



## Solar Energy Trends and Innovations: A Review

*AshishBarak<sup>a</sup>, Ankit Rathee<sup>b</sup>, Manoj Rathee<sup>c</sup> Poonam Solanki<sup>d\*</sup>*

<sup>a</sup> Faculty of Management and Commerce, Baba Mastnath University, Asthal Bohar, Rohtak-124001, India

<sup>b,c,d</sup> Department of Commerce, Maharshi Dayanand University, Rohtak-124001, India

### ABSTRACT

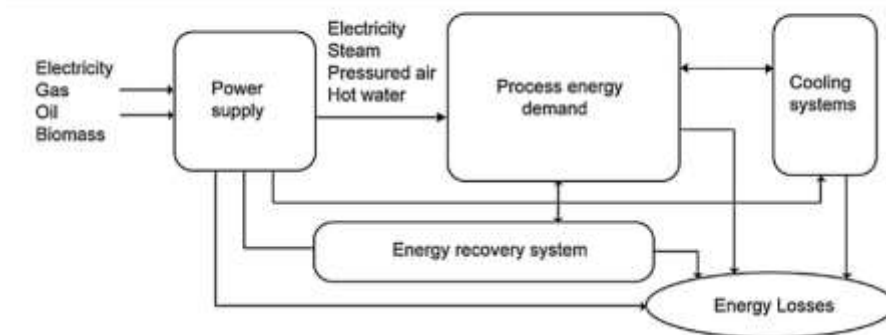
Renewable energy sources, including “biomass, solar, wind, hydropower, and tidal energy,” present compelling and environmentally friendly alternatives devoid of carbon dioxide emissions (IEA, 2021). Energy plays a vital role in industrial advancement, with industrial processes consuming a substantial portion, accounting for over 50% of global energy consumption (Sandu et al., 2021) which increases the significance of the study aimed to review the literature related to ‘solar energy trends and innovations.’ The research findings indicate that several key factors exert substantial influence on the advancement of trends and innovations in the solar energy sector. These factors encompass climate concerns, perceived efficacy, innovative technologies, government incentives and policies, consumer attitudes, awareness levels, information gaps, cost considerations, the interplay of various elements, market segmentation, social influences, and behavioral change. Therefore, it is imperative to intensify efforts in areas such as awareness and education, financial incentives, tailored approaches, innovative solutions, government policy implementation, social influence strategies, behavior modification initiatives, addressing information gaps, and conducting comprehensive cost-benefit analyses to further promote progress in the field of solar energy.

**Keywords:** Solar energy, solar photovoltaic cells, renewable energy, solar power, review paper

### 1. Introduction

In recent decades, the surge in energy demand has elevated energy consumption as a critical concern. Simultaneously, the environmental repercussions related to traditional sources, such as climate change and global warming, have intensified the urgency of seeking alternative energy solutions. According to data provided by the WHO, the consequences of climate change result in the loss of 160,000 lives annually, with predictions indicating a potential doubling of this figure by 2030. Climate change, in its wake, triggers natural calamities like floods, droughts, and substantial fluctuations in atmospheric temperatures. Furthermore, certain diseases become epidemic, notably malaria, malnutrition, and diarrhoea, affecting various communities. A notable disaster transpired in 2003, impacting European nations, leading to the unfortunate demise of 20,000 individuals and causing significant financial losses amounting to \$10 billion within the agricultural sector (Sun et al., 2021). Presently, conventional energy sources dominate global energy consumption, accounting for nearly 80% of the total (Cavalcante et al., 2021). The imperative to replace these conventional sources was temporarily postponed with the emergence of nuclear energy in the mid-20th century, which boasted the potential to outperform fossil fuels by a factor of ten to twenty (Hou & Wang, 2021). Nevertheless, nuclear energy has its own set of limitations. Notably, nuclear fusion relies on uranium and thorium ores, both of which fall under the category of fossil fuels. Moreover, nuclear power plants are currently viable for large-scale electricity generation. Consequently, for everyday tasks such as heating, cooking, and smaller-scale applications, the renewable energy sources remain the optimal choice. These sources of energy hold the promise of sustaining humanity on Earth without the continued dependence on diminishing fossil fuel reserves (Obaideen et al., 2023). Renewable energy sources, including “biomass, solar, wind, hydropower, and tidal energy,” present compelling and environmentally friendly alternatives devoid of carbon dioxide emissions (IEA, 2021). Energy plays a vital role in industrial advancement, with industrial processes consuming a substantial portion, accounting for over 50% of global energy consumption (Sandu et al., 2021).

