

International Journal of Research Publication and Reviews

Journal homepage: www.ijrpr.com ISSN 2582-7421

A Study on the use of AI (Artificial Intelligence) in Beauty Industry in India

¹Sunil Hegde, ²Sara Elias, ³Stuti Arora, ⁴Sidharth Adlakha, ⁵Nihira Garg, ⁶Tanisha Kant

¹Assistant Professor, Center for Management Studies, Jain (Deemed-to-be) University.

²Assistant Professor, Center for Management Studies, Jain (Deemed-to-be) University.

³Student, Center for Management Studies, Jain (Deemed-to-be) University.

⁴Student, Center for Management Studies, Jain (Deemed-to-be) University.

⁵Student, Center for Management Studies, Jain (Deemed-to-be) University.

 $^6 {\rm Student}, {\rm Center}$ for Management Studies, Jain (Deemed-to-be) University.

DOI: <u>https://doi.org/10.55248/gengpi.2023.4.4.35832</u>

ABSTRACT:

Artificial intelligence (AI) has revolutionized the beauty industry in recent years. AI has been used in different aspects of the beauty industry, including skin care, makeup, and haircare. In this research paper, we aim to explore the different applications of AI in the beauty industry, including virtual try-on, personalized recommendations, and predictive analysis. We also discuss the benefits and challenges of using AI in the beauty industry and the prospects of this technology in the industry. This research paper examines how the beauty industry is using Artificial Intelligence (AI) to improve their products and services. AI is a rapidly evolving technology that has the potential to transform many aspects of our lives, and the beauty industry is no exception. The paper explores how AI is being used in various areas such as virtual makeup try-on, personalized skincare recommendations, and colour matching.

One of the major benefits of using AI in the beauty industry is that it can help provide more accurate and personalized recommendations to customers. For example, AI-powered skincare analysis can help identify specific skin concerns and suggest products that address them.

Additionally, virtual try-on technology can help customers experiment with different makeup looks without having to physically apply the products.

However, the use of AI in the beauty industry also raises ethical concerns. For instance, AI algorithms can perpetuate biases and perpetuate certain beauty standards, which can be harmful to individuals who do not fit into those standards. Furthermore, the collection and use of personal data in AI systems raise issues related to data privacy and security.

This research paper provides insights into the current state of AI in the beauty industry, its potential benefits, and risks associated with its use. The paper highlights the need for responsible and equitable use of AI in the beauty industry, considering the ethical implications of this technology.

Keywords: Artificial intelligence, Beauty industry, E commerce, Consumer behavior, Research and Development, Personalization.

Introduction:

For many years, cosmetics have been an important part of the Indian market. The Indian cosmetic market has expanded dramatically in recent years, owing primarily to rising disposable incomes and shifting population lifestyles.

Cosmetics are a broad category of beauty and personal care products used to improve one's appearance, protect the skin, or promote good hygiene. Makeup, skincare, haircare, fragrances, and other personal care items such as soaps, shampoos, and body washes are examples of these products.

The Indian cosmetic market is extremely competitive, with both domestic and international brands competing for market share. Lakme, Maybelline, L'Oreal Paris, Avon, Revlon, and many other cosmetic brands are popular in India. In recent years, the Indian market has seen an increase in demand for natural and organic cosmetic products. Consumers are increasingly looking for products made from natural ingredients that are free of harmful chemicals. As a result of this trend, several home-grown brands that specialize in natural and organic cosmetics have emerged. Overall, the Indian cosmetic market is expected to expand in the coming years, owing to factors such as rising disposable incomes, increased personal grooming awareness, and a growing interest in natural and organic products. In recent years, artificial intelligence (AI) has had a significant impact on the beauty industry. Here are some examples of how AI has impacted the beauty industry:

- 1. Personalized Recommendations
- 2. Virtual Try-Ons

3. Product Development

4. Supply Chain Management

Overall, AI has had a transformative impact on the beauty industry, enabling customers to discover and experience new beauty products and assisting businesses in developing more personalized and efficient strategies.

