research focuses on measuring the service quality of bottled water providers in the region of Kallakurichi. With the increasing demand for bottled water as a primary source of drinking water, ensuring the quality and reliability of these services becomes crucial. The study aims to assess the key factors that contribute to customer satisfaction and identify areas for improvement in the bottled water industry in Kallakurichi. The questionnaire focuses on various dimensions of service quality such as reliability, responsiveness, assurance, empathy and tangibility. The finding can guide the bottled water service providers in identifying areas where they can enhance their service offerings and improve customer satisfaction.


Keywords: Bottled Water, Service Quality, Customer Satisfaction

## INTRODUCTION

Bottled water refers to water that is packaged in plastic or glass bottles for individual consumption. It is a widely available and convenient option for people to access clean drinking water on the go. Bottled water has gained popularity over the years due to concerns about the quality and safety of tap water in certain areas, as well as the convenience factor it offers. The history of bottled water dates back centuries, with early examples of bottled mineral water being sold for medicinal purposes. However, it wasn't until the 20th century that bottled water became more commonly consumed for general hydration. Initially, it was primarily sold in glass bottles and often sourced from natural springs. The growth of the bottled water industry accelerated in the latter half of the 20th century, particularly in developed countries. Plastic bottles became the preferred packaging material due to their affordability, durability, and lightweight nature, making them easier to transport. This shift to plastic also facilitated the widespread distribution of bottled water across various regions and made it more accessible to a larger consumer base.

The reasons people choose bottled water vary. Some individuals prefer the taste and perceived purity of bottled water, while others opt for it as a convenient alternative to tap water. Bottled water is often consumed when tap water is unavailable or of questionable quality, such as during travel or in emergency situations. Critics of bottled water raise concerns about its environmental impact. The production, transportation, and disposal of plastic bottles contribute to plastic waste and pollution. Efforts to address these concerns have led to the development of more sustainable packaging options, such as biodegradable or recyclable materials.

In recent years, there has been a growing awareness about the environmental impact of single-use plastic bottles, leading to increased emphasis on reusable water bottles and filtered tap water as alternatives. Some regions and organizations have also implemented measures to reduce the consumption of bottled water, such as implementing bottle-refilling stations or promoting tap water as a safe and cost-effective option.

Overall, bottled water continues to be a popular choice for many individuals seeking portable and convenient hydration, although its environmental implications and sustainability considerations are now being increasingly taken into account.

## SERVQUAL

SERVQUAL is a popular model used to measure and evaluate the quality of services provided by organizations. It was developed by Valarie A. Zeithaml, A. Parasuraman, and Leonard L. Berry in the 1980s. SERVQUAL is based on the idea that customer perceptions of service quality are influenced by the gap between their expectations and their actual experiences.

The model consists of five dimensions that are used to assess service quality:
Tangibles: This dimension relates to the physical aspects of the service environment, such as the appearance of facilities, equipment, and personnel. It includes factors like cleanliness, appearance, and professional demeanor of service providers.

Reliability: Reliability refers to the ability of the service provider to perform the promised service accurately and dependably. It involves factors such as delivering services on time, keeping promises, and providing consistent service performance.

Responsiveness: Responsiveness refers to the willingness of service providers to help customers promptly and provide a timely service. It includes factors like the willingness to answer customer queries, provide assistance, and resolve customer issues effectively.

Assurance: Assurance refers to the knowledge, competence, and credibility of the service providers. It includes factors such as the competence of staff, their ability to instill trust and confidence, and their willingness to communicate and listen to customers.

Empathy: Empathy refers to the caring and personalized attention shown to customers. It involves factors such as understanding customer needs, providing individualized service, and showing concern for customer well-being.

## LITERATURE REVIEW

Eboli and Mazzulla (2007) measured customer satisfaction in the context of public transportation on various factors including availability of shelter and benches, cleanliness, overcrowding, information system, safety, personnel security, helpfulness of personnel and physical condition.

Vanniarajan and Stephen (2008) explored the attributed that are used to evaluate the service quality of Indian Railways which are reliability, assurance, empathy, tangibles and responsiveness. It was found that passengers were moderately satisfied on these dimensions.

Khan Rubayet Rahaman Md. Arifur Rahaman (2009) studied the service quality attributed which effects satisfaction of Railway passenger findings show that overall service satisfaction depends on eight distinct service quality attributes. It implies the service with worst situation, overall satisfaction of service and need for priority improvement to support further orientation, addition and betterment of service to draw maximum economic and development benefit for those linking regions.

David Y. Chang (2009) this study empirically assessed customers' perceptions of services provided to measure service quality of a chain steakhouse in Taiwan. Twenty-seven service attributes were identified and, by conducting factor analysis and multiple regression analysis coupled with the threecolumn approach, the study was able to a) obtain six factors for managing service quality and b) analyze the service gaps existing in the service delivery process to measure service quality and customer satisfaction

Fazlina Waris et al. (2010) identified that the factors that most influence the good services were punctuality, frequency, speed, space, reliability, comfort, safety, train operation, service status.

Geetika, Shefali Nandan (2010) identified components of service quality of Indian Railways at Railways platforms on the basis of sufficiency of seating space, lighting, fans, drinking water and sanitation, clarity of announcements, reservation chart display, affordability of refreshments, quality of refreshments, security of self, security of luggage, behaviour of porters, behaviour of railway staff, management of parking.

C N Krishna Naik (2010) this research uses SERVQUAL to analyze the gap between perceptions and expectations of the customer, concerning with the service at retail units in the South Indian state of Andhra Pradesh. Customer Satisfaction level is assessed for the services offered at select retail units in the city of Hyderabad. Five dimensions in service quality (servqual), tangibility, reliability, responsiveness, empathy, and assurance (Parasuraman, Zeithaml, \&Berry, 1985) have been considered for this empirical research. General purpose of this research to know some factors that impact customer satisfaction. The purpose are (1) to describe applied of service quality (servqual) dimension in retail Business (2) to know service quality (servqual) dimensions that make customers satisfied, and (3) to know service quality (servqual) dimensions that are dominant in influencing customer satisfaction.

