



A Survey of Recommendation System and House Price Prediction Models for Real Estate

Ankita Kalane¹, Parvani Mohokar², Bhawesh Patil³, Dipesh Telange⁴, Prof. Ms. Shwetambari Pundkar⁵

^{1,2,3,4,5}PRMIT&R, Amfavati

¹kalaneankita@gmail.com, ²parvanimohokar@gmail.com, ³bhaweshpatil2001@gmail.com, ⁴diptelange19@gmail.com, ⁵sgpundkar@mitra.ac.in

ABSTRACT:

Real estate is one of the most significant and complex sectors in the global economy, encompassing a wide range of activities, including property management, investment, and development. With the rapid growth of digital technologies and the availability of vast amounts of data, machine learning has emerged as a valuable tool for analyzing and forecasting real estate markets. In this survey paper, we examine the use of recommendation systems and house price prediction models in real estate. We generate a theory by exploring various approaches, techniques, and datasets that have been used to develop these models, and by analyzing their strengths and limitations. Our survey covers both traditional statistical models and more recent machine learning algorithms, such as deep learning and reinforcement learning. Finally, we discuss the challenges and future directions for research in this field. Our survey provides a comprehensive overview of the current state of the art in recommendation systems and house price prediction models for real estate, and offers insights into how these models can be applied to address important problems in the real estate industry.

Keywords: Recommendation systems, House price prediction, Machine learning, Data analysis.

I. INTRODUCTION

The real estate industry is dynamic and complex, with a wide range of transactions, investments, and market changes. Accurate real estate trend and price forecasting is essential for risk management and decision-making. In recent years, advanced real estate analytics models have been created thanks to the expanding availability of data and the development of machine learning techniques. Due to its potential to enhance decision-making and boost efficiency in the real estate business, recommendation systems and home price prediction models have drawn a lot of attention among these models.

Recommendation systems are algorithms that analyze user preferences and historical data to suggest relevant items or services. In the context of real estate, recommendation systems can help users find properties that meet their specific requirements and preferences. House price prediction models, on the other hand, use statistical and machine learning techniques to analyze historical data and make forecasts about future housing prices. These models can be useful for a range of applications, from property valuation to investment decision-making. In this survey paper, we explore the use of recommendation systems and house price prediction models in real estate. We generate a theory by analyzing the various techniques and approaches used to develop these models, and by discussing their strengths and limitations.

II. Comparison of House Price Prediction Techniques

In real estate, predicting house prices is a crucial undertaking, and there are numerous approaches available to create precise predictions. We will assess and contrast the most popular methods for predicting property prices in this survey paper.

1. Linear regression: The method of linear regression is frequently employed to forecast home prices. Modelling the link between a dependent variable (the price of the house) and one or more independent variables (housing characteristics like location, size, and number of rooms) is required.

Strengths: When the connection between the independent and dependent variables is linear, linear regression works well since it is straightforward to perform and analyses.

Limitations: Linear regression relies on the assumption that independent and dependent variables have a linear relationship, which may not always be true.

2. Decision Trees: Decision trees are a machine learning technique used for real estate price prediction. They involve dividing the dataset into smaller and smaller subsets based on the most important features, until the subsets are homogeneous enough to predict the outcome variable (house price).

Strengths: Decision trees can handle non-linear relationships between independent and dependent variables, and are relatively easy to interpret.

Limitations: Decision trees can overfit the data, resulting in poor generalization to new data. They are also sensitive to small changes in the data and can produce different results based on the order of the data.

3. Random Forests: Multiple decision trees are combined in random forests, an ensemble learning approach, to increase precision and eliminate overfitting. By aggregating the forecasts of many decision trees, this approach may be used to anticipate property values in real estate. Strengths: Random forests are less prone to than decision trees and can handle nonlinear interactions between independent and dependent variables.

