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Factors that Influence the Motivation of Filipino Teachers in Taiwan

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ABSTRACT

Taiwan has recently opened up to foreign English teachers in order to achieve its goal of having English as a second language by 2030. Many Filipino teachers are now considering working in Taiwan and at present, there are officially 193 of them working there. This study aimed to identify the factors that motivate the Filipino teachers in Taiwan. The Employee Motivational Factor Importance Questionnaire (EMFI), a researcher-made instrument with 8 items and using a 7-point Likert scale was crafted to measure the importance of 8 employee motivation factors. An adaptation of the Situational Motivation Scale (SIMS) questionnaire was made to measure the levels of the teachers' motivation in four domains, namely Intrinsic motivation, Identified regulation, External regulation and Amotivation. 25 Filipino teachers in Taiwan were identified using snowball sampling and invited to participate in this study. Opportunities for professional growth and development was found to be the most important motivation factor according to the results of the EMFI. However, using Pearson r computations between the 8 EMFI motivation factors and the 4 SIMS domains, it was found that their level of motivation is mostly positively affected by leadership and relationship with the leader, the job's social environment and financial benefits of the job.

Keywords: Motivation, Situational Motivation Scale, Filipino English Teacher, Taiwan

INTRODUCTION

What was formerly known as Formosa is now Taiwan. It is mostly a mountainous island located 180 kilometers southeast of China. It has a land area of 36,188 square kilometers and possesses a population of around 23 million. Its capital is Taipei. When the Communists won victory over China in 1949, 2 million nationalists fled to Taiwan and formed its own government. The People's Republic of China considers Taiwan as part of its territory, although the latter continues to defy efforts at reunification.¹

The educational system in Taiwan allows its students six years of primary education, three years of junior high school, three years of senior secondary school, four years of higher education, up to four years for a master's degree and up to seven years for a doctoral degree.²

According to the 2018 global English Proficiency Index (EPI), Taiwan has dropped to 48^{th} place in the world out of 88 countries. Taiwan ranks 11^{th} out of 21 Asian countries. The highest place went to Singapore, followed next by the Philippines.³

The Taiwan Ministry of Education launched the Taiwan Foreign English Teacher Program (TFETP), which is intended to expand recruitment of foreign English teachers in primary and secondary schools in order to achieve its goal of having English as a second language by 2030. Because of this, Taiwan is now among the job destinations of Filipino teachers. As of 2021, there are officially 193 Filipino teachers in Taiwan.⁴

There are six reasons to teach abroad: (1) the excitement of traveling, (2) to experience a different culture, (3) the often better compensation, (4) specific job benefits offered, (5) a sense of philanthropy and (6) to broaden one's horizons and grow as a person.⁵

Filipino teachers who choose to work abroad demonstrate the intelligence of the Filipino, their ability to interact with different nationalities and be unofficial ambassadors of the Philippines wherever they may be in the world. Filipino teachers often teach the English language in their host country thereby creating a means of eliminating communication barriers.⁶

Each country where the Filipino teacher works is different and unique. And Taiwan is no exception. Among the challenges faced by those who work in Taiwan are (1) a foreigner will always be regarded as a foreigner, (2) getting a job can be difficult unless it is teaching English, (3) Taiwan is one of the most crowded places in the world, and the high rate of (4) noise pollution, air pollution and traffic.⁷

In the face of these challenges, the question of what motivates Filipino teachers in Taiwan comes to the fore. According to the Porter and Lawler Model of Motivation,8 there are four assumptions about human behavior (1) it is determined by a combination of factors within the individual and in the environment, (2) people are rational human beings who make conscious decisions about their behavior, (3) individuals possess varying needs, desires and goals and (4) individuals choose between alternate courses of action and which action will lead to a desired outcome.