## PERCENTAGE ANALYSIS AND INTERPRETATION

The responses of the customers are valued in this analysis to find the satisfaction of the bottled water and percentage of the respondents' satisfaction regarding to the various components using SPSS version 29.

## PERCENTAGE ANALYSIS

Table No: 4.1.1
Table Name: Respondents based on gender

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Male | 54 | 39 |
| 2 | Female | 86 | 61 |
|  | Total | 140 | 100 |

## Source: Primary data INTERPRETATION

From the tables 4.1.1, it is inferred that $39 \%$ of the respondents are male and $61 \%$ of the respondents are female.

## INFERENCE

Majority $61 \%$ of the respondents are female.
Chart No: 4.1.1


Table No. 4.1.2
Table Name: Respondents based on age

| S. no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | $26-35$ | 64 | 46 |
| 2 | $36-45$ | 46 | 33 |
| 3 | above 45 | 30 | 21 |
|  | Total | 140 | 100 |

## Source: Primary data INTERPRETATION

From the tables 4.1.2, it is inferred that $46 \%$ of the respondents are $26-35$ years, $33 \%$ of the respondents are $36-45$ years and $21 \%$ of the respondents are above 45 .

## INFERENCE

Majority $46 \%$ of the respondents are from the 26-35 age people.

## Chart No: 4.1.2



Table No. 4.1.3
Table Name: Respondents based on education

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | HSC | 34 | 24 |
| 2 | UG | 58 | 41 |
| 3 | PG | 9 | 6 |
| 4 | Others | 39 | 28 |
|  | Total | 140 | 100 |

## Source: Primary data INTERPRETATION

From the tables 4.1.3, it is inferred that $24 \%$ of the respondents are HSC, $41 \%$ of the respondents are UG, $6 \%$ of the respondents are PG and $28 \%$ of the respondents are others.

## INFERENCE

Majority $41 \%$ of the respondents are from the Under Graduate.
Chart No: 4.1.3


Table No 4.1.4
Table Name: Respondents based on using bottled water services

| S.no | Factor | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | $1-3$ years | 29 | 21 |
| 2 | $3-5$ years | 62 | 44 |
| 3 | above 5 years | 49 | 35 |
|  | Total | 140 | 100 |

## Source: Primary data INTERPRETATION

From the tables 4.1.4, it is inferred that $21 \%$ of the respondents are 1-3 years, $44 \%$ of the respondents are $3-5$ years and $35 \%$ of the respondents are above 5 years.

## INFERENCE

Majority $44 \%$ of the respondents are using bottled water services.

Chart No: 4.1.4


Table No 4.1.5
Table Name: Respondents based on purchasing bottled water

| S.no | Factors | No. of respondent | Percentage |
| :--- | :--- | :--- | :--- |
| 1 | Rarely | 8 | 6 |
| 2 | Once a week | 33 | 24 |
| 3 | Few times a week | 69 | 49 |
| 4 | Daily | 30 | 21 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1 .5 , it is inferred that $6 \%$ of the respondents are rarely, $24 \%$ of the respondents are once a week, $49 \%$ of the respondents are few times a week and $21 \%$ of the respondents are daily.

## INFERENCE

Majority $49 \%$ of the respondents are few times a week purchasing the bottled water.
Chart No: 4.1.5


## Table No 4.1.6

Table Name: Respondents based on choosing bottled water instead of RO water

| S.no | Factors | No. of respondent | Percentage |
| :--- | :--- | :--- | :--- |
| 1 | Health concern | 40 | 29 |
| 2 | Quality | 10 | 7 |
| 3 | Taste | 20 | 14 |
| 4 | Convenience | 70 | 50 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.6, it is inferred that $29 \%$ of the respondents are health concern, $7 \%$ of the respondents are quality, $14 \%$ of the respondents are taste and $50 \%$ of the respondents are convenience.

## INFERENCE

Majority $50 \%$ of the respondents are convenience to choosing bottled water.

## Chart No: 4.1.6

What is the main reason you choose to buy bottled water instead of using RO water?


Table No. 4.1.7
Table Name: Respondents based on spending in bottled water per month

| S.no | Factors | No. of respondent | Percentage |
| :--- | :--- | :--- | :--- |
| 1 | Below 100 | 10 | 7 |
| 2 | $100-200$ | 22 | 16 |
| 3 | $200-300$ | 62 | 44 |
| 4 | Above 400 | 46 | 33 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.7, it is inferred that $7 \%$ of the respondents are below $100,16 \%$ of the respondents are $100-200,44 \%$ of the respondents are $200-300$ and $33 \%$ of the respondents are above 44 .

## INFERENCE

Majority $44 \%$ of the respondents are 200-300 spending money in bottled water per month.
Chart No 4.1.7
Below 100 200-300 Above 400

> How much do you typically spend on bottled water per month?


Table No. 4.1.8
Table Name: Respondents based on using bottled water to a reusable water bottle

| S.no | Factors | No. of respondent | Percentage |
| :--- | :--- | :--- | :--- |
| 1 | Not at all likely | 100 | 71 |
| 2 | Not very likely | 5 | 4 |
| 3 | Somewhat likely | 23 | 16 |
| 4 | Very likely | 12 | 9 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1 .8 , it is inferred that $71 \%$ of the respondents are not at all likely, $4 \%$ of the respondents are not very likely, $16 \%$ of the respondents are somewhat likely and $9 \%$ of the respondents are very likely.

## INFERENCE

Majority $71 \%$ of the respondents are not at all likely to reusable the bottled water

## Chart No: 4.1.8



How likely are you to switch from using bottled water to a reusable water bottle?