Figure1. Block of solar energy diagram



Source: Schnitzer et al., 2007

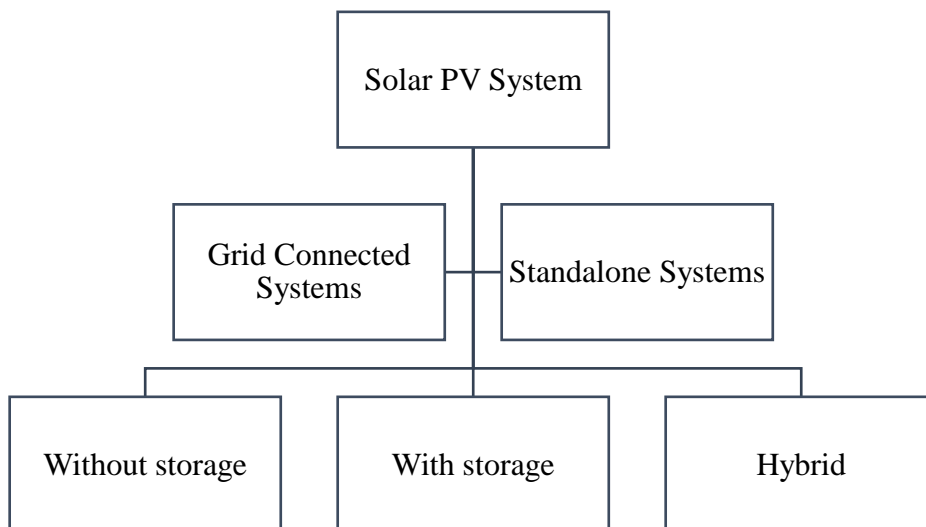
The energy utilized in the industrial sector is primarily directed towards four key segments: construction, agriculture, mining, and manufacturing (Obaideen et al., 2023). This sector focuses on the examination of energy consumption, conservation, and emissions related to electrical motors, compressed air systems, and boilers (Dutt, 2020).

Owing to the worldwide energy deficit and the need to mitigate detrimental environmental effects, the utilization of solar energy has garnered significant interest in the field of engineering. Consequently, there is a robust quest for efficient and cost-effective approaches to capture, stockpile, and transform solar energy into practical forms.

**1.1 Solar PV (Photovoltaic) system**

A solar cell operates by transforming energy contained in sunlight's photons into electrical energy through the 'photoelectric effect' observed in specific materials (semiconductor) like silicon and selenium. The effectiveness of solar cells is contingent on various factors including spectral attributes of sunlight, temperature, insolation, and more (Ali et al., 2020). Photovoltaic systems can be broadly classified into two primary categories: "stand-alone systems" and "grid-connected systems." Stand-alone systems function independently and are not linked to the grid. The energy generated by these systems typically aligns with the energy demand of the load it serves. Stand-alone systems are often accompanied by energy storage solutions like rechargeable batteries to supply electricity during periods of limited sunlight. In some cases, wind or hydro systems complement photovoltaics in what are termed "photovoltaic hybrid systems." In contrast, grid-connected systems are directly linked to the public electrical grid. This type of connection addresses the challenges posed by stand-alone systems. Grid-connected systems draw energy from the grid when photovoltaic generation is insufficient and feed excess power back into the grid when production surpasses the system's needs. This concept is commonly referred to as "net metering."

Figure2. Photovoltaic system types



Stand-alone systems are essential in situations where no access to the public electrical grid is provided or where the costs associated with electrical wiring and transmission to remote rural areas are prohibitively high (Mouraviev, 2021). The functioning of stand-alone systems relies on the electricity generated by photovoltaic panels. The construction sector utilizes solar energy not only for temperature control in air conditioning systems and ventilation but also for the generation of electricity through photovoltaic cells (Ali et al., 2020). Photovoltaic (PV) solar industries have the potential to make a significant contribution to global electricity requirements. PV integrated buildings incorporate PV cells, which replace conventional building materials in various structural components such as walls, rooftops, balconies, and even semi-transparent glass windows (Kumar & Kaushik, 2022). These systems are notable for their reliability and cost-effectiveness, making them widely adopted in industrial applications, aligning with energy sustainability objectives. Shell's data reveals a significant increase in the utilization of PV solar electricity by 2030. Solar electricity has been harnessed for the past 15 years in numerous remote and isolated industrial settings, including applications like telecommunication equipment, traffic lights, and GPS systems (Palit, 2013). The majority of these remote installations function as either off-grid systems, operating independently of the public grid and relying solely on solar irradiation, or as hybrid PV-diesel systems, incorporating additional storage batteries or diesel generators (Kiprop et al., 2019; Padmanathan et al., 2019; Poier, 2021). Leveraging solar energy within the agricultural sector has the potential to significantly decrease operational expenses. For instance, in the poultry industry, the adoption of solar photovoltaic systems can provide an eco-friendly source of electricity to power essential components like ventilation fans and lighting, which are pivotal for maintaining production (Kumar et al., 2020; Onger & Mbataru, 2023). Traditional poultry farming operations typically rely on substantial electrical energy to sustain their operations. Nevertheless, an effective solution lies in the installation of solar panels on the available rooftop spaces of poultry facilities (Kumar et al., 2019). Solar power has the potential to be harnessed for desalinating seawater through the utilization of compact units referred to as "solar stills," often incorporated into lifeboats (Sonawane et al., 2022). These solar stills offer a practical solution, particularly for household use in remote or rural areas, on isolated islands, and aboard large vessels where access to a conventional power grid is limited. Notably, in such scenarios, solar energy proves to be a more cost-effective and technically feasible option when compared to traditional reverse osmosis systems powered by diesel engines. This method, although straightforward in concept, does necessitate a significant upfront investment, substantial surface area, regular maintenance, and is influenced by prevailing weather conditions (Calderón et al., 2021; Hou & Wang, 2021). Due to different social, economic, and environmental concerns, it becomes vital to promote solar energy usages among society. The present study provided an overview of the previous studies in the domain to provide major findings related to solar energy.