4. Support Vector Regression (SVR):

A machine learning method used to estimate home price is support vector regression. It entails determining the hyperplane with the lowest error margin that best fits the data. Strengths: SVR handles outliers well and can manage non-linear correlations between independent and dependent variables.

Limitations: SVR may need a lot of data to train well and can be computationally costly.

III. Recommendation System Approaches

By examining a user's prior behavior, preferences, and interests, recommendation systems aim to provide personalized and pertinent suggestions. The selection of the recommendation method is based on the particular needs of the system, the data at hand, and the desired level of precision and customization.

Filtering based on content This method suggests products that are comparable to what the consumer has already expressed interest in. Based on the user's prior interactions, it analyses the attributes of the goods and offers comparable ones. The capacity to propose broad categories of goods is hampered by this strategy. things that differ from the encounters the user has had in the past.

Together with the choices and actions of other users who share those preferences, collaborative filtering makes recommendations for products. Depending on whether it emphasizes similarities between persons or objects, collaborative filtering can be either user-based or item-based. However, collaborative filtering needs a sizable quantity of user data and might experience the cold start issue. It can suggest products that are not directly linked to the user's prior interactions.

Hybrid filtering combines content-based and collaborative filtering to provide suggestions that are more accurate. It is more robust than either content-based or collaborative filtering alone since it generates suggestions based on both the user's behavior and the item's characteristics. Hybrid filtering can alleviate some of the shortcomings of the separate strategies, but it can be more difficult to implement and needs more processing power.

Knowledge-based recommendation: This approach makes suggestions for products based on the explicit preferences of the user as well as the guidelines and limitations offered by subject-matter experts. It is especially helpful for making recommendations for complicated goods that call for extensive domain-specific expertise. However, its effectiveness is constrained by the domain knowledge's accessibility and correctness, and it could not work effectively for users who have unusual or

IV. Datasets for Real Estate Models Recommendation Systems Datasets:

1. **MovieLens:** A well-known dataset for recommendations is the MovieLens dataset. systems analysis. It includes user-submitted ratings for films from the MovieLens website.

2. **Amazon Product Data:** The Amazon Product Data collection contains user reviews and ratings of products in a variety of categories, including as apparel, books, and electronics.

3. **Yelp:** The Yelp dataset contains user reviews and ratings submitted for a range of establishments, including dining establishments, lodging facilities, and beauty parlours.

House Price Prediction Datasets:

1. **Zillow:** The Zillow dataset contains details on millions of homes in the United States, including information on the properties' location, square footage, and price as well as information on the area, including information on the school district, crime statistics, and facilities close by.

2. **Redfin:** The Redfin dataset contains details about homes in the United States, such as location, square footage, and price, as well as information on the area, such as the school district, crime statistics, and facilities close by.

3. **UK Land Registry:** The UK Land Registry dataset offers details on real estate transactions in the UK, including information on property characteristics like location, size, and cost.

Researchers may utilize these datasets to create and compare various strategies for real-world recommendation systems and house price Prediction models. and current, which may be challenging to accomplish, especially in the real estate market. In addition, there could be restrictions on the data's accessibility, particularly for smaller or specialized markets.

II. Model Complexity: Creating correct models demands a thorough grasp of statistical and machine learning techniques. Both recommendation systems and models for predicting home prices may be fairly complicated. It can be difficult to convey model findings and insights to stakeholders who are unfamiliar with these methodologies, and this can be tough for real estate professionals who may lack knowledge in these areas.

III. Interpretability: Interpretability is a problem that both recommendation engines and models for predicting home prices face. Although these models could offer precise forecasts, it might be challenging to.

V. Real Estate Forecasting Applications:

Real estate professionals, investors, and policymakers may all gain from the various and varied uses of recommendation systems and home price prediction models.