Table No 4.1.9
Table Name: Respondents based on price of the bottled water

| S.no | Factors | No. of respondent | Percentage |
| :--- | :--- | :--- | :--- |
| 1 | Extremely dissatisfied | 5 | 4 |
| 2 | Somewhat dissatisfied | 12 | 9 |
| 3 | Somewhat satisfied | 39 | 28 |
| 4 | Extremely satisfied | 34 | 24 |
| 5 | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.9, it is inferred that $4 \%$ of the respondents are extremely dissatisfied, $9 \%$ of the respondents are somewhat dissatisfied, $28 \%$ of the respondents are neither satisfied nor dissatisfied, $36 \%$ of the respondents are somewhat satisfied and $24 \%$ of the respondents are extremely satisfied.

## INFERENCE

Majority $36 \%$ of the respondents are somewhat satisfied with the price of the bottled water.

Chart No: 4.1.9

How satisfied are you with the price of the bottled water you purchase?


How satisfied are you with the price of the bottled water you purchase?
Table No . 4.1.10
Table Name: Respondents based on issues in bottled water

| S.no | Factors | No. of respondent | Percentage |
| :--- | :--- | :--- | :--- |
| 1 | Others | 20 | 14 |
| 2 | Leaking or damaged packing | 80 | 57 |
| 3 | Unpleasant taste or odour | 40 | 29 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.10, it is inferred that $14 \%$ of the respondents are others, $57 \%$ of the respondents are leaking or damaged packing and $29 \%$ of the respondents are unpleasant or odour.

## INFERENCE

Majority $57 \%$ of the respondents are facing leaking or damaged packing issues in bottled water.

## Chart No: 4.1.10



Table No. 4.1.11
Table Name: Respondents based on recommending brand of bottled water to a friend or colleague

| S.no | Factors | No. of respondent | Percentage |
| :--- | :--- | :--- | :--- |
| 1 | Very unlikely | 5 | 4 |
| 2 | Somewhat unlikely | 15 | 11 |
| 3 | Soutral | 31 | 22 |
| 4 | Very likely | 39 | 28 |
| 5 | Total | 140 | 100 |

## Source: Primary data INTERPRETATION

From the tables 4.1.11, it is inferred that $4 \%$ of the respondents are very likely, $11 \%$ of the respondents are somewhat unlikely, $22 \%$ of the respondents are neutral, $36 \%$ of the respondents are somewhat likely and $28 \%$ of the respondents are very likely.

## INFERENCE

Majority $36 \%$ of the respondents are somewhat likely to recommending brand of bottled water to a friend or colleague.

## Chart No: 4.1.11



Table No. 4.1.12
Table Name: Respondents based on overall satisfaction of the bottled water

| S.no | Factors | No. of respondent | Percentage |
| :--- | :--- | :--- | :--- |
| 1 | Extremely dissatisfied | 5 | 4 |
| 2 | Somewhat dissatisfied | 15 | 11 |
| 3 | Neither satisfied nor dissatisfied | 8 | 6 |
| 4 | Somewhat satisfied | 32 | 23 |
| 5 | Extremely satisfied | 80 | 57 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.12, it is inferred that $4 \%$ of the respondents are extremely dissatisfied, $11 \%$ of the respondents are somewhat dissatisfied, $6 \%$ of the respondents are neither satisfied nor dissatisfied, $23 \%$ of the respondents are somewhat satisfied and $57 \%$ of the respondents are extremely satisfied.

## INFERENCE

Majority $57 \%$ of the respondents are extremely satisfied with the overall satisfaction of the bottled water.
Chart No: 4.1.12
Overall, how satisfied are you with bottled water as a product?


Table No. 4.1.13
Table Name: Respondents based on the company has enough modern facilities and equipment to ensure customer's service.

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Neutral | 6 | 3 |
| 2 | Agree | 62 | 44 |
| 3 | Strongly agree | 72 | 51 |
|  | Total | 140 | 100 |

## Source: Primary data INTERPRETATION

From the tables 4.1.13, it is inferred that $3 \%$ of the respondents are neutral, $44 \%$ of the respondents are agree and $51 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $51 \%$ of the respondents are strongly agree with the company has enough modern facilities and equipment to ensure customer's service.

## Chart No: 4.1.13



Table no 4.1.14
Table Name: Respondents based on the driver's uniform is neat and clean.

| S.no | Factors | No. of respondent | Percentage |
| :--- | :--- | :--- | :--- |
| 1 | Neutral | 17 | 12 |
| 2 | Agree | 54 | 38 |
| 3 | Strongly agree | 69 | 49 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.14, it is inferred that $12 \%$ of the respondents are neutral, $38 \%$ of the respondents are agree and $49 \%$ of the respondents are strongly agree.
INFERENCE
Majority $49 \%$ of the respondents are strongly agree with the driver's uniform is clean and neat.

## Chart No: 4.1.14

The driver $\square$ s uniform is neat and clean.


Table Name: Respondents based on the company uses appropriate vehicle for watertransportation.

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Disagree | 1 | 1 |
| 2 | Neutral | 1 | 1 |
| 3 | Agree | 82 | 59 |
| 4 | Strongly agree | 56 | 40 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.15, it is inferred that $1 \%$ of the respondents are disagree, $1 \%$ of the respondents are neutral $59 \%$ of the respondents are agree and $40 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $59 \%$ of the respondents are agree with the company uses appropriate vehicle for water transportation.

Chart No: 4.1.15

The company uses appropriate vehicles for water transportation.