---

## Discussion

(Zobeidi et al., 2022) examined the impact of social media on individuals' inclinations to adopt "renewable energy" sources. They employed the extended parallel process model, which encompasses components such as "attitude, intention, and trust" in the context of social media. Their results, obtained through SEM, indicated that concerns about climate change had a notable influence on people's intentions to embrace renewable energies. Furthermore, the belief in one's capacity to enact change (perceived self-efficacy) emerged as a significant factor affecting attitudes, intentions, and the actual utilization of renewable energy sources. (Zlaoui et al., 2023) investigated the utilization of an innovative "solar-powered milk cooling system" in Central Tunisia, with a focus on its economic feasibility for dairy farmers. The approach involved a comparative analysis of three distinct small-scale farm business models: one with 'no milk cooling equipment,' another employing the 'innovative milk cooling technology,' and the last utilizing a 'traditional electrical cooling tank' and emphasized the significance of milk cooling in minimising milk rejection rates to 0%, resulting in a substantial production increase to 6400 liters per cow within five years. Additionally, the adoption of this technology led to higher milk sales, supported by a premium of 0.010 Tunisian Dinar per liter for cooled milk. Notably, farms implementing the "solar-powered milk cooling system" exhibited enhanced profitability, as indicated by various financial metrics. (Waris et al., 2023) aimed at understanding the adoption of small-scale solar energy systems by households with the goal of reducing carbon dioxide emissions associated with conventional energy use. Utilizing a quantitative research approach, the study focused on households as the primary unit of analysis. Data collection took place online across seven major cities in Pakistan and aimed to evaluate households' willingness to incorporate solar energy for their domestic energy needs. A total of 370 valid datasets were collected and analyzed using the PLS-SEM. The findings underscored the significance of factors such as "availability of public information, environmentally friendly attitudes, and perceived behavioral control" as strong indicators of households' intentions to adopt small-scale solar energy solutions. (Wall et al., 2021) comprehensively investigated into the factors influencing consumer adoption of renewable energy in Thailand. They expanded the TPB by introducing three variables into their research framework. Employing a quantitative research approach, data were collected via a survey administered to consumers residing in five cities across Thailand. SEM was used to analyze the collected data and revealed significant findings: environmental concerns, consumer beliefs in their own efficacy, awareness of renewable energy, and the perceived benefits of renewable energy had substantial and positive effects on consumers' intentions to adopt renewable energy. Conversely, the cost of renewable energy had a negative impact on adoption intentions, although it was not statistically significant. Similarly, perceptions of risk and trust had a positive influence on adoption intentions, but these effects were not statistically significant. (Tanveer et al., 2021) addressed a critical knowledge gap by investigating the factors influencing the consumers' readiness in adopting solar PV systems. Their study extended the theoretical framework of the TPB by introducing three more factors: "perceived risk, perception of self-efficacy, and openness to technology." Data for the study were collected from 683 households through questionnaires in major provincial capitals of Pakistan, including "Lahore, Peshawar, Quetta, Gilgit, and Karachi." Advanced SEM was employed for analysis and revealed several noteworthy insights: "social norms, perception of self-efficacy, and beliefs" in the advantages of solar PV all had positive effects on consumers' willingness to adopt this technology. Conversely, perceived risk and the cost of solar PV had negative impacts. Notably, the factor of openness to technology did not significantly influence the willingness to adopt solar PV. (Setyawati, 2020) extensively investigated into the "Residential Photovoltaic Solar System (RPVSS) policy" involved surveying 987 PLN customers and conducting interviews. The study revealed challenges faced by consumers, including long-term return uncertainties, high initial costs, and a lack of information. Institutional barriers, such as PLN's limited role and the absence of government financing mechanisms, were also identified. The research pointed out the export rate for grid-injected electricity as a major hurdle. Additionally, complex policy implementation, influenced by inter-ministerial and national-local