Methodology:

Research methodology is the specific procedures or techniques used to identify, select, process, and analyze information about a topic.

The research method used in this paper is secondary in nature, Secondary research makes use of data that is already existing.

Existing data is summarized and collated to increase the overall effectiveness of the research. For the use of AI in the beauty industry, data was collected from primarily from the Internet, which includes research documents, articles and studies etc.

Objectives:

The beauty industry is constantly evolving and adapting to new technologies to improve the customer experience and to provide innovative solutions for skincare and beauty problems. Artificial intelligence (AI) is one of the latest technological advancements that is being widely researched in the beauty industry to improve the accuracy of skincare and beauty solutions.

The use of AI in the beauty industry has the potential to revolutionize the industry and make it more accessible to consumers. There are several objectives of research on the use of AI in the beauty industry, which are discussed below:

- Personalization of Beauty Solutions
- Improved Accuracy of Beauty Solutions
- Efficiency in Product Development
- Enhanced Customer Experience
- Improved Sustainability

The goal of a research paper on AI in the beauty industry may vary depending on the paper's specific focus, but some possible objectives include:

To investigate the current state of artificial intelligence technology and its potential applications in the beauty industry, such as product development, personalized recommendations, and virtual try-on experiences.

To weigh the advantages and disadvantages of using AI in the beauty industry, such as increased efficiency and accuracy, against potential privacy concerns and biases.

To investigate consumer attitudes and perceptions of artificial intelligence (AI) in the beauty industry, including factors that may influence adoption or resistance to AI- based beauty products and services.

Identifying potential obstacles and challenges to implementing AI in the beauty industry, such as Limitations in technology, regulatory issues, and ethical concerns are all factors to consider.

To make recommendations on how beauty companies can use AI technology to improve their products and services while minimizing risks and challenges.

Review of Literature

T. Li 2019

This paper presents an AI-based beauty recommendation system that analyses facial features such as skin tone, face shape, and eye shape to provide personalized recommendations for makeup and beauty products. The authors use deep learning techniques such as convolutional neural networks (CNNs) to extract facial features and make recommendations based on a user's preferences and past purchases

Y. Liu 2019

This paper presents a computer vision system that allows users to try on makeup virtually by transferring a desired makeup style from an image to their own face in real-time. The authors use a combination of facial landmark detection and image blending techniques to achieve a realistic and seamless virtual try-on experience.

S. Ren et al, 2019

This paper provides a review of deep learning techniques for predicting facial beauty, including facial attractiveness, age, and health. The authors discuss various approaches to feature extraction and classification, such as CNNs and generative adversarial networks (GANs), and provide a comparison of different deep learning models.

S. Jaiswal 2019

This paper presents an AI-based system for detecting and removing facial makeup using CNNs. The authors train the CNNs on a large dataset of images with and without makeup to accurately classify regions of the face that are covered with makeup, and then remove the makeup using image processing techniques.

A. Atif 2020

This paper presents an AI-based system for detecting skin cancer using image processing and machine learning techniques. The authors use a combination of image segmentation, feature extraction, and classification to identify potential skin cancer lesions from images of the skin. They compare the performance of various machine learning models and find that deep learning models such as CNNs are highly effective for skin cancer detection.

Vrublevskaia, Olga, 2021

The purpose of the thesis was to demonstrate the value and applicability of implementing artificial intelligence in contemporary marketing. Many business owners questioned the marketing efficacy of artificial intelligence, and many people had preconceived notions about it. The procedures described made it possible to dispel myths about artificial intelligence and demonstrate its advantages.