The company uses appropriate vehicles for water transportation.
Table Name: Respondents based on the company has appropriate and effectiveequipment for protecting water and avoiding damage during transportation

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Neutral | 45 | 32 |
| 2 | Agree | 84 | 60 |
| 3 | Strongly agree | 11 | 8 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.16, it is inferred that $32 \%$ of the respondents are neutral, $60 \%$ of therespondents are agree and $8 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $60 \%$ of the respondents are strongly agree with the company has appropriate andeffective equipment for protecting water and avoiding damage during transportation
Chart No: 4.1.16
The company has appropriate and effective equipment for protecting water and avoiding damage during transportation


The company has appropriate and effective equipment for protecting water and avoiding damage during transportation

Table Name: Respondents based on the company vehicles both inside the container andoutside are clean and sanitary.

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Disagree | 2 | 1 |
| 2 | Neutral | 65 | 46 |
| 3 | Agree | 73 | 52 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1 .17 , it is inferred that $46 \%$ of the respondents are neutral, $52 \%$ of therespondents are agree and $1 \%$ of the respondents are disagree.

## INFERENCE

Majority $52 \%$ of the respondents are agree with the company vehicles both inside thecontainer and outside are clean and sanitary
Chart No: 4.1.17


The company vehicles both inside the container and outside are clean and sanitary.

Table Name: Respondents based on the company employs information technology and acommunication system to facilitate the ordering process

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Disagree | 4 | 3 |
| 2 | Neutral | 72 | 51 |
| 3 | Agree | 64 | 46 |
|  | Total | 140 | 100 |

Source: Primary data

## INTERPRETATION

From the tables 4.1.18, it is inferred that $51 \%$ of the respondents are neutral, $3 \%$ of therespondents are disagree and $46 \%$ of the respondents are agree.

## INFERENCE

Majority $51 \%$ of the respondents are neutral with the company employs informationtechnology and a communication system to facilitate the ordering process.

## Chart No: 4.1.18

The company employs information technology and a communication system to facilitate the ordering process.


The company employs information technology and a communication system to facilitate the ordering process.

Table Name: Respondents based on after the bottled water is ordered, it reach thedestination correctly

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Disagree | 5 | 4 |
| 2 | Neutral | 9 | 6 |
| 3 | Agree | 80 | 57 |
| 4 | Strongly agree | 46 | 33 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.19, it is inferred that $4 \%$ of the respondents are disagree, $6 \%$ of the respondents are neutral, $57 \%$ of the respondents are agree
and $33 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $57 \%$ of the respondents are agree with that it reach the destination correctly.

## Chart No: 4.1.19



Table Name: Respondents based on the bottled water are handled in proper way

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Disagree | 4 | 3 |
| 2 | Neutral | 17 | 12 |
| 3 | Agree | 57 | 41 |
| 4 | Strongly agree | 62 | 44 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.20, it is inferred that $3 \%$ of the respondents are disagree, $12 \%$ of the respondents are neutral, $41 \%$ of the respondents are agree and $44 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $44 \%$ of the respondents are strongly agree with that bottled water are handled in proper way.

## Chart No: 4.1.20

Rate whether, the bottled water are handled in proper way.


Rate whether, the bottled water are handled in proper way.

Table Name: Respondents based on the staff are well dressed and appear neat

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Disagree | 2 | 1 |
| 2 | Neutral | 10 | 7 |
| 3 | Agree | 89 | 64 |
| 4 | Strongly agree | 39 | 28 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.21, it is inferred that $1 \%$ of the respondents are disagree, $7 \%$ of the respondents are neutral, $64 \%$ of the respondents are agree and $28 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $64 \%$ of the respondents are agree with the staff are well dressed and appear neat.

Chart No: 4.1.21


Table Name: Respondents based on the measure the service provider meeting thecustomer need on time

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Neutral | 6 | 4 |
| 2 | Agree | 84 | 60 |
| 3 | Strongly agree | 50 | 36 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.22, it is inferred that $4 \%$ of the respondents are neutral, $60 \%$ of the respondent ${ }_{20}$ are agree and $36 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $60 \%$ of the respondents are agree with that service provider meeting the customer need on time

Chart No: 4.1.22


Table Name: Respondents based on the company visually appealing and wellmaintained in their packaging and labels used in the bottled water

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Neutral | 6 | 4 |
| 2 | Agree | 73 | 52 |
| 3 | Strongly agree | 61 | 44 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.23, it is inferred that $4 \%$ of the respondents are neutral, $52 \%$ of the respondents are agree and $44 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $44 \%$ of the respondents are strongly agree with that maintain visual packing and labels in the bottled water.

Chart No: 4.1.23

The company visually appealing and well- maintained in their packaging and labels used in the bottled water.


The company visually appealing and well- maintained in their packaging and labels used in the bottled water.

Table Name: Respondents based on the 2PL service provider provides accurate andtimely
information regarding the delivery.

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Disagree | 2 | 1 |
| 2 | Neutral | 14 | 10 |
| 3 | Agree | 69 | 49 |
| 4 | Strongly agree | 55 | 39 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.24, it is inferred that $1 \%$ of the respondents are disagree, $10 \%$ of the respondents are neutral, $49 \%$ of the respondents are agree and $39 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $49 \%$ of the respondents are agree with that 2PL service provider provides accurate and timely information regarding the delivery.

## Chart No: 4.1.24



Table Name: Respondents based on the 2PL Service provider has sufficient resources tohandle the volume of delivery

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Disagree | 3 | 2 |
| 2 | Neutral | 24 | 17 |
| 3 | Agree | 53 | 38 |
| 4 | Strongly agree | 60 | 43 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.25, it is inferred that $2 \%$ of the respondents are disagree, $17 \%$ of the respondents are neutral, $38 \%$ of the respondents are agree and $43 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $43 \%$ of the respondents are strongly agree with the 2PL Service provider has sufficient resources to handle the volume of delivery.


Table Name: Respondents based on the staffs are always willing to help customer'sneeds.