coordination issues, was evident, with some PLN offices, especially in rural areas, lacking awareness of the RPVSS policy. Enhanced coordination among stakeholders was emphasized to effectively achieve policy goals. (Schulte et al., 2022) conducted an extensive meta-analysis using SEM to investigate the intention to adopt residential PV systems. From an initial pool of 653 studies, they refined their selection to eight homogeneous studies with 110 full-text screenings. Their meta-analysis revealed significant correlations between adoption intention and factors such as environmental concern, novelty seeking, perceived benefits, and subjective norms, all showing medium to large effect sizes. Surprisingly, socio-demographic variables did not exhibit a significant correlation with adoption intention. The meta-analytical SEM, based on a sample of 1,714 participants, disclosed that adoption intention was primarily predicted by perceived benefits and perceived behavioral control, accounting for 28% of the variance. Additionally, environmental concern, novelty seeking, and subjective norms significantly influenced perceived benefits, explaining 64% of the variance. This meta-analysis offers valuable insights into the determinants of residential PV adoption intention, advancing our understanding of this critical issue. (Sangroya & Nayak, 2017) introduced a pioneering multidimensional scale for assessing consumers' perceived value of green products and services. Unlike traditional measures, this scale encompasses a second-order construct that includes functional, social, conditional, and emotional value dimensions, addressing a significant research gap. This approach underscores the uniqueness of their study. Moreover, the scale's applicability extends to understanding consumer perceptions of green energy, offering valuable insights for developing strategies to encourage voluntary adoption. Notably, the research reveals that consumers' choices regarding green energy adoption are influenced not only by financial factors but also by emotional and social considerations, highlighting the complex nature of this adoption process. (Rai & Beck, 2015) focussed on public perceptions and knowledge gaps associated with solar energy in Texas. They collected empirical data through a targeted survey dataset centered on solar energy perceptions and behaviors within the state. Their meticulous analysis yielded valuable insights into the factors influencing intentions and actions regarding solar energy adoption, particularly in an underdeveloped market. Furthermore, the research emphasized specific information deficiencies that, if strategically addressed, could help overcome critical barriers impeding widespread solar energy adoption. Addressing these gaps holds the potential to substantially reduce emissions in the residential sector of Texas, contributing to a more sustainable energy landscape. (Rahmani & Bonyadi Naeini, 2023) predicted farmers' intention to adopt "Solar Energy Technologies (SETs)" in the agriculture industry by using SEM; they distributed a custom questionnaire to 594 farmers in Tehran Province, Iran. After in-depth analysis using AMOS software, they found that factors like "attitude, awareness, self-efficacy, trust in technology, performance expectancy, and facilitating conditions" had a significant and positive impact on farmers' intention to use SETs, collectively explaining 57.4% of the predicted usage intention. The study also revealed that the "Digital Power Grid (DPG)" moderated specific relationships, including trust in technology and usage intention, attitude, and usage intention, and facilitating conditions and trust in technology. Additionally, attitude partially mediated these relationships (except for self-efficacy), offering valuable insights into the adoption of solar energy technologies in agriculture, especially in regions with varying grid access. (Qamar et al., 2022) conducted a comprehensive study focusing on the factors influencing Solar Energy Technology (SET) adoption among MSMEs in Pakistan's Multan district. They identified these factors through literature review and surveys, utilizing a PLS-based PMA for analysis. The findings revealed that "enterprise size, perceived ease of use, and perceived reliability of SET were the primary factors encouraging adoption." Barriers included perceived SET price, pressure from competitors, and energy cost intensity, while a lack of technical knowledge about SET was considered neutral. The study highlighted the importance of SET price, energy cost intensity, and enterprise size, suggesting that reducing SET prices could promote wider MSME adoption in Pakistan. (Poier, 2021) analysed of how consumers' "Big Five personality traits" influence their adoption of residential PV systems in Germany. Using a multigroup SEM with a substantial dataset of 9,281 individuals from a nationwide household panel, the research uncovered complex patterns. It revealed that the impact of personality traits, mediated through factors like environmental concern and risk propensity, varies based on household composition. Notably, in couples-only households, extraversion had direct effects, while in larger households, no direct effects were observed. Risk preference played a mediating role for all personality traits, and environmental concern mediated traits such as "openness, agreeableness, and neuroticism." The study found that the household head's neuroticism and the partner's openness and extraversion had significant but relatively modest effects on the decision to purchase a photovoltaic system. (Padmanathan et al., 2019) by employing an interdisciplinary approach, offered valuable insights into the adoption of solar PV systems in India. They conducted a comprehensive survey to assess the perception and acceptance of solar PV energy systems among various citizen groups. The research was multifaceted, considering technical, human, and socio-economic aspects. To achieve this, they utilized various methods like SEM, Dendrogram diagrams, biplot interpretation, and statistical tools including 'IBM-SPSS Amos' and 'R' programming. The study underscored the significant challenge in changing behavioral, institutional, and organizational structures that promote unsustainable resource use and hinder the transition to more sustainable practices, making the process of initiating change complex. (Nicolau et al., 2022) focused their research on studying behaviors in niche markets, consisting of isolated consumers seeking customized, sustainable, and economically viable solutions for water heating, both in residential and business contexts. They conducted primary data collection in Romania primarily through focus group interviews, and subsequently employed Atlas.ti 8 software for analysis. The findings revealed two significant insights. First, consumers' willingness to adopt solar energy for water heating is influenced by their attitude toward investments in this sector, perceived social influences, and their sense of control. Second, the study highlighted the presence of the "effort paradox" among small-sized or isolated users of solar thermal collector applications. This paradox should be taken into consideration by developers and vendors when offering water heating solutions to this specific consumer group. (Mah et al., 2012) sought to gain a deeper understanding of electricity consumers' attitudes and behaviors related to the potential integration of solar energy in Hong Kong. Their findings indicated that a majority of Hong Kong consumers held favorable views on smart grid technology, improved energy efficiency, and the adoption of renewable energy sources. However, they exhibited significant resistance to nuclear power. The study also revealed consumers' interest in actively participating in energy-related decision-making processes, but they were particularly sensitive to any increases in electricity tariffs. Additionally, the research examined the factors driving consumer support for smart grid technologies and the obstacles they face. (Liang et al., 2021) investigated the impact of social influence on consumers' willingness to purchase SPV panels in an online context. Drawing from social influence theory, they identified two dimensions of social influence: "informational and normative." The study also examined the factors that precede social influence, including "source credibility and social support," while considering the moderating effects of perceived financial benefits and environmental concerns. Data collected from individuals were analyzed using AMOS. The results demonstrated that both informational and normative social influence positively influenced consumers' willingness to