Some factors are believed to be direct motivators such as intrinsic and extrinsic, and indirect factors like institutional support, self-realization, working relationships and autonomy.⁹However, there are said to be five types of demotivating factors such as content repetitiveness and limited potential for intellectual growth, inadequate career structures, insufficient self-efficacy, inhibition of teacher autonomy and stress.¹⁰

When the Self-Determination Theory is considered (SDT), a study found that four types of motivation (1) intrinsic, (2) identified, (3) introjected and (4) external, fell within the motivation continuum of SDT.¹¹In another study, teachers of English as a Foreign Language had higher levels of stress and burnout than other professional groups but these same teachers claimed that they would not give it up as they enjoyed teaching.¹²

One study found that Teaching English to Speakers of Other Languages (TESOL) teachers were extrinsically dissatisfied with marginalization, pay, job security, and opportunity for promotion.¹³English as a Second Language (ESL) teachers was found to gain satisfaction from internal rewards than from external benefits such as the nature of teaching which itself emotionally sustains the ESL teachers.¹⁴

Four factors of quality of work were found to significantly correlate with use and development of capacities, social integration in the organization, chance for growth and security, work conditions and career motivation.¹⁵ In addition, although teachers experienced higher levels of professional stress and lower levels of motivation, the enhancement of student motivation, advancement of educational reform served to strengthen in-service teacher motivation.¹⁶

In view of the foregoing, to identify the most significant sources of motivation for Filipino teachers in Taiwan, the Employee Motivational Factor Importance Questionnaire (EMFI), a researcher-made instrument was crafted based on "Factors Affecting Employee Motivation,"¹⁷ which include (1) Recognition and Reward, (2) Opportunities of Growth and Development, (3) Financial Benefits, (4) Non-monetary Benefits, (5) Work-life Balance, (6) Work Environment, (7) Relation with Colleagues and (8) Leadership and relation with leaders.

To measure the levels of motivation of Filipino teachers in Taiwan, the Situational Motivation Scale (SIMS)¹⁸ was adapted and modified and thereafter administered on the respondents.

Specifically, this study sought to answer the following research questions:

- 1. What is the level of importance of the following 8 motivating factors for the respondents
 - a) Job recognition and reward;
 - b) Opportunities for professional growth and development;
 - c) Financial benefits of the job;
 - d) Non-monetary benefits of the job;
 - e) The job promotes work-life balance;
 - f) The job's social environment;
 - g) Relationship with colleagues in the job and
 - h) Leadership and relationship with the leader?
 - What is the level of the respondents' motivation in terms of
 - a) Intrinsic Motivation;
 - b) Identified regulation;
 - c) External regulation and
 - d) Amotivation?

2.

7.

- 3. Is there a significant relationship between the level of importance of Job recognition and reward and
 - a) Level of Intrinsic Motivation;
 - b) Level of Identified regulation;
 - c) Level of External regulation and
 - d) Level of Amotivation?
- 4. Is there a significant relationship between the level of importance of Opportunities for professional growth and development and
 - a) Level of Intrinsic Motivation;
 - b) Level of Identified regulation;
 - c) Level of External regulation and
 - d) Level of Amotivation?
- 5. Is there a significant relationship between the level of importance of Financial benefits of the job and
 - a) Level of Intrinsic Motivation;
 - b) Level of Identified regulation;
 - c) Level of External regulation and
 - d) Level of Amotivation?
- 6. Is there a significant relationship between the level of importance of Non-monetary benefits of the job and
 - a) Level of Intrinsic Motivation;
 - b) Level of Identified regulation;
 - c) Level of External regulation and
 - d) Level of Amotivation?
 - Is there a significant relationship between the level of importance of the job promotes Work-life balance and
 - a) Level of Intrinsic Motivation;
 - b) Level of Identified regulation;

- c) Level of External regulation and
- d) Level of Amotivation?
- 8. Is there a significant relationship between the level of importance of the job's Social Environment and
 - a) Level of Intrinsic Motivation;
 - b) Level of Identified regulation;
 - c) Level of External regulation and
 - d) Level of Amotivation?
- 9. Is there a significant relationship between the level of importance of Relationship with Colleagues in the job and
 - a) Level of Intrinsic Motivation;
 - b) Level of Identified regulation;
 - c) Level of External regulation and
 - d) Level of Amotivation?
- 10. Is there a significant relationship between the level of importance of Leadership and Relationship with the Leader and
 - a) Level of Intrinsic Motivation;
 - b) Level of Identified regulation;
 - c) Level of External regulation and
 - d) Level of Amotivation?

METHODOLOGY

To obtain research participants, snowball sampling was used. A total of 25 Filipino teachers in Taiwan volunteered to take part in this study. Since this research entailed the use of Pearson r computation, 25 is established as the minimum number of respondents for this statistical tool.¹⁹The respondents' informed consent was obtained but their identities were not acquired.