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Disagree | 4 | 3 |
| 2 | Neutral | 4 | 3 |
| 3 | Agree | 69 | 49 |
| 4 | Strongly agree | 63 | 45 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.26, it is inferred that $3 \%$ of the respondents are disagree, $3 \%$ of the respondents are neutral, $49 \%$ of the respondents are agree and $45 \%$ of the respondents are strongly agree.

## INFERENCE

Majority 49\% of the respondents are agree with that staffs are always willing to help customer's needs.

## Chart No: 4.1.26



Table Name: Respondents based on the company transportation is fast after receivingthe order

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Disagree | 2 | 1 |
| 2 | Neutral | 4 | 3 |
| 3 | Agree | 51 | 36 |
| 4 | Strongly agree | 83 | 59 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.27, it is inferred that $1 \%$ of the respondents are disagree, $3 \%$ of the respondents are neutral, $36 \%$ of the respondents are agree and $59 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $59 \%$ of the respondents are strongly agree with the company transportation is fast after receiving the order.


Table Name: Respondents based on the company can fastly respond to any unexpectedor urgent order

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Disagree | 2 | 1 |
| 2 | Neutral | 4 | 3 |
| 3 | Agree | 85 | 61 |
| 4 | Strongly agree | 49 | 35 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.28, it is inferred that $1 \%$ of the respondents are disagree, $3 \%$ of the respondents are neutral, $61 \%$ of the respondents are agree and $35 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $61 \%$ of the respondents are agree with the company can fastly respond to any unexpected or urgent order.


Table Name: Respondents based on the company is flexible about payments methods

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Disagree | 2 | 1 |
| 2 | Neutral | 4 | 3 |
| 3 | Agree | 90 | 64 |
| 4 | Strongly agree | 44 | 31 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.29, it is inferred that $1 \%$ of the respondents are disagree, $3 \%$ of the respondents are neutral, $64 \%$ of the respondents are agree and $31 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $64 \%$ of the respondents are agree with the company is flexible about payment methods.

The company is flexible about payments methods.


Table Name: Respondents based on the staffs are good at solving emergency problemand situation.

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Disagree | 2 | 1 |
| 2 | Neutral | 3 | 2 |
| 3 | Agree | 85 | 61 |
| 4 | Strongly agree | 50 | 36 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.30, it is inferred that $1 \%$ of the respondents are disagree, $2 \%$ of the respondents are neutral, $61 \%$ of the respondents are agree and $36 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $61 \%$ of the respondents are agree with the staffs are good at solving emergency problem and situation.


Table Name: Respondents based on the staffs are available to respond to customer request and never

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Neutral | 2 | 1 |
| 2 | Agree | 87 | 62 |
| 3 | Strongly agree | 51 | 36 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.31, it is inferred that $1 \%$ of the respondents are neutral, $62 \%$ of the respondents are agree and $36 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $62 \%$ of the respondents are agree with the staffs are available to respond tocustomer request and never.


Table Name: Respondents based on the service provider is easy to get in touch withwhen I need bottled water

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Neutral | 11 | 8 |
| 2 | Agree | 105 | 75 |
| 3 | Strongly agree | 24 | 17 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.32, it is inferred that $8 \%$ of the respondents are neutral, $75 \%$ of the respondents are agree and $17 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $75 \%$ of the respondents are agree with the service provider is easy to get in touch with when I need bottled water.

## Chart No: 4.1.32

The Service provider is easy to get in touch with when I need bottled water.


Table Name: Respondents based on the company staff always provider's services on -time and in the expected manner

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Disagree | 17 | 12 |
| 2 | Neutral | 18 | 13 |
| 3 | Agree | 85 | 61 |
| 4 | Strongly agree | 20 | 14 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.33, it is inferred that $12 \%$ of the respondents are disagree, $13 \%$ of the respondents are neutral, $61 \%$ of the respondents are agree and $14 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $61 \%$ of the respondents are agree with the company staff always provider's serviceson -time and in the expected manner.


The company staff always providerls services on -time and in the expected manner.

Table Name: Respondents based on the company staffs deliver the water accompaniedby an invoice

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Disagree | 5 | 4 |
| 2 | Neutral | 5 | 4 |
| 3 | Agree | 85 | 61 |
| 4 | Strongly agree | 45 | 32 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.34, it is inferred that $4 \%$ of the respondents are disagree, $4 \%$ of the respondents are neutral, $61 \%$ of the respondents are agree and $32 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $61 \%$ of the respondents are neutral with the company staffs deliver the water accompanied by an invoice.


Table Name: Respondents based on the company staffs accurately issues a receipt and a purchase order document

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Disagree | 4 | 3 |
| 2 | Neutral | 11 | 8 |
| 3 | Agree | 80 | 57 |
| 4 | Strongly agree | 45 | 32 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.35, it is inferred that $3 \%$ of the respondents are disagree, $8 \%$ of the respondents are neutral, $57 \%$ of the respondents are agree and $32 \%$ of the respondents are strongly agree.

## INFERENCE

Majority 57\% of the respondents are agree with the company staffs accurately issues a receiptand a purchase order document.

## Chart No: 4.1.35



Table Name: Respondents based on the company staffs inform customers of the exactime a service will be performed

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Disagree | 8 | 6 |
| 2 | Neutral | 13 | 9 |
| 3 | Agree | 85 | 61 |
| 4 | Strongly agree | 34 | 24 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.36, it is inferred that $6 \%$ of the respondents are disagree, $9 \%$ of the respondents are neutral, $61 \%$ of the respondents are agree and $24 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $61 \%$ of the respondents are agree with the company staffs inform customers of the exact time a service will be performed.