purchase SPV panels. Importantly, when individuals perceived greater financial benefits or had stronger environmental concerns, these positive relationships were more pronounced. The study emphasized the significant roles of source credibility, including expertise and trustworthiness, as well as social support, encompassing informational and emotional aspects, in positively shaping these two forms of social influence. These findings provide valuable insights for increasing individuals' inclination to invest in SPV panels. (Lau et al., 2020) investigated into the factors affecting the behavioral intention to adopt solar PV systems in Malaysia. Specifically, the roles of "knowledge, price value, social influence, and facilitating conditions" were examined. They collected and analyzed 392 valid questionnaires using PLS-SEM. The results showed that price value had a stronger positive impact on social influence compared to knowledge. Moreover, social influence had a more significant effect on behavioral intention than facilitating conditions. Notably, the study revealed that facilitating conditions acted as a mediator in the relationship between "social influence and the intention to use" a solar PV system. (Kumar et al., 2019) identified the factors influencing the preferences of farmers in Punjab, India, regarding the adoption of "solar water pumping systems (SWPS)". They collected primary data from 345 users of solar pumps in rural areas and villages across the region. The data was analyzed using EFA, CFA, and multiple regression analysis. The study revealed that consumers' purchase decisions were significantly influenced by factors like "cost, performance, and government incentives." However, elements such as the environmental sustainability of the product, knowledge about the product and the company, environmental consciousness, and peer influence were found to have little impact on purchasing behavior. It is important to note that the study's sample size was determined through convenience sampling and was limited to rural areas, which may affect its generalizability to the wider population. Additionally, regional variations within India could lead to different perceptions among respondents. (Kiprop et al., 2019) checked the willingness to adopt renewable energy technologies in urban and rural areas of Kenya. They surveyed 250 households across Nairobi County, Makueni County, and Uasin Gishu County. The results were striking: a significant 84% of respondents showed a strong interest in adopting renewable energy to meet their energy needs. This interest was primarily driven by the desire to address frequent power disruptions and high grid-based energy costs. Importantly, income levels and socio-economic factors did not significantly influence this inclination. Furthermore, 72% of respondents expressed a keen interest in generating and selling renewable energy to national or local grids, provided government incentives supported such efforts. Rural residents, in particular, exhibited a strong enthusiasm for renewable energy, with solar photovoltaic solutions being highly regarded. However, the main challenges faced in adopting renewable energy were the substantial upfront costs for equipment (49%) and concerns about the intermittency of renewable energy sources (27%). (Ebers Broughel, 2019) focussed on individuals who had involuntarily adopted solar technology through a government program and whether they would be willing to become voluntary adopters by expressing their "willingness to pay (WTP)" for additional solar devices. They conducted interviews with 75 people from remote rural communities in Queretaro who had received solar home systems. The study had a dual purpose: it retrospectively examined their experiences with solar technology, finding overall satisfaction but also instances of improper use and misconceptions about solar power. It also looked forward to assess their willingness to pay for additional solar devices, particularly extra solar lights, and solar panels. The study implied the need for follow-up actions, such as introducing maintenance programs and consumer education initiatives. (Dutt, 2020) investigated the hurdles hindering the growth of "Delhi's rooftop solar (RTS)" market by collecting insights from solar vendors, officials from implementing agencies, and current or potential users of solar systems. The study revealed a significant information gap that affected both society members and vendors but in distinct ways. Vendors encountered challenges due to the government's inadequate efforts in disseminating the related information. In contrast, society members struggled to access sufficient technical and actionable information from vendors, which could aid them in their decision-making processes. Newspaper reports also pointed out the lack of awareness among the general public in Delhi regarding the commercial and environmental benefits of solar energy. (Colasante et al., 2021) investigated individuals' willingness to adjust their daily energy consumption habits with the aim of reducing overall energy use, particularly from fossil fuels, and maximizing green energy utilization. The research discovered that participants considered self-consumption of green energy as a significant means to lower their energy costs. In general, economic incentives emerged as the primary driving force behind people's choices in energy consumption. Consequently, the study recommends the introduction of a self-consumed energy bonus, estimated at 4 cent€/kWh, and a green premium of 10 cent€/kWh. These incentives could effectively encourage individuals to embrace green energy consumption and invest in photovoltaic systems. (Behera & Panda, 2023) undertook an extensive research investigation into marketing strategies for solar products in the Indian market, specifically focusing on comprehending customers' buying behavior related to their annual income, the type of solar product they acquire, and their preferred brand. Data analysis was carried out employing SPSS, with a dataset comprising 200 participants. The study involved a thorough demographic examination of the participants. The findings unveiled that when presented with the choice between a solar home lighting system and a traditional incandescent one, 44% of respondents indicated a preference for the solar alternative. Furthermore, the research delved into the impact of consumers' perceptions regarding solar power on their purchase decisions. (Asif et al., 2023) investigated the links between "value orientation, utilitarian benefits, collectivism, reasons for adoption, attitudes toward renewable energy (RE), and adoption intentions in the context of renewable energy." They collected survey data from 359 Pakistani consumers who had adopted household solar panels and employed SEM for data analysis and hypothesis evaluation. The study's outcomes revealed that value orientation positively influenced reasons for adopting RE and attitudes toward RE. Furthermore, utilitarian benefits had a positive impact on attitudes toward RE. Collectivism and reasons for adoption were also positively related to attitudes toward RE. Ultimately, the study demonstrated that consumer intentions to use renewable energy were significantly influenced by their attitudes toward RE. (Ali et al., 2020) examined the factors that influence households' inclination to purchase SPV technology in Pakistan. To conduct this comprehensive analysis, the researchers extended the TAM by further dissecting "perceived usefulness (PU) into its social, economic, and environmental components, while perceived ease of use (PEOU) was divided into discomfort and insecurity." The study also explored the moderating role of government policy and propaganda. The findings indicated that both PU and PEOU had significant positive effects on consumer attitudes toward adopting SPV technology. This positive attitude, in turn, significantly influenced their actual intention to purchase SPV technology.