1. Property valuation: Real estate experts and investors can utilise house price prediction tools to evaluate the worth of based on previous data and market patterns, of a property.
2. Finding a property: Recommendation systems can assist buyers and renters in locating residences that suit their unique tastes and needs.
3. Making investment decisions: House price prediction models can help investors decide whether to purchase, sell, or keep onto a property.
4. Marketing and advertising: By recommending properties to potential buyers or tenants, recommendation systems can assist real estate organizations in focusing their marketing and advertising efforts.

VI. Future Directions

There are still a number of areas for further research and improvement in recommendation systems and home price prediction models for real estate. These potential directions for further work are listed below:

Creating AI methods that can be explained: Machine learning models may make accurate predictions, but they can be challenging to analyze and comprehend. Users may better comprehend the reasoning behind the model's recommendations and forecasts by using explainable AI approaches for real estate recommendation systems and home price prediction models. This might improve openness and foster model trust.

More diversified data sources should be incorporated: Most current real estate recommendation systems and home price prediction models rely on structured data sources, such as demographic and historical

Property data.

The accuracy of the models may be increased by including unstructured data sources, such as user-generated content and social media data, to give a more thorough picture of the real estate market.

Analysing the effect of external variables: The real estate market can be greatly impacted by external factors including the status of the economy and changes in policy. Future study may assess these external elements' effects on home price prediction models and real estate recommendation systems, as well as investigate how to include these aspects in the models.

Recommendation systems for real estate can be customized to better suit the requirements and tastes of specific customers. Future studies can look at how to include user preferences and input into the models and provide suggestions that are tailored to each person's requirements.

VII. Conclusion

In conclusion, advice systems and models for predicting home prices have become effective tools for real estate experts, investors, and decision-makers. These models may offer precise forecasts and suggestions for a variety of real estate-related activities, from property appraisal to investment decision-making, by utilising machine learning algorithms and enormous volumes of data.

The theory underlying these models and their applications in real estate have been examined in this survey study, along with the possible advantages and difficulties they may present. Even while there is still much opportunity for further study and development, the advancements made thus far indicate that these models will continue to be crucial in determining how real estate will evolve in the future. Real estate markets are becoming more complicated and data-driven

VIII. References

1. Hsieh, C. J., & Kuo, C. J. (2020). Developing a machine learning model for predicting house prices in Taiwan. *Sustainability*, 12(10), 4279.
2. Lin, Y. Y., Hung, C. H., & Chen, S. C.(2020). Real estate price prediction model using machine learning: An empirical study in Taiwan. *Journal of Asian Architecture and Building Engineering*, 19(3), 361-367.

3. Yang, Y., Li, H., & Li, H. (2020). Research on real estate price prediction based on machine learning algorithm. *International Journal of Online and Biomedical Engineering*, 16(11), 50-62.
4. Song, Y., He, T., & Pan, Q. (2020). Research on real estate price prediction based on machine learning. *Journal of Physics: Conference Series*, 1513(1), 012062.
5. Varghese, P. C., & Geetha, K. (2020). Real estate price prediction using machine learning algorithms: A review. *Procedia Computer Science*, 171, 844-851.
6. A. Wang, J., Huang, T., Yang, Y., & Li, G. (2020). A machine learning-based hybrid method for house price prediction. *International Journal of Environmental Research and Public Health*, 17(9), 3126.
7. Lu, Z., Wu, S., & Zhang, J. (2019). Residential property price prediction using machine learning. *Sustainability*, 11(22), 6438.
8. Yeh, I. C. (1998). Modeling of real estate prices using neural networks. In *Proceedings of the 1998 IEEE International Conference on Neural Networks (Cat. No. 98CH36227) (Vol. 3, pp. 1654-1658)*. IEEE.
9. Zhang, X., Zhang, G., & Yuan, Y. (2020). A comprehensive review of machine learning methods for real estate price prediction. *Frontiers of Information Technology & Electronic Engineering*, 21(3), 363-374.
10. Mohammadi, A., Asghari, A., & Hajebrahimi, M. (2020). A novel hybrid model based on stacking regression and decision tree algorithm for house price prediction. *Measurement*, 157, 107740.