Chart No: 4.1.36


Table Name: Respondents based on the company staff can maintain the service quality performance

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Disagree | 5 | 4 |
| 2 | Neutral | 24 | 17 |
| 3 | Agree | 71 | 51 |
| 4 | Strongly agree | 40 | 29 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.37, it is inferred that $4 \%$ of the respondents are disagree, $17 \%$ of the respondents are neutral, $51 \%$ of the respondents are agree and $29 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $51 \%$ of the respondents are agree with the company staff can maintain the service quality performance

## Chart No: 4.1.37



Table Name: Respondents based on the company can deliver the water without flaws or damage

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Disagree | 3 | 2 |
| 2 | Neutral | 17 | 12 |
| 3 | Agree | 79 | 56 |
| 4 | Strongly agree | 41 | 29 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.38, it is inferred that $2 \%$ of the respondents are disagree, $12 \%$ of the respondents are neutral, $56 \%$ of the respondents are agree and $29 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $56 \%$ of the respondents are agree with the company can deliver the water without flaws or damage

## Chart No: 4.1.38



Table Name: Respondents based on the company staffs always calls to confirm the placed order

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Neutral | 7 | 5 |
| 2 | Agree | 93 | 66 |
| 3 | Strongly agree | 40 | 29 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.39, it is inferred that $5 \%$ of the respondents are neutral, $66 \%$ of the respondents are agree and $29 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $66 \%$ of the respondents are agree with the company staffs always calls to confirmthe placed order.

The company staffs always call to conform the placed order.


Table Name: Respondents based on the service provider deliver the bottled water ontime

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Disagree | 1 | 1 |
| 2 | Neutral | 24 | 17 |
| 3 | Agree | 105 | 75 |
| 4 | Strongly agree | 10 | 7 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.40, it is inferred that $1 \%$ of the respondents are disagree, $17 \%$ of the respondents are neutral, $75 \%$ of the respondents are agree and $7 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $75 \%$ of the respondents are agree with the service provider deliver the bottled wateron time


Table Name: Respondents based on the 2PL service provider experience order error

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Disagree | 5 | 4 |
| 2 | Neutral | 55 | 39 |
| 3 | Agree | 50 | 36 |
| 4 | Strongly agree | 30 | 21 |
| Total |  |  |  |

## Source: Primary data

## INTERPRETATION

From the tables 4.1 .41 , it is inferred that $4 \%$ of the respondents are disagree, $39 \%$ of the respondents are neutral, $36 \%$ of the respondents are agree and $21 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $39 \%$ of the respondents are neutral with that 2PL service provider experience order error.


Table Name: Respondents based on the 2PL provider's service meet customerexpectation

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Disagree | 8 | 6 |
| 2 | Neutral | 28 | 20 |
| 3 | Agree | 64 | 46 |
| 4 | Strongly agree | 40 | 29 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.42, it is inferred that $6 \%$ of the respondents are disagree, $20 \%$ of the respondents are neutral, $46 \%$ of the respondents are agree and $29 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $46 \%$ of the respondents are agree with the 2 PL provider's service meet customer expectation.


Table Name: Respondents based on the company staff makes customers to feel secureand confident when using the service

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Disagree | 5 | 4 |
| 2 | Neutral | 12 | 9 |
| 3 | Agree | 73 | 52 |
| 4 | Strongly agree | 50 | 36 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.43, it is inferred that $4 \%$ of the respondents are disagree, $9 \%$ of the respondents are neutral, $52 \%$ of the respondents are agree and $36 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $52 \%$ of the respondents are agree with the company staff makes customers to feel secure and confident when using the service.

## Chart No: 4.1.43



Table Name: Respondents based on the staff and drivers have proper manner when providing services and communicating with customers

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Disagree | 3 | 2 |
| 2 | Neutral | 13 | 9 |
| 3 | Agree | 87 | 62 |
| 4 | Strongly agree | 37 | 26 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.44, it is inferred that $2 \%$ of the respondents are disagree, $9 \%$ of the respondents are neutral, $62 \%$ of the respondents are agree and $26 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $62 \%$ of the respondents are agree with the staff and drivers have proper manner when providing services and communicating with customers.

## Chart No: 4.1.44



Table Name: Respondents based on the company has a convenient procedure forreturning bottled water

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Neutral | 2 | 1 |
| 2 | Agree | 93 | 66 |
| 3 | Strongly agree | 45 | 32 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.45, it is inferred that $1 \%$ of the respondents are neutral, $66 \%$ of the respondents are agree and $32 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $66 \%$ of the respondents are agree with the company has a convenient procedure for returning bottled water.


The company has a convenient procedure for returning bottled water.

Table Name: Respondents based on the staff and drivers are competent and haveexpertise in their duties. They can always answer the customer's queries

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Disagree | 4 | 3 |
| 2 | Neutral | 15 | 11 |
| 3 | Agree | 62 | 44 |
| 4 | Strongly agree | 59 | 42 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.46, it is inferred that $3 \%$ of the respondents are disagree, $11 \%$ of the respondents are neutral, $44 \%$ of the respondents are agree and $42 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $44 \%$ of the respondents are agree with the staff and drivers are competent and have expertise in their duties. They can always answer the customer's queries.

Chart No: 4.1.46

The staff and drivers are competent and have expertise in their duties. They can always answer the customer's queries.


The staff and drivers are competent and have expertise in their duties. They can always answer the customer's queries.

Table Name: Respondents based on the company has reasonable sales conditions

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Agree | 13 | 9 |
| 2 | Strongly agree | 127 | 91 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.47, it is inferred that $9 \%$ of the respondents are agree and $91 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $91 \%$ of the respondents are strongly agree with the company has reasonable sales conditions.

The company has reasonable sales condition.


Table Name: Respondents based on the company has an option in case bottled waterare damaged during transport

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Disagree | 10 | 7 |
| 2 | Neutral | 7 | 5 |
| 3 | Agree | 68 | 49 |
| 4 | Strongly agree | 55 | 39 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.48, it is inferred that $7 \%$ of the respondents are disagree, $5 \%$ of the respondents are neutral, $49 \%$ of the respondents are agree and $39 \%$ of the respondents are strongly agree.