---

## Conclusion

The following conclusions can be drawn on the basis of the studies discussed above:

Key observation	Explanation
Influence of Climate Concern and Perceived Self-Efficacy	Several studies highlight the importance of individuals' concerns about climate change as a significant factor in their intentions to adopt renewable energy sources. This concern is often linked to their perceived self-efficacy, indicating that individuals who believe they can make a positive environmental impact through renewable energy are more likely to adopt it.
Innovative Technologies	Innovative technologies, such as solar-powered milk cooling systems and residential photovoltaic systems, can have a substantial positive impact. These technologies enhance productivity, reduce costs, and improve profitability, making them attractive to consumers and businesses alike.
Government Incentives and Policy	Government policies and incentives play a critical role in encouraging the adoption of renewable energy technologies. They can mitigate the initial high costs and provide financial rewards for using renewable energy sources.
Consumer Attitudes	Consumer attitudes are a key driver of renewable energy adoption. Positive attitudes are often associated with factors like environmental concerns, perceived self-efficacy, and a belief in the advantages of renewable energy.
Information Gaps and Awareness	Lack of information and awareness is a significant challenge in many regions. Both vendors and consumers can be affected by this, leading to hesitancy in adopting renewable energy technologies.
Cost Considerations	The cost of renewable energy technologies, especially solar panels, remains a significant barrier in some regions. Consumers are more likely to adopt these technologies if they perceive a favorable cost-benefit ratio.
Interplay of Factors	The adoption of renewable energy technologies is influenced by multiple factors, and their interplay is complex. Factors such as environmental concerns, perceived benefits, and attitudes interact to shape consumers' intentions.
Market Segmentation	Preferences and adoption intentions can vary significantly between different market segments, such as urban and rural areas, and consumer groups. These variations should be considered in the design of adoption strategies.
Social Influence	Social influence, both informational and normative, plays a role in shaping consumers' willingness to adopt renewable energy technologies. The credibility of information sources and social support networks are crucial factors in this process.
Behavioral Change	Consumers and businesses are willing to adjust their energy consumption habits to reduce fossil fuel use and maximize green energy. Economic incentives, like bonuses for self-consumed green energy, can be effective motivators for such behavioral change.
Barriers in the Rooftop Solar Market	The rooftop solar market faces challenges related to information dissemination and awareness. Addressing these barriers is crucial to promoting solar adoption in urban areas.
Heterogeneity in Adoption	Studies have shown that the adoption of renewable energy technologies varies based on personality traits, household composition, and other individual characteristics. A one-size-fits-all approach may not be suitable.

## Suggestions

Several key suggestions can be made to promote the adoption of renewable energy technologies, particularly solar energy, in various contexts:

S. No.	Suggestion	Explanation
1	Awareness and Education	Initiatives to raise awareness about renewable energy benefits should be widespread. This includes consumer education programs, information dissemination, and public campaigns explaining the advantages of these technologies.
2	Financial Incentives	Governments and relevant authorities should consider offering financial incentives, such as subsidies or tax benefits, to mitigate the upfront costs of renewable energy installations. These incentives can significantly boost adoption rates.
3	Tailored Approaches	Recognize the diversity of adoption factors in different regions and among various consumer groups. Tailor strategies to suit local contexts, as urban and rural areas may have distinct needs and priorities.
4	Innovative Solutions	Encourage the development and adoption of innovative technologies that enhance productivity, reduce costs, and improve profitability. For example, technologies like solar-powered milk cooling systems can have a substantial impact on farmers' willingness to adopt.
5	Government Policies	Implement supportive policies that encourage renewable energy adoption. Clear and well-communicated policies can reduce uncertainties and promote investment in sustainable energy solutions.

6	Social Influence	Leverage the power of social influence by promoting information from credible sources and building strong social support networks. This can positively affect individuals' willingness to embrace renewable energy.
7	Behavioral Change	Offer economic incentives for individuals and businesses to adjust their energy consumption habits. This could include bonuses for self-consumed green energy and financial rewards for reducing fossil fuel usage.
8	Heterogeneity Consideration	Recognize that adoption patterns can vary based on personality traits, household composition, and other individual characteristics. Design strategies that cater to these variations.
9	Overcoming Information Gaps	Address information gaps by ensuring that consumers and vendors have access to reliable, actionable information. Government efforts to disseminate information about solar and other renewable technologies are crucial.
10	Support for Innovative Policy Implementation	To promote adoption, support must come from the institutional level. This means overcoming barriers within the government and ensuring that relevant agencies are aware of and committed to the objectives of renewable energy policies.
11	Transparent Cost-Benefit Analysis	Provide consumers with transparent information on the long-term cost savings and environmental benefits associated with renewable energy technologies, especially solar panels.

Incorporating these suggestions into renewable energy adoption strategies can help overcome barriers, promote sustainability, and accelerate the transition to cleaner, and more environmentally friendly energy sources.