To determine the level of importance of 8 widely accepted factors that affect employee motivation, the Employee Motivational Factor Importance Questionnaire (EMFI), a researcher-made instrument was created. It has 8 items that were based on the "Factors Affecting Employee Motivation."¹⁷Each item was rated by the respondents using a 7-point Likert scale.

With the express permission of the instrument's authors, the Situational Motivation Scale (SIMS)¹⁸ was adapted and modified and thereafter administered on the respondents to measure their levels of motivation. This instrument has 16 items that measure Intrinsic motivation, Identified regulation, External regulation and Amotivation, with 4 items for each. It also uses a 7-point Likert scale. Five studies were conducted to develop this instrument, which established the internal consistency of the 4 domains as well as their construct validity.

RESULTS

The following tables summarize the data gathered and the statistical tools used to address the research questions.

Table 1: Sex of the Respondents

| Sex | Ν |
|--------|----|
| Male | 4 |
| Female | 21 |

Table 2: Marital Status of the Respondents

| Marital Status | Ν |
|----------------|----|
| Single | 22 |
| Married | 3 |

Table 3: Educational Attainment of the Respondents

| | Education | College degree | College degree with | Master's degree | Doctorate |
|---|-----------|----------------|---------------------|-----------------|-----------|
| | | | Master's units | | |
| Γ | Ν | 13 | 7 | 3 | 2 |

| Range | Verbal Interpretation |
|---------------|-----------------------------------|
| 1.000 - 1.857 | Extremely unimportant |
| 1.858 - 2.715 | Moderately unimportant |
| 2.716 - 3.572 | Slightly unimportant |
| 3.573 - 4.429 | Neither important nor unimportant |
| 4.430 - 5.286 | Slightly important |
| 5.287 - 6.143 | Moderately important |
| 6.144 - 7.000 | Extremely important |

Table 4: Employee Motivational Factor Importance Questionnaire (EMFI) Scale of Interpretation

Table 5: Employee Motivational Factor Importance Questionnaire (EMFI) Responses

| Item | Weighted Mean | Verbal | Rank |
|---|---------------|----------------------|------|
| | N=25 | Interpretation | |
| 1. Job recognition and reward is | 6.12 | Moderately important | 5 |
| 2. Opportunities for professional growth and development is | 6.76 | Extremely important | 1 |
| 3. Financial benefits of the job is | 6.6 | Extremely important | 3 |
| 4. Non-monetary benefits of the job is | 5.24 | Slightly important | 7 |
| 5. The job promotes work-life balance is | 6.68 | Extremely important | 2 |
| 6. The job's social environment is | 6.68 | Extremely important | 2 |
| 7. Relationship with colleagues in the job is | 6.08 | Moderately important | 6 |
| 8. Leadership and relationship with the leader is | 6.48 | Extremely important | 4 |

Table 6: SIMS Adapted and Modified QuestionnaireScale of Interpretation

| Range | Verbal Interpretation |
|---------------|-----------------------|
| 1.000 - 1.857 | Not at all |
| 1.858 - 2.715 | A very little |
| 2.716 - 3.572 | A little |
| 3.573 - 4.429 | Moderately |
| 4.430 - 5.286 | Enough |
| 5.287 - 6.143 | A lot |
| 6.144 - 7.000 | Exactly |

| Table 7: Responses to the S | IMS Adapted and Modifie | d Questionnaire |
|-----------------------------|-------------------------|-----------------|
| | | |

| Why are you currently engaged in this activity? | Weighted Mean N=25 | Verbal Interpretation |
|--|-----------------------|------------------------------|
| 1. Because I think that teaching is interesting | 6.16 | Exactly |
| 2. Because I am doing it for my own good | 4.88 | Enough |
| 3. Because I am supposed to do it | 3.64 | Moderately |
| 4. There may be good reasons to teach, but personallyI don't see any | 1.84 | Not at all |
| 5. Because I think that teaching is pleasant | 5.76 | A lot |
| 6. Because I think that teaching is good for me | 5.56 | A lot |
| 7. Because teaching is something that I have to do | 3.8 | Moderately |
| 8. I teach but I am not sure if it is worth it | 1.88 | A very little |
| 9. Because teaching is fun | 5.92 | A lot |
| 10. By personal decision | 6.08 | A lot |
| 11. Because I don't have any choice | 2.48 | A very little |
| 12. I don't know; I don't see what teaching brings me | 1.48 | Not at all |
| 13. Because I feel good when teaching | 5.8 | A lot |
| 14. Because I believe that teaching is important for me | 5.72 | A lot |
| 15. Because I feel that I have to do it | 3.72 | Moderately |
| 16. I teach, but I am not sure it is a good thing to pursue it | 1.92 | A very little |
| | Intrinsic me | otivation: Items 1, 5, 9, 13 |
| | Identified reg | ulation: Items 2, 6, 10, 14 |
| | External reg | ulation: Items 3,7, 11, 15; |
| Amotivation: Items 4, 8, 12 | | |