David Diaz, 2021

Generally, safety stock is seen as an effective inventory management method for addressing demand and supply unpredictability, as well as for reducing the risk of service interruption and overproduction. Research' findings show that the linear regression model is the most reliable one for producing an accurate estimate of the company's safety stock

Data Analysis and Findings

The beauty industry has seen significant growth in recent years, with the global beauty market estimated to be worth over \$500 billion. This growth can be attributed to the increasing demand for personalized and innovative beauty products. Artificial intelligence (AI) has emerged as a powerful tool to meet this demand by offering new ways to analyse and understand consumer needs.

AI has been used in different aspects of the beauty industry, including skin care, makeup, and haircare. In this paper, we aim to explore the different applications of AI in the beauty industry, the benefits, and challenges of using AI in the industry, and the prospects of this technology in the industry.

Artificial Intelligence (AI) has been making inroads in numerous industries, including beauty. The application of AI in the beauty industry is transforming the way customers interact with beauty brands, purchase products, and experience services. AI has enabled beauty companies to better understand their customers' preferences and create personalized experiences for them. In this review, we will explore the current state of AI in the beauty industry and its potential impact on the industry's future.

AI's Impact on the Beauty Industry One of the significant ways AI is transforming the beauty industry is through the creation of personalized products. With AI's help, beauty companies can analyse customer data to determine their skin type, colour, and preferences. This data is then used to create personalized products tailored to the customer's specific needs. For example, skin-care brands like Neutrogena have developed AI-powered apps that allow customers to scan their face and receive a personalized skin-care routine based on their skin type and concerns.

AI is also revolutionizing the way customers experience beauty services. For instance, virtual try- on technology allows customers to see how a particular product will look on them before making a purchase. Brands like L'Oréal and Sephora have developed virtual try-on tools that enable customers to experiment with makeup and hair colours without having to leave their homes. AI's impact on the beauty industry also extends to marketing and advertising. Beauty brands are leveraging AI to create more personalized and targeted advertisements that appeal to customers' preferences. AI-powered chatbots have also become popular in the beauty industry, providing customers with 24/7 assistance and support.

Applications of AI in the Beauty Industry:

- 1. Virtual Try-On: Virtual try-on is one of the most popular applications of AI in the beauty industry. This technology allows consumers to try on makeup virtually and see how it looks on them before making a purchase. Virtual try-on is made possible by using facial recognition technology, which can detect the user's face and apply the makeup to the image. Brands such as Sephora and L'Oréal have already implemented virtual try-on in their mobile apps and websites, allowing users to try on makeup products before buying them.
- Personalized Recommendations: AI can analyse a consumer's skin type, tone, and other factors to provide personalized recommendations for skincare products. This technology can also consider the consumer's preferences, such as vegan or cruelty-free products. Brands such as Proven and Neutrogena have implemented personalized skincare recommendations using AI, which has been well-received by consumers.

3. Predictive Analysis: AI can analyse consumer data to make predictions about future beauty trends and product demand. This technology can also help brands to forecast inventory needs and optimize production processes. Sephora uses predictive analysis to optimize their inventory management and ensure that products are in stock when customers need them.

Benefits of AI in the Beauty Industry:

- 1. Personalization: AI allows brands to offer personalized recommendations to consumers based on their unique needs and preferences. This personalized approach can lead to increased customer loyalty and satisfaction.
- 2. Efficiency: AI can help brands to optimize their production processes and inventory management, reducing waste and increasing efficiency.
- 3. Innovation: AI enables brands to develop innovative products and services, such as virtual try-on, that differentiate them from their competitors.

Challenges of AI in the Beauty Industry:

- 1. Privacy: The use of AI in the beauty industry raises concerns about consumer privacy, as facial recognition technology is often used to detect the user's face.
- 2. Bias: AI algorithms can be biased, which can lead to inaccurate recommendations and exclusion of certain groups of consumers.
- 3. Cost: The implementation of AI technology can be expensive, which may be a barrier for small businesses and startups.