## References

- Ali, S., Poulouva, P., Akbar, A., Javed, H. M. U., & Danish, M. (2020). Determining the Influencing Factors in the Adoption of Solar Photovoltaic Technology in Pakistan: A Decomposed Technology Acceptance Model Approach. *Economies*, 8(4), 1–20. <https://doi.org/10.3390/ECONOMIES8040108>
- Asif, M. H., Zhongfu, T., Dilanchiev, A., Irfan, M., Eyvazov, E., & Ahmad, B. (2023). Determining the influencing factors of consumers' attitude toward renewable energy adoption in developing countries: a roadmap toward environmental sustainability and green energy technologies. *Environmental Science and Pollution Research*, 30(16), 47861–47872. <https://doi.org/10.1007/s11356-023-25662-w>
- Behera, B., & Panda, B. (2023). Research on Buyer 's Attitudes Towards Solar Energy Products in Odisha. *International Journal of Interdisciplinary Organizational Studies*, 18(1), 670–688. <https://doi.org/10.5281/zenodo.7980266>
- Calderón, A., Barreneche, C., Prieto, C., Segarra, M., & Fernández, A. I. (2021). Concentrating Solar Power Technologies: A Bibliometric Study of Past, Present and Future Trends in Concentrating Solar Power Research. *Frontiers in Mechanical Engineering*, 7(June), 1–22. <https://doi.org/10.3389/fmech.2021.682592>
- Cavalcante, W. Q. de F., Coelho, A., & Bairrada, C. M. (2021). Sustainability and tourism marketing: A bibliometric analysis of publications between 1997 and 2020 using vosviewer software. *Sustainability (Switzerland)*, 13(9). <https://doi.org/10.3390/su13094987>
- Colasante, A., D'Adamo, I., & Morone, P. (2021). Nudging for the increased adoption of solar energy? Evidence from a survey in Italy. *Energy Research and Social Science*, 74(December 2020), 101978. <https://doi.org/10.1016/j.erss.2021.101978>
- Dutt, D. (2020). Understanding the barriers to the diffusion of rooftop solar: A case study of Delhi (India). *Energy Policy*, 144(May), 111674. <https://doi.org/10.1016/j.enpol.2020.111674>
- Ebers Broughel, A. (2019). On the ground in sunny Mexico: A case study of consumer perceptions and willingness to pay for solar-powered devices. *World Development Perspectives*, 15(November 2018), 100130. <https://doi.org/10.1016/j.wdp.2019.100130>
- Hou, Y., & Wang, Q. (2021). A bibliometric study about energy, environment, and climate change. *Environmental Science and Pollution Research*, 28(26), 34187–34199. <https://doi.org/10.1007/s11356-021-14059-2>
- IEA. (2021). *World Energy Outlook 2021*. IEA Publications, 1–15. [www.iea.org/weo](http://www.iea.org/weo)
- Kiprop, E., Matsui, K., & Maundu, N. (2019). The role of household consumers in adopting renewable energy technologies in Kenya. *Environments - MDPI*, 6(8). <https://doi.org/10.3390/environments6080095>
- Kumar, V., Hundal, B. S., & Kaur, K. (2019). Factors affecting consumer buying behaviour of solar water pumping system. *Smart and Sustainable Built Environment*, 8(4), 351–364. <https://doi.org/10.1108/SASBE-10-2018-0052>
- Kumar, V., & Kaushik, A. K. (2022). Solar rooftop adoption among Indian households: a structural equation modeling analysis. *Journal of Social Marketing*, 12(4), 513–533. <https://doi.org/10.1108/JSOCM-07-2021-0170>