## INFERENCE

Majority 49\% of the respondents are strongly agree with the company has an option in case bottled water are damaged during transport.


The company has an option in case bottled water are damaged during transport.

Table Name: Respondents based on the 2PL service provider is adaptable for thechanges in the delivering the water

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Neutral | 7 | 5 |
| 2 | Agree | 33 | 24 |
| 3 | Strongly agree | 100 | 71 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.49, it is inferred that $5 \%$ of the respondents are neutral, $24 \%$ of the respondents are agree and $71 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $71 \%$ of the respondents are strongly agree with the 2PL service provider isadaptable for the changes in the delivering the water.

The 2PL service provider is adapatable for the changes in the delivering the water.


The 2PL service provider is adapatable for the changes in the delivering the water.

Table Name: Respondents based on the 2PL service provider has high quality standardsfor handling and transporting the bottled water

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Disagree | 4 | 3 |
| 2 | Neutral | 4 | 3 |
| 3 | Agree | 85 | 61 |
| 4 | Strongly agree | 47 | 34 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.50, it is inferred that $3 \%$ of the respondents are disagree, $3 \%$ of the respondents are neutral, $61 \%$ of the respondents are agree and $34 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $61 \%$ of the respondents are agree with the 2PL service provider has high quality standards for handling and transporting the bottled water.


Table Name: Respondents based on the 2PL service provider has a good understandingof the bottled water industry and its challenges.

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Disagree | 2 | 1 |
| 2 | Neutral | 22 | 16 |
| 3 | Agree | 80 | 57 |
| 4 | Strongly agree | 36 | 26 |
|  | Total | 140 | 100 |

Source: Primary data

## INTERPRETATION

From the tables 4.1.51, it is inferred that $1 \%$ of the respondents are disagree, $16 \%$ of the respondents are neutral, $57 \%$ of the respondents are agree and $26 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $57 \%$ of the respondents are agree with the 2PL service provider has a good understanding of the bottled water industry and its challenges.


Table Name: Respondents based on 2PL Service provider is competent and knowledgein their field

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Neutral | 20 | 14 |
| 2 | Agree | 100 | 71 |
| 4 | Strongly agree | 20 | 14 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.52, it is inferred that $14 \%$ of the respondents are neutral, $71 \%$ of the respondents are agree and $14 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $71 \%$ of the respondents are agree with the 2PL Service provider is competent and knowledge in their field.

## Chart No: 4.1.52

The2PL service provider is competent and knowledge in their field.


Table Name: Respondents based on the bottled water industry staff consistently gives personal attention and remembers personal details of the customer

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Disagree | 4 | 3 |
| 2 | Neutral | 10 | 7 |
| 3 | Agree | 88 | 63 |
| 4 | Strongly agree | 38 | 27 |
|  | Total | 140 | 100 |

## Source: Primary data

## NTERPRETATION

From the tables 4.1.53, it is inferred that $3 \%$ of the respondents are disagree, $7 \%$ of the respondents are neutral, $63 \%$ of the respondents are agree and $27 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $63 \%$ of the respondents are agree with the staff consistently gives personal attention and remembers personal details of the customer.

Chart No: 4.1.53


Table Name: Respondents based on the bottled water industry enhance customer satisfaction and maintain long - term relationship

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Neutral | 10 | 7 |
| 2 | Agree | 109 | 78 |
| 3 | Strongly agree | 21 | 15 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1 .54 , it is inferred that $7 \%$ of the respondents are neutral, $78 \%$ of the respondents are agree and $15 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $78 \%$ of the respondents are agree with the bottled water industry enhance customer satisfaction and maintain long - term relationship

The company enhance customer satisfaction and maintain long term relationship


The company enhance customer satisfaction and maintain long term relationship

Table Name: Respondents based on the staff understand the customer's specific needsand difficulties

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Disagree | 4 | 3 |
| 2 | Neutral | 17 | 12 |
| 3 | Agree | 88 | 63 |
| 4 | Strongly agree | 31 | 22 |
|  | Total | 140 | 100 |

## Source: Primary data <br> interpretation

From the tables 4.1.55, it is inferred that $3 \%$ of the respondents are disagree, $12 \%$ of the respondents are neutral, $63 \%$ of the respondents are agree and $22 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $63 \%$ of the respondents are agree with the staff understand the customer's specific needs and difficulties.


The staff understand the customer's specific needs and difficulties.

Table Name: Respondents based on the company has a convenient opening time for customers

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Neutral | 9 | 6 |
| 2 | Agree | 58 | 41 |
| 3 | Strongly agree | 73 | 52 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.56, it is inferred that $6 \%$ of the respondents are neutral, $41 \%$ of the respondents are agree and $52 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $52 \%$ of the respondents are strongly agree with the company has a convenient opening time for customers

The company has a convenient opening time for customers.


Table Name: Respondents based on the company's drivers park in appropriate areasand do not disturb the local society

| S.no | Factors | No. of respondent | Percentage |
| :---: | :--- | :---: | :---: |
| 1 | Disagree | 9 | 6 |
| 2 | Neutral | 16 | 11 |
| 3 | Agree | 84 | 60 |
| 4 | Strongly agree | 31 | 22 |
|  | Total | 140 | 100 |

## Source: Primary data

## INTERPRETATION

From the tables 4.1.57, it is inferred that that $6 \%$ of the respondents are disagree, $11 \%$ of the respondents are neutral, $60 \%$ of the respondents are agree and $22 \%$ of the respondents are strongly agree.

## INFERENCE

Majority $60 \%$ of the respondents are agree with the company's drivers park in appropriate areas and do not disturb the local society.