Table 8: Intrinsic Motivation Responses

| Intrinsic Motivation | Weighted Mean | Verbal Interpretation |
|---|---------------|-----------------------|
| | N=25 | |
| 1. Because I think that teaching is interesting | 6.16 | Exactly |
| 5. Because I think that teaching is pleasant | 5.76 | A lot |
| 9. Because teaching is fun | 5.92 | A lot |
| 13. Because I feel good when teaching | 5.80 | A lot |
| Overall weighted mean | 5.91 | A lot |

Table 9: Identified Regulation Responses

| Identified regulation | Weighted Mean | Verbal Interpretation |
|---|---------------|-----------------------|
| | N=25 | |
| 2. Because I am doing it for my own good | 4.88 | Enough |
| 6. Because I think that teaching is good for me | 5.56 | A lot |
| 10. By personal decision | 6.08 | A lot |
| 14. Because I believe that teaching is important for me | 5.72 | A lot |
| Overall weighted mean | 5.56 | A lot |

Table 10: External Regulation Responses

| External regulation | Weighted Mean | Verbal Interpretation |
|--|---------------|-----------------------|
| | N=25 | |
| 3. Because I am supposed to do it | 3.64 | Moderately |
| 7. Because teaching is something that I have to do | 3.80 | Moderately |
| 11. Because I don't have any choice | 2.48 | A very little |
| 15. Because I feel that I have to do it | 3.72 | Moderately |
| Overall weighted mean | 3.41 | A little |

Table 11: Amotivation Responses

| Amotivation | Weighted Mean | Verbal Interpretation |
|--|---------------|-----------------------|
| | N=25 | |
| 4. There may be good reasons to teach, but personally | 1.84 | Not at all |
| I don't see any | | |
| 8. I teach but I am not sure if it is worth it | 1.88 | A very little |
| 12. I don't know; I don't see what teaching brings me | 1.48 | Not at all |
| 16. I teach, but I am not sure it is a good thing to pursue it | 1.92 | A very little |
| Overall weighted mean | 1.78 | Not at all |

Table 12: Relationship between Importance of Job recognition and Reward and SIMS Domains

| Importance of Job recognition and Reward and | Calculated | Verbal Interpretation | |
|--|-------------|----------------------------|--|
| | Pearson r | | |
| | N=25 | | |
| Intrinsic motivation | r = 0.1131 | Low positive relationship | |
| Identified regulation | r = -0.0065 | Weak negative relationship | |
| External regulation | r = -0.0725 | Weak negative relationship | |
| Amotivation | r = -0.1117 | Low negative relationship | |

| Importance of Opportunities for Professional Growth and Development and | Pearson r | | |
|--|-------------|------------------------------------|--|
| | N=25 | | |
| Intrinsic motivation | r = 0.062 | Weak positive relationship | |
| Identified regulation | r = 0.008 | = 0.008 Weak positive relationship | |
| External regulation | r = 0.032 | Weak positive relationship | |
| Amotivation | r = -0.1044 | Low negative relationship | |

Table 13: Relationship between Importance of Opportunities for Professional Growth and Development and SIMS Domains

Table 14: Relationship between Importance of Financial Benefits of the Job and SIMS Domains

| Importance of Financial Benefits of the Job and | Calculated | Verbal Interpretation | |
|---|-------------|----------------------------|--|
| | Pearson r | | |
| | N=25 | | |
| Intrinsic motivation | r = -0.1763 | Low negative relationship | |
| Identified regulation | r = -0.047 | Weak negative relationship | |
| External regulation | r = 0.2422 | Low positive relationship | |
| Amotivation | r = 0.0842 | Weak positive relationship | |