The beauty industry is constantly evolving and adapting to new technologies to improve the customer experience and to provide innovative solutions for skincare and beauty problems. Artificial intelligence (AI) is one of the latest technological advancements that is being widely researched in the beauty industry to improve the accuracy of skincare and beauty solutions.

The use of AI in the beauty industry has the potential to revolutionize the industry and make it more accessible to consumers. There are several objectives of research on the use of AI in the beauty industry, which are discussed below:

Personalization of Beauty Solutions

The first objective of research on the use of AI in the beauty industry is to personalize beauty solutions. AI can help beauty companies to develop personalized products and services that cater to the individual needs of each customer. By analysing the customer's skin type, skin concerns, and preferences, AI algorithms can recommend products that are specifically tailored to meet their needs. This will enable beauty companies to provide more personalized solutions to their customers and improve the customer experience.

Improved Accuracy of Beauty Solutions

The second objective of research on the use of AI in the beauty industry is to improve the accuracy of beauty solutions. AI algorithms can analyse large amounts of data and identify patterns and trends that may not be apparent to humans. This can help beauty companies to develop more accurate and effective solutions for skincare and beauty problems.

For example, AI can be used to analyse the ingredients in skincare products and determine which ones are most effective in treating specific skin concerns. This can help beauty companies to develop more effective products that are specifically tailored to the needs of their customers.

Efficiency in Product Development

The third objective of research on the use of AI in the beauty industry is to improve the efficiency of product development. AI can be used to simulate the effects of different ingredients and formulations on the skin, which can help beauty companies to develop new products more quickly and cost-effectively. This can enable beauty companies to bring new products to market faster and stay ahead of the competition.

Enhanced Customer Experience

The fourth objective of research on the use of AI in the beauty industry is to enhance the customer experience. AI can be used to create chatbots and virtual assistants that can help customers find the right products and provide personalized recommendations. This can improve the customer experience by providing customers with quick and convenient access to beauty solutions.

Additionally, AI can be used to provide virtual try-on services that allow customers to see how different makeup products will look on their skin before making a purchase. This can help customers to make more informed purchasing decisions and reduce the likelihood of returns.

Improved Sustainability

The fifth objective of research on the use of AI in the beauty industry is to improve sustainability. AI can be used to optimize supply chain management and reduce waste by predicting demand and optimizing inventory levels. This can help beauty companies to reduce their environmental impact and improve sustainability. AI can be used to develop more sustainable products by analysing the environmental impact of different ingredients and formulations. This can help beauty companies to develop products that are more eco-friendly and appeal to customers who are concerned about sustainability.

AI's Potential Impact on the Future of the Beauty Industry The potential impact of AI on the future of the beauty industry is vast. One area that AI could revolutionize is the development of new products. By analysing customer data and predicting trends, AI could help beauty

companies create innovative products that meet customer demands. AI could also transform the way beauty services are provided. For example, AIpowered robots could perform beauty treatments like facials and massages, freeing up staff to focus on other areas of the business. The use of AI could also help reduce the cost of beauty services, making them more accessible to a wider range of customers.

AI could also enable beauty brands to become more sustainable. By analysing data on ingredient sourcing and production processes, AI could help companies identify ways to reduce waste and become more environmentally friendly. This could include using more sustainable ingredients or adopting more efficient manufacturing processes. Conclusion

In conclusion, AI is transforming the beauty industry in numerous ways, from the creation of personalized products to the development of innovative services. As AI technology continues to evolve, its potential impact on the beauty industry's future is vast. Beauty companies that adopt AI-powered solutions are likely to have a competitive advantage over those that do not. It will be interesting to see how AI continues to shape the beauty industry in the coming years.

Conclusion

Artificial intelligence (AI) has advanced significantly across several sectors, including manufacturing, banking, and healthcare. The beauty sector has recently adopted AI technologies to boost product development and client experiences. AI can disrupt the beauty business and change how we perceive beauty by providing more individualised and effective methods.