## Chart No: 4.1.57



## FINDINGS

- Majority $61 \%$ of the respondents are female.
- Majority $46 \%$ of the respondents are from the 26-35 age people.
- Majority $41 \%$ of the respondents are from the Under Graduate.
- Majority $44 \%$ of the respondents are using bottled water services.
- Majority $49 \%$ of the respondents are few times a week purchasing the bottled water
- Majority $50 \%$ of the respondents are convenience to choosing bottled water.
- Majority $44 \%$ of the respondents are 200-300 spending money in bottled water per month.
- Majority $71 \%$ of the respondents are not at all likely to reusable the bottled water.
- Majority $36 \%$ of the respondents are somewhat satisfied with the price of the bottled water.
- Majority $57 \%$ of the respondents are facing leaking or damaged packing issues in bottled water.
- Majority $36 \%$ of the respondents are somewhat likely to recommending brand of bottled water to a friend or colleague.
- Majority $57 \%$ of the respondents are extremely satisfied with the overall satisfaction of the bottled water.
- Majority $51 \%$ of the respondents are strongly agree with the company has enough modern facilities and equipment to ensure customer's service.
- Majority $49 \%$ of the respondents are strongly agree with the driver's uniform is clean and neat.
- Majority $59 \%$ of the respondents are agree with the company uses appropriate vehicle for water transportation.
- Majority $60 \%$ of the respondents are strongly agree with the company has appropriate and effective equipment for protecting water and avoiding damage during transportation.
- Majority $52 \%$ of the respondents are agree with the company vehicles both inside the container and outside are clean and sanitary.
- Majority $51 \%$ of the respondents are neutral with the company employs information technology and a communication system to facilitate the ordering process.
- Majority $57 \%$ of the respondents are agree with that it reach the destination correctly.
- Majority $44 \%$ of the respondents are strongly agree with that bottled water are handled in proper way.
- Majority $64 \%$ of the respondents are agree with the staff are well dressed and appear neat.
- Majority $60 \%$ of the respondents are agree with that service provider meeting the customer need on time.
- Majority $44 \%$ of the respondents are strongly agree with that maintain visual packing and labels in the bottled water.
- Majority $49 \%$ of the respondents are agree with that 2 PL service provider provides accurate and timely information regarding the delivery.
- Majority $43 \%$ of the respondents are strongly agree with the 2 PL Service provider has sufficient resources to handle the volume of delivery.
- Majority $49 \%$ of the respondents are agree with that staffs are always willing to help customer's needs.
- Majority $59 \%$ of the respondents are strongly agree with the company transportation is fast after receiving the order.
- Majority $61 \%$ of the respondents are agree with the company can fastly respond to any unexpected or urgent order.
- Majority $64 \%$ of the respondents are agree with the company is flexible about payment methods.
- Majority $61 \%$ of the respondents are agree with the staffs are good at solving emergency problem and situation.
- Majority $62 \%$ of the respondents are agree with the staffs are available to respond to customer request and never.
- Majority $75 \%$ of the respondents are agree with the service provider is easy to get in touch with when I need bottled water.
- Majority $61 \%$ of the respondents are agree with the company staff always provider's services on -time and in the expected manner.
- Majority $61 \%$ of the respondents are neutral with the company staffs deliver the water accompanied by an invoice.
- Majority $57 \%$ of the respondents are agree with the company staffs accurately issues a receipt and a purchase order document.
- Majority $61 \%$ of the respondents are agree with the company staffs inform customers of the exact time a service will be performed.
- Majority $51 \%$ of the respondents are agree with the company staff can maintain the service quality performance .
- Majority $56 \%$ of the respondents are agree with the company can deliver the water without flaws or damage.
- Majority $66 \%$ of the respondents are agree with the company staffs always calls to confirm the placed order.
- Majority $75 \%$ of the respondents are agree with the service provider deliver the bottled water on time.
- Majority $39 \%$ of the respondents are neutral with that 2PL service provider experience order error.
- Majority $46 \%$ of the respondents are agree with the 2 PL provider's service meet customer expectation.
- Majority $52 \%$ of the respondents are agree with the company staff makes customers to feel secure and confident when using the service.
- Majority $62 \%$ of the respondents are agree with the staff and drivers have proper manner when providing services and communicating with customers.
- Majority $66 \%$ of the respondents are agree with the company has a convenient procedure for returning bottled water.
- Majority $44 \%$ of the respondents are agree with the staff and drivers are competent and have expertise in their duties. They can always answer the customer's queries.
- Majority $91 \%$ of the respondents are strongly agree with the company has reasonable sales conditions.
- Majority $49 \%$ of the respondents are strongly agree with the company has an option in case bottled water are damaged during transport.
- Majority $71 \%$ of the respondents are strongly agree with the 2 PL service provider is adaptable for the changes in the delivering the water.
- Majority $61 \%$ of the respondents are agree with the 2 PL service provider has high quality standards for handling and transporting the bottled water.
- Majority $57 \%$ of the respondents are agree with the 2 PL service provider has a good understanding of the bottled water industry and its challenges.
- Majority $71 \%$ of the respondents are agree with the 2 PL Service provider is competent and knowledge in their field.
- Majority $63 \%$ of the respondents are agree with the staff consistently gives personal attention and remembers personal details of the customer.
- Majority $78 \%$ of the respondents are agree with the bottled water industry enhance customer satisfaction and maintain long - term relationship.
- Majority $63 \%$ of the respondents are agree with the staff understand the customer's specific needs and difficulties.
- Majority $52 \%$ of the respondents are strongly agree with the company has a convenient opening time for customers.
- Majority $60 \%$ of the respondents are agree with the company's drivers park in appropriate areas and do not disturb the local society.


## CONCLUSION

The customer service provided by the bottled water plays a significant role in measuring service quality. A responsive and efficient customer support system should be in place to address inquires, complaints and resolve any issues promptly. Customer feedback and satisfaction surveys can provide valuable insights into the quality of the bottled water service in Kallakurichi. By collecting and analysing customer feedback, providers can identify areas for improvement and make necessary adjustments to enhance service quality.