Table 15: Relationship between Importance of Non-monetary Benefits of the Job and SIMS Domains

| Importance of Non-monetary Benefits of the Job and | Calculated | Verbal Interpretation | |
|--|-------------|----------------------------|--|
| | Pearson r | | |
| | N=25 | | |
| Intrinsic motivation | r = -0.0422 | Weak negative relationship | |
| Identified regulation | r = -0.0794 | Weak negative relationship | |
| External regulation | r = -0.146 | Low negative relationship | |
| Amotivation | r = -0.2777 | Low negative relationship | |

Table 16: Relationship between Importance that the Job Promotes Work-Life Balance and SIMS Domains

| Importance that the Job Promotes Work-Life Balance and | Calculated | Verbal Interpretation |
|--|--------------------------------------|----------------------------|
| | Pearson r | |
| | N=25 | |
| Intrinsic motivation | r = -0.0222 | Weak negative relationship |
| Identified regulation | r = 0.1035 Low positive relationship | |
| External regulation | r = -0.2421 | Low negative relationship |
| Amotivation | r = -0.1422 | Low negative relationship |

Table 17: Relationship between Importance of the Job's Social Environment and SIMS Domains

| Importance of the Job's Social Environmentand | Calculated | Verbal Interpretation | |
|---|-------------|--------------------------------|--|
| | Pearson r | | |
| | N=25 | | |
| Intrinsic motivation | r = 0.337 | Moderate positive relationship | |
| Identified regulation | r = 0.2343 | Low positive relationship | |
| External regulation | r = -0.1647 | Low negative relationship | |
| Amotivation | r = -0.2402 | Low negative relationship | |

Table 18: Relationship between Importance of Relationship with Colleagues in the Job and SIMS Domains

| Importance of Relationship with Colleagues in the Job and | Calculated Pearson r N=25 | Verbal Interpretation |
|--|---------------------------------|----------------------------|
| Intrinsic motivation | r = 0.1273 | Low negative relationship |
| Identified regulation $r = 0.1703$ Low negative relationship | | Low negative relationship |
| External regulation | r = -0.0682 | Weak negative relationship |
| Amotivation | r = -0.1191 | Low negative relationship |

| Importance of Leadership and Relationship with the Leader and | Calculated | Verbal Interpretation | |
|---|-------------|--------------------------------|--|
| | Pearson r | | |
| | N=25 | | |
| Intrinsic motivation | r = 0.434 | Moderate positive relationship | |
| Identified regulation | r = 0.4146 | Moderate positive relationship | |
| External regulation | r = 0.0317 | Weak positive relationship | |
| Amotivation | r = -0.0442 | Weak negative relationship | |

Table 19: Relationship between Importance of Leadership and Relationship with the Leader and SIMS Domains

Table 20: Summary of Relationships between SIMS Domains and EMFI Responses

| | Intrinsic Motivation | Identified regulation | External regulation | Amotivation |
|------------------------------------|----------------------|-----------------------|---------------------|---------------|
| 1. Job recognition and reward | Low positive | Weak negative | Weak negative | Low negative |
| | relationship | relationship | relationship | relationship |
| 2. Opportunities for professional | Weak positive | Weak positive | Weak positive | Low negative |
| growth and development | relationship | relationship | relationship | relationship |
| 3. Financial benefits of the job | Low negative | Weak negative | Low positive | Weak positive |
| | relationship | relationship | relationship | relationship |
| 4. Non-monetary benefits of the | Weak negative | Weak negative | Low negative | Low negative |
| job | relationship | relationship | relationship | relationship |
| 5. The job promotes work-life | Weak negative | Low positive | Low negative | Low negative |
| balance | relationship | relationship | relationship | relationship |
| 6. The job's social environment | Moderate positive | Low positive | Low negative | Low negative |
| | relationship | relationship | relationship | relationship |
| 7. Relationship with colleagues in | Low negative | Low negative | Weak negative | Low negative |
| the job | relationship | relationship | relationship | relationship |
| 8. Leadership and relationship | Moderate positive | Moderate positive | Weak positive | Weak negative |
| with the leader | relationship | relationship | relationship | relationship |

DISCUSSION

In Table 5, it can be observed that 5 factors are extremely important for the respondents. Among those six, the factor ranked first is opportunities for professional growth and development followed, the job promotes work-life balance and the job's social environment are tied at second, financial benefits of the job ranked third and leadership and relationship with the leader ranked fourth. Job recognition and reward were both moderately important while non-monetary benefits is only slightly important. The finding that opportunities for professional growth and development ranked first is consistent with a study that found that the chance for growth correlates with quality of work.