- Kumar, V., Syan, A. S., Kaur, A., & Hundal, B. S. (2020). Determinants of farmers' decision to adopt solar powered pumps. *International Journal of Energy Sector Management*, 14(4), 707–727. <https://doi.org/10.1108/IJESM-04-2019-0022>
- Lau, L. S., Choong, Y. O., Wei, C. Y., Seow, A. N., Choong, C. K., Senadjki, A., & Ching, S. L. (2020). Investigating nonusers' behavioural intention towards solar photovoltaic technology in Malaysia: The role of knowledge transmission and price value. *Energy Policy*, 144(May), 111651. <https://doi.org/10.1016/j.enpol.2020.111651>
- Liang, X., Hu, X., Islam, T., & Mubarik, M. S. (2021). Social support, source credibility, social influence, and solar photovoltaic panels purchase intention. *Environmental Science and Pollution Research*, 28(41), 57842–57859. <https://doi.org/10.1007/s11356-021-14750-4>
- Mah, D. N. yin, van der Vleuten, J. M., Hills, P., & Tao, J. (2012). Consumer perceptions of smart grid development: Results of a Hong Kong survey and policy implications. *Energy Policy*, 49, 204–216. <https://doi.org/10.1016/j.enpol.2012.05.055>
- Mouraviev, N. (2021). Energy security in Kazakhstan: The consumers' perspective. *Energy Policy*, 155(December 2020), 112343. <https://doi.org/10.1016/j.enpol.2021.112343>
- Nicolau, C., Henter, R., Comșîț, M., & Roman, N. (2022). The M-Commerce of Solar Energy Applications: An Analysis of Solar Energy Consumers' Effort Paradox. *Electronics (Switzerland)*, 11(15). <https://doi.org/10.3390/electronics11152357>
- Obaideen, K., Olabi, A. G., Al Swailmeen, Y., Shehata, N., Abdelkareem, M. A., Alami, A. H., Rodriguez, C., & Sayed, E. T. (2023). Solar Energy: Applications, Trends Analysis, Bibliometric Analysis and Research Contribution to Sustainable Development Goals (SDGs). *Sustainability*, 15(2), 1418. <https://doi.org/10.3390/su15021418>
- Ongeri, G., & Mbataru, P. (2023). Determinants of Adoption of Solar Energy for Home use in Nairobi city country, Kenya. *International Academic Journal of Arts and Humanities*, 1(3), 167–183.
- Padmanathan, K., Govindarajan, U., Ramachandaramurthy, V. K., Rajagopalan, A., Pachaivannan, N., Sowmmiya, U., Padmanaban, S., Holm-Nielsen, J. B., Xavier, S., & Periasamy, S. K. (2019). A sociocultural study on solar photovoltaic energy system in India: Stratification and policy implication. *Journal of Cleaner Production*, 216, 461–481. <https://doi.org/10.1016/j.jclepro.2018.12.225>
- Palit, D. (2013). Solar energy programs for rural electrification: Experiences and lessons from South Asia. *Energy for Sustainable Development*, 17(3), 270–279. <https://doi.org/10.1016/j.esd.2013.01.002>
- Poier, S. (2021). Towards a psychology of solar energy: Analyzing the effects of the Big Five personality traits on household solar energy adoption in Germany. *Energy Research and Social Science*, 77(April), 102087. <https://doi.org/10.1016/j.erss.2021.102087>
- Qamar, S., Ahmad, M., Oryani, B., & Zhang, Q. (2022). Solar energy technology adoption and diffusion by micro, small, and medium enterprises: sustainable energy for climate change mitigation. *Environmental Science and Pollution Research*, 29(32), 49385–49403. <https://doi.org/10.1007/s11356-022-19406-5>
- Rahmani, A., & Bonyadi Naeini, A. (2023). Predicting intention in applying solar energy technologies in agriculture industry: A moderated and mediated model. *Cleaner and Responsible Consumption*, 8(January), 100102. <https://doi.org/10.1016/j.clrc.2023.100102>
- Rai, V., & Beck, A. L. (2015). Public perceptions and information gaps in solar energy in Texas. *Environmental Research Letters*, 10(7). <https://doi.org/10.1088/1748-9326/10/7/074011>
- Sandu, S., Yang, M., Phoumin, H., Aghdam, R. F., & Shi, X. (2021). Assessment of accessible, clean and efficient energy systems: A statistical analysis of composite energy performance indices. *Applied Energy*, 304(September), 117731. <https://doi.org/10.1016/j.apenergy.2021.117731>
- Sangroya, D., & Nayak, J. K. (2017). Factors influencing buying behaviour of green energy consumer. *Journal of Cleaner Production*, 151, 393–405. <https://doi.org/10.1016/j.jclepro.2017.03.010>
- Schulte, E., Scheller, F., Sloot, D., & Bruckner, T. (2022). A meta-analysis of residential PV adoption: the important role of perceived benefits, intentions and antecedents in solar energy acceptance. *Energy Research and Social Science*, 84(November 2021), 102339. <https://doi.org/10.1016/j.erss.2021.102339>
- Setyawati, D. (2020). Analysis of perceptions towards the rooftop photovoltaic solar system policy in Indonesia. *Energy Policy*, 144(May), 111569. <https://doi.org/10.1016/j.enpol.2020.111569>
- Schnitzer H, Christoph B, Gwehenberger G. (2007). Minimizing greenhouse gas emissions through the application of solar thermal energy in industrial processes. *Approaching zero emissions. Journal of Cleaner Production*. 15(September (13–14)). 1271–86
- Sonawane, C. R., Panchal, H. N., Hoseinzadeh, S., Ghasemi, M. H., Alrubaie, A. J., & Sohani, A. (2022). Bibliometric Analysis of Solar Desalination Systems Powered by Solar Energy and CFD Modelled. *Energies*, 15(14). <https://doi.org/10.3390/en15145279>
- Sun, H., Awan, R. U., Nawaz, M. A., Mohsin, M., Rasheed, A. K., & Iqbal, N. (2021). Assessing the socio-economic viability of solar commercialization and electrification in south Asian countries. *Environment, Development and Sustainability*, 23(7), 9875–9897. <https://doi.org/10.1007/s10668-020-01038-9>



---

Tanveer, A., Zeng, S., Irfan, M., & Peng, R. (2021). Do perceived risk, perception of self-efficacy, and openness to technology matter for solar pv adoption? An application of the extended theory of planned behavior. *Energies*, 14(16). <https://doi.org/10.3390/en14165008>

Wall, W. P., Khalid, B., Urbański, M., & Kot, M. (2021). Factors influencing consumer's adoption of renewable energy. *Energies*, 14(17). <https://doi.org/10.3390/en14175420>

Waris, I., Hameed, I., & Ali, R. (2023). Predicting household sign up for solar energy: an empirical study based on the extended theory of planned behavior. *International Journal of Energy Sector Management*, 17(3), 455–473. <https://doi.org/10.1108/IJESM-06-2021-0010>

Zlaoui, M., Dhraief, M. Z., Hilali, M. E.-D., Dhehibi, B., Ben Salem, M., Jebali, O., & Rekik, M. (2023). Can Small-Scale Dairy Farm Profitability Increase with the Use of Solar Energy Technology? An Experimental Study in Central Tunisia. *Energies*, 16(13), 4925. <https://doi.org/10.3390/en16134925>

Zobeidi, T., Komendantova, N., & Yazdanpanah, M. (2022). Social media as a driver of the use of renewable energy: The perceptions of instagram users in Iran. *Energy Policy*, 161(June 2021), 112721. <https://doi.org/10.1016/j.enpol.2021.112721>