This topic discusses the ways in which AI is being used in the beauty sector, including applications in skincare analysis, virtual try-on technology, personalised product suggestions, and more. The application of AI in the beauty business offers great potential for innovation and growth, and this research will investigate the impact of AI technology on the sector's future. there is a lot of potential for the beauty industry to be revolutionised by artificial intelligence technology, which has already demonstrated promising outcomes in this sector. Through the application of AI in skincare analysis, virtual try-on technology, personalised product suggestions, and more, beauty companies can create more personalised and efficient consumer experiences. AI technology also offers opportunities for product innovation and development, allowing companies to better understand their customers' needs and preferences.

Additionally, AI can encourage innovation in the cosmetics sector, allowing businesses to develop fresh, original goods that cater to the always changing needs of their clients.

Although AI has been effective in the beauty sector, there is still room for development and advancement. The use of AI in the beauty business has a promising future, but there are still certain obstacles to be cleared, such as the need for larger and more varied datasets. As the technology continues to improve, it will be crucial for beauty organisations to stay up to date with the newest AI breakthroughs and modify their tactics accordingly. In the end, there is little doubt that AI will continue to be crucial to the growth and innovation of the beauty business in the years to come.

REFRENCES

- 1. A new hypothesis for facial beauty analysis (2019) *Facial Multi-Characteristics and Applications*, pp. 201–225. Available at: https://doi.org/10.1142/9789813234581_0009.
- Facial beauty analysis overview (2019) Facial Multi-Characteristics and Applications, pp. 123–143. Available at: https://doi.org/10.1142/9789813234581_0006.
- Razmochaeva, N.V., Semenov, V.P. and Bezrukov, A.A. (2019) "Role of process automation in quality management of enterprises in Perfumery and cosmetic industry," 2019 IEEE Conference of Russian Young Researchers in Electrical and Electronic Engineering (EIConRus) [Preprint]. Available at: https://doi.org/10.1109/eiconrus.2019.8657085.
- Cornelissen, W. and Loureiro, M. (2019) "Automatic onset detection using convolutional neural networks," Anais do Simpósio Brasileiro de Computação Musical (SBCM 2019) [Preprint]. Available at: https://doi.org/10.5753/sbcm.2019.10446.
- Johri, A. et al. (2018) "Smart mirror: A Time-saving and affordable assistant," 2018 4th International Conference on Computing Communication and Automation (ICCCA) [Preprint]. Available at: https://doi.org/10.1109/ccaa.2018.8777554.

- Elder, A. et al. (2020) "The role of Artificial Intelligence in cosmetic dermatology— current, upcoming, and future trends," Journal of Cosmetic Dermatology, 20(1), pp. 48–52. Available at: https://doi.org/10.1111/jocd.13797.
- Wei, Y. *et al.* (2023) "Using artificial intelligence to promote branded color cosmetics: Evidence from Indonesia," *Journal of Promotion Management*, pp. 1–32. Available at: https://doi.org/10.1080/10496491.2022.2163036.
- Et. al., E.C. (2021) "Artificial intelligence techniques for cancer detection in Medical Image Processing: A Review," *Turkish Journal of Computer and Mathematics Education (TURCOMAT)*, 12(2), pp. 2667–2673. Available at: https://doi.org/10.17762/turcomat.v12i2.2286.
- 9. Park, Y.W., Hong, P. and Shin, G.-C. (2022) "Rising and thriving in the post covid-19 ERA: A case study of cosmax, a leader of the Korean cosmetic industry," *Asia Pacific Business Review*, pp. 1–20. Available at: https://doi.org/10.1080/13602381.2022.2059955.
- 10. Díaz, D. *et al.* (2021) "A machine learning approach for modeling safety stock optimization equation in the cosmetics and beauty industry," *Advances in Computational Intelligence*, pp. 173–186. Available at: https://doi.org/10.1007/978-3-030-89817-5