Table 8 presents the weighted means of the responses for Intrinsic Motivation. The overall weighted mean is 5.91 which has a verbal interpretation of a lot.Table 9 presents the weighted means of the responses for Identified Regulation. The overall weighted mean is 5.56 which has a verbal interpretation of a lot.Table 10 presents the weighted means of the responses for External Regulation. The overall weighted mean is 3.41 which has a verbal interpretation of a little.Table 11 presents the weighted means of the responses for Amotivation. The overall weighted mean is 1.78 which has a verbal interpretation of not at all.

In Table 12, the relationship between importance of job recognition and reward and SIMS domains are shown by computing the Pearson r value for each. For intrinsic motivation, a low positive relationship was found. For identified regulation, a weak negative relationship was found. For external regulation, a weak negative relationship was found. And for amotivation, a low negative relationship was found.

In Table 13, the relationship between importance of opportunities for professional growth and development and SIMS domains are shown by computing the Pearson r value for each. For intrinsic motivation, a weak positive relationship was found. For identified regulation, a weak positive relationship was found. For external regulation, a weak positive relationship was found and for amotivation a low negative relationship was found.

In Table 14, the relationship between importance of financial benefits of the job and SIMS domains are shown by computing the Pearson r value for each. For intrinsic motivation, a low negative relationship was found. For identified regulation, a weak negative relationship was found. For external regulation, a low positive relationship was found. And for amotivation, a weak positive relationship was found.

In Table 15, the relationship between importance of non-monetary benefits of the job and SIMS domains are shown by computing the Pearson r value for each. For intrinsic motivation, a weak negative relationship was found. For identified regulation, a weak negative relationship was found. For external regulation, a low negative relationship was found. And for amotivation, a low negative relationship was found.

In Table 16, the relationship between importance that the job promotes work-life balance and SIMS domains are shown by computing the Pearson r value for each. For intrinsic motivation, a weak negative relationship was found. For identified regulation, a low positive relationship was found. For external regulation, a low negative relationship was found. And for amotivation, a low negative relationship was found.

In Table 17, the relationship between importance of the job's social environment and SIMS domains are shown by computing the Pearson r value for each. For intrinsic motivation, a moderate positive relationship was found. For identified regulation, a low positive relationship was found. For external regulation, a low negative relationship was found. And for amotivation, a low negative relationship was found.

In Table 18, the relationship between importance of relationship with colleagues in the job and SIMS domains are shown by computing the Pearson r value for each. For intrinsic motivation, a low negative relationship was found. For identified regulation, a low negative relationship was found. For external regulation, a weak negative relationship was found. And for amotivation, a low negative relationship was found.

In Table 19, the relationship between importance of leadership and relationship with the leader and SIMS domains are shown by computing the Pearson r value for each. For intrinsic motivation, a moderate positive relationship was found. For identified regulation, a moderate positive relationship was found. For external regulation, a weak positive relationship was found. And for amotivation, a weak negative relationship was found.

Table 20 summarizes the results found in Tables 12, 13, 14, 15, 16, 17, 18 and 19. For intrinsic motivation, the factor that has the highest positive relationship is *leadership and relationship with the leader*. For identified regulation, *leadership and relationship with the leader* once more has the highest positive relationship. For external regulation, the factor that has the highest positive relationship is *financial benefits of the job*. And as for amotivation, *non-monetary benefits of the job* has the highest negative relationship.

CONCLUSIONS

Although *leadership and relationship with the leader* did not rank as the highest factor in Table 5, it does have the highest positive relationship with intrinsic motivation and identified regulation. Furthermore, it would appear that the *job's social environment* has the second strongest positive relationships with intrinsic motivation and identified regulation. External regulation has the highest positive relationship with *financial benefits of the job*. It can be inferred from the data obtained from the respondents that their level of motivation is mostly positively affected by *leadership and relationship with the leader*, the *job's social environment* and *financial benefits of the job*